

## Tips for Exhibiting at NAGAP 2019 Toronto

With some pre-planning and budgeting shipping for NAGAP can be as simple as any other show! There are however some things to review and know early to help avoid making costly mistakes. Viper handles numerous shows in Canada and we have some options that can make this a breeze!

### Things to know and help you budget and plan:

Trade show exhibit materials are exempt from duties and taxes as they are round trip elements not being sold or remaining in Canada. To provide greater confidence and quicker ease in clearing customs, all shipments for customs will be collected at our corporate warehouse in Elgin IL and transported over the boarder collectively with all the appropriate paperwork.

Viper will provide the brokerage for your shipments.

You will have the option of using your own carrier to our warehouse, paying Viper only material handling and brokerage fees, or you may use our flat rate, door to door service which includes brokerage.

- Material Handling: \$5.00 per lb., 100 lb. minimum, \$400 brokerage fee.
- Door to Door Package Price: \$9.00 per lb., 200 lb. minimum, and brokerage fee included.

**\*\*\* Both of these rates include not only the storage and handling, but the shipping required from Elgin to Toronto and back! \*\*\***

All exhibitors must provide a detailed Commercial Invoice to Viper for their shipment. If you've never completed one, a sample is attached for your reference.

For those exhibitors who are in Canada already, a warehouse will be provided for you to send your shipment to and standard material handling rates will apply.

This warehouse will be available to those who care to use their own carrier and broker to ship their materials to Canada. The hotel does not have the capacity to receive and store freight, and to ship direct you will risk your shipment being refused to the warehouse or returned to you!

**IT IS ESSENTIAL TO NOTE TOO, VIPER WILL NOT BE ABLE TO ASSIST OR EVEN INQUIRE ON ANY SHIPMENTS HELD UP IN CUSTOMS VIA ANY OTHER BROKER.** It isn't that we don't care to, but we won't be allowed to. Our abilities to work with customs is limited to the shipments held under a bond through our broker. It is admittedly a significant value and benefit to our clients to have your shipment moved with the show and proven considerably easier for our exhibitors and we're happy to offer it.

If you have any questions please don't hesitate to reach out to Sam Jacobs by email at [Sjacobs@vipertradeshow.com](mailto:Sjacobs@vipertradeshow.com) or by phone at 702.319.6800. Sam and I will be happy to help you as best as we can

Hank Schlueter

Viper Tradeshow Services.