



PENSION SOLUTIONS WORKSHOP

RIDING THE CYCLES TO DELIVER TOTAL RETURNS IN FIXED INCOME INVESTMENTS

VIENNA - 21ST NOVEMBER 2014 - 10AM

Candriam's latest research indicates that a cycle-responsive total return approach could be the solution to delivering ongoing excess returns from fixed income - especially at a time when traditional benchmark-constrained bond strategies are struggling to deliver the real returns that investors require to achieve their goals. Although the portfolio asset allocation decision requires further extensive input - both qualitative and quantitative, bottom-up as well as top-down - the idea that investors can benefit from taking a cycle-aware rather than a benchmark-aware approach to fixed income now looks compelling.

We look forward to sharing our latest insights with you during our dedicated workshop.

Over the years, Candriam (formerly Dexia Asset Management) has been at the forefront of developing and providing advanced solutions for pension funds. Our teams of experts are continuously seeking ways and means of meeting the challenging needs of pension funds.

SCHEDULE

09:30 - 10:00 **Welcome coffee**

10:00 - 11:30 **Pension Solutions Workshop**

Welcome

Renato Guerriero

Global Head of Client Relations Europe, Candriam Investors Group

Riding the cycles to deliver total returns in Fixed Income Investments

Understanding business, financial and monetary cycles in order to allocate fixed income

- Fixed Income perspectives
- Candriam Bonds Total Return Strategy

Alain Péters

Senior Fund Manager - Fixed Income Allocation

Member of the Management Board, Candriam Luxembourg

11:30 - 12:30 **Guided Tour of the Velasquez Exhibition at the Kunsthistorisches Museum***

This collection of major Velasquez masterpieces (lent by the Museo Nacional del Prado in Madrid, the National Gallery in London and the Boston Museum of Fine Arts) offers a comprehensive view of the master's versatility and virtuosity.

12:30 - 14:00 **Lunch at the restaurant of the Kunsthistorisches Museum**

Join our experts and discuss your specific issues.

**Possibility to pursue the visit of the museum freely after lunch*



VENUE

Hotel Le Méridien Vienna
 Flaming Red Meeting room / Level -1
 Opening 13-15
 1010 Vienna - Austria



DATE

Wednesday 21 November 2014
 From 10.00 AM
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