Partner Community Council
Breakout Abstracts

Meeting Room:	Morgan Hill
Date:	Monday, May 2nd

1:20	**SMEC Mid Market – IP Office Product and Roadmap** This session will focus on the strategy and future direction of IP Office from both a Premises and Cloud perspective. For details of IP Office Release 10.0, it is suggested you also attend the session "SMEC MidMarket – IP Office Release 10.0"	**Craig Iwata**
2:35	**Swap over period**	
2:50	**SMEC Mid Market – IP Office R&D** This session will provide an overview of the IP Office R&D function, and how product quality and enhancement requests (GRiPs) are addressed.	**Praveen Reddyreddy**
4:05	**Break**	
4:20	**SMEC Mid Market – IP Office Release 10.0** This will be a detailed session covering the product and feature content of IP Office Release 10.0. This builds upon the overall IP Office product roadmap and strategy session earlier in the day.	**Craig Iwata**

Partner Community Council
Breakout Abstracts

Meeting Room:	Madrone
Date:	Monday, May 2nd

1:20 **Contact Center Breeze**

What is Breeze? Why is it different than Communication Enabled Business Process (CEBP) and Avaya Aura Application Enablement Services (AES)? How does the EDP Platform enable the use of Snap-Ins? Contact Center Evolution (Work Assignment Engine and Attribute Routing)

Yolanda Schwartz
Brian Baumgart
Valerie Heath

2:35 **Swap over period**

2:50 **Contact Center - Roadmap**

Product direction overview, Direction of multiple Contact Center Platforms, Engagement Development Platform (EDP)

Karen Hardy

4:05 **Break**

4:20 **Contact Center – Elite/EMC**

Update on upcoming release, Call Management System (CMS)

Brian Baumgart

Partner Community Council
Breakout Abstracts

Meeting Room:	Monterry
Date:	Monday, May 2nd

1:20	**Avaya One Source Opportunity to Order Roadmap** An insight into the strategy and medium/long term goals underpinning the 2016 Avaya One Source Opportunity to Order Roadmap. Including tools focus, major infrastructure, partner engagement & user engagement. *Included in the Services Renewals & Legacy Base Transformation Bootcamp*	**Dan Evans**
2:35	**Swap over period**	
2:50	**Avaya One Source Roadmap Increasing Revenue through Self Self-Service & Automation for PoS Configurations (A1S Configurator)** A detailed look at how recent & future FY16 functionality can drive usability improvements within A1S Configurator including new sales paths for Retail Services, Managed Services & improved hNortel Migrations to CM & Apps. *Included in the Services Renewals & Legacy Base Transformation Bootcamp*	**Dan Evans**
4:05	**Break**	
4:20	**Avaya One Source Roadmap Increasing Revenue through Self-Service & Automation for Maintenance Service PoS & Renewals (CSQT, GRT)** A detailed look at recent & future FY16 functionality within A1S Renewals and A1S Configurator related to Maintenance Services, inc. Auto Renewal Quote Create, Auto Contract Create, Auto Co Term, Multi Site and Auto HW Registration. Including new best practices for service renewals. *Included in the Services Renewals & Legacy Base Transformation Bootcamp*	**Paul Tucker**

Partner Community Council
Breakout Abstracts

Meeting Room:	San Martin
Date:	Monday, May 2nd

1:20	**Documentation, Training & Certification – Delta Training & Impact on Current Credentials; Changes/Updates in Certifications** Provide insight to new product introductions and delta training. We will also discuss and review our credential curriculum paths in support of changes within the Avaya Connect Professional Credential Program.	**Linda Thompson** **Tim Chapman**
2:35	**Swap over period**	
2:50	**Documentation, Training & Certification – Avaya Learning Enhancements** Join this session to learn about enhancements being planned to the Avaya Learning Center.	**Linda Thompson** **Tim Chapman**
4:05	**Break**	
4:20	**Canadian Task Force** This Session is focused on topics and discussion unique to those partners located in Canada. We will introduce the new leadership team, review the monthly meeting structure, and hear a general review of topics discussed over the past year. Dewey O'Donnell, Director of Authentic Avaya Program, will provide an overview of their offerings and Linda Thompson will speak to us about Avaya Learning and any topics unique to the Canadian market space. There will be opportunity to have open discussion about common topics and input from the audience is encouraged to ensure we are focused on the right priorities as we launch into another year.	**David Chessie**

Partner Community Council
Breakout Abstracts

Meeting Room:	Live Oak
Date:	Monday, May 2nd

1:20 | **SDN Fx Workshop**
Half day: SPB introduction, technology and service capabilities. Full day labs: building core switches, L2VSN's IP shortcuts, Management, L2VSN's, Multicast and legacy link – aggregation connections. | **Sam Western**
Kelly Driscoll

2:35 **Swap over period**

2:50 | **SDN Fx Workshop**
Half day: SPB introduction, technology and service capabilities. Full day labs: building core switches, L2VSN's IP shortcuts, Management, L2VSN's, Multicast and legacy link – aggregation connections. | **Sam Western**
Kelly Driscoll

4:05 **Break**

4:20 | **SDN Fx Workshop**
Half day: SPB introduction, technology and service capabilities. Full day labs: building core switches, L2VSN's IP shortcuts, Management, L2VSN's, Multicast and legacy link – aggregation connections. | **Sam Western**
Kelly Driscoll

Partner Community Council
Breakout Abstracts

Meeting Room:	San Juan
Date:	Monday, May 2nd

1:20 **IPOCC Design Bootcamp**
Provide attendees with further experience on designing and implementing IPO
Contact Centers. Attendees must have previous experience
**Tim Richert,
Greg Hill**

2:35 **Swap over period**

2:50 **IPOCC Design Bootcamp**
Provide attendees with further experience on designing and implementing IPO
Contact Centers. Attendees must have previous experience
**Tim Richert,
Greg Hill**

4:05 **Break**

4:20 **IPOCC Design Bootcamp**
Provide attendees with further experience on designing and implementing IPO
Contact Centers. Attendees must have previous experience
**Tim Richert,
Greg Hill**

Partner Community Council
Breakout Abstracts

Meeting Room:	Morgan Hill
Date:	Tuesday, May 3rd

11:00	**SMEC Mid Market – IP Office IPOCC and ACCS** Intended for a sales and business management audience, this session will provide the attendees detailed information on exciting new enhancements for Avaya's midmarket Contact Center Solutions. Come learn about how these enhancements reinforce Avaya's commitment to the midmarket by delivering differentiated, fit for purpose midmarket contact center offerings with sophisticated features, ease of use and cost effectiveness. In addition, this session will introduce Avaya Workforce Optimization Select, a purpose-built Midmarket WFO application.	**Tim Richter**
12:15	**Lunch**	
1:00	**SMEC Mid Market – IP Office Cloud Solutions** This session will focus on IP Office Cloud solutions, including when to position.	**Mike Kuch**
2:15	**Swap Over Period**	
2:30	**SMEC Mid Market – IP Office Support Services (IPOSS)** Learn about IP Office Support Services, and how to position services with your IP Office Midmarket and SME solutions. Emphasis on new offer updates for Release 10.	**Stacey Gallanis**
3:45	**Break**	
4:00	**SMEC Mid Market – Streamlining the R10 Process Enablement** Learn about new features to enable your R10 commerce and to simplify your PLDS licensing experience. Including: overview of the Midmarket Fast Flow Portal, simple BOM quoting for MM/IPO and simplifying upgrades to R10.	**Paul Tucker**

Partner Community Council
Breakout Abstracts

Meeting Room:	Madrone
Date:	Tuesday, May 3rd

11:00	**Contact Center – Certification Preparation – CC Enterprise Sales & Design Delta Session 1 of 5** Delta training over five sessions to help the student refresh their knowledge on key additions to the APSS and PDS Avaya Customer Engagement Solutions Certification. Attendees will be given the opportunity to write the APSS or APDS in a session on Thursday, May 5th.	**Brian Baumgart**
12:15	**Lunch**	
1:00	**Contact Center – Certification Preparation – CC Enterprise Sales & Design Delta Session 2 of 5** Delta training over five sessions to help the student refresh their knowledge on key additions to the APSS and PDS Avaya Customer Engagement Solutions Certification. Attendees will be given the opportunity to write the APSS or APDS in a session on Thursday, May 5th.	**Brian Baumgart**
2:15	**Swap Over Period**	
2:30	**Contact Center – AACC & ACCS Session 1** Update on Release 7, Market Segments & Migrations	**Stephanie Long**
3:45	**Break**	
4:00	**Contact Center – AACC & ACCS Session 2** Update on Release 7, Market Segments & Migrations	**Stephanie Long**

Partner Community Council
Breakout Abstracts

Meeting Room:	Monterry
Date:	Tuesday, May 3rd

11:00	**Increasing Revenue through Integrating Network Attach for Enterprise & Mid Market Solutions in One Source inc. SA Service Offer** A detailed look at recent & future FY16 functionality within A1S Configurator and the downstream tools & processes to support full-stack IP Office 1- solutions, End Customer creation & License Activation. *Included in the Services Renewals & Legacy Base Transformation Bootcamp*	**Paul Tucker** **Joy Sloan**
12:15	**Lunch**	
1:00	**Avaya One Source Roadmap for Increasing Revenue through Self-Service Automation for Simple Mid Market Quotation (QPT)** A detailed look at recent & future FY16 functionality within A1S QPT to support IP Office 10 and new pathways to revenue for simple expansion/additions.	**Paul Tucker** **Dan Evans**
2:15	**Swap Over Period**	
2:30	**Avaya One Source Roadmap for Increasing Revenue through Self-Service Automation for Full Stack Mid Market Quotation (A1S Config)** A detailed look at recent & future FY16 functionality within A1S Configurator and the downstream tools & processes to support full-stack IP Office 10 solutions, End Customer creation & License Activation	**Dan Evans**
3:45	**Break**	
4:00	**Avaya One Source Roadmap for Increasing Revenue with License Tools & Processes (SMT & AIA)** A detailed look at recent & future FY16 functionality within A1S Software Management Tool and what activity Partners could/should be planning. Introduction of Avaya's (Internal) Intelligent Analytics Dashboard and how this tool will be helping partners to identify Revenue generating opportunities. *Included in the Services Renewals & Legacy Base Transformation Bootcamp*	**Paul Tucker**

Partner Community Council
Breakout Abstracts

Meeting Room:	San Martin
Date:	Tuesday, May 3rd

11:00	**UC Core – Avaya Aura 7.X** Discuss currently available AvayaAura 7.0 elements and capabilities and the roadmap for the Avaya Aura Platform for 2016 and 2017.	**Jeff Ridley**
12:15	**Lunch**	
1:00	**Messaging Portfolio Updates and Life-Cycle Changes** Session will detail key life-cycle changes since our last conference, highlighting what customer impacts and update/upgrade opportunities exist as a result. It will also review support categories and what it means for various stages for all products.	**Roger Brassard**
2:15	**Swap Over Period**	
2:30	**Messaging Roadmap Updates (Avaya Aura Messaging and Officelinx)** Session will review the two leading messaging platforms: Avaya Aura Messaging and Officelinx. Timeframes of upcoming releases and the new features/functionality and customer benefits from each. Beta opportunities, as well as upgrades planning scenarios.	**Roger Brassard**
3:45	**Break**	
4:00	**Officelinx – Product Details, Positioning (AAM or OL) and Migration Options** Deliver an in-depth review of Officelinx architecture, scalability, resiliency and feature functionality. Discussions will entail key business problems resolved, values and differentiation to other messaging products, including competing offers.	**Roger Brassard**

Partner Community Council
Breakout Abstracts

Meeting Room:	Live Oak
Date:	Tuesday, May 3rd

11:00

SDN Fx Workshop
Half day: SPB introduction, technology and service capabilities. Full day labs: building core switches, L2VSN's IP shortcuts, Management, L2VSN's, Multicast and legacy link – aggregation connections.

**Sam Western
Kelly Driscoll**

12:15 Lunch

1:00

SDN Fx Workshop
Half day: SPB introduction, technology and service capabilities. Full day labs: building core switches, L2VSN's IP shortcuts, Management, L2VSN's, Multicast and legacy link – aggregation connections.

**Sam Western
Kelly Driscoll**

2:15 Swap Over Period

2:30

SDN Fx Workshop
Half day: SPB introduction, technology and service capabilities. Full day labs: building core switches, L2VSN's IP shortcuts, Management, L2VSN's, Multicast and legacy link – aggregation connections.

**Sam Western
Kelly Driscoll**

3:45 Break

4:00

SDN Fx Workshop
Half day: SPB introduction, technology and service capabilities. Full day labs: building core switches, L2VSN's IP shortcuts, Management, L2VSN's, Multicast and legacy link – aggregation connections.

**Sam Western
Kelly Driscoll**

Partner Community Council
Breakout Abstracts

Meeting Room:	San Juan
Date:	Tuesday, May 3rd

11:00	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience	**Tim Richter** **Greg Hill**
12:15	**Lunch**	
1:00	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience	**Tim Richter** **Greg Hill**
2:15	**Swap Over Period**	
2:30	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience	**Tim Richter** **Greg Hill**
3:45	**Break**	
4:00	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience	**Tim Richter** **Greg Hill**

Partner Community Council
Breakout Abstracts

Meeting Room:	Hayes Ballroom
Date:	Tuesday, May 3rd

11:00 | **Avaya Self-Service Tools/Web Evolution** | **Mike Sale**
Self-Service updates, product connectivity/health test and other useful tools, journey mapping as well as a review of metrics, feedback and future directions | **Ken Spengler**

12:15 **Lunch**

1:00 | **Avaya Professional Services – What's New with Avaya Professional Services**
Avaya Professional Services has gone through some significant changes in the past several months, like Packaged Services, where we automated and simplified the selling of transactional services opportunities under $50K, reducing quoting time and more. Review some of those changes with the partner community and help them increase the usage of our services, through the simplified process of quoting and ordering. | **Sanjeev Gupta**

Partner Community Council
Breakout Abstracts

Meeting Room:	Morgan Hill
Date:	Wednesday, May 4th

8:00	**SMEC Mid Market – IP Office Backbone Support** This will include improvements over the last 6 months in our support practices and response times. Discuss the new practices in place to better support our partners and customer. This session will include an open discussion with our partners to determine how the Tier 3 support team can better assist you.	**Gord Galletti**
9:15	**Swap Over Period**	
9:30	**SMEC Mid Market – IP Office R10 Support and Tips** Discuss the challenges discovered throughout the R10 Beta trails and lessons learned.	**Gord Galletti**
10:45	**Break**	
11:00	**SMEC Mid Market – Task Force Wrap-Up** Stacey Gallanis and Primes will highlight Task Force comments and actions from the conference, and solicit partner feedback on enhancement ideas.	**Stacey Gallanis Chuck Rogers Gord Galletti**
12:15	**Lunch**	
2:00	**Partner Quality Index (PQI)** A single view/number representative of the quality of partner brings to our end customer via its quality and CSAT efforts.	**Ken Allan Tom Wagg**
3:15	**Break**	
3:30	**New Product Introduction TF – Avaya Cloud Application Link (ACAL)** A new platform that extends Avaya Aura to the web by embedding unified communication and real-time collaboration tools inside browsers and cloud-based business applications like Google apps, Microsoft Office 365 and Salesforce.	**Roger Brassard**

Partner Community Council
Breakout Abstracts

Meeting Room:	Madrone
Date:	Wednesday, May 4th

8:00	**Contact Center – Certification Preparation – CC Enterprise Sales & Design Delta Session 3 of 5** Delta training over five sessions to help the student refresh their knowledge on key additions to the APSS and PDS Avaya Customer Engagement Solutions Certification. Attendees will be given the opportunity to write the APSS or APDS in a session on Thursday, May 5th.	**Brian Baumgart**
9:15	**Swap Over Period**	
9:30	**Contact Center – Certification Preparation – CC Enterprise Sales & Design Delta Session 4 of 5** Delta training over five sessions to help the student refresh their knowledge on key additions to the APSS and PDS Avaya Customer Engagement Solutions Certification. Attendees will be given the opportunity to write the APSS or APDS in a session on Thursday, May 5th.	**Brian Baumgart**
10:45	**Break**	
11:00	**Contact Center – POM** This session will focus on the roadmap for Proactive Outreach Manager and release content as well as its differentiation from high end predicitive dialers like Avaya Proactive Contact. The session will also include guidance as to when to position POM or APC for various business cases, and examples of cases where POM has unique value.	**Tim Richter** **Yolanda Schwartz** **Brian Baumgart**
12:15	**Lunch**	
2:00	**Contact Center – Next Generation Reporting** The session will provide an update on the roadmap for advanced reporting solutions from Avaya that was first discussed with PCC Taskforce session last year. This session will also include an update on CMS, which is the current cornerstone of the Elite reporting environment. Lastly, the session will include a discussion on the role of CMS within the Breeze portfolio.	**Vidya Balasubramaniam** **Brian Baumgart** **Rod Thompson**
3:15	**Break**	
3:30	**Contact Center – WFO Select**	**Brian Baumgart** **Tac Berry**

Partner Community Council
Breakout Abstracts

Meeting Room:	Monterry
Date:	Wednesday, May 4th

8:00	**Increasing Revenue through Definity/Aura upgrades to RIs 7 CM "tech-transfer" session** A detailed walkthrough of the strategy, considerations & inputs within A1S tools to use when planning & quoting an upgrade to Aura Release 7 *Included in the Services Renewals & Legacy Base Transformation Bootcamp*	**Joy Sloan**
9:15	**Swap Over Period**	
9:30	**Increasing Revenue through CS1000 upgrades to RIs 7 CM "tech-transfer" session** A detailed walkthrough of the strategy, considerations & inputs within A1S tools to use when planning & quoting an upgrade to Aura Release 7 *Included in the Services Renewals & Legacy Base Transformation Bootcamp*	**Joy Sloan**
10:45	**Break**	
11:00	**CTTF Partner Feedback Session** How is Avaya One Source strategy & usability working for the users/partners? Avaya has been working hard at updating and improving the tools and tool processes. This session is meant to be a discussion to get an understanding from the partners as to how Avaya's work is paying off. It is not a gripe session, but a checkpoint session. Are they on the right track? Are they seeing the big picture? Are they missing some parts of the picture? This will be your opportunity to provide some feedback and obtain some insight as to the path Avaya is taking with the tools used by solution designers.	**Drew Totten** **Paul Tucker**
12:15	**Lunch**	
2:00	**SAL SHA2 Migration and Hosted Concentrator Offer** An overview of two SAL-related topics: (1) The need to upgrade all SAL Gateways in the field in order to be SHA2 compliant by end of 2016, including best practices. (2) The new *free* SAL Hosted Concentrator offer, allowing partners to leverage SAL for their own connectivity to customer systems.	**Carl Knerr**
3:15	**Break**	
3:30	**Engineering and Solutions Task Force Session 2** Certificate Management & Security. Public Certificates across the entire Avaya Aura infrastructure. Development of a public certificate that can be used across the ecosystem. How it works with passing the certificate through the Session Manager to Session Border Controller and what needs to happen in System Manager to make it all work.	**OPEN**

Partner Community Council
Breakout Abstracts

Meeting Room:	San Martin
Date:	Wednesday, May 4th

8:00	**New Product Introduction TF – NPI Panel Discussion** Dialogue with Avaya's key influences on the topic of New Product Introduction (NPI). Barbara Augun is the leader for Avaya's Program Management Office (PMO), Product Operations, Global Market Introduction (GMI), Avaya Learning (AL), Global Information Solutions (GIS), and owner of the Avaya Global Solutions Process (AGSP). Therese Ostermann is Director, Enterprise Segment Leadership Group and leader in Avaya's Sales Readiness Process (ASRP).	**Barbara Augun Therese Ostermann**
9:15	**Swap Over Period**	
9:30	**Data TF 0 Demo of New ERS 5900 Series Witch and WLAN9100 wave 2 access points and demo sub-second failover and new products coming out in May Session 1**	**Sam Western**
10:45	**Break**	
11:00	**Data TF 0 Demo of New ERS 5900 Series Witch and WLAN9100 wave 2 access points and demo sub-second failover and new products coming out in May Session 2**	**Sam Western**

Partner Community Council
Breakout Abstracts

Meeting Room:	Live Oak
Date:	Wednesday, May 4th

8:00	**Collaboration in the 21st Century** How you allow both mobility and engagement in today's dynamic environment with Avaya's video conferencing solutions.	**Guy Gadnir**
9:15	**Break**	
9:30	**Distribution & Logistics Operation Taskforce** Kick-off of an operations taskforce that will discuss Partners' operational concerns in their Avaya businesses, and result in improvements to how Avaya, Avaya Distributors and Avaya Partners are working together. The objective of this kick off session is to re-engage the Partner community, provide information as to recent Avaya operational initiatives, and collect input from the Partners on their top operational challenges. The taskforce will meet monthly to prioritize operational challenges; drive improvements forward; communicate upcoming changes such that members are aware and receive feedback and suggestions from the Partner Community	**Susan Beaver**
10:45	**Break**	
11:00	**Avaya Connect Program Update: Invest in Growth & Enhanced Co-Delivery Program** Avaya approached our FY16 channel initiatives with one thing in mind: We want to grow, and we want to do it with our channel partners. We also listened to our partners and heard a lot of concern about making changes in Avaya Connect at mid-year. Come listen to Avaya as we provide clarity on how we are enhancing the Avaya Connect program benefits – especially the rewards to drive growth, increase revenue opportunities and rewards for our partners, and deliver outstanding experiences and business outcomes for our customers.	**John Colvin Michele Blazier**
12:15	**Lunch**	
2:00	**Avaya Support Offerings Roadmap** Update on the latest service offerings from Avaya, including updates on midmarket, networking services, lifecycle policies, and brief overview of advanced and managed service options.	**Stacey Gallanis Camille Lewis**

Partner Community Council
Breakout Abstracts

Meeting Room:	San Juan
Date:	Wednesday, May 4th

8:00	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience		**Tim Richter** **Greg Hill**
9:15	**Swap Over Period**		
9:30	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience		**Tim Richter** **Greg Hill**
10:45	**Break**		
11:00	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience		**Tim Richter** **Greg Hill**
12:15	**Lunch**		
2:00	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience		**Tim Richter** **Greg Hill**
3:15	**Break**		
3:30	**IPOCC Design Bootcamp** Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience		**Tim Richter** **Greg Hill**

Partner Community Council
Breakout Abstracts

Meeting Room:	Morgan Hill
Date:	Thursday, May 5th

8:30	**Deep Dive in Partner Value of Avaya Support Tools (SAL, EXPERTS, & More)** How SAL, EXPERTs, and SLA Mon create value for both partners and end customers. Will include details of how they work, the value they create, and how to position them with customers. Q&A for all topics associated with these and other Avaya Services tools.	**Carl Knerr**
9:45	**Swap Over Period**	
10:00	**Distribution and Logistics**	**OPEN**

Partner Community Council
Breakout Abstracts

Meeting Room:	Madrone
Date:	Thursday May 5th

8:30	**Contact Center – Certification Preparation – CC Enterprise Sales & Design Delta Session 5 of 5** Delta training over five sessions to help the student refresh their knowledge on key additions to the APSS and PDS Avaya Customer Engagement Solutions Certification. Attendees will be given the opportunity to write the APSS or APDS in a session on Thursday, May 5th.	**Brian Baumgart**
9:45	**Swap Over Period**	
10:00	**Contact Center Certification – APSS or APDS CC Testing**	**Brian Baumgart**

Partner Community Council
Breakout Abstracts

Meeting Room:	Monterry
Date:	Thursday May 5th

8:30	**UC Core – Introduction to Avaya Aura (a high to mid-level look at the architecture)** This session will cover the Avaya Aura architecture and value to enterprises. If you want to get an understanding of what the Avaya Aura platform can do and which products provide which capabilities, this session is for you. It will also help you be able to discuss the value proposition for customers thinking of moving to an Avaya Aura platform.	**Jeff Ridley**
9:45	**Swap Over Period**	
10:00	**UC Core – A Feedback Session to the Aura Product Management Team** In this session we will gather members of the Avaya Aura Platform team to engage with you and hear your thoughts on making the solution better. We are anxious to hear about the communications challenges you see and also what your users are telling you they need next. So poll your sales manager, marketing lead or other business line hard for ideas and join us.	**Jeff Ridley**

Partner Community Council
Breakout Abstracts

Meeting Room:	San Martin
Date:	Thursday May 5th

8:30   IPO vs. Avaya Aura 7 – Which Solution Fits?   **Joy Sloan**

Partner Community Council
Breakout Abstracts

Meeting Room:	San Juan
Date:	Thursday May 5th

8:30   **IPOCC Design Bootcamp**
Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience   **Tim Richter**
Greg Hill

9:45   **Swap Over Period**

10:00   **IPOCC Design Bootcamp**
Provide attendees with further experience on designing and implementing IPO Contact Centers. Attendees must have previous experience   **Tim Richter**
Greg Hill