

# ATI CLOUD – TRANSFORM YOUR IT INFRASTRUCTURE



## ADOPT A COMMODITY MODEL FOR YOUR COLLABORATION PLATFORMS

With an increasing end-user demand for flexibility, new features, and new ways of working, upgrading and maintaining Microsoft email and collaboration platforms can be very time consuming and costly for IT organizations. SITA's ATI Cloud allows you to outsource the complexity and control your costs.

### ISSUES

#### The 'latest features' trend

With the consumerization of IT and knowledgeable workers, business owners and users are pressuring IT departments to frequently provide the newest available features in order to improve and accelerate business efficiency.

#### Software maintenance and upgrades

Staying up-to-date with Microsoft Exchange, SharePoint, and Lync solutions is a considerable challenge for IT departments.

#### Reliability and security

Systems and applications are becoming increasingly complex. Maintaining an acceptable level of reliability and security can be difficult, particularly for small organizations.

### SITA SOLUTION

SITA provides full integration of Microsoft's email and collaboration services into our ATI Cloud portfolio.

- Microsoft servers and applications are installed on a private virtual data center (vDC) and managed by SITA's Global Support Services.
- You can design specific user and mailbox profiles, setting availability, recovery objectives, and security levels – all aligned to your business needs.
- The ATI Cloud is pre-connected to the Internet and to SITA's IP VPN network. The Microsoft services are therefore fully integrated into the customer environment and existing applications.

### BENEFITS

- Evergreen applications allow you to stay up-to-date effortlessly
- Lower net cost on operations and licenses
- Lower cost required to migrate to a hosted model rather than to upgrade a legacy on-premises system
- Integration with existing applications through a private customer vDC
- Full feature set available out of the box
- IT personnel not required to support users on a daily basis

**50% OF CORPORATE E-MAIL IS STILL ON LEGACY VERSIONS**

**UP TO 55% NET COST REDUCTION ON OPERATIONS AND LICENSES**

**24X7 EXCHANGE EXPERTISE AVAILABLE**

## USE CASE



Create success. Together





Create success. Together™

## EVERGREEN COLLABORATION

AUTO-UPGRADE



Adopt a commodity model  
for your collaboration  
platforms

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VERSIONS

## SOLUTION COMPONENTS

### User profile catalogue

Exchange mailboxes, Lync users, and Sharepoint sites are defined based on a customer's needs. The key attributes are the number and locations of sites, sizing, policies, client access types, and devices. The profiles are defined for service activation and can be changed during the service lifetime. SITA proposes ATI specific email profiles (e.g. crew, pilots, airports, HQ, etc.) that fit users' needs while reducing licenses and storage costs.

### Service availability and security

Different service availability and security models are proposed for covering specific SLA and compliance requirements. Service availability offers single or multiple hosting sites, simple or redundant Database Availability Group (DAG) design, single or dual network access, and different backup and restoration service levels. Security can be designed based on access security and authentication

policies, encryption level for data in transit and at rest, as well as application security settings (e.g. email encryption and signature or website certificates and secure layer).

### User provisioning and management

The Microsoft Collaboration solution is integrated directly into the customer's user directory (AD/LDAP) to transparently include the hosted components into the user provisioning and management processes in place.

### Network optimization

Depending on the end-users' access, devices, locations, and related network performance, a network optimization service can be added on customer and cloud sides to improve the performance and reduce the network costs associated to the hosted Microsoft service.

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For more information on our ATI Cloud,  
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