Summary

Aviation Week Network’s MRO Americas (#MROAM) and the Military Aviation Logistics & Maintenance Summit (#MALMS) were held April 9-11 at the Georgia World Congress Center, Atlanta GA.

- The exhibition hosted 889 solution providers, OEMs, manufacturers and suppliers from around the globe.
- Aviation Week Network introduced and honored the winners of the “Start-Ups Stand Up for Innovation,” powered by Starburst and focused on Technology and Industry Revolution.
- The Aerospace Maintenance Competition, located on the show floor of MRO Americas, presented by Snap-on, attracted 84 teams from across the country to compete in skills contests!

The event drew more than 15,000 registered attendees and attracted attendees from all 50 states, Washington DC, Puerto Rico, Guam and 91 countries including Brazil, Canada, China, France, Germany, Ireland, Japan, Mexico, Netherlands, and United Kingdom.

- Conference highlights included the Airline Keynote Fireside Chat with Delta Air Lines’ CEO, Ed Bastian and the Keynote Address - How to Further Optimize Aircraft Availability, Streamline Flight Ops and Enhance In-Flight Experience with the Head of Services by Airbus, Rémi Maillard.

“MRO Americas is the best opportunity to benchmark ourselves against other airlines and the industry at large.”

Michael Hansen
Manager, Fleet Strategy, Southwest Airlines

EVENT FACTS

<table>
<thead>
<tr>
<th>Dates</th>
<th>April 9-11, 2019</th>
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<tr>
<td>Location</td>
<td>Georgia World Congress Center</td>
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<tr>
<td>Attendees Registered</td>
<td>15,027</td>
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<td>Exhibitors</td>
<td>889</td>
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<td>Airline Representatives</td>
<td>1,381</td>
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<td>Countries Represented</td>
<td>91</td>
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Industry Category

- Air Transportation 24%
- Parts/Aftermarket Distributor 22%
- Industry and Business 30%
- Military/Government 5%
- Industry Related Service 5%
- Other 14%

Air Transportation

- Full Service 48%
- Commercial Operator 26%
- Cargo 13%
- Regional Airlines/Commuter 11%
- Low Cost Carrier 2%

Attendee Professional Level

- VP, Director, Head 35%
- Manager 35%
- C-Level 17%
- Other 13%

Attendee Responsibility in Purchasing Cycle

- Recommend/Specify 23%
- Buy/Approve 39%
- Influence 16%
- Not involved in any way 22%
“Aviation Week MRO Events are the best bang for the buck in reaching potential customers and suppliers under one roof.”

**Anthony Spaulding**
Managing Director, MRO Business Development
United Airlines

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The event kicked off with the Golf Tournament at Hamilton Mill Golf Club!

**Session Highlights:**
- Aging Aircraft – The Readiness Conundrum
- State of the Engine OEM -
- Blockchain for MRO: All Hype or the Next Revolution?
- Tooling Life Cycle – A Case Study with
- Big Data = Cost Savings

“This was our first MRO America’s and it was a terrific event, I learned a lot and enjoyed my time with the vendors, I hope they got enough face time with us *(that hall is really big)* and look forward to seeing everyone in Dallas next year. Thank you from United Airlines!”

**Nick Anderson**
Flight Deck Technology & Systems Manager, United Airlines

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Visit | events.aviationweek.com
Highlights

“I enjoyed the event, registration was fast and the app was helpful. The exhibition was really huge, probably the biggest ever.”

Danila Larin
Deputy CEO, S7 Technics

Military Aviation Logistics & Maintenance Summit Highlights:

- Ken Watson, Deputy Assistant Secretary of Defense for Materiel Readiness
- Predictive Logistics – Critical to Move Forward
- Aging Aircraft – The Readiness Conundrum
- Software Sustainment: Overtaking Hardware in Terms of Complexity and Cost
- Military Global Logistics
- Additive Manufacturing: Disruption in Future Design
- Digital MRO
- 45% Military Attendance

Complimentary Session content hosted by

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- Caribbean Airlines Limited
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- interCaribbean Airways
- LATAM AIRLINES S.A.
- Peruvian Airlines
- REGIONAL ONE
- Surinam Airways
- VOLOTEA, S.A.

**NORTH AMERICA**
- Air Canada
- Air Inuit Ltd
- Air Wisconsin Airlines
- Alaska Airlines
- Allegiant Airlines
- American Airlines
- Canadian North Airlines
- Chorus Aviation
- CommutAir
- Compass Airlines
- Contour Airlines
- Delta Air Lines
- Empire Airlines
- Endeavor Airlines
- Envoy Airlines
- ExpressJet Airlines
- Frontier Airlines
- GoJet Airlines
- Hawaiian Airlines
- Horizon Air
- Jazz Aviation L.P.
- jetBlue Airways
- Mesa Airlines
- National Airlines
- Pacific Coastal Airlines
- Porter Airlines Inc
- PSA Airlines
- Ravn Airlines
- Republic Airways
- Sky Regional Airlines
- Southwest Airlines
- Spirit Airlines
- Sun Country Airlines
- Swoop Inc.
- Trans States Holdings
- United Airlines
- WestJet Airlines
- WestJet Encore
- VIA Airlines

**EUROPE**
- Aeroflot Russian Airlines
- Air Atlanta Icelandic
- AIR FRANCE
- Air Moldova
- Alitalia
- Azur Air
- FINNAIR
- Icelandair
- International Airlines Group
- KLM Royal Dutch Airlines
- Lufthansa
- Lufthansa CityLine
- ONUR AIR
- S7 Airlines
- Turkish Airlines
- WOW AIR
- Virgin Atlantic Airways Ltd

**ASIA**
- Air China
- Air New Zealand
- Air Tahiti Nui
- All Nippon Airways
- Asiana Airlines
- Cathay Pacific
- China Airlines
- Japan Airlines
- Korean Airlines
- Redwings S.A. DE C.V.
- Singapore Airlines
## Airline Organizations in Attendance

### MIDDLE EAST & AFRICA
- Ethiopian Airlines
- Etihad Airways
- Pakistan International Airlines
- Qatar Airways
- Royal Air Maroc
- Saudia Royal Fleet

### CARGO
- 10 Tanker Air Carrier
- ABX Air, Inc.
- Air Transport Services Group (ATSG)
- AirBridgeCargo
- Amazon Air
- Atlas Air
- AV Cargo Airlines
- Cargojet
- Cargolux Airlines International S.A.
- DHL
- Everts Air Cargo
- FedEx
- Founder Logistics
- AFI KLM Cargo
- Logix Aero
- Santos Aviation Ltd.
- Southern Air
- Trinity Logistics USA, Inc.
- UPS Airlines
- Western Global Airlines

### CHARTERS/BUSINESS AVIATION
- Airborne Imaging
- Cape Air
- Columbia Helicopters Inc
- Contour Aviation
- Elite Airways
- FreeBird Airlines
- Hi Fly
- Hillwood Airways
- JetSuiteX
- Landry's Inc
- Mach 1 Global Services
- NetJets
- Omni Air International
- Pacific Flight Services
- Privilege Style

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- ABL Aviation
- AerCap
- AeroCentury
- Aerolease Aviation
- AerSale
- Air Lease Corporation
- Aircastle
- Alpha Aviation Partners
- Aviation Capital Group
- Avolon
- Boeing Capital Corporation
- Carlyle Aviation Partners
- Cloud Investment Partners
- Elix Aviation Capital
- Flight Lease Capital
- GECAS
- Global Aviation Leasing
- Gryphon Aviation Leasing
- Jackson Square Aviation
- Jet International Company
- Jetstream Aviation Capital
- MC Aviation Partners Americas Inc
- Merx Aviation
- MK Aviation, S.A.
- MTD Aviation / Aerway Leasing
- NexGen Aero
- Nordic Aviation Capital
- Ntegrity Aircraft Parts
- Orix Aviation
- Regional One
- Royal Aero GmbH
- SMBC Aviation Capital
- Willis Lease Finance Corporation
- Wings Capital Partners
- Virgo Investment Group
Thank You to All Attendees, Speakers and Exhibitors!

“The MRO format has taken off and met with widespread appeal and acceptance. This has become THE “must attend” venue for the aviation industry.”

Ray Walvis
Account Manager, Drift Aerospace, LLC

“This conference was a wonderful opportunity to network and meet people from all over who you might not usually have the opportunity to interact with.”

Rebeca Gallego
Customer Service Manager, Cima Aviation

“MRO Americas is one of the best events to meet the top of the industry and develop relationships and business.”

David Franks
Technical Sales Specialist, Haltec Corp
2020 Exhibition Space is 75% Sold Out!
To sponsor or exhibit in Dallas next year contact your account representative:

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If you'd like to see a list of companies in attendance please email ashley.munoz-giron@aviationweek.com
250+ Military and Industry Stakeholders Came Together to Exchange Ideas, Share Best Practices and Network with Sustainment Leaders

Aviation Week Network hosted the Military Aviation Logistics & Maintenance Symposium (MALMS), April 9-10, 2019 in Atlanta, GA. Co-located with MRO Americas the symposium drove conversation and cooperation initiatives between the U.S. military and commercial marketplace for innovation, process improvement, and increased readiness across the board. MALMS focused on the latest sustainment and readiness developments and issues as they relate to the military aftermarket.

Agenda Highlights

Ken Watson, Deputy Assistant Secretary of Defense for Materiel Readiness provided the MALMS keynote and focused on collaboration between the defense and commercial industries and how that contributes to defense readiness recovery. He targeted big data and analytics as key factors as well as greater investment by the military services in advanced technology and capabilities. Adding that, for the U.S. to remain the leading aerospace nation it is imperative the commercial and defense worlds work together with opportunity for all.

- Military Aviation Logistics & Maintenance Forecast
- Predictive Logistics - Critical to Move Forward
- Aging Aircraft - The Readiness Conundrum
- Software Sustainment: Overtaking Hardware in Terms of Complexity and Cost
- Additive Manufacturing: Disruption in Future Design

Speakers included:

Jeffrey Allen
Director, Landing Gear PBL, AAR Corp.

Lt. Gen. Warren Berry
Deputy Chief of Staff for Logistics, Engineering and Force Protection, USAF

Dennis D’Angelo
Dir. 448th Supply Chain Management Wing, Air Force Sustainment Center, Tinker AFB

Maj. Gen. Allan Day
Director of Logistics, Civil Engineering, Force Protection and Nuclear Integration Headquarters, Air Force Materiel Command

Col. Robert Jackson
Chief Mobility Aircraft Division, Air Mobility Command

John Johns
CEO, Gryphon Defense Group

Brig Gen John Kubinec
Commander, Warner Robins Air Logistics Complex, USAF

Debbie Naguy
Head Air Force Life Cycle Management Center, Product Support Engineering Division, USAF

Learn more at militarylogistics.aviationweek.com
Who attended

250 Attendees

Industry Breakdown

Active Military 45%

Industry 55%

VP/Director 35%
Manager 34%

C-level 20%
Other 11%

Audience Buying Power

Buy 25%
Recommend/ Specify 30%
Influence 30%
Not Involved 15%

Free for active service women and men, the Military Aviation Logistics & Maintenance Symposium is held with the support of the sustainment leadership of the USAF, Army and Navy and our industry supporters.

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Exhibitors featuring Military capabilities included:

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