

p. (800) 955-5171 e. Leads@SmartSourceRentals.com



#### **LEAD MANAGEMENT SOLUTIONS**

#### **All Solutions**

Leads can be accessed from any computer on our secure website with a unique username/password assigned to you upon pickup/delivery of the device(s) • Leads download during or after the show in Excel • Can easily import to Databases • Features a free-type notes section using the on-screen keyboard

#### **PRE SHOW**

- Order online easy and quick
- Take advantage of discount pricing available for advance orders
- Make the most of your attendee interaction include qualifiers or instant email

#### **SHOW SITE**

- Avoid a line pick up your devices early at show service desk
- Forgot to order in advance? Additional scanners available for onsite ordering
- Scan attendee badges and free-type notes using the on-screen keyboard
- Technician on site during set up and show hours and 24/7 support available at 800-476-9959

#### **POST SHOW**

- Access your leads anytime from any computer on our secure website
  - Easily download your leads data into an Excel file
- Misplaced your password email Leads.Support@SmartSourceRentals.com

## Option 1 - App Software



## **Lead Retrieval App**

An app built for Apple and Android devices. This badge scanning software is an installed option for use with your own phone/tablet with Apple Operating System 8 or higher or Android 4.4 or higher with rear facing autofocus camera with at least 5 megapixels. Leads can be accessed via website and downloaded to an Excel document.

iPad<sup>®</sup>, App & Strap Includes a SmartSource iPad rental with App installed for your use during the show. Strap with 360

degree rotation secures





# Option 2 - Scanner

#### Scanner

Wireless, handheld badge scanner. Electrical Order not required. Battery will be fully charged. The scanner is pre-loaded with qualifiers and free-type notes section. Leads scanned at the show can be accessed from any location/computer on our secure website.



#### **Lead Printer - Wireless**

iPad in one hand.

Small wireless bluetooth printer can print after each scan, or you can manually print individual leads at any time. Battery charged. One (1) printer per scanner. Rental includes two (2) paper rolls.



# Customize your lead

#### **Instant Email**

Automatically sends a pre-written email and optional PDF attachment to each person you scan at your booth.

# Why Custom Qualifiers?

A huge benefit of electronic lead management is the ability to 'qualify' your leads. A qualified lead is a much more valuable piece of information than a badge scanned with no qualification. Every badge scanned should have a qualifier or note to ensure you remember the interaction when you follow-up after the show. Create your own Custom Qualifiers. Make sure you take advantage of this valuable tool.



• Set up post show meeting











# Discount price deadline date: Orders accepted until:

	RINFORM	

e. Leads@SmartSourceRentals.com

Business name:	Booth name if different:			Booth number:	
Address:	City:			State:	Zip Code:
Ordered by:	Phone:		Email:		
Onsite contact if different from above:			Cell:		
Send data download link to email:	Send receipt to email:				

Send data download link to email: Send receipt to email:						
,	Email confirmation, rental agreement and credit of t confirmed within this time period, please call 800	'	e sent by ema	il within one (1) b	usiness	day of
LEAD RETRIEVAL PRODUC	CTS & ACCESSORIES					
		а	Discount vailable until	Orders accepted until	Qty	Total
BEST VALUE						
Scanner Package includes Scanner, Instant Email, Custom Qual Delivery:	ifiers, Lead Printer, In-booth Delivery & Training.  (Date & Time - 2 hour window required)		\$395	NA		
OPTION 1 - Choose an app						
Please note: App runs on iOS 8 or high are supported with rear facing autofoli	urtphone or Tablet you are bringing to the show. gher and Android 4.4 or higher. The following devices cus camera with at least five megapixels: iPod Touch later, iPad Mini, iPad, Android Phones, Android Tablets		\$200	\$225		
Additional exhibitors in your b	ooth? Add an app license for your additional phones/ta	blets	\$150	\$150		
App Software with iPad rental	Includes app, iPad, iPad strap for duration of show		\$315	\$350		
OPTION 2 - Choose a scanner						
Scanner Handheld/wireless/battery	operated		\$200	\$225		
Scanner & Lead Printer Wirele	ss printer includes 2 rolls of paper		\$250	\$300		
Scanner & Instant Email With t	this option please complete Instant Email Order Form		\$295	NA		
Scanner & Custom Qualifiers	With this option please complete Customer Qualifier Or	der Form	\$295	NA		
	delivery is ordered, a representative must be present in cannot provide delivery. Forfeited deliveries will not be re rom the service desk (Date & Time - 2 hour window required)		\$95	\$100		
OPTION 3 - Developer's Kit			4.00	4-00		
Developer's Kit Badge Information av	ailable 7 days before show		\$499	\$599		
How do I get my scanner or ann? Scanners ar	nd IPads: Unless "In-Booth Delivery & Training" is ordered, all equipment m	nust be nicked up from the	SmartSource Service	e Desk within (2)		

How do I get my scanner or app? Scanners and IPads: Unless "In-Booth Delivery & Training" is ordered, all equipment must be picked up from the SmartSource Service Desk within (2) two hours of the show floor opening. Upon close of the show, all devices and supporting equipment must be returned to the SmartSource Service Desk within (1) one hour. App: Email will be sent with instructions to download app, Log-in and Password 7 days before show. All rentals include 24/7 service and support at 800-476-9959.

Terms and Conditions: No refunds will be made to any order or package option cancelled within 7 days of show start. Prices and equipment are subject to change without notice. All Lead Retrieval Information is provided at the discretion of Show Management. Drayage and union fees are not included. Our rental includes damage and loss clause at no charge. If a device is lost we do require a police report to accompany the claim of your lost unit. See details of terms and conditions at www.smartsourcerentals.com.

Subtotal:

% Tax:

Total:

# CREDIT CARD PAYMENT INFORMATION

Cardholder acknowledges and agrees to the Terms and Conditions available upon request and authorizes this credit card to be used as payment for this rental/onsite additions.

Same address as above

Card number: Address:

Expiration date: Code: City: State: Zip Code:

Cardholder name: Cardholder signature:

Show name: Show venue: Show code: