



4<sup>th</sup> Global WCO AEO Conference,  
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Kampala, Uganda

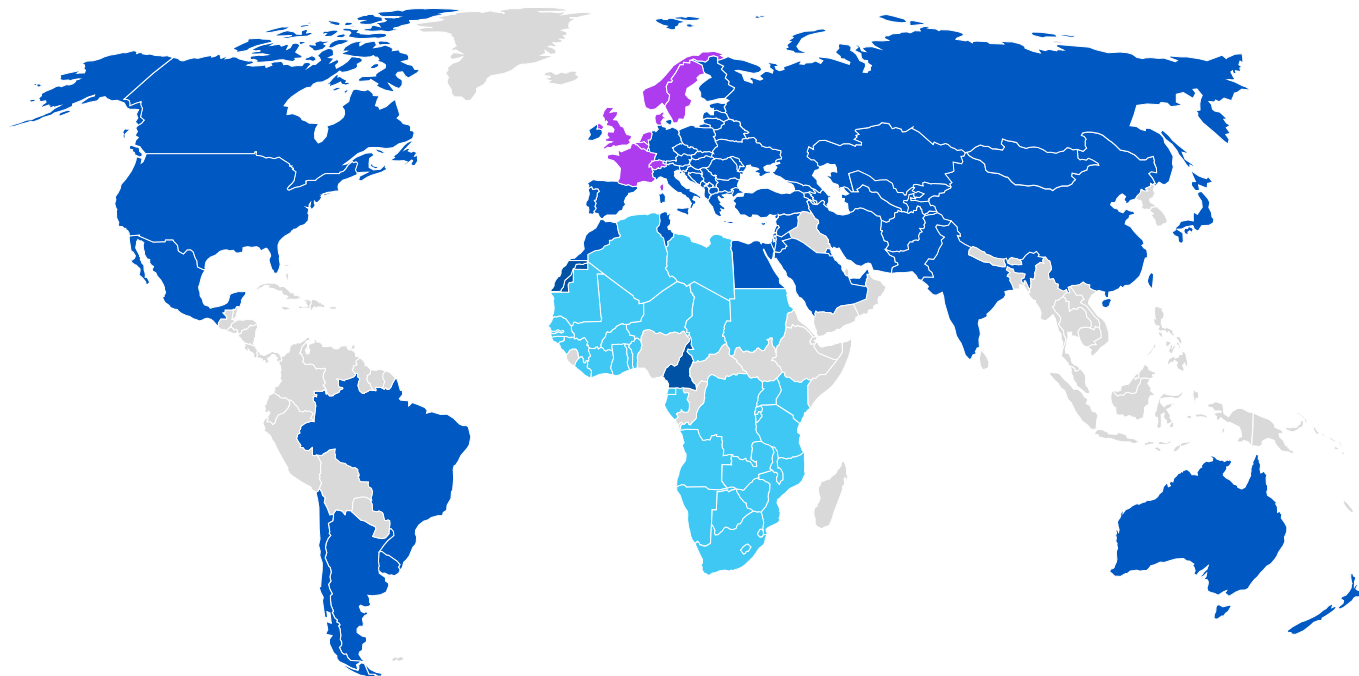


# Understanding how MRA works and realising the benefits for both customs and trade

# IRU = The World's Road Transport Association



# Active in over 100 countries



- 14 Founding IRU Members in 8 countries
- IRU Members
- CRIPA and FESARTA members

# What are the benefits of MRAs – EU China MRA as an example

- Fewer security and safety related controls
- Priority treatment and customs clearance
- Recognition of business partners during the application process



# MRAs and the challenges for companies

## ? 1/2

- With whom does my country/regional bloc have MRAs and is my business partner and AEO ?
- Need to provide the AEO number to get benefits, which is often unclear.



# MRAs and the challenges for companies

## ? 2/2

- Many SMEs are AEOs with a focus on AEOC
- Security component in AEO programmes is difficult for SMEs to fulfil, because it requires investment
- Often difficult for SMEs to adapt to legislative changes



# How to improve ?

- More promotion is needed to convince SMEs of the benefits of AEO programmes
- Foster understanding among companies that security is part of their business
- More incentives from customs ?
  - Increase the predictability of cargo release







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# Thank you very much

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get where it needs to  
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