# Making Differences Matter

#### Redesign Ambulatory Medication Reconciliation

AMGA Annual Meeting
April 5 2014

#### **Presenters**

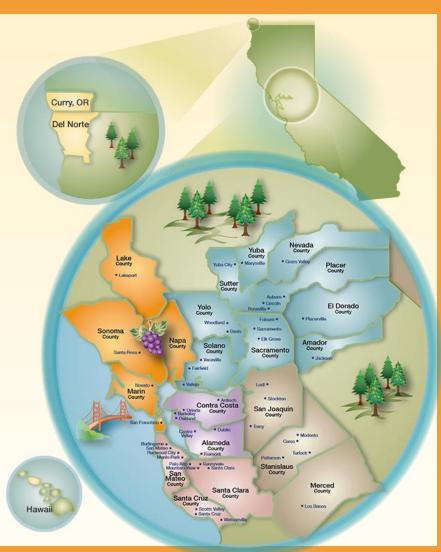
Thomas N. Atkins, MD MMM,FAAFP, FACPE, CPE Steven A. Mitnick MD MBA Katherine T. Manuel, Chief Operating Officer, SGMF Angela Lin MD







#### Sutter Health at a Glance



#### Serving more than 100 communities...

- 24 acute care hospitals
- 209,000 inpatient discharges
- 35,000 births
- 785,000 ED visits
- 3 million active patients (foundation, hospital, Sutter Care at Home)
- 5,000 physicians (Physician medical foundation model; plus 4 IPAs) part of the Sutter Medical Network
- 47,000 employees
- Self-insured plan with 85,000 beneficiaries
- Sutter Health Plus health plan
- \$9.1 billion in revenues (2011)
- 283 MOBs
- 20 ambulatory care clinics
- 13 surgery centers
- Home health & hospice, and long-term care services throughout Northern CA
- Medical research and medical education/training
- iTriage and MyChart Anobile apps

**Sutter Service Area Overview Sac Sierra Region** Sutter Active Patients (share) 890k (28%) Ne 491 / 477 Affiliated MDs (Fnd./IPA) Yuba Exchange Patients (% of pop.) 320k (10%) **West Bay Region** Yuba City Pla 65+ Sutter Active Patients (share) 414k (23%) Sutter 12% 23% Total Pop. Affiliated MDs (Fnd./IPA) 309 / 679 2.9 million 35 - 64 18 - 34 Exchange Patients (% of pop.) 197k (11%) ΕI 42% 65+ **Sutter Health** 15% Total Pop. Sutter Active Patients (share) 3.0m (25%) **East Bay Region** 18 - 34 1.8 million 35 - 64 ant Affiliated MDs (Fnd./IPA) 2,449 / 2,269 Sutter Active Patients (share) 441k (17%) 43% Exchange Patients (% of pop.) 1.2m (10%) 429 / 574 Affiliated MDs (Fnd./IPA) 260k (10%) Exchange Patients (% of pop.) 65+ 0 - 1713% Novato 23% Total Pop. Marin Pacific Ocean San Rafae 11.7 million 35 - 64 18 - 34 Total Pop. 41% 23% 2.6 million 35 - 64 18 - 34 **Peninsula Coastal Region** 41% Sutter Active Patients (share) 914k (32%) <sub>©</sub>Modesto acifica Hayward<sub>a</sub> Affiliated MDs (Fnd./IPA) 792 / 339 Alameda San Mateo San Carlos <sup>©</sup>Ceres <sup>®</sup>Fremont 286k (10%) **Central Valley Region** Exchange Patients (% of pop.) Redwood City alo Alto Milpitas Stanislaus Sutter Active Patients (share) 360k (22%) San Jose San Mate 65+ 231 / 146 Affiliated MDs (Fnd./IPA) Campbell 15% 18% Santa Total Pop. Mer Exchange Patients (% of pop.) 164k (10%) Clara 18 - 34 Morgan H 2.9 million 35 - 64 24% Los Band 65+ 43% Santa Cruz Gilrov 11% 0 - 17 Total Pop. Santa 35 - 64 Holliste 1.5 million 36% Sutter active patients includes foundation, hospital and homecare patients as of June 2013. It does not include the approximate 1.5M IPA patients. •Exchange patients is predicted 2014 new patients to enter the Northern California exchanges. Source: Optum •2013 Population - Source; Claritas Affiliated MDs total as of December 2012 and does not include hospital based physicians.



#### **Sutter Medical Group**





#### **Gould Medical Group/SGMF**







# Two Medical Groups Same Concern

#### Prevent Harm









# The Burning Platform





#### **The Burning Platform**

#### **Medication Safety Major Patient Concern**

#### Are you taking too many meds?

By Sabriya Rice, CNN Medical Producer May 31, 2011 10:22 a.m. EDT





# MEDICATION RECONCILIATION WORK FLOW IMPROVEMENTS

# Thomas N. Atkins MD MMM Sutter Medical Group





#### **OUTLINE**

- BACKGROUND
- NEW POLICY
- NEW WORK FLOW
- ADVANTAGES
- REDUCING DEMAND
- IMPLEMENTATION







### Background



- •Inaccurate Current Medication Lists (CML) were noted to be a growing problem
- •4% of professional liability claims
- •Task force chartered to create work flows and expectations to address medication reconciliation.
- Policy passed by SMG Board and SMF
- New work flows implemented 2012





### Background



- Assessment of the Current Work Flow
  - Work arounds are time consuming
  - Lengthy disclaimers
  - Specialist needs not met
  - Standard work flows implemented (a good thing!)
- New Function available in Epic
- •System wide task force created new Operational Guideline and detailed work flows
- •New Guideline and work flows reviewed and approved by SMF and SMG leadership and committees.
- Decision to revise SMG work flows using the new Guideline (being implemented as SMG / SMF policy) and work flows (taking advantage of new Epic function)



# New Policy Not Really Different Than the Old One

- All Prescribing Clinicians
- At a minimum:
  - Shall be accountable for the medications they prescribe and oversee in a patient's care
  - Shall remove/discontinue medications that the patient clearly indicates they are not taking
  - Shall remove duplicate medications
  - Shall add medications that the patient indicates they are taking
  - Assume responsibility for the data entry done by the MAs they supervise
- Are strongly encouraged
  - to inform the prescribing clinician of any changes in the medication list
  - to correct sig mismatches based on reliable data and accepted workflows
  - when patients have questions about medications they have not personally prescribed, to refer that
    patient back to the prescribing clinician and, as a courtesy, inform the prescribing clinician of the
    question the patient raised
  - to make changes to the CML whenever additional information is received (consultation letters, discharge summaries, etc.)
- All communication between a clinician and a MA regarding medications will be performed and documented in a consistent manner as detailed in the linked workflows.
- There should be documentation of the current medication usage in most clinical encounters



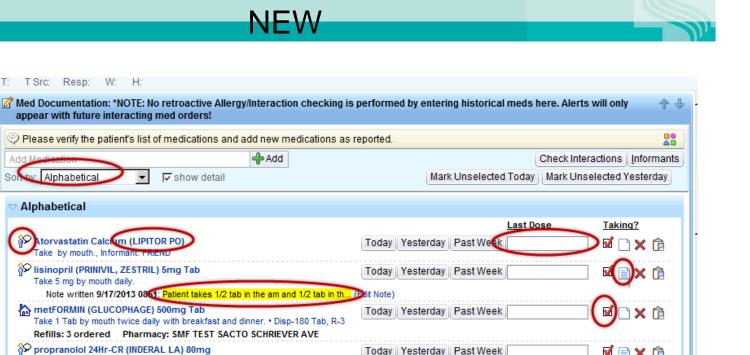


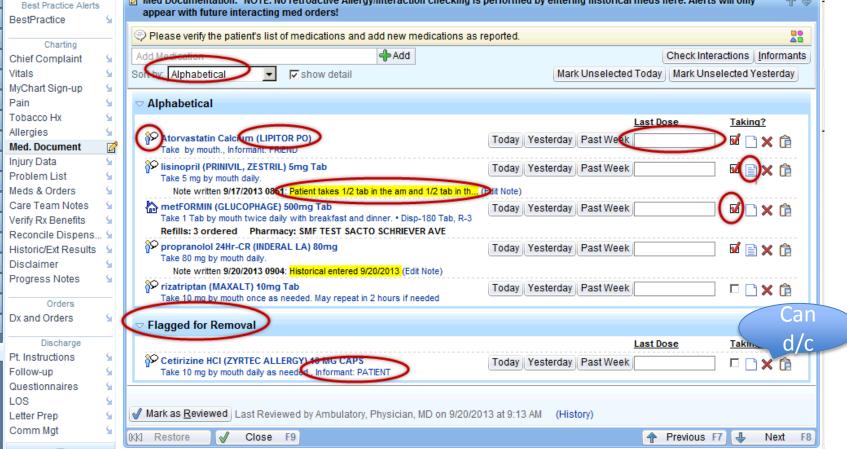
## **Policy**

- Medical Assistants (MA)
- Medical Assistants will follow the collaborative workflow for medication reconciliation. This includes:
  - "Flag" medications for discontinuation by clinician based on their review of the CML with the patient.
  - Document patient reported medications into the CML with as much information as is available and clinically relevant
  - Identify and/or update current medications with the current dose and sig for review and approval by clinician
  - Mark all other medications as "taking".
  - Pend orders for requested medication renewal for review and approval by clinician
  - Reporting any discrepancies to the clinician for resolution



#### Work Flow Med Doc Review - Lots to See !!! **NEW**







P: T: TSrc: Resp: W: H:



# VS. OLD Med Activity Review



Me	dicat	tions										(
	<b>‡</b> Iters	Clear Filters	Med <u>N</u> otes	<b>a</b> New <u>R</u> x	<u>Ĉ</u> Change Rx	<b>®</b> Re <u>o</u> rder Rx	Discontinue Rey	<b>√</b> jewed Mar <u>k</u>	All Legend In	<b>₫</b> teractions		
<u>A</u> s	s of N	ow <u>H</u> istory										
Pr	rescr	iption Summ	ary for This	Visit (9/17/	2013) (7 list	ed)	~~					
9	1	Medicatio (	n		DAW	Sig	Have to click to see	anv	Refills	Start Date	End Date	Las
	<b>√</b>	AMOXICILI	JIN PO			Take by	other details	any		9/21/2013	9/27/2013	
-	<b>V</b>	propranolol 80mg	24Hr-CR (IN	DERAL LA		Take so n						
	<b>V</b>	metFORM 500mg Tab	N (GLUCOP	HAGE)			b by mouth twice breakfast and	180 Tab	3 ordered	9/20/2013	9/20/2014	
,	<b>V</b>	lisinopril (PRINIVIL, ZESTRIL) 5mg Tab			Take 5 mg	g by mouth daily.			Have to Scroll to see the other columns			
	<b>V</b>	Atorvastati	n Calcium (L	PITOR PO	)	Take by	mouth.					
		Cetirizine I 10 MG CA	HCI (ZYRTEC PS	ALLERGY	)	Take 10 n	ng by mouth daily a	S				
		rizatriptan	(MAXALT) 10	mg Tab			ng by mouth once d. May repeat in 2 eeded			9/17/2013	9/30/2014	





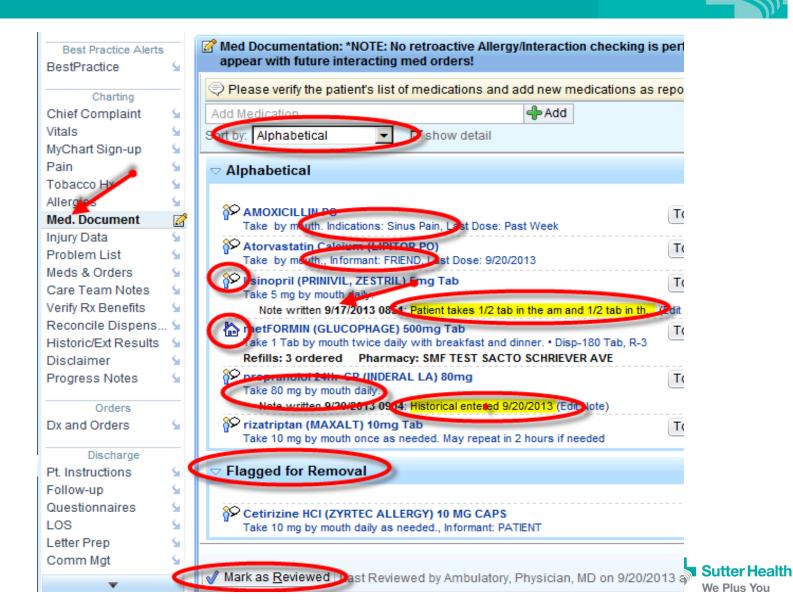


# BUT THE WORK FLOW HAS CHANGED!!!

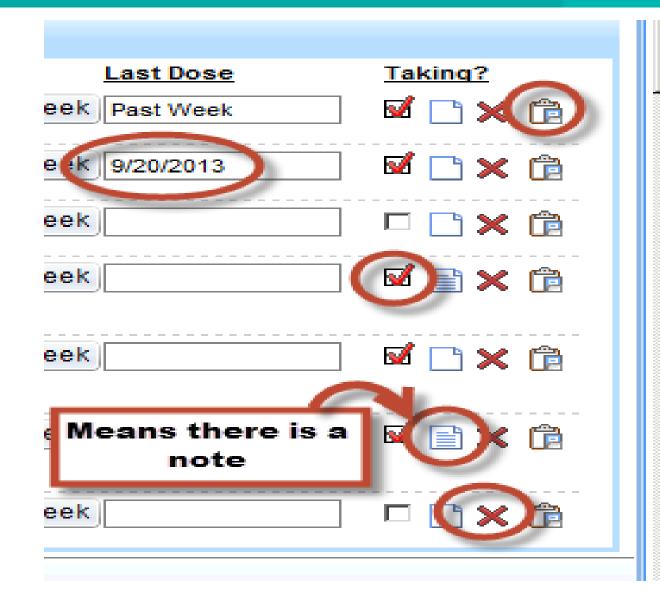




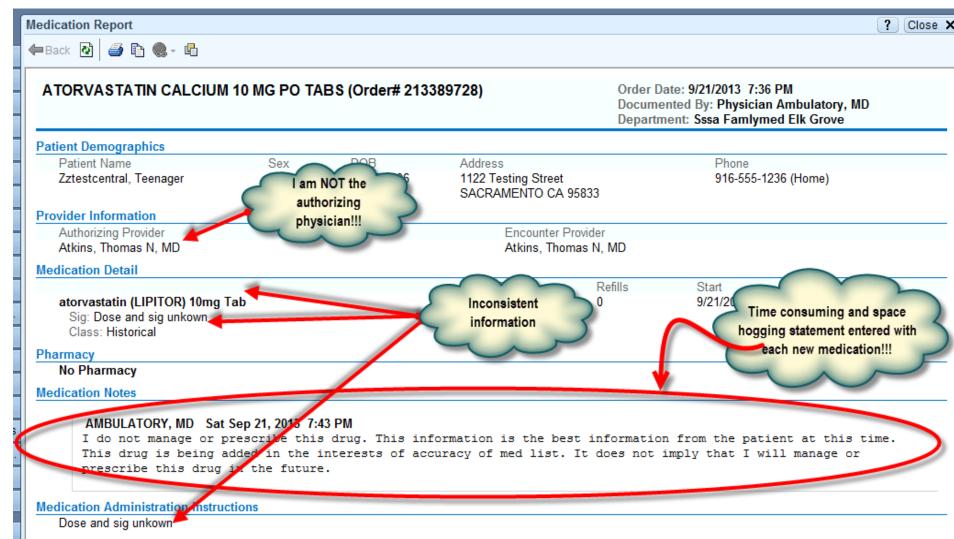
#### **Detail of Information**



#### **Detail**

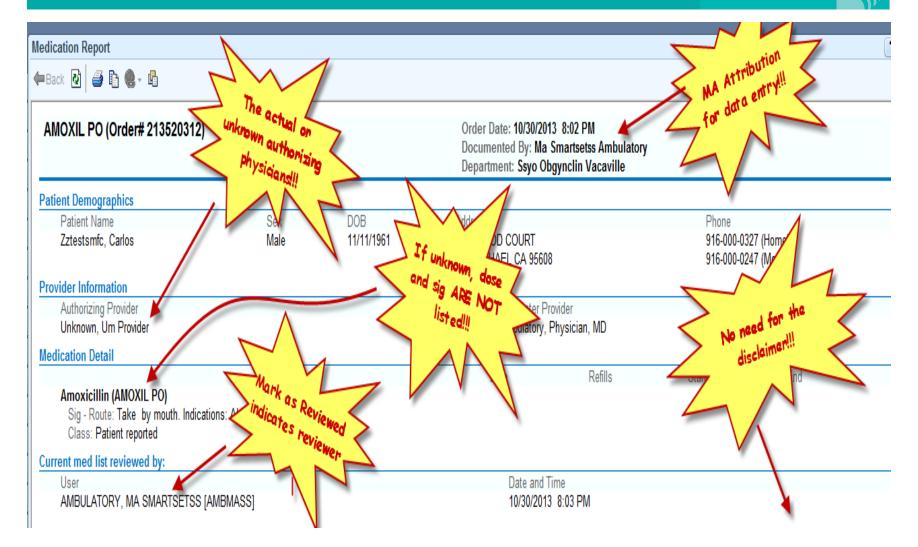


# Workflow The Documentation is Accurate OLD (Yucky!!)





## VS NEW (Accurate!!)





## How Some Things Work



- •The YELLOW message disappears if the med is prescribed Will stick until prescribed
- •"Doseless" meds can't be reordered tip that the Rx is not yours to fill.
- •Pended discontinued meds listed (if multiple meds to discontinue Med Activity is most efficient).
- •All added meds will show who entered (The MA or nurse, not the doctor)







### Advantages



#### Allows MA to:

- ·Enter meds on list without physician signature or dx assoc.
- Display who entered the information in the chart.
- Indicate the source of information (patient etc)
- •Enter medications where the dose or sig is unknown. (Doseless meds Ex: Inderal PO)
- •Enter the true authorizing physician, even if unknown.
- •Note information specific to a medication for clinician to easily identify what medications have an issue.
- •"pend" meds for discontinuation.
- "pend" meds for refill.

Allows reporting to monitor reconciliation activity



## **Reducing Demand**



- Prescribe all chronic meds in 90 day supplies and 3 refills.
   (pharmacies will adjust if 90 days supply not a benefit)
- Use the calculator to do this quickly (Caution: it enters an End Date)
- Put End Dates on meds that are not chronic
- Develop work flows where the MA "tees up" all refills coming due in an office encounter to avoid the refill request.
- Avoid the use of "0" refills:
  - Bypasses RN refill
  - Results in frequent unnecessary requests
  - Try using other methods for appointment compliance





## **Implementation**

- Detailed work flows and tip sheets posted
- Staff and physician mentors trained
  - Will train physicians and staff in the care center
- Do before the holidays during the "lull"
- Increase satisfaction of patients, physicians and staff.

 A MORE ACCURATE MEDICATION LIST FOR PATIENT SAFETY !!





#### Gould Medical Group/SGMF



Steven A Mitnick MD MBA Angela Lin MD

# **Gould Medical Group**

#### MAKING DIFFERENCES MATTER

A LEADERSHIP CONVERSATION





#### Medication Reconciliation is Everybody's Problem

- Accurate medication lists are fundamental for patient safety and high quality care. We knew in 2011 that the medication lists in our Epic EHR did not accurately reflect what the patient was taking.
- The primary care departments had medication reconciliation accuracy rates of 88% in Internal Medicine, 70% in Family Practice and 50% in Pediatrics.
- Specialty departments had medication reconciliation accuracy rates of 78% in medical specialties, 73% in OB/GYN and 50% in surgical specialties. Data showed that only 14% of Gould specialists had consistently reviewed patient medications.







# Incentivize Improvements Reward Transparency

- Professional Standards Committee (2009)
- GMG Individual Performance Bonus (2010)
- 25% Patient Satisfaction
- 25% Quality Metric
- 25% Meeting Attendance
- 25% Department/Section Improvement Project
- Total bonus potential: \$10,000



# Group-wide 2013 Quality Project: Medication Reconciliation

- Recommended by Prof Standards Committee and approved by GMG Board
- All specialties will participate
- Performance bonus will be paid based on performance of each specialty section
- Performance thresholds:
- 90% reconciliation accuracy for primary care
- 80% reconciliation accuracy for specialties
- Reconciliation percentage defined as all verified meds divided by all listed meds for all patients seen





### Lean Leader's Role: Align & Balance Efforts

Role **Impact MUST PROVIDE VISION SENIOR** Likes the results AND INCENTIVE MANAGEMEN **MUST LEAD THE ACTUA MIDDLE** Left with changed, OPERATIONAL CHANGE **MANAGEMENT** uncertain role Likes FRONT LINES **MUST DO** the involvement







## The Power of Analytics

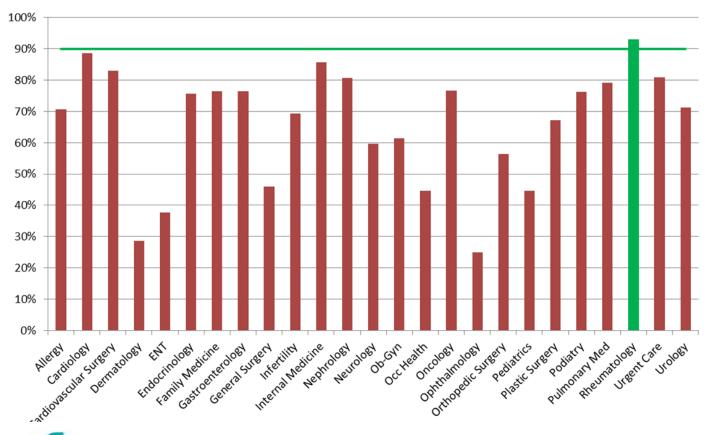


## The Art of Persuasion



#### **Baseline Data by Department**

#### **Current Med List Review: Baseline 2011**





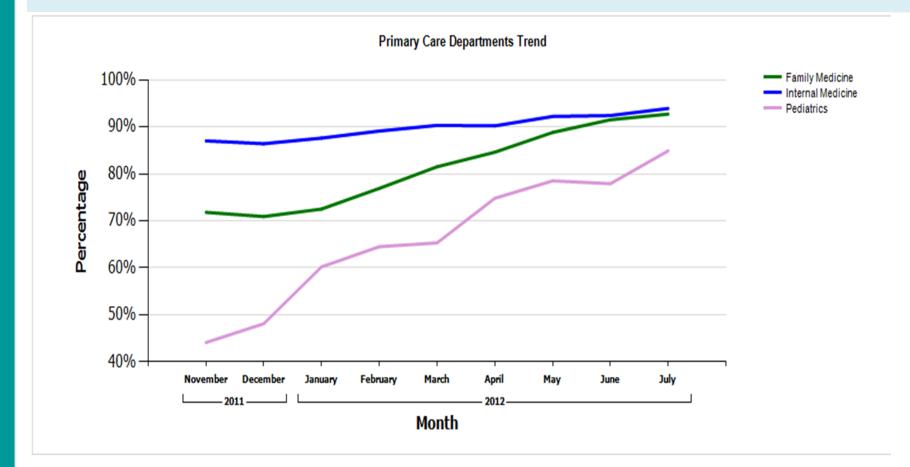




#### **Stage 1 Deployment**

## **Primary Care**

2011-2012

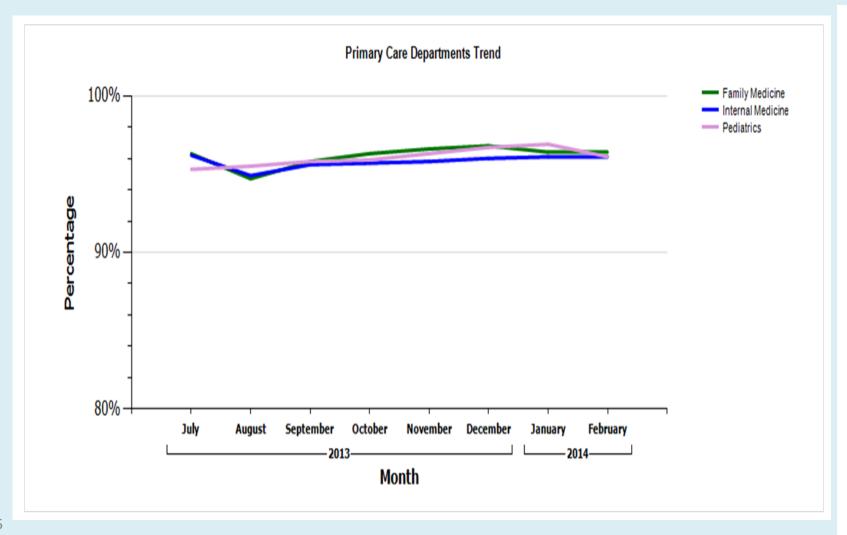






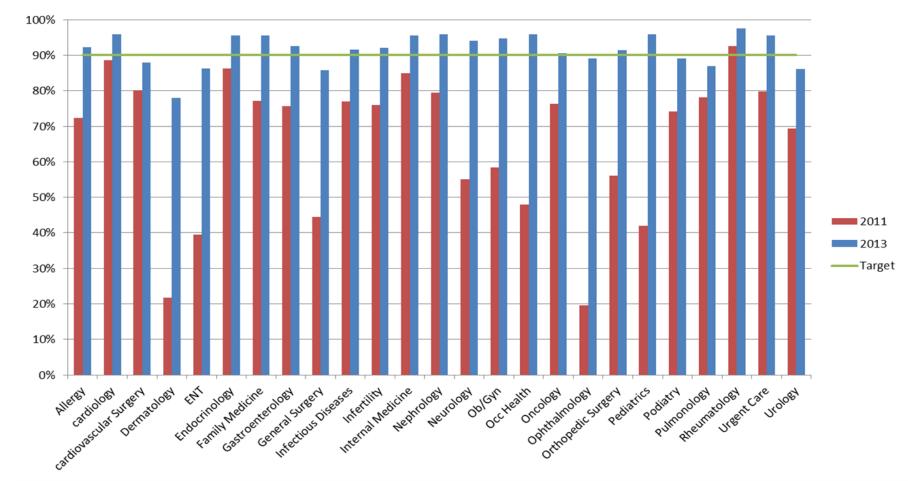


# Primary Care Sustain the Good Work 2013-2014



#### **Stage 2 Specialty and Surgery**

### **Recent Results**







# Patient Safety is Everyone's Job! SGMF Operation Directors to Frontline Managers





#### **Katherine T Manuel**

Chief Operating Officer
Sutter Gould Medical Foundation

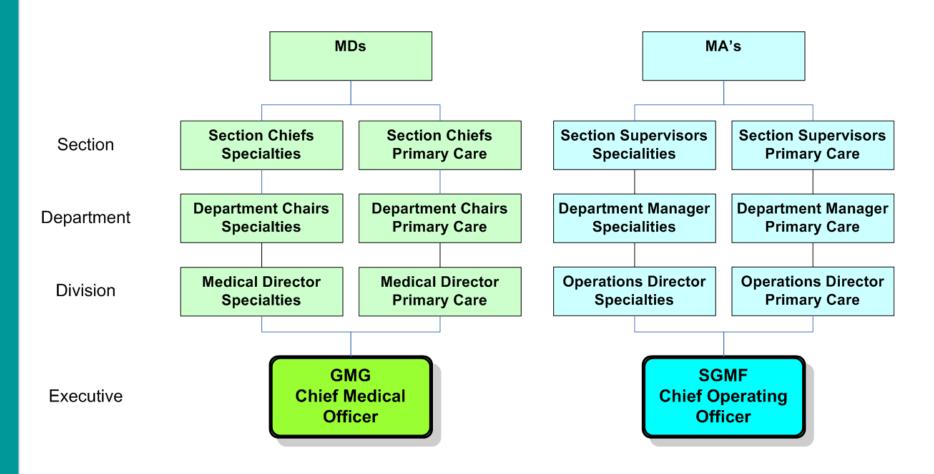


### **Implementation**

- Paired Leadership Who
- Process: Management System How
  - Lean
    - Standard Work and improvement of Standard Work
    - Reports
    - Daily huddles
- Alignment How
  - Incentive Program

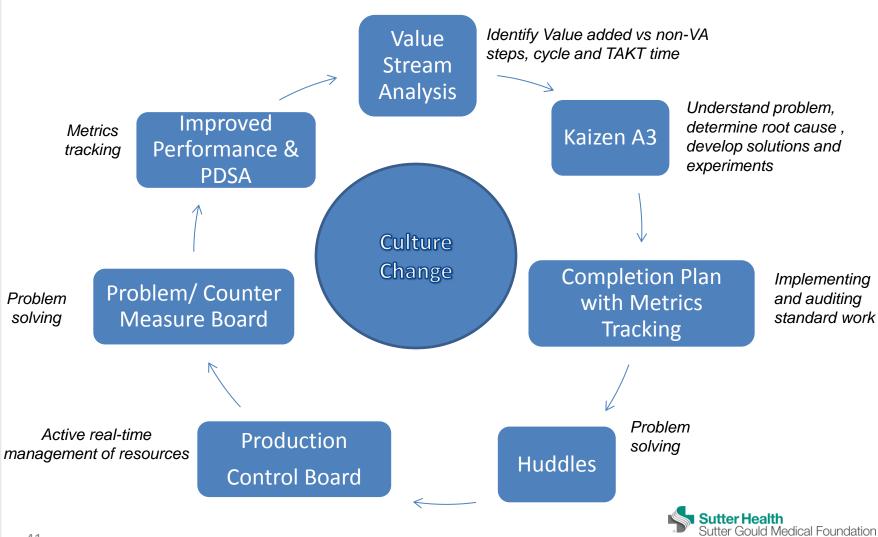


# Support Structure Paired Leaders (aka Dyads)





## Managing our Day-to-Day Operations



#### **Leader Standard Work**

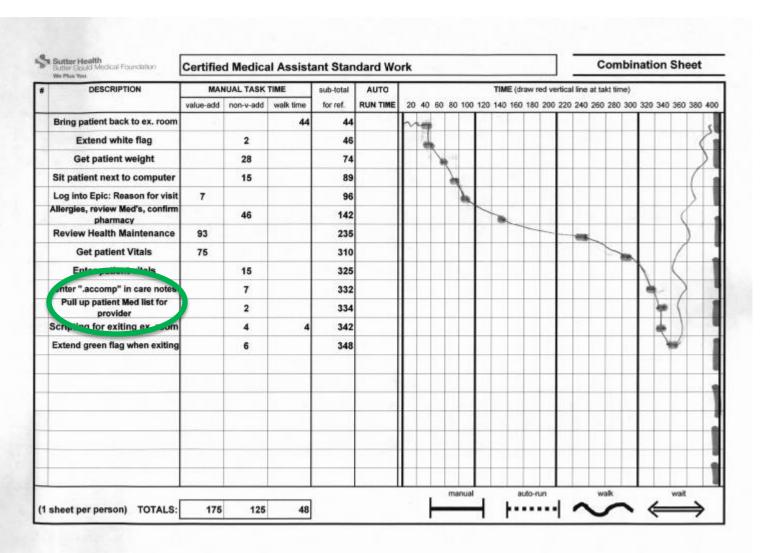
#### EXPECTED BEHAVIORS FROM (LEAN) **LEADERS**

- 1. Coach to follow standard work
- 2. Coach to improve standard work, following A3/PDSA and lean solutions

Jose Bustillo, Simpler Sensei

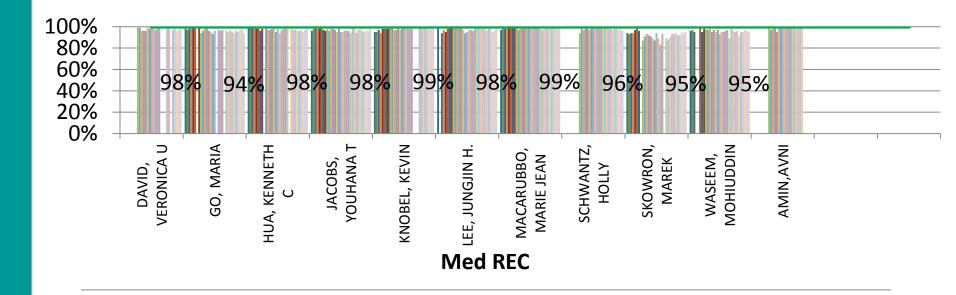


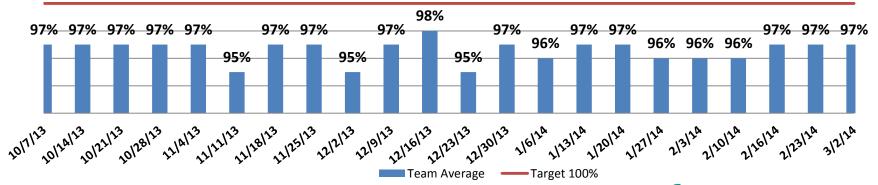
#### MA Standard Work for Med Rec



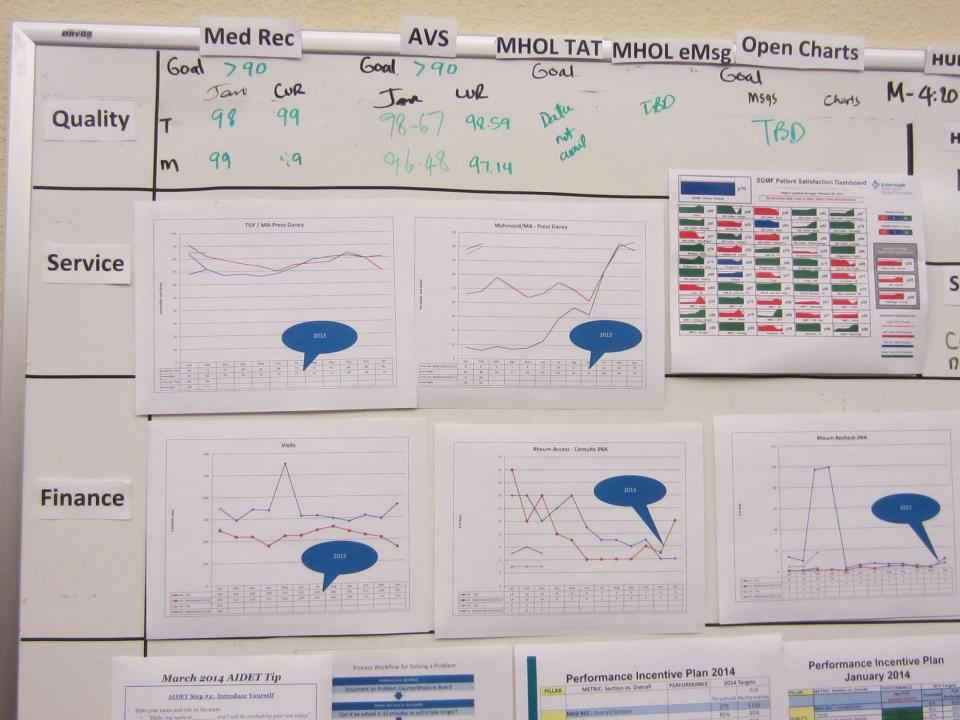
Document Title:	IMVS - Ops Metrics Med Rec			Last Updated
Updated By:	Manual	Due Date:	<b>Every Monday</b>	3/10/2014
Update	Weekly	Metric	DeMaris Young	

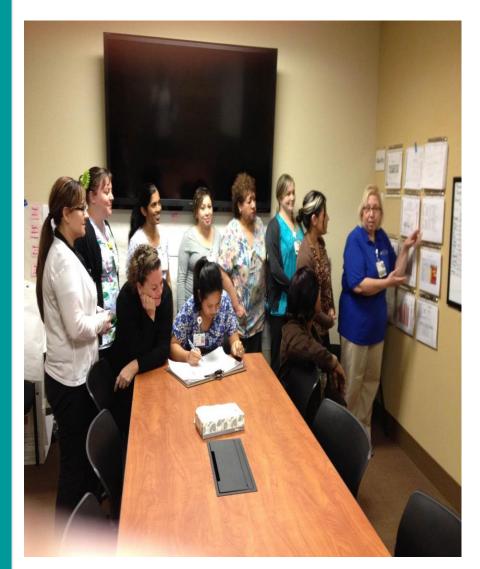














#### **Employee Performance Incentive Plan 2014**

PILLAR	METRIC: Section vs. Overa	Ш	PERFORMANCE	2014	Targets
					Full
				Threshold	Performance
QUALITY	MED REC: Overall/Section			\$75	\$150
	Overall			85%	90%
	Primary Care Section Specific			90%	95%
	Specialty Section Specific			80%	85%
SERVICE	PATIENT SATISFACTION: overall/S	Section		\$75	\$150
	Press Canny Survey Overall			<u>&gt;</u> p65	<u>&gt;</u> p75
	Press Ganey Survey Section Spec	ific		<u>&gt;</u> p60	<u>&gt;</u> p70
	MHOL TAT: Overall			\$75	\$150
	% Response in 1 business day			90%	95%
	ACCESS: Overall			\$75	\$150
	% Schedulable Hours Outside 8-5	M-F		5%	7%
FINANCE	PRODUCTIVITY: Overall			\$75	\$150
	% Work RVUs > Budget			2.5%	5.0%
	<b>HUDDLES:</b> Section Specific			\$75	\$150
	Audit Performance (Defined by 3	/1/14)		TBD	TBD
47	TOTAL: Increase to \$1000 if all Fu	ıll Perf		\$450	\$900

# System-wide Initiative Pillars

## Quality & Patient Safety

- The most common error in patient care is a medication error.
- Can result in serious harm
- Often results in inconvenience to patients and their family
- Contributes to excessive cost of prescriptions
- Patient Services: Empower our patients
- Medication Adherence
- Use of tools like AVS, Medication List reports, and MHO



### **System-wide Initiative**

#### **Pillars**

- Affordability
  - Prescribing the wrong medication is costly
  - Medication errors leading to hospitalization or additional care / tests is costly
  - Paying co pays or other deductibles for medications never used is a waste of money



# System-wide Initiative

## **Pillars: Accountability**

- If no one is responsible: the probability of an accurate list is almost zero.
- Shared chart means *shared* accountability
- Everyone that touches the medication list is accountable for the accuracy of what they have touched
- Accountability must be within the scope of the person's role



#### Reconciliation is...

- Is there still an indication for the medication
- 2. Is the medication effective
- 3. Is the dosage correct
- 4. Are the directions correct and practical
- 5. Are there drug-drug interactions
- 6. Are there drug-condition interactions
- 7. Is the duration of therapy acceptable to achieve the benefit
- 8. Are there better alternatives (price, dosing, interactions)



# **Physicians**

- At a minimum are accountable for:
- Medications they prescribe or manage
- Discontinuing medications that the patient is clearly not taking
- Highly encouraged to notify prescribing physician
- SmartPhrase .MEDDC
- Highly encouraged to provide reason for discontinuation
- Documentation of a conscious decision is always more defensible.
- Adding medications to the list that the patient is taking.
- Interaction checking
- Allergy Checking



# Questions?

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