

# AMP

REGISTER TODAY: SEATING LIMITED

STRATEGIC, RESOURCEFUL, DECISIVE

# ADVANCED MANAGEMENT PROGRAM

Benjamin P. Grogan & Jerry L. Dove Federal Building  
Hensel Phelps

NOVEMBER 5-10, 2017 | DALLAS, TX

[WWW.AGC.ORG/AMP](http://WWW.AGC.ORG/AMP)

**AGC of America**  
THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA  
Quality People. Quality Projects.





## WHAT ARE INDUSTRY PROFESSIONALS SAYING?

*"I found the program to be a great opportunity to meet people who deal with similar challenges on a day to day basis. Each of the individual courses and instructors were of the highest caliber and quality and covered topics that give a "big picture" view of what makes a successful construction professional. Go with high expectations...you won't be disappointed."*

**Stacy Gammon**  
Arthur C. Dudley  
Contractor/Builder, Inc.

## ADVANCED MANAGEMENT PROGRAM

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For construction leaders on the rise, no program provides a more comprehensive, uniquely focused program than AGC's Advanced Management Program (AMP). Suited for chief executives and senior-level management in construction, this premier week long program has been helping industry decision-makers amplify their business expertise and emerge as leaders in the industry. For almost 30 years, this program has produced an elite society of graduates that includes top leaders throughout the construction marketplace. AMP also provides an exceptional opportunity to sculpt future decision-makers and C-suite executives tapped to take the reins.

AMP is based on core executive education and overall trends in the construction industry. Utilizing real world examples and teambuilding exercises, participants learn financial and strategic management, leadership skills, media relations, ethics, legal issues and advanced construction management. AGC's Advanced Management Program provides a unique and holistic approach to training in which participants forge lasting relationships and develop key techniques to balance career demands with health and family.

AMP graduates leave at the end of the week with a strong network of C-level colleagues and distinguished experts, a portfolio of industry-based best practices, and a better picture of their overall leadership style, strengths and weaknesses.

## PARTICIPANT PROFILE

Ideal candidates for AGC's Advanced Management Program are members of a firm's senior management team. A minimum of ten (10) years of construction experience or six (6) years of construction experience and a Bachelors degree are required for admittance.

**“Many of the concepts that were covered I was able to implement immediately. A year later, I continue to benefit from the training.”**

Drew Floyd, Moretrench

## OVERALL LEARNING OBJECTIVES

Upon successful completion of this course, the learner will be able to:

- » Define leadership and identify misconceptions of what makes an effective leader
- » Discuss contract disputes and implications on cost, time, and relationships
- » Develop the tools for creating a company crisis communication plan
- » Examine the importance of safety staffing, training, and education
- » Analyze models to measure, predict, and improve job site productivity

## COURSE HIGHLIGHTS

- » Strategic & Financial Management
- » Risk Management
- » Leadership
- » Contract Dispute Resolution
- » Leading Change
- » Construction Ethics
- » Presentation Skills
- » Team Building
- » Safety Management
- » Reputation & Media Management
- » Construction Productivity
- » Recruitment, Retention & Succession

## EARN YOUR PROFESSIONAL CREDENTIALS

AGC of America is an authorized provider of CEUs and other professional development credits. Look to AGC to earn your CEUs for license renewal and career development. This course qualifies for:



**4.2 IACET CEUs** | The Associated General Contractors of America (AGC) has been accredited as an Authorized Provider by the International Association for Continuing Education and Training (IACET). In obtaining this accreditation, AGC has demonstrated that it complies with the ANSI/IACET Standard which is recognized internationally as a standard of good practice. As a result of their Authorized Provider status, AGC is authorized to offer IACET CEUs for its programs that qualify under the ANSI/IACET Standard.



**42 AIA LUs** | The Associated General Contractors of America (AGC) is a Registered Provider with The American Institute of Architects Continuing Education Systems. Credit earned on completion of this program will be reported to CES Records for AIA members. Certificates of Completion for non-AIA members are available on request.

This course also qualifies for Continuing Professional Development (CPD) Units by the American Institute of Constructors (AIC).

Please verify applicability with your professional board before attending. For more information on AGC credentialing opportunities, contact [education@agc.org](mailto:education@agc.org).



**AGC of America**  
2300 Wilson Blvd, Suite 300  
Arlington, VA 22201-3308  
[www.agc.org](http://www.agc.org)

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