



November 19-21, 2019
The Davenport Grand Hotel
Spokane County

HOSTED BY WASHINGTON STATE
ASSOCIATION of COUNTIES

Exhibitor / Sponsor Opportunities

Gold Sponsor - \$10,000.00 – 2 opportunities

- Opening Session – Be at the front of the line by kicking off the 2019 County Leaders Conference!
- Closing Reception – Fun evening event with live music!

Silver Sponsor - \$7,500.00 – 3 opportunities

- Awards Luncheon (Wed. Nov. 20)
- Technology (Wifi & Mobile App) *Platinum Sponsor of Mobile App
- Opening Reception

Bronze Sponsor – \$5,000.00 – 3 opportunities

- Charging Station
- Conference Wellness
- Member Recognition Luncheon (Thurs. Nov. 21)

County Supporter – Sponsorship less than \$5,000 – 11 opportunities

- \$3,500 – Breakfast (2 opportunities)
- \$3,500 – Tote bag (1 opportunity)
- \$3,500 – Hotel Key Card* (1 opportunity)
- \$2,500 – Notebook (1 opportunity)
- \$2,500 – Lanyard (1 opportunity)
- \$2,500 – Break (2 opportunities)
- \$2,500 – Hospitality (3 opportunities)

Conference Exhibitor – \$650 - \$1,500

- Full conference rate: \$1,500 or Single day rate: \$850
- Non-Profit/State Agency Rate: Full conference rate: \$950 or Single day rate: \$650

**Sponsor responsible for half the cost of production.*

Opportunity Benefits

Gold Sponsor - \$10,000

- 10 Minutes to address conference attendees
- 1 Page promotional material provided to each attendee
- 3 Complimentary full conference registrations
- 1 Complimentary 2-day exhibitor table
- 1 Banner advertisement on conference website
- 4 Complimentary guest tickets to a reception of your choosing
- Custom 1-minute ad to be played 2 times during conference
- Company logo displayed on conference website, e-marketing, and program
- Gold Sponsor of Conference Mobile App

Silver Sponsor - \$7,500

- 8 Minutes to address conference attendees
- 2 Complimentary full conference registrations
- 1 Complimentary 1-day exhibitor table on Wednesday, Nov 20
- 3 Complimentary guest tickets to a reception of your choosing
- 1 Half page ad in conference program
- Custom 30 second ad to be played 2 times during conference
- Company logo displayed on conference website, e-marketing, and program
- Silver Sponsor of Conference Mobile App

Bronze Sponsor - \$5,000

- 2 Complimentary full conference registrations
- 1 Complimentary 1-day exhibitor table on Thursday, Nov. 21
- 2 Complimentary guest tickets to a reception of your choosing
- 1 Quarter page ad in conference program
- Company logo displayed on conference website, e-marketing, and program
- Bronze Sponsor of Conference Mobile App

County Supporter – Sponsorship less than \$5,000

- 1 Complimentary full conference registration
- 1 complimentary guest tickets to a reception of your choosing
- Company logo displayed on conference website, e-marketing, and program

Conference Exhibitor

- Exhibitor table, chair, and access to over 300 decision-makers.
- 1 Complimentary full conference registration. Full conference and single day rates available for additional staff.
- Company logo displayed on conference website, e-marketing, and program

Exhibitor / Sponsor Benefits

Sponsorship Benefits	Gold \$10,000	Silver 7,500	Bronze 5,000	County Supporter	Exhibitor
Banner Advertisement on Conference Website	✓				
Time to Address Conference Attendees	10 mins	8 mins			
Custom Video Advertisement	1 min	30 secs			
Exclusive Branding at Event or on Product	✓	✓	✓		
Promotional Ad	Full Page	1/2 Page	1/4 Page		
Sponsor Level of Mobile App	Gold	Silver	Bronze		
Complimentary Exhibitor Table	2-day	1-day	1-day		
Guest Tickets to Reception	4	3	2	1	
Full Conference Registrations	4	3	2	1	1
Logo on website, e-marketing and program	✓	✓	✓	✓	✓

Want Exposure?

39 Counties in Washington State

100% Counties are in attendance

19 Unique opportunities to showcase your services

2 Full days of face-to-face time

350 Decision-makers in attendance