

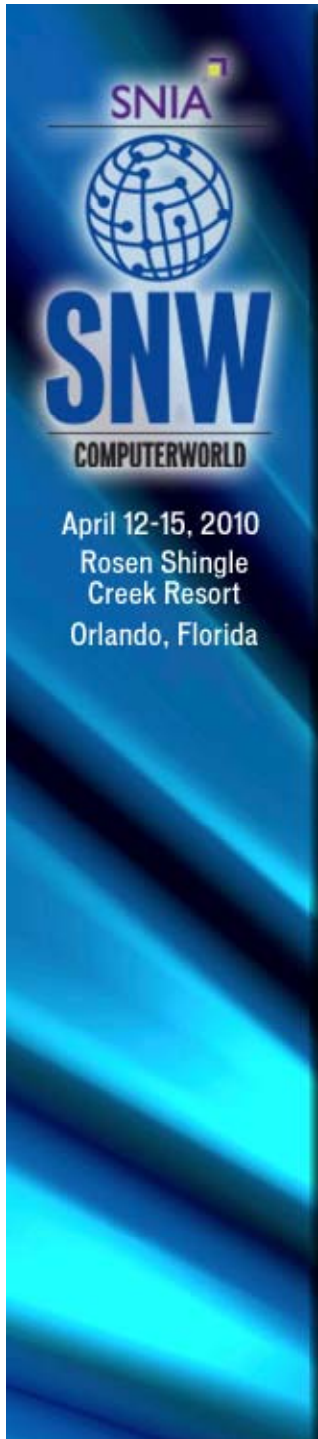
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Dynamic Tiering – Taking Advantage of the Best of HDDs and Solid State

AVERE SYSTEMS, INC
averesystems.com

April 12, 2010


Ron Bianchini, CEO and President



Agenda

- Customer Challenge
- Storage Media Comparison
- Tiered NAS Architecture
- Avere Two Stage Implementation
- Tiered vs. Homogeneous NAS Comparison
- Tiered NAS Roadmap
- Summary

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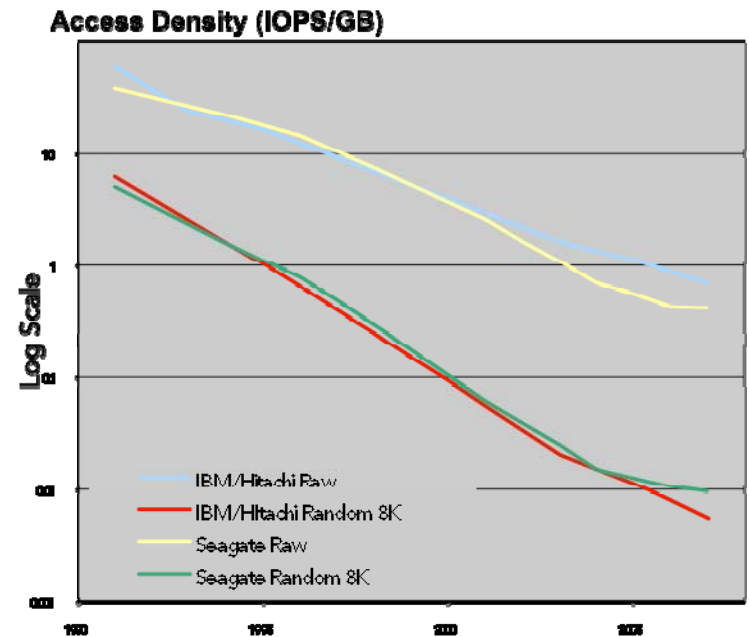
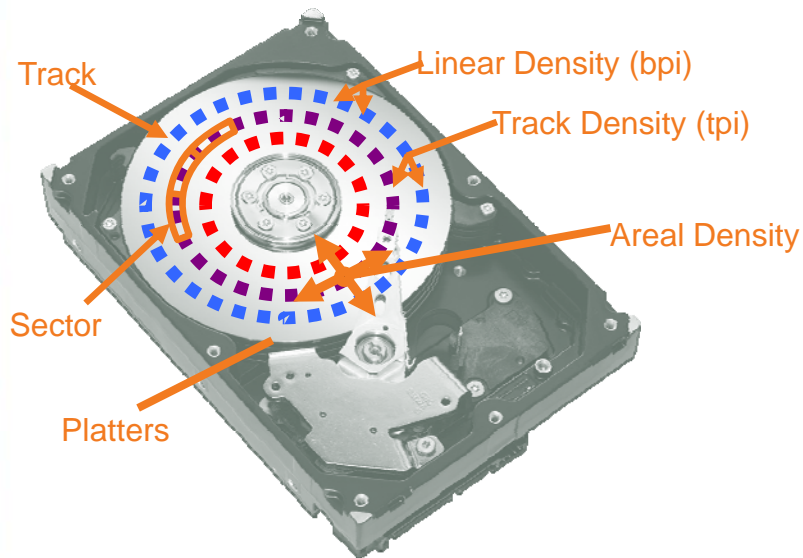
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Customer Challenge

- Hard disk drives (HDDs) are getting bigger not faster
- Many costly 15k RPM drives required to achieve performance
- Challenging due to budget, power, cooling, floor space constraints
- Leverage SSD, but current solutions are expensive and incomplete



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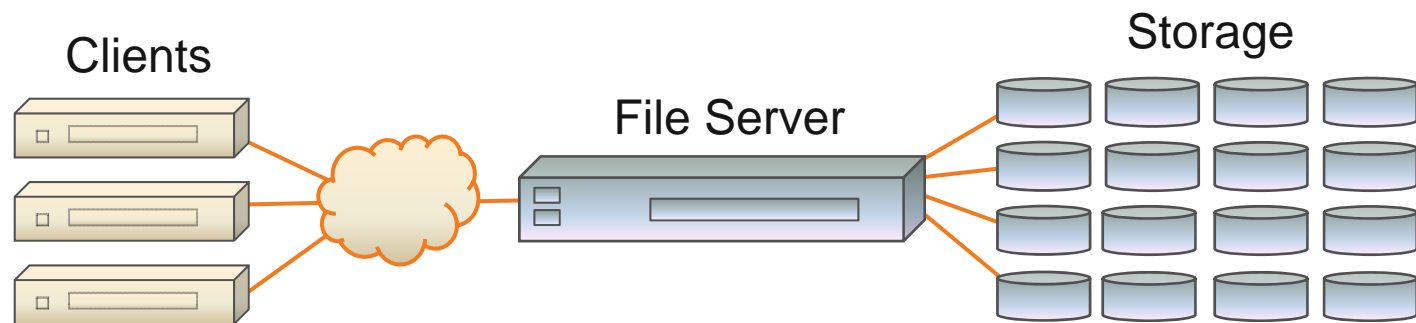
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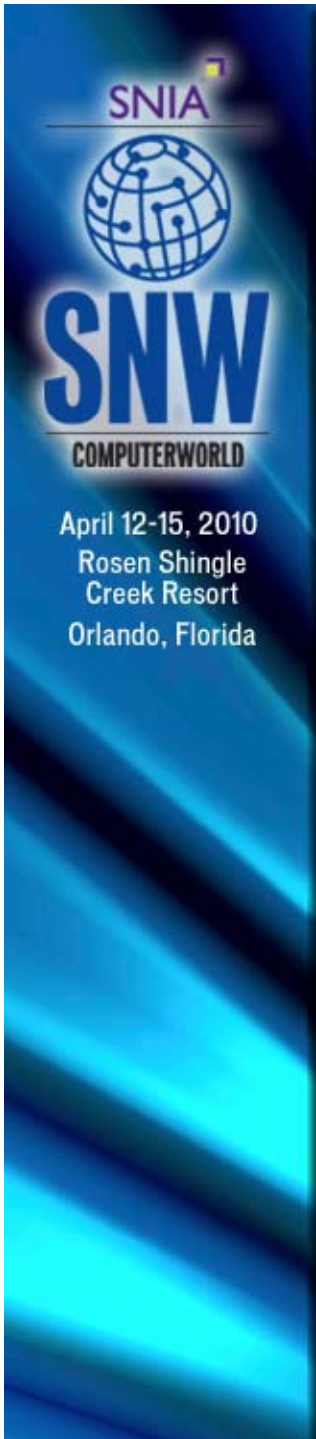
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Application Example

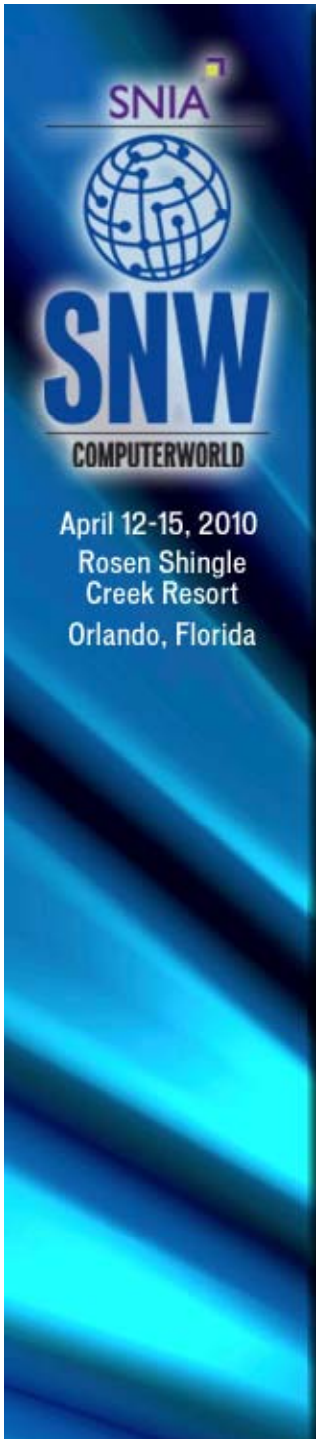
- Application
 - Working Set: 20% accessed within 20 minutes
- Storage Server
 - 16 attached disk drives
- Tape archive





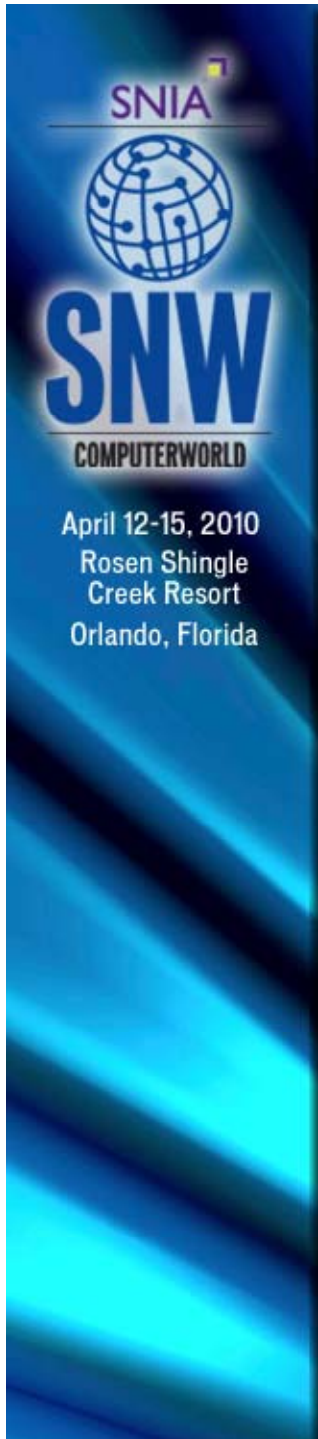
Application Example (data growth)

	1998	2008 WS %	2008 WS time
Disk Capacity	4.5 GB	450 GB	450 GB
Disk #	16 x	16 x	16 x
Sys. Capacity	<u>72 GB</u>	<u>7.2 TB</u>	<u>7.2 TB</u>
WS %	20% x	20% x	0.35% x
WS Size	<u>14.4 GB</u>	<u>1.44 TB</u>	<u>24.87 GB</u>
Disk Latency	9.50 ms	5.50 ms	5.50 ms
Disk 8K Rate	0.86 MB/s	1.49 MB/s	1.49 MB/s
Sys. 8K Rate	13.80 MB/s	23.83 MB/s	23.83 MB/s
WS Time	17.40 mins	<u>16.78 hrs</u>	17.40 mins



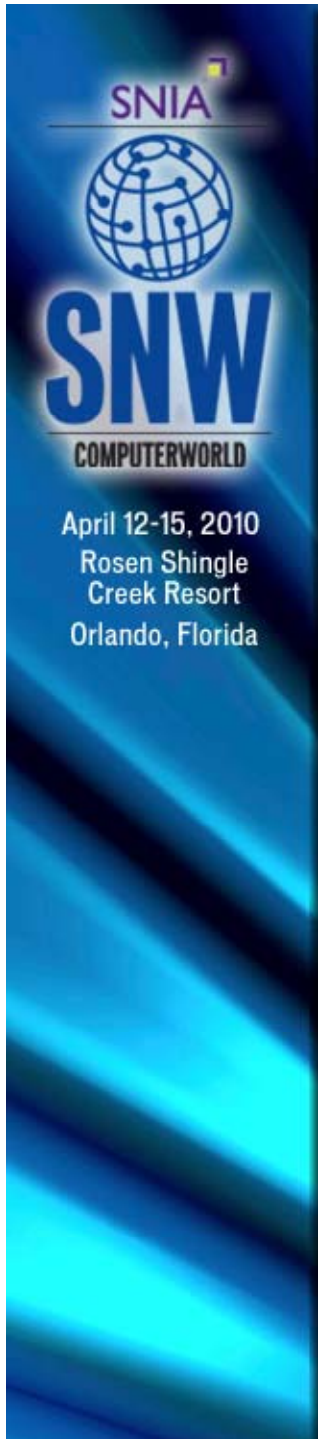
Application Example (no growth!)

	1998	2008 Capacity	2008 Performance Short Stroking!
Disk Capacity	4.5 GB	450 GB	450 GB
Disk #	16 x	1 x	10 x
Sys. Capacity	<u>72 GB</u>	<u>450 GB</u>	<u>4.5 TB</u>
WS %	20% x	3% x	0.3% X
WS Size	<u>14.4 GB</u>	<u>14.4 GB</u>	<u>14.4 GB</u>
Disk Latency	9.50 ms	5.50 ms	5.50 ms
Disk 8K Rate	0.86 MB/s	1.49 MB/s	1.49 MB/s
Sys. 8K Rate	13.80 MB/s	1.49 MB/s	14.90 MB/s
WS Time	17.40 mins	<u>2.7 hrs</u>	16.1 mins



Typical Approaches to Challenge

Type	Limitation
NAS Server	<ul style="list-style-type: none"> • Expensive over provision & short stroke • Forced to select expensive drive types • Mgmt overhead to scale system
Caching Appliance	<ul style="list-style-type: none"> • Read only work loads (non-persistent) • One protocol (NFS) limitation typical
SSD Adapter	<ul style="list-style-type: none"> • Inability to scale separately from server • Proprietary
SSD Array	<ul style="list-style-type: none"> • Limited/none Tier0 management • High media cost
Switch	<ul style="list-style-type: none"> • Inability to scale outside switch • Non-transparent



Historical Approach: Evolutionary

- Industry following evolutionary path
 - Denser disk drives, reduced access density
 - Increase data management needed
 - Increase performance via over provisioning & caching
- Start from scratch
 - Start with specification of NAS Server
 - Consider media to satisfy performance requirements
 - Identify allocation algorithms to map data to media



Storage Media Comparison

	Cap	Price
SATA HDD (1x2TB)	2,000G	\$150
SAS HDD (1x300GB)	300G	\$270
SLC Flash (1x64G SATA)	64G	\$700
DRAM (8x4GB DIMMs)	32G	\$1280

- Costs shown for media-only, unit quantity, 4/10



Storage Media Comparison

clear winner for archive

	Cap	\$/GB
SATA HDD (1x2TB)	2,000G	\$0.08
SAS HDD (1x300GB)	300G	\$0.90
SLC Flash (1x64G SATA)	64G	\$11.00
DRAM (8x4GB DIMMs)	32G	\$40.00



Storage Media Comparison

clear winner for archive

	Cap	\$/GB	Reads (8KB/sec)	\$/Read	Writes (8KB/sec)	\$/Write
SATA HDD (1x2TB)	2,000G	\$0.08	130	\$1.15	130	\$1.15
SAS HDD (1x300GB)	300G	\$0.90	400	\$0.70	360	\$0.75
SLC Flash (1x64G SATA)	64G	\$11.00	24,500	\$0.03	1,000	\$0.70
DRAM (8x4GB DIMMs)	32G	\$40.00	325,000	\$0.004	325,000	\$0.004

good for random reads

winner for small R/W

- Can we leverage multiple tiers?



Storage Media Comparison

clear winner for archive

	Cap	\$/GB	Reads (8KB/sec)	\$/Read	Writes (8KB/sec)	\$/Write
SATA HDD (1x2TB)	2,000G	\$0.08	130	\$1.15	130	\$1.15
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DRAM (8x4GB DIMMs)	32G	\$40.00	325,000	\$0.004	325,000	\$0.004

can we hide erase time?

winner for small R/W



Storage Media Comparison

clear winner for archive

can we hide access latency?

	Cap	\$/GB	Reads (8KB/sec)	\$/Read	Writes (8KB/sec)	\$/Write
SATA HDD (1x2TB)	2,000G	\$0.08	130	\$1.15	130	\$1.15
SAS HDD (1x300GB)	300G	\$0.90	400	\$0.70	360	\$0.75
SLC 2M write buf (1x64G SATA)	64G	\$11.00	24,500	\$0.03	4,200	\$0.16
DRAM (8x4GB DIMMs)	32G	\$40.00	325,000	\$0.004	325,000	\$0.004

good for random access

winner for small R/W



Storage Media Comparison

clear winner for archive

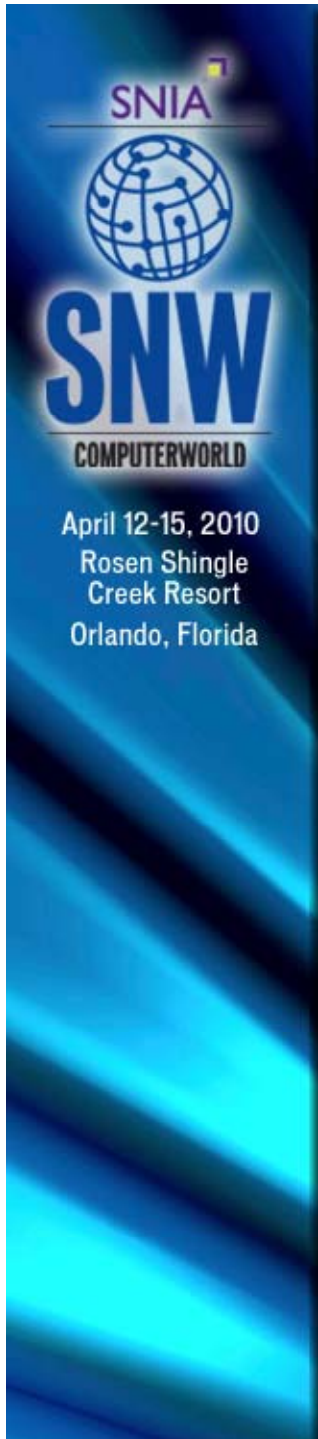
good for big sequential

	Cap	\$/GB	Reads (8KB/sec)	\$/Read	Writes (8KB/sec)	\$/Write
SATA HDD (1x2TB)	2,000G	\$0.08	130	\$1.15	130	\$1.15
SAS 2M buf (1x300GB)	300G	\$0.90	17,500	\$0.02	17,500	\$0.02
SLC 2M write buf (1x64G SATA)	64G	\$11.00	24,500	\$0.03	4,200	\$0.16
DRAM (8x4GB DIMMs)	32G	\$40.00	325,000	\$0.004	325,000	\$0.004

good for random access

winner for small R/W

- No single technology is best for all workloads



Building a New Solution - Which Media?


- No single technology is best for all workloads
- A tiered solution leverages best of multiple media
 - SATA for long term archive storage
 - RAM/NVRAM for small file random access
 - Flash is best for random read
 - SAS/RAM is best for sequential read
 - RAM hides access latency for sequential reads
 - SAS/NVRAM is best for random and sequential write
 - NVRAM hides access latency for sequential writes
 - Log-based file systems minimize access latency for random writes

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Storage Media Comparison Summary

	Small	Large Random	Large Sequential
Archival	SATA	SATA	SATA
Read	RAM	SSD	SAS
Write	RAM	SAS	SAS

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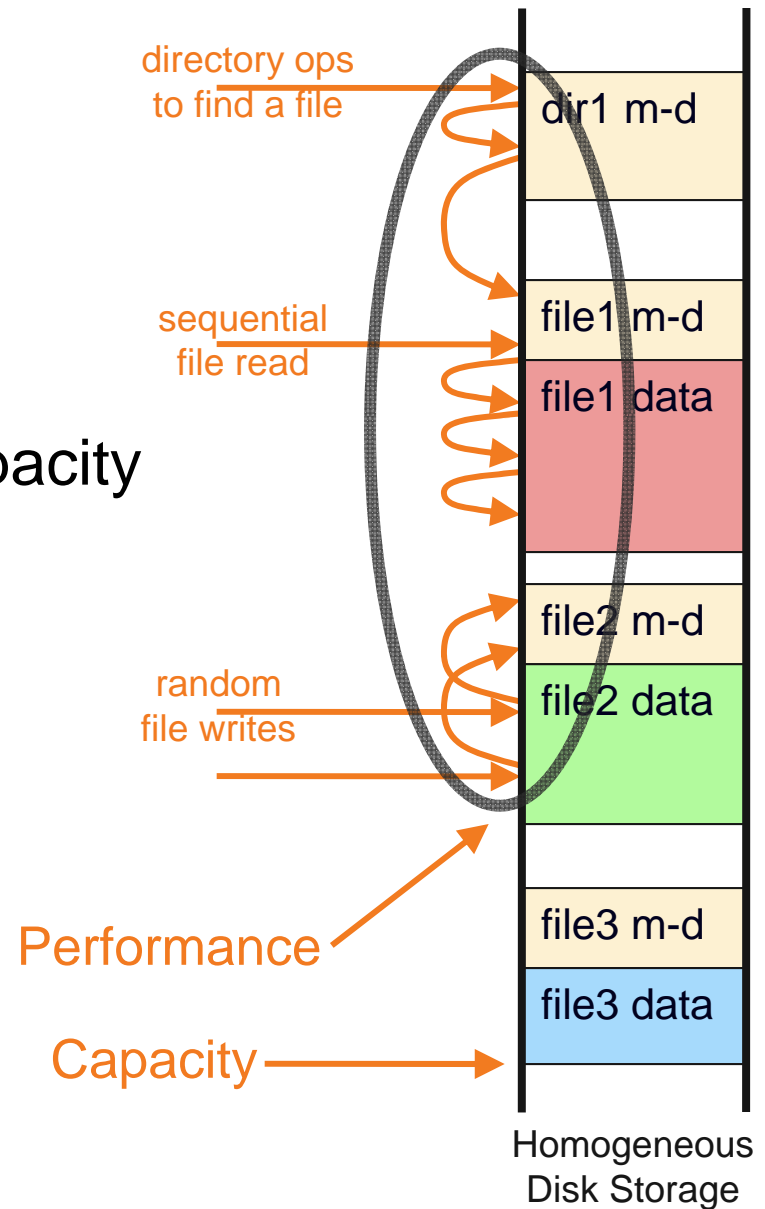


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Current NAS Systems

- All NAS operations on homogeneous storage
 - Data/meta-data
- Drive array defines capacity and performance
- Capacity (platters)
 - add drives
- Performance (arms)
 - choose FC vs SATA
 - add drives
 - short stroke



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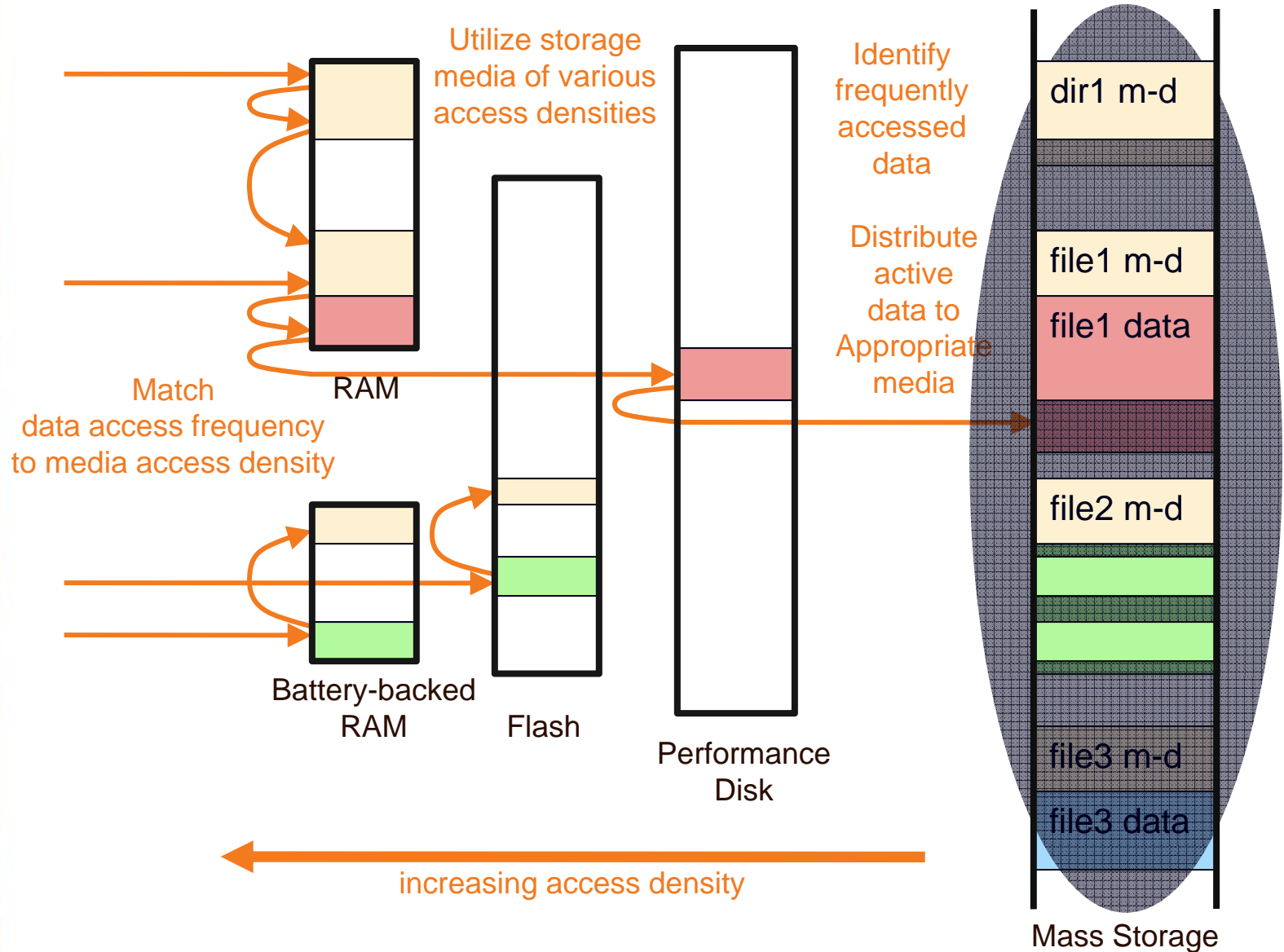


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Tiered NAS Architecture



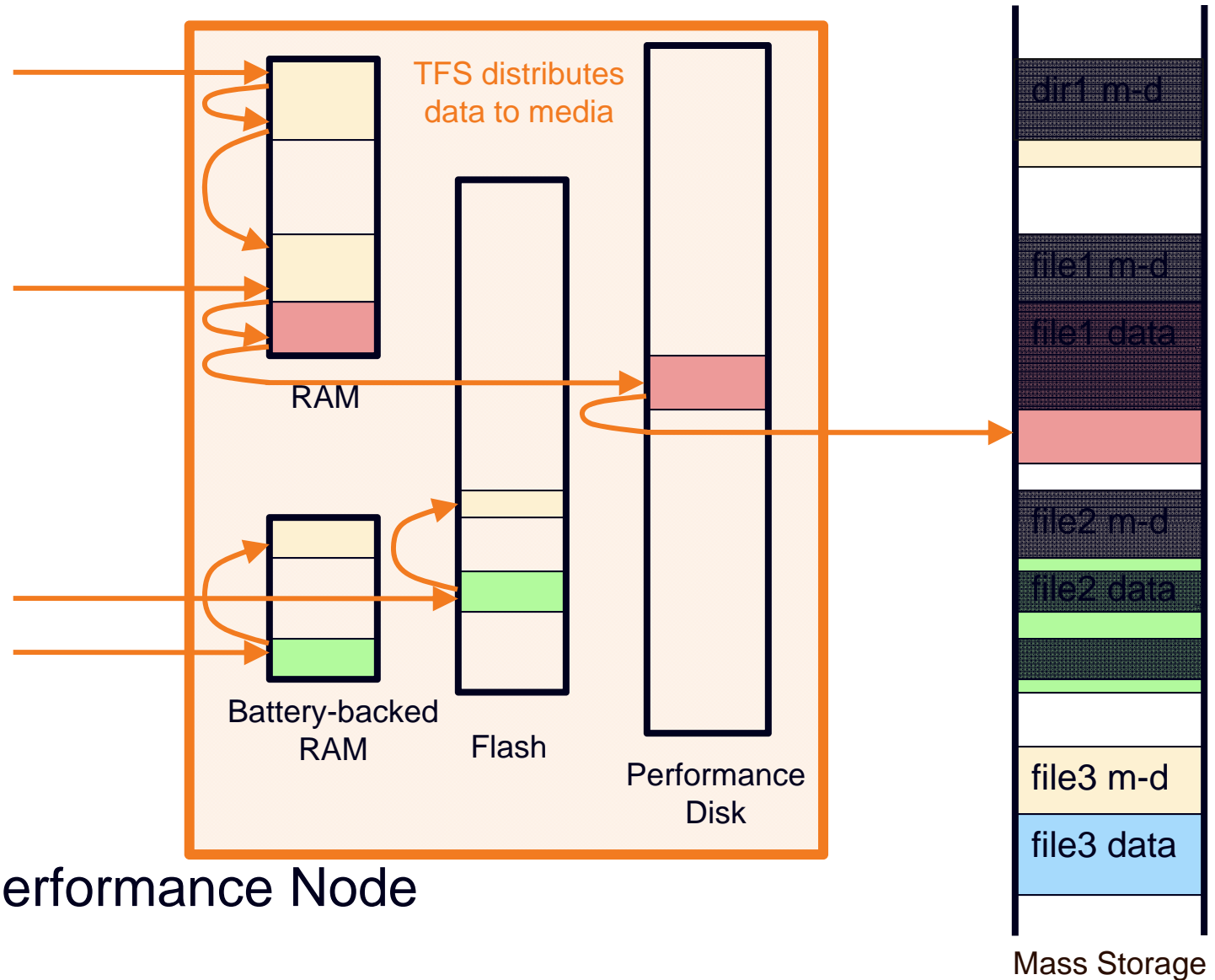
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Two Stage Implementation



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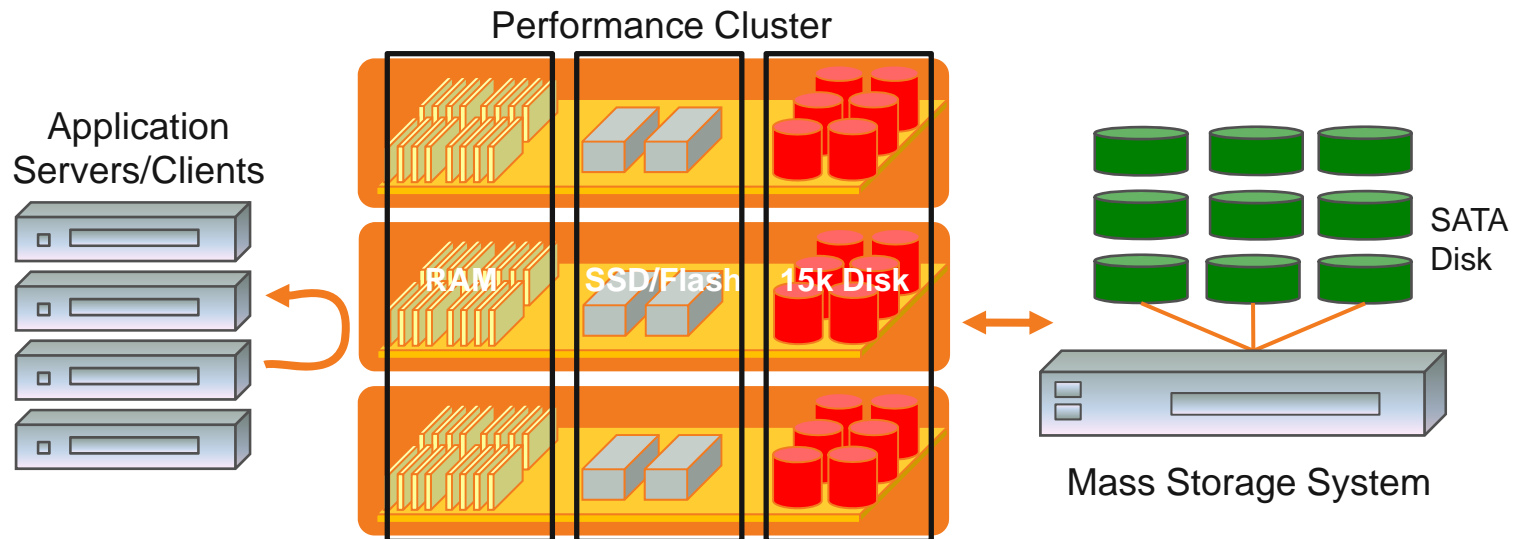
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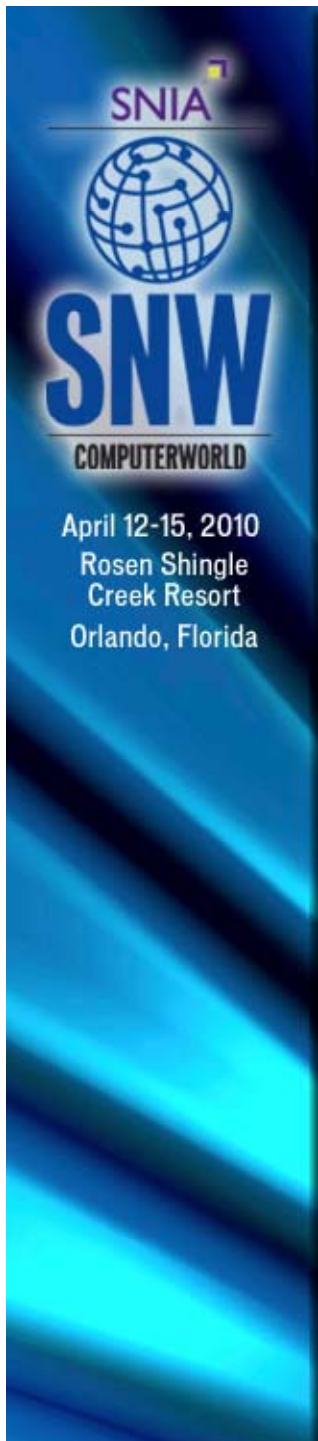
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Two Stage Tiered NAS Architecture

- NAS function implemented in two stages
 - Stage 1: Data Delivery
 - Contains three faster storage media: RAM/NVRAM, SSD, SAS disk
 - Stage 2: Mass Storage
 - Intended for densest, low cost storage media: SATA



- Need More Capacity? Add SATA disks to Mass
- Need More Performance? Add performance nodes to cluster
 - Media tiered globally among FXT nodes
 - Single names space across all FXT nodes



True Dynamic Tiering

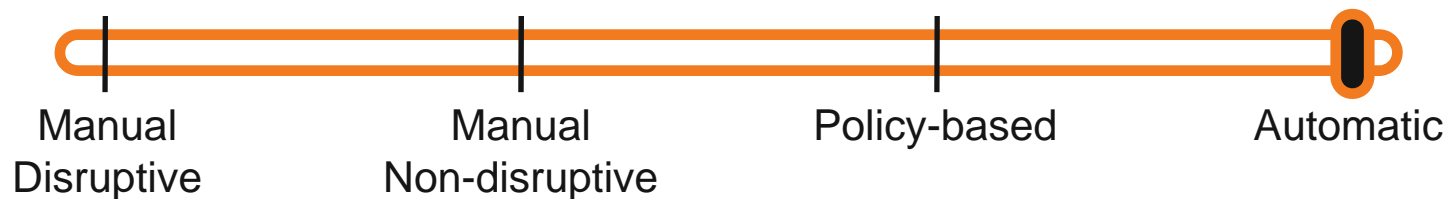
- What? Finest level of granularity



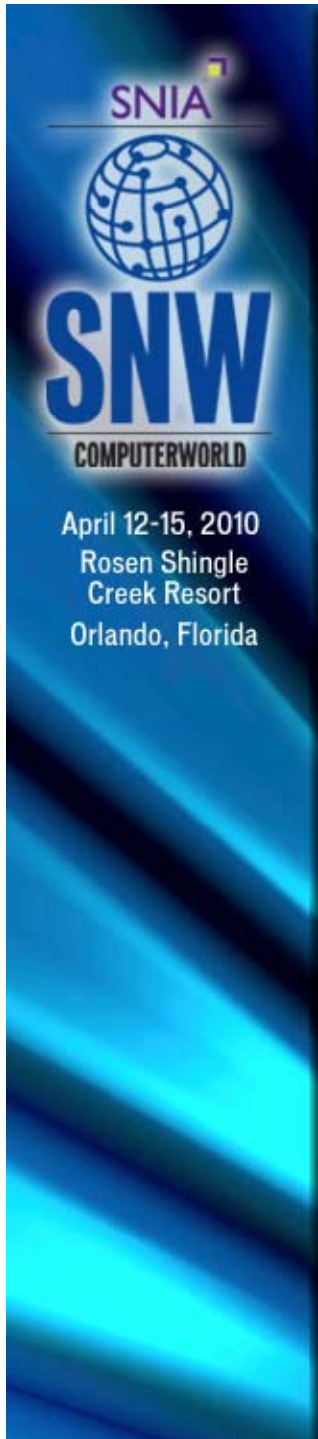
- When? Data is tiered on-the-fly



- How? Automatic movement between tiers



- Automatic by frequency, access pattern and size



Tiered NAS Comparison

- Spec SFS '08 Industry Benchmark
 - <http://www.spec.org/sfs2008/results/>


The Old Way – Homogeneous NAS

- Estimate storage and performance
- Choose server family based on performance
- Compromise on storage technology for both
- If wrong, iterate

The New Way – Tiered NAS

- Buy highest density storage (Low-NAS)
- Buy Performance nodes to achieve performance
- If wrong, linearly scale either independently

- Tiered NAS architecture optimizes technologies
 - Minimizes cost, real estate, power
 - Maximizes density, performance

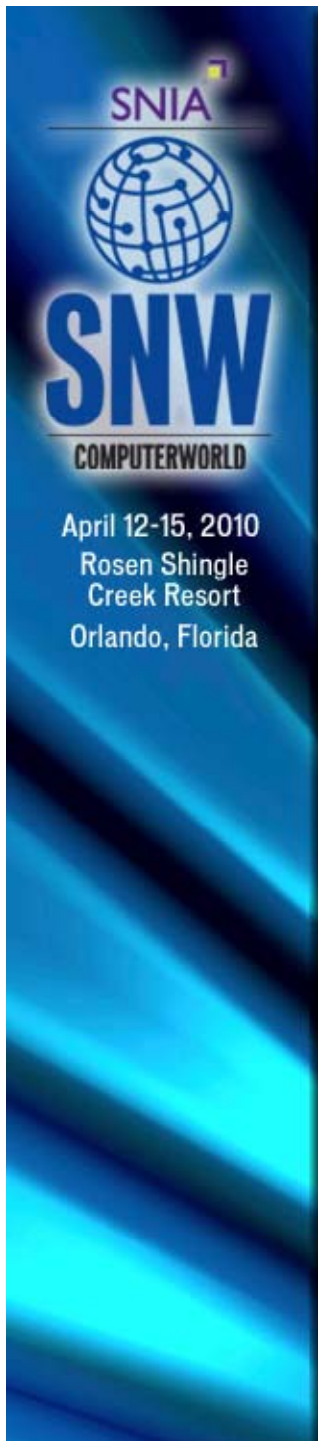


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Industry Benchmark: Spec SFS '08


Posting	Op Rate	Latency	#FileSys	# Disks
A Tiered 1-node	22,025	1.30	1	14
A Tiered 2-node	43,796	1.33	1	26
A Tiered 6-node	131,591	1.38	1	79
A2 model-1	8,053	1.37	6	49
A2 model-2	18,511	2.63	16	65
A2 model-3	9,189	2.18	32	65
A2 model-4	18,784	2.67	32	65
B model-1	40,137	3.38	1	74
B model-1 cluster	80,279	3.42	2	148
B model-2	72,921	3.39	1	146
B model-2 cluster	146,076	3.34	2	292
E1 SSD	110,621	2.32	8	100
E2 2-node	29,921	1.96	1	148
E2 8-node	119,550	2.07	1	592
H1 4-node	134,689	2.53	48	584
H2 12-node	176,728	1.67	6	960
I 10-node	46,635	1.91	1	120
N model-1	40,109	2.59	2	224
N model-1 acc	40,107	1.68	2	112
N model-1 acc SATA	40,011	2.75	4	112
N model-2	60,409	2.18	4	224
N model-2 acc	60,507	1.58	2	56
N model-2 acc SATA	60,389	2.18	8	96
N model-3	120,011	1.95	2	324
O model-1	42,111	1.74	32	224
O model-2	27,078	1.99	16	112
P 10-node	77,137	2.29	1	190
SGI	10,305	3.86	1	242




Industry Benchmark: Spec SFS '08 (20K+)

Posting	Op Rate	Latency	#FileSys	# Disks
A Tiered 1-node	22,025	1.30	1	14
A Tiered 2-node	43,796	1.33	1	26
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Mass
inclusive





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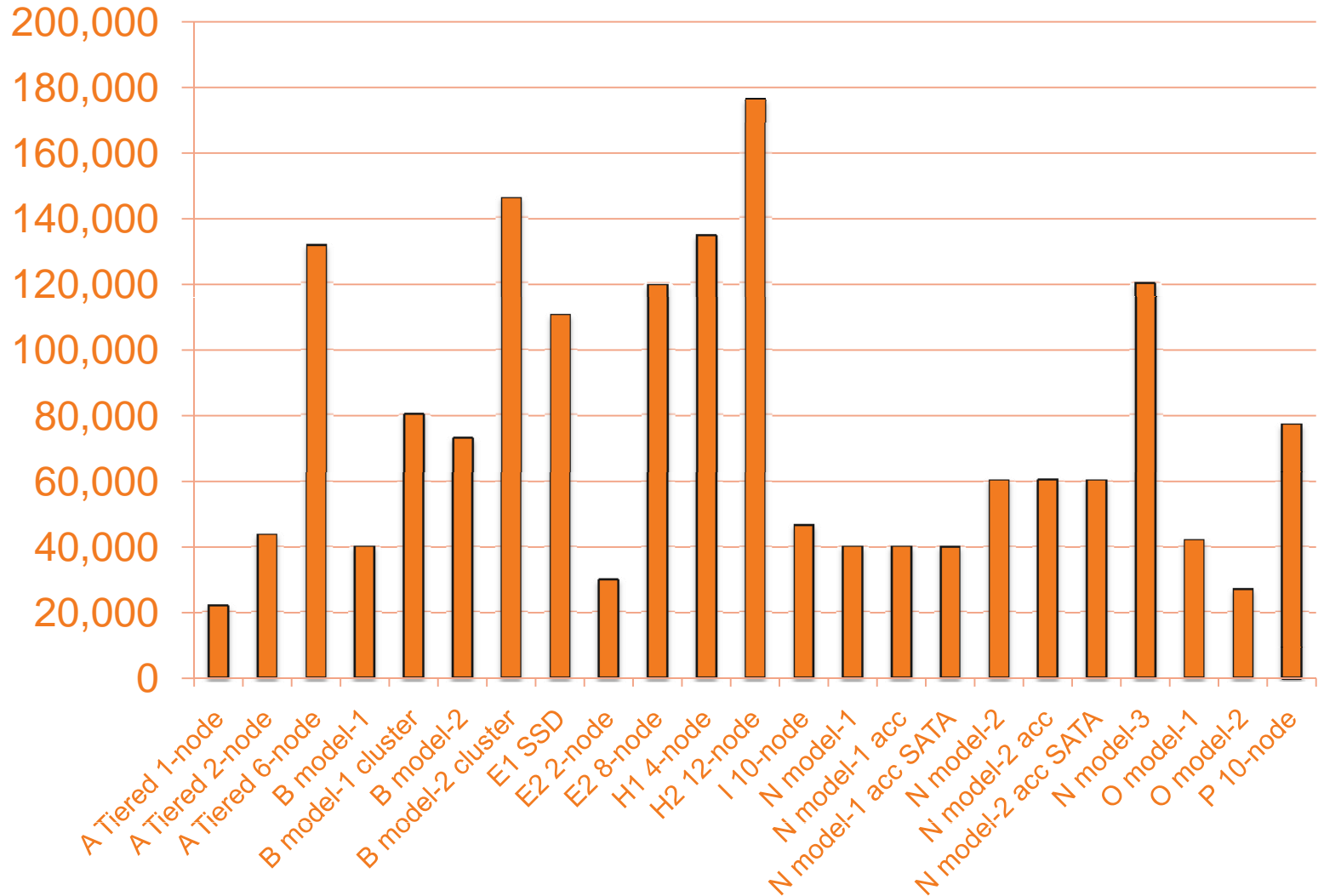
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Spec SFS '08: Industry Benchmark



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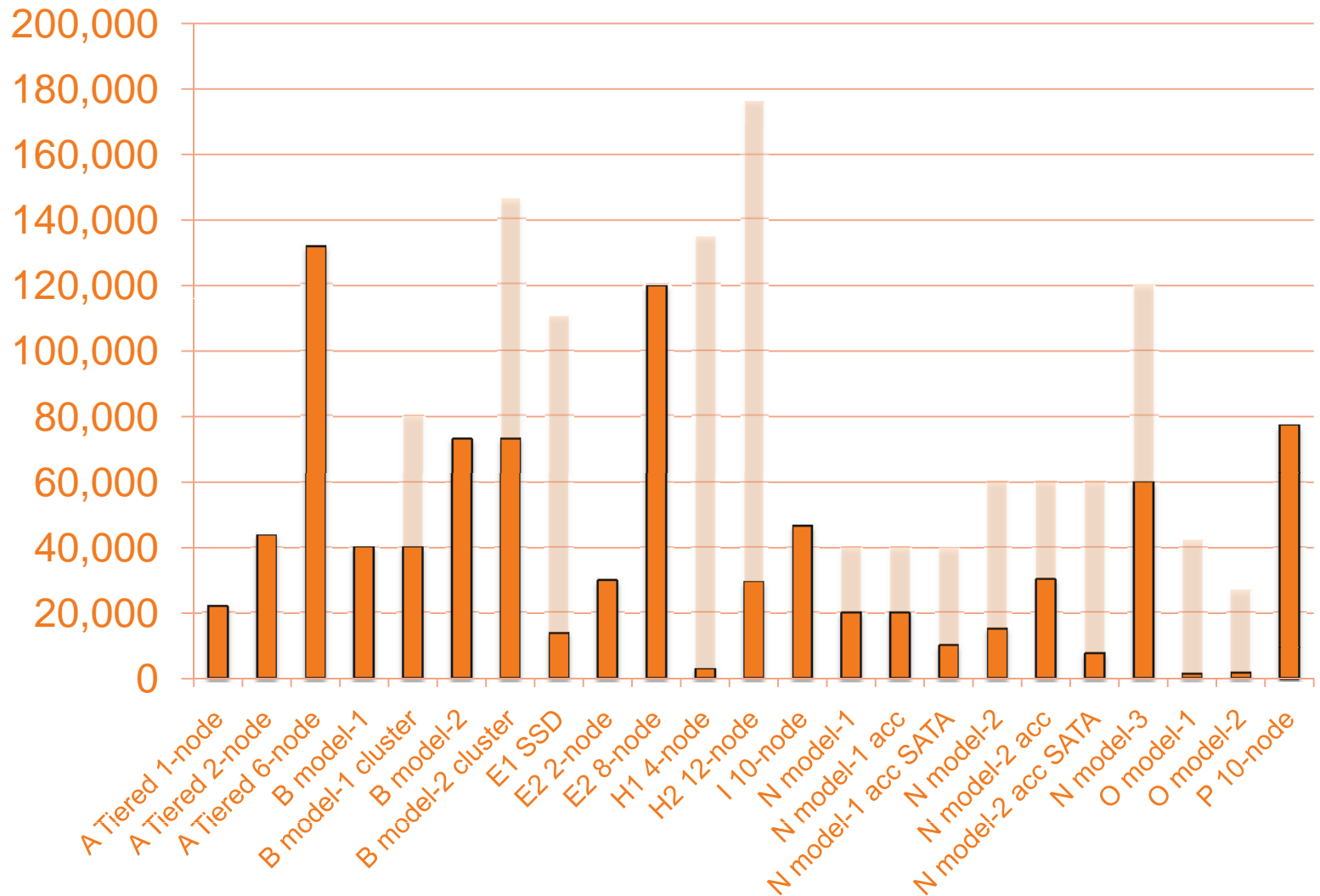


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Spec SFS '08: Ops / File Sys



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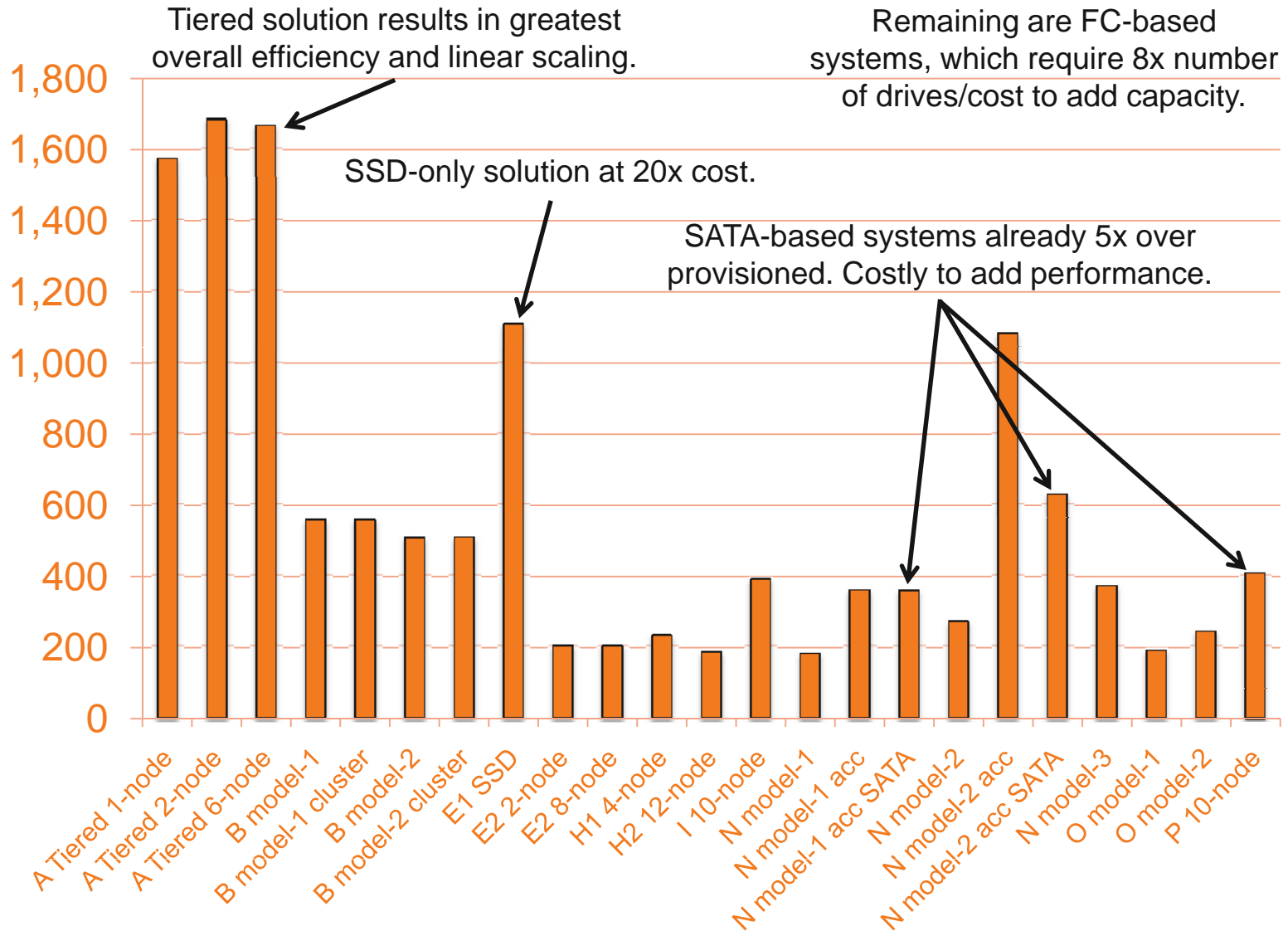


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Spec SFS '08: Ops / Disk



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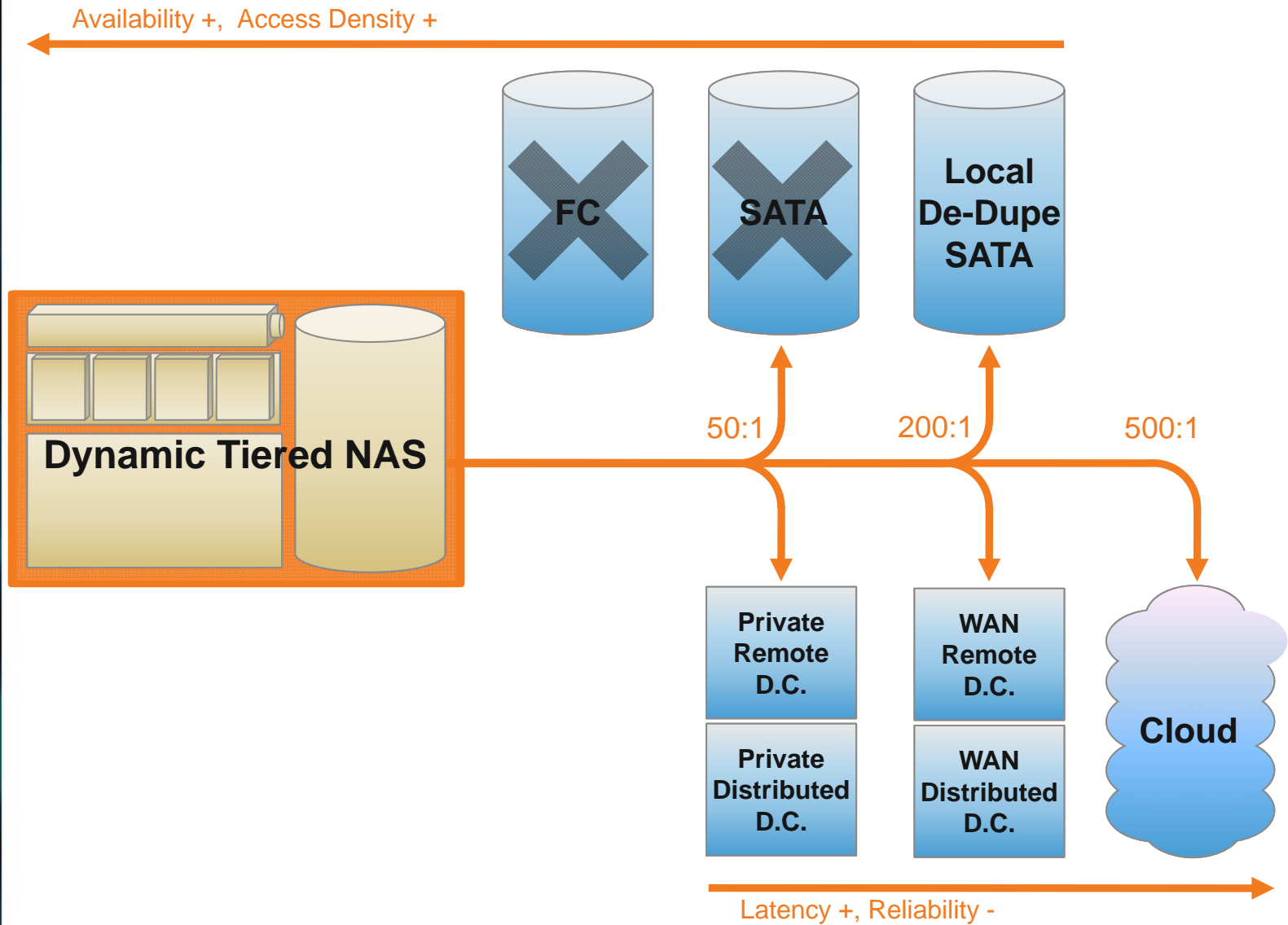


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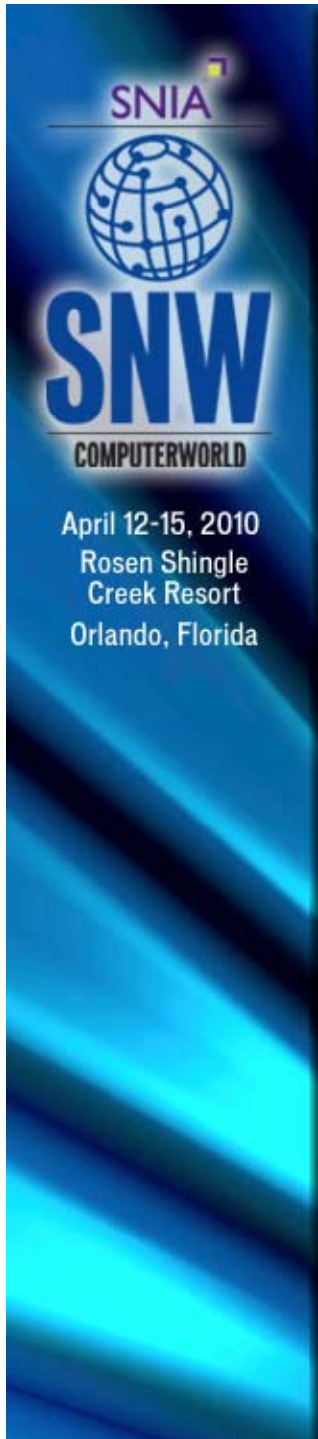
Tiered NAS Technology Roadmap





Summary

- No single storage media is best for all applications
- Tiered NAS Architecture
 - Leverage all media types
 - Most efficient
 - Optimize cost/performance
 - Support wide-range of application workloads
- Two Stage Implementation
 - Simple to deploy and manage
 - True separation of performance and capacity scaling
 - Need more capacity? Add SATA disks
 - Need more performance? Add FXT nodes



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Thank you!

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