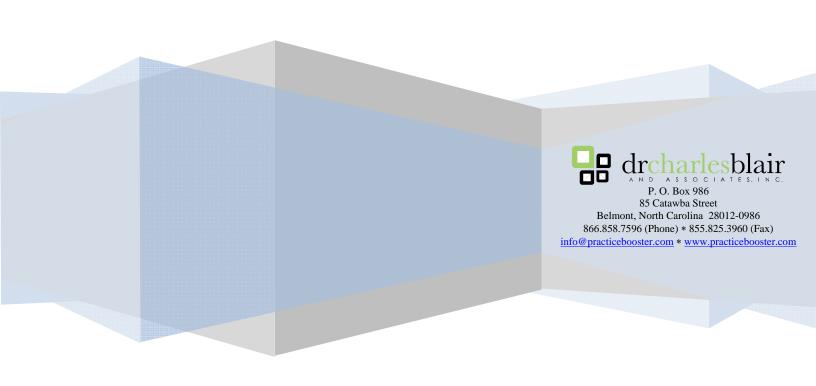
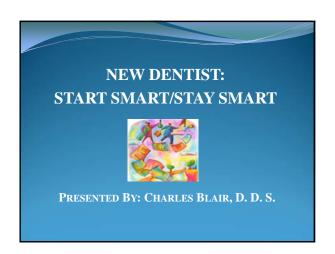
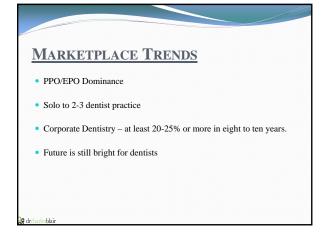
NEW DENTIST PROGRAM: START SMART/STAY SMART

PRESENTED BY: CHARLES BLAIR, DDS

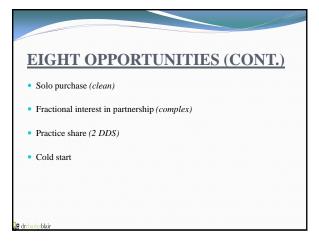
JULY 16, 2016

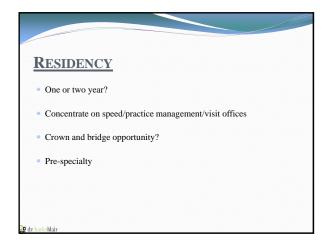


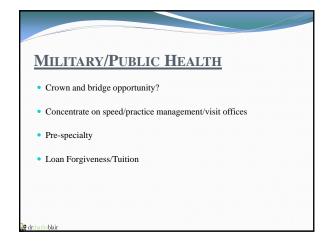


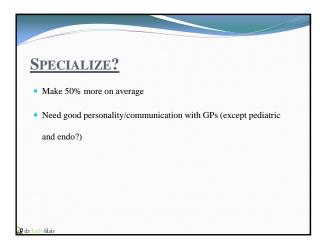


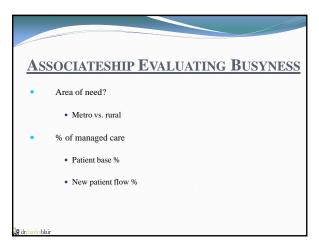
EIGHT OPPORTUNITIES Residency · Military/public health Specialize Associateship – short/long?

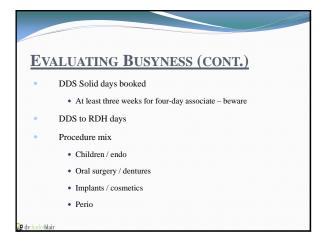


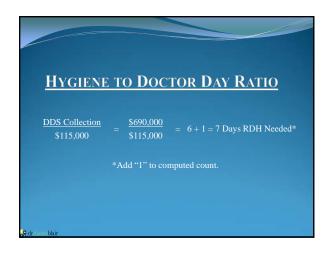


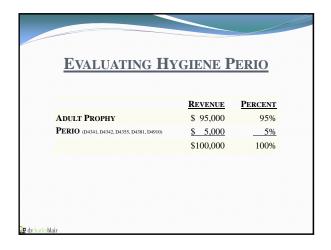


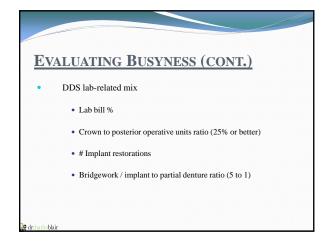














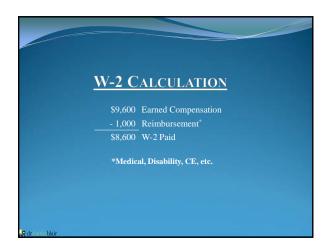




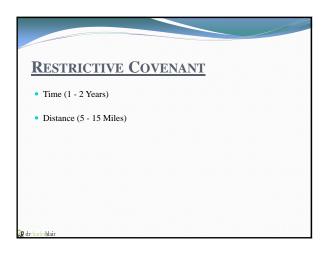


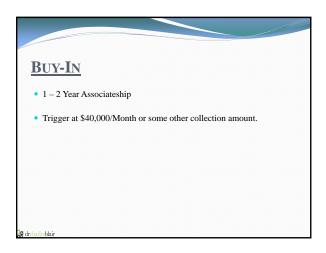




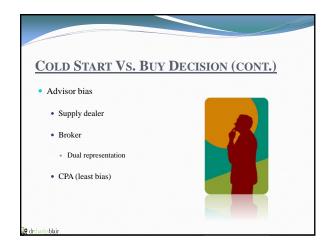








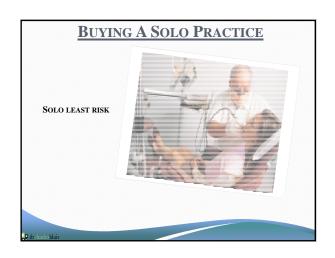


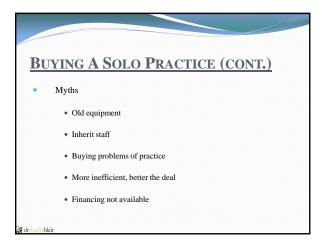


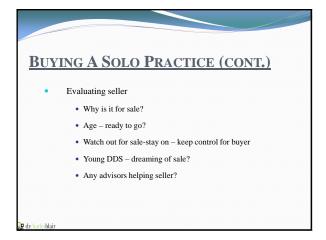


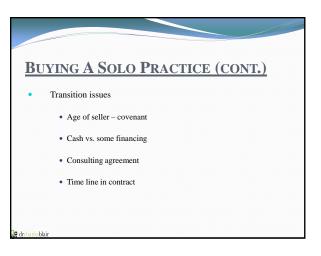


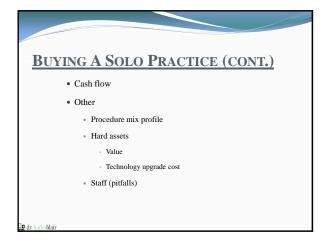


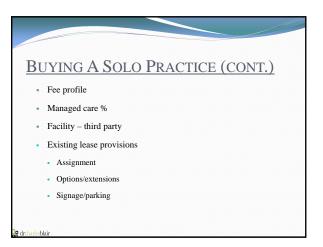




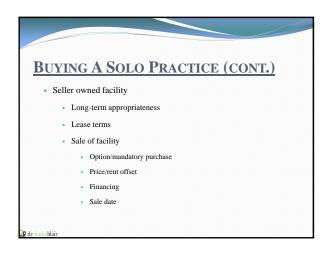


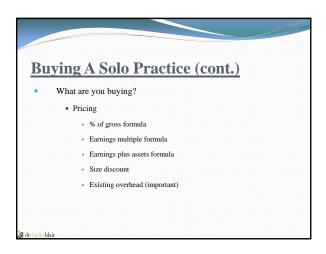


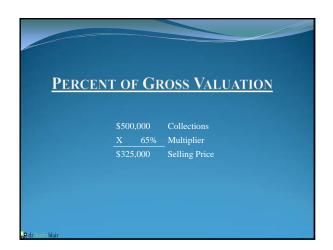


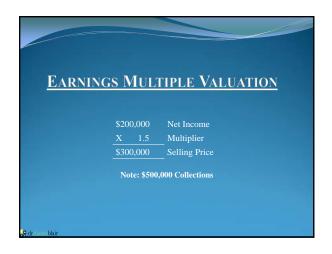








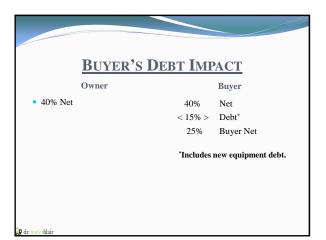






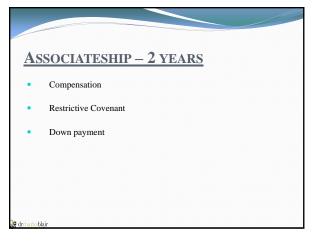


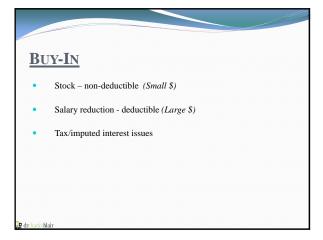


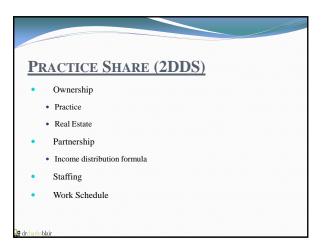




BUYING INTO A PARTNERSHIP (CONT.) Deal evaluation (4 phases) Associateship Buy-in valuation Price Imputed interest Tax aspects Income distribution formula Buy-sell provisions









<u>Notes</u>	