

Selecting the Proper Tools



LinkedIn Scrapers

- Capture

- Easy to use, allows you to save and download later into a CSV file.



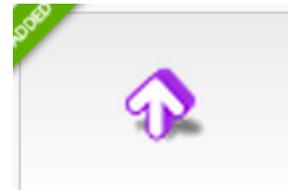
- ZipProfiles

- Made specifically for recruiting, not only a Chrome extension but also web tool where you can perform searches, store profiles and export to CSV.



- LinkedIn Extractor

- Allows you to easily and quickly extract profile information with one click and export into CSV file.



General & FaceBook Scrapers

DataMiner



- General screen scraping tool, quickly extract data from one page of search results and export to CSV/

Get UID



- Since FB eliminated their Graph Search function, this new plug-in tool works much as it used to. Download results into a CSV file.

UID Extractor



- This will quickly & easily export all FB emails from the targeted FB profiles using the Get UID results, then plug in the emails to the CSV file.

File Downloading Tools

GetThemAll



- Best for when you want to select only certain files from a set of search results, has the cleanest UI, can opt for only PDF, DOC, etc. and save where you want. Even gives you a brief preview within the tool.

Download Master



- Can pick and choose what to download, but you have to read the entire url to determine which ones are PDF, DOC, Zip, etc. Not the best UI.

Multiple File Downloader



- Optimized more for music downloads, not really ideal for resume downloads.

Email Extractors



Email Extractor

- Will pull any email addresses from profiles and websites easily, even embedded in the code. Then export into a CSV file already prepopulated with the information already extracted using one of the methods above.



Email Auto Extractor

- Same as Email Extractor but often if one does not find the emails then the other tool will and vice versa. I recommend you have both tools downloaded and leveraged.

Now What?



Ok, so I put the lime
In the coconut. Now what?

Last Tool for Today Mail Merge



- If you have never set up a Mail Merge before, follow these easy step-by-step instructions (with pictures!) [here](#).
- Have your pitch written with your overall audience in mind.
- Don't assume anything about their employment or career situation.
- Leave a call to action to ensure a response.
- DON'T use Opportunity or Job in the Subject line, get creative.
- Best time of day is 2-5 pm (local time).
- More emails are opened mid-week, with Wednesdays and Thursdays having the highest rate.
- Include links and keep first-person words like "I" and "my" to a minimum.
- **DON'T FORGET TO USE SPELLING & GRAMMAR CHECKING TOOLS!!**



@DeanDaCosta



@ButtersRecruit

Don't Forget to Follow & Connect
us and the rest of the
@Sourcing7!