## BUSINESS OFNUMBERS \&NUTRIITION

 OHILD NUTRITION DIREGTORS AND BUSINESS OFFICALS
## Financial Report 101

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Indicates a mandatory code for State reporting purposes
----------- Indicates a code that may be used at local option

## Financial Formula

## Revenue - Expense = Profit

## Synonyms?



## Financial Formula

A School Industry Standard*

## 40\% of Revenues for Food Cost

40\% of Revenues for Labor Cost
20\% of Revenues for Other/Profit
*School Food Service Management, D Pannell-Martin

## What to Include

## Should cover

## all monetary revenue

 and expenses
## for the Child Nutrition Programs

## What to Include

## Summer Feeding Programs,

Child and Adult Care Food Program, catering, a la carte, adult meals, concessions, etc.

## What NOT to Include

## Any non-monetary revenue and expenses <br> such as the value of the <br> USDA Foods



## Question \#1

## Opening Balance

AKA

Profit

Fund Balance

Net Cash Resources

## Opening Balance

## This number is editable

## Cannot be a negative number

## Could be zero

## Revenue

2a Program Revenue
2b State Reimbursement
2c Federal Reimbursement
2d Non Program Revenue
2e Interest Earned

## Program \& Nonprogram

Program Revenue \& Expense
Any monies received from STUDENTS for reimbursable meals and any food expense associated with preparing those meals

Nonprogram
Revenue \& Expense
A La Carte Sales
Adult Meals
Catering
Any other sales

## Calculating Non Program Revenue \& Expenditures

|  | Yearly | Item | Item | Total | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item Name | Total | Sells for | Cost | Revenue | Expense |
| Juice Boxes | 243 | \$0.75 | \$0.21 | \$182.25 | \$51.03 |
| Water | 57 | \$1.00 | \$0.16 | \$57.00 | \$9.12 |
| Cereal | 86 | \$0.55 | \$0.21 | \$47.30 | \$18.06 |
| Breakfast Juice | 261 | \$0.45 | \$0.16 | \$117.45 | \$41.76 |
| Milk | 329 | \$0.60 | \$0.31 | \$197.40 | \$101.99 |
| Breakfast Entrée | 45 | \$0.50 | \$0.34 | \$22.50 | \$15.30 |
| Roll | 80 | \$0.50 | \$0.12 | \$40.00 | \$9.60 |
| Fruit/Veg | 40 | \$0.50 | \$0.28 | \$20.00 | \$11.20 |
| Lunch Entrée | 543 | \$1.50 | \$0.82 | \$814.50 | \$445.26 |
| Ice Cream | 761 | \$0.75 | \$0.36 | \$570.75 | \$273.96 |
| Adult Meals | 1424 | \$3.50 | \$1.98 | \$4,984.00 | \$2,819.52 |
| Totals |  |  |  | \$7,053.15 | \$3,796.80 |

## Calculating Non Program Revenue \& Expenditures

# Program Revenue + Non Program Revenue = Total Revenue <br> Program Expense + Non Program Expenses = Total Expenses 

A
$+$
B
=
=
A

## Expenses

3a Program Food
3b Non Program Food
3c Salaries
3d Employee Benefits
3e
Purchased Services

## Expenses

$3 f$ Equipment Purchased
3g SupplieslMiscellaneous
3h Indirect Costs

3i Utilities and Other

## Expenses

## 3j. Total Expenditures $=$ <br> 3 (a+b+c+d+e+f+g+h+i)

This number will auto populate

## Closing Balance

## = Opening Balance + Total Revenues

- Total Expenses
= Question \#1 + 2f
- 3j

This number will auto populate

## Gain or Loss

Question \#5

## This is the YEARLY calculated amount

## Gain or Loss = Revenue - Expenses

Gain or Loss = $2 f \quad-\quad 3 j$

This number will auto populate

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## Amount of General Revenue Needed

 (required if Loss)Should be Zero if no loss for the year
If Question \#1 has a greater number than Question \#5, no input on this line

If Question \#1 has Zero and Question \#5 is negative then General Revenue must supplement CN fund this amount

## Total Number of Operating Months



Partial months count as a month

If the CE is operating either of the summer feeding programs, then those months should be included as well


## Three Month Average Operating Cost

## Three Month Average Operating Cost <br> $$
=(3 \mathrm{j} / 6 \mathrm{a})^{*} 3
$$

This number will auto populate


## Nonprofit Status

To maintain the nonprofit status required for the SNP, the fund balance
of the SNP account must not exceed
three month's average expenditures at any time

## Excess Balance

Question \#7
= Closing Balance - Three months average operating cost
= Question \#4 - 6b

This number will auto populate

## Excess Balance

\$ District MUST complete Plan for Reducing an Excessive Operating Fund Balance
\$ Districts SHOULD be monitoring this before now
\$ Good problem to have...but not repeatedly

## Resolving an Excessive Fund Balance

\$ The CE must immediately take steps to reduce its net cash resources
\$ The CE must have an acceptable plan for using surplus net cash resources

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## Resolving an Excessive Fund Balance

\$ Funds may be spent on improving the quality of food served or purchasing needed supplies, services, or equipment

## Resolving an Excessive Fund Balance

\$ The plan must be submitted to the Texas Department of Agriculture (TDA) on the Plan for Reducing an Excessive Operating Fund Balance

## Resolving an Excessive Fund Balance

Special Guidance, Excessive Fund Balance
\$ Allowing net cash resources to build up in the food service account for an extended period to save for a future project is unallowable

## Resolving an Excessive Fund Balance

\$ If the proposed expenditure project is a construction project, construction projects are typically not allowable

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## Indirect Cost Rate

# Record the indirect cost rate the CE has in place to calculate indirect cost 

Please note, there is no edit check between Item 8 and Item 3h because of the wide array of options for applying indirect rate

## Bad Debt Amount

## Bad debt is defined as debts which have been determined to be uncollectable

## Delinquent Debt

## Debt that is still considered collectable

## Bad Debt Amount

## Have you reimbursed Child Nutrition?

 Yes or No radio buttonIf an amount is in Question \#9, radio button Yes should be checked


## Questions?

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