

# SHIPPING RECEIVING & WAREHOUSE WORKSHOP

April 14-15, 2015 | Savannah, GA



*\*The Times of Individual Presentations still Subject to Change\**

## MONDAY, APRIL 13<sup>th</sup>

3:00pm – 6:00pm Registration Open

## TUESDAY, APRIL 14<sup>th</sup>

7:00am – 8:00am Breakfast on your own

7:00am – 5:00pm Registration Open

8:00am – 8:15am Opening Remarks & Anti-Trust Statement

8:15am – 9:00am Keynote Address: Chris Grond, Executive Director – Paper Services, Quad Graphics  
“The Increasing Importance of Monitoring & Reducing Transit Damage”

9:00am – 9:45am The AAR Damaged & Defective Car Tracking System – What it is;  
How it Works; How it affects Rail Car Quality & Availability

**Speakers:**

*Bill Faust, Director-Equipment, BNSF Railway*

*Joe Kerber, Director Field Operations, BNSF Railway*

*Tricia Underwood, Director, Watco Railcar Services, DDCT, Damage Prevention & Freight Claims*

9:45am – 10:00am Coffee Break

10:00am – 11:00am Important Changes in Receiving that Contribute to Quality & Performance –  
RR Donnelley

**Speakers:**

*Michael Bengtson, Paper Process Manager - Global Process Management Group*

*Julie Furbee, Materials Supervisor – RR Donnelley, Danville, KY*

11:00am – 12:30pm Panel: Boxcar Equipment, Maintenance & Repair and the Relationship to  
Transit Damage – BNSF, CSX, & NS Mechanical

**Panelists:**

*David Sosebee, Manager of Fleet Quality, Norfolk Southern Corp*

*Bill Faust, Director-Equipment, BNSF Railway*

*Rodney Luft, Manager Equipment Quality, BNSF Railway*

*Louis Arlinghaus, Director of Freight Car Engineering, CSX Transportation*

*Kelsey Even, Field Manager Load Engineering & Design Services, CSX Transportation*

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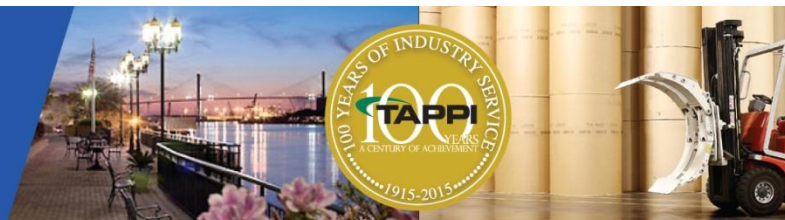
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- 12:30pm – 1:30pm**    **Complimentary Lunch, Sponsored by Cascades Sonoco**
- 1:30pm – 2:30pm**    **Transportation Industry Update**  
*Speaker: Tony Hatch, Leading Transportation Industry Analyst, ABH Consulting*
- 2:30pm – 3:00pm**    **Uncoated Paper & Paperboard – Profiles of Shipper Processes, Outcomes and Objectives**  
*Speakers:  
Doug Grewe, Project Manager - Supply Chain, Packaging Corporation of America  
Chris Baker, Product and Application Development Manager, Allegheny Industrial Associates/Down River*
- 3:00pm – 3:15pm**    **Coffee Break**
- 3:15pm-3:30pm**    **AAR Quality Lead Team Update: Important Changes to the “Best Practice Guidelines”**  
**Top-Line Highlights: Easier to Use; Clearer Directions; New Information**  
*Speakers:  
Danelle Ramsey, Load Safety & Damage Prevention Manager – Senior Logistics Engineer, Verso Corporation  
Michelle Rupke, Transportation Quality Manager, UPM*
- 3:30pm – 4:15pm**    **Expanding Our Perspective - Insights on the Shipping Solutions of Other Industries**  
*Speaker:  
Steven Lucas, Quality Manager, Constellation Brands*
- 4:15pm – 4:30pm**    **Wrap Up for Day**
- 5:45pm – 7:00pm**    **Networking Reception, Sponsored by The Arnold Company**

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## WEDNESDAY, APRIL 15<sup>th</sup>

7:00am – 8:00am Breakfast on your own

7:00am – 12:00pm Registration Open

8:00am – 8:15am Welcome & Recap/Feedback

8:15am – 9:30am **Highlight Address: Deborah Butler, Executive VP Planning & Chief Information Officer – Norfolk Southern Railroad**  
**“Forecasts, Plans & Economics of the Rail Industry 2015 & Beyond”**

9:30am – 10:45am **New Efforts to Monitor & Improve the Rail Ride – CN, CSX, KC Southern**

**Speakers:**

*Christopher Howard Sr., Senior Manager of AAR Processes, Canadian National Railway*

*Kim Bowling, Director of Advanced Engineering, CSX Transportation*

*Benjamin Mitchell, Quality Control Director for Midwest Division, KC Southern*

10:45am – 11:00am Coffee Break

11:00am – 11:45am **Trucking Industry Update**

**Speaker:** *Barry Pottle, VP American Trucking Association & President, Pottle's Transportation*

11:45am – 12:30pm **Todays Warehousing: Closer Partnerships with Customers; Responding to Industry Challenges - Warehouse Specialists Inc. (WSI)**

**Speaker:** *Kevin Nixon, VP of Customer Development, Warehouse Specialists Inc. (WSI)*

12:30pm – 1:30pm **Complimentary Lunch, Sponsored by Sunrise Manufacturing Inc.**

1:45pm – 2:45pm **AAR Update: Meet Travis Wolgram, Sr. Engineer, Damage Prevention and Loading Services; New Load Pattern approvals for 50' & 60' Boxcars**

2:45pm – 3:00pm Coffee Break

3:00pm – 3:45pm **Increased Demand for Intermodal Shipping & the Dynamic Changes Required**  
*Gary Jashinsky, Intermodal Lading Services Manager / Loss Prevention*  
*Schneider National, Inc.*

3:45pm – 4:00pm Wrap up