



SUPPLIER QUALITY PERFORMANCE FOR UTILITIES AND SUPPLIERS

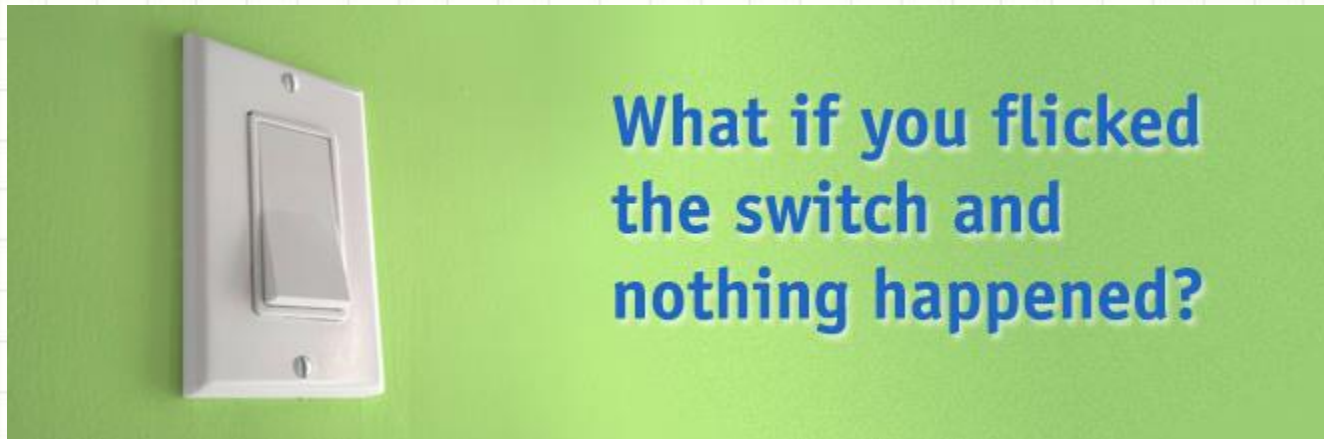


Welcome

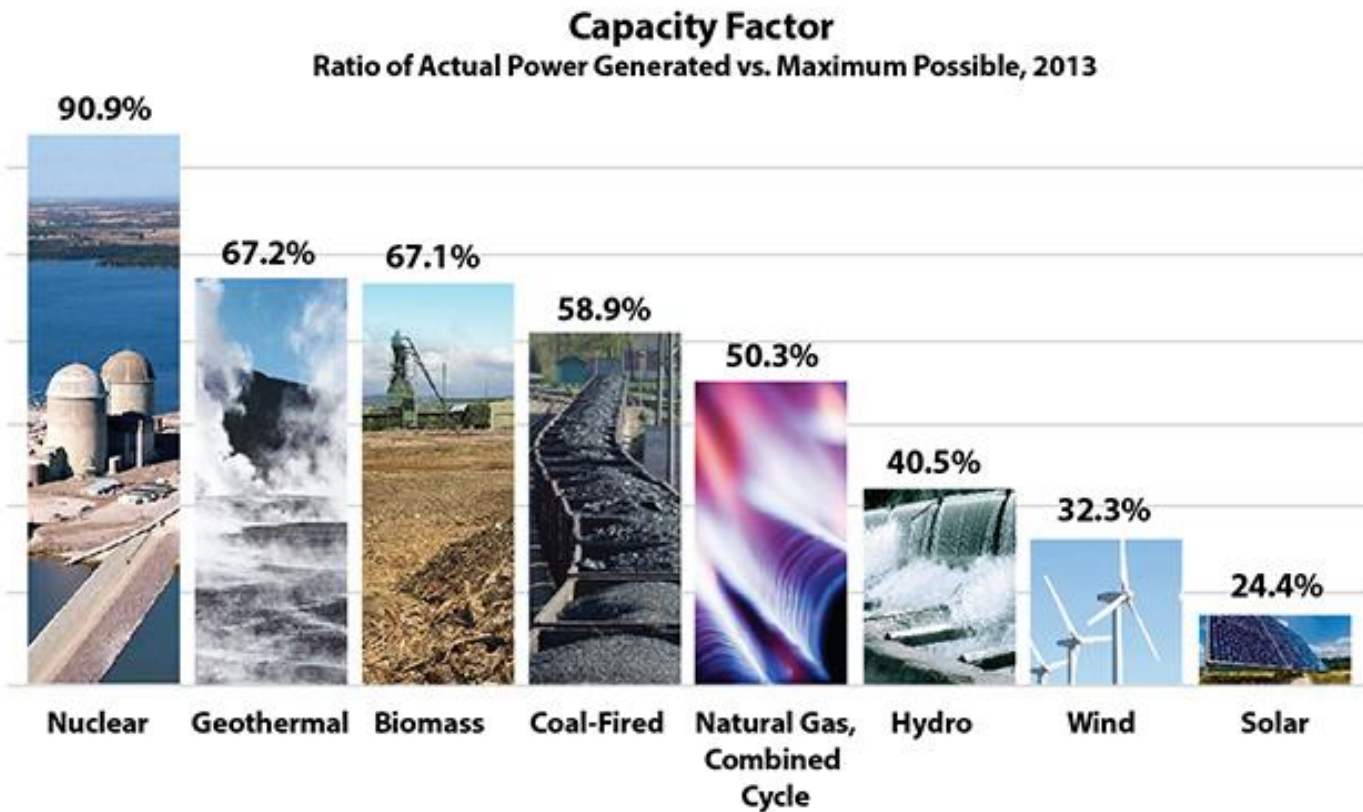
Supplier Performance

A company that deploys effective supplier performance management ensures that a supplier's performance meets the expectations defined in the contract or purchase order

Why do we care about Supplier Performance?



Why do we care about Supplier Performance?



Delivering the Nuclear Promise

3 Strategic Focus Areas

Maintain Operational Focus




Increase Value



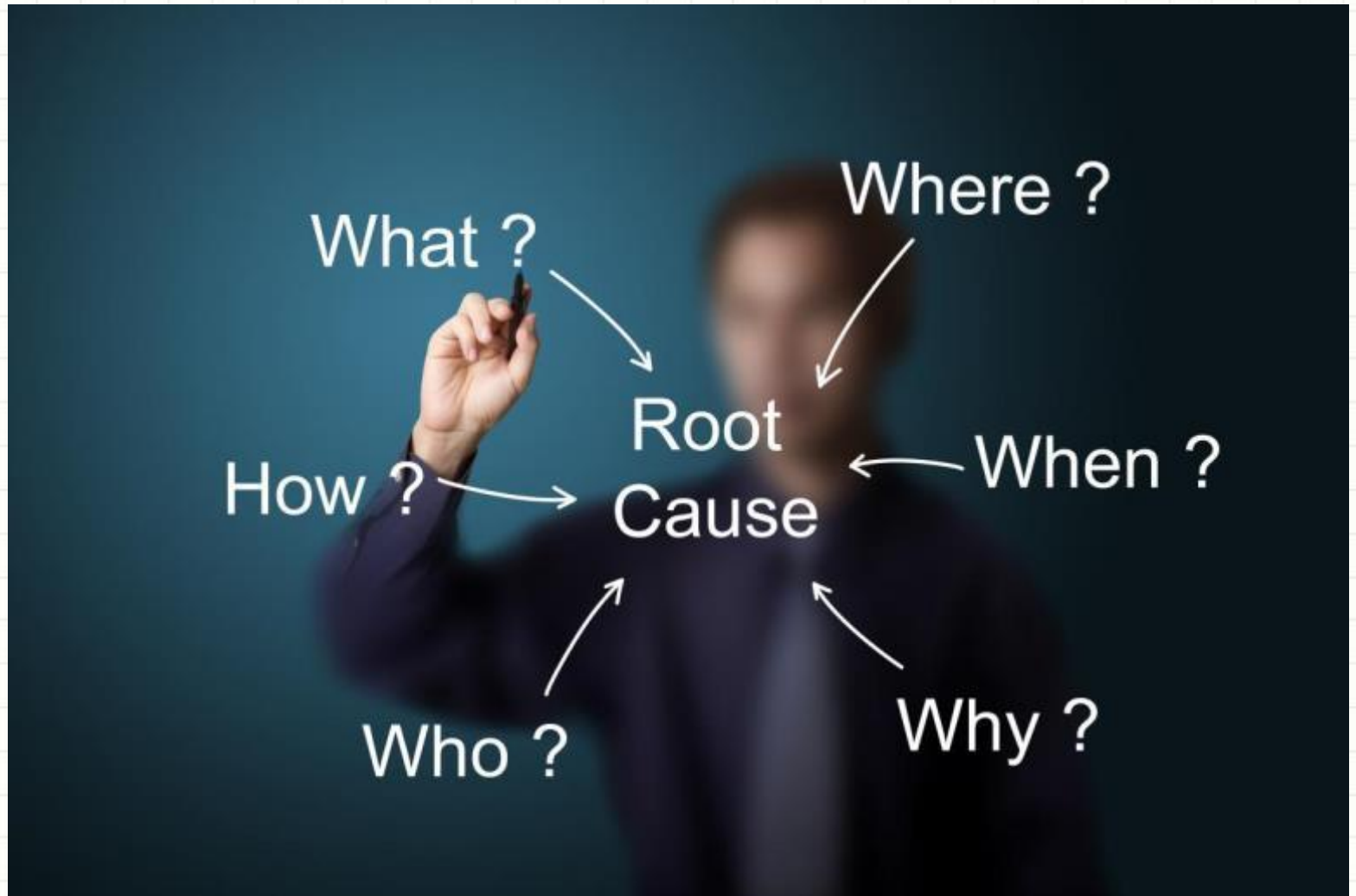
Improve Efficiency



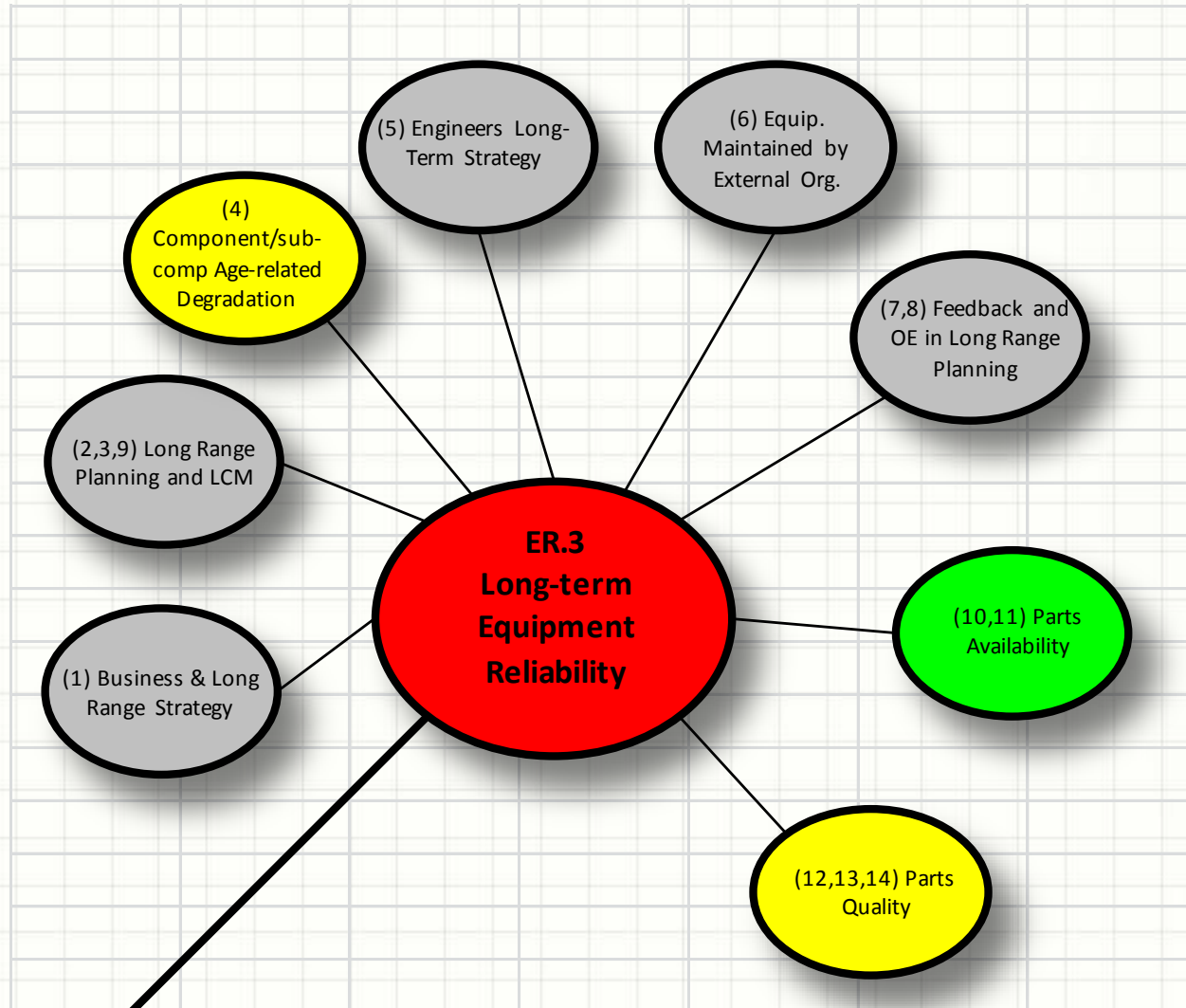


Why do we “REALLY” care about
Supplier Performance?

The Consequences and Impact



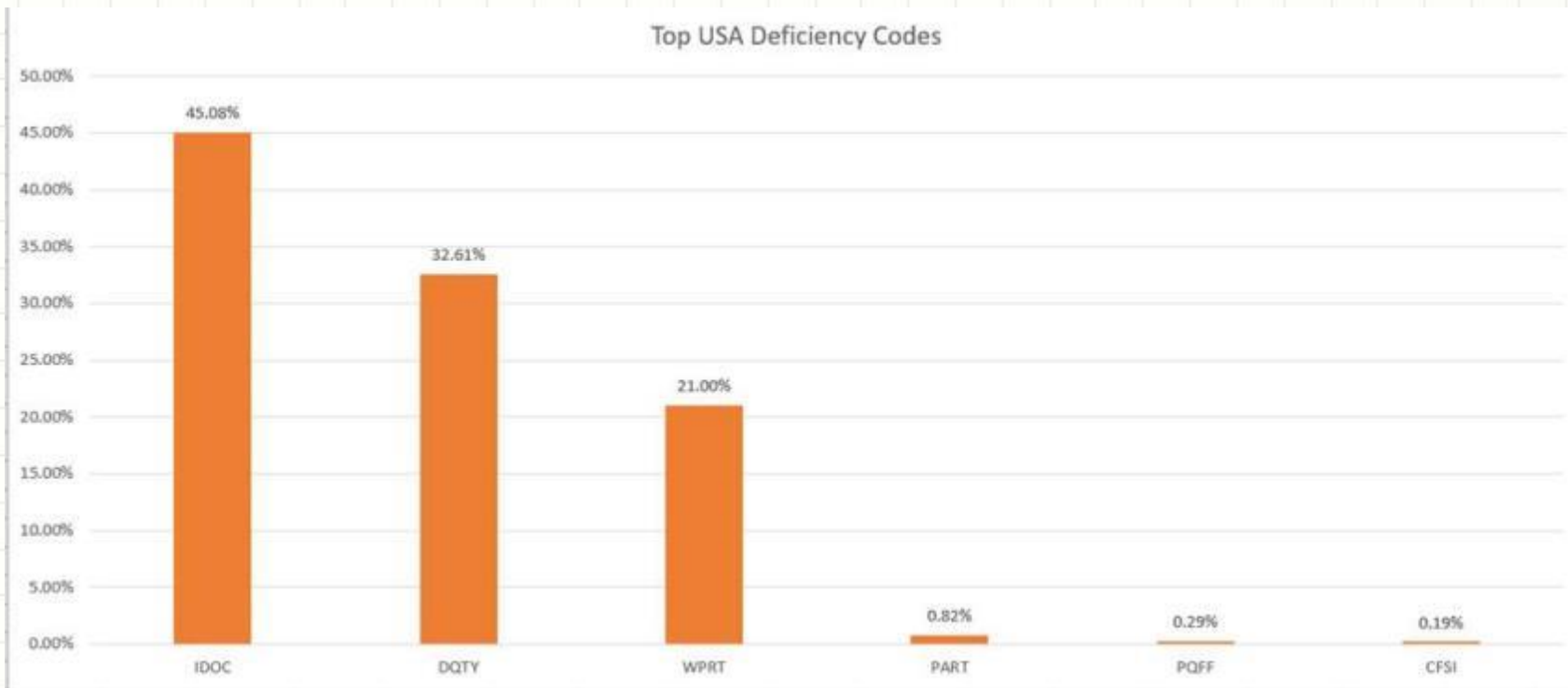
The Consequences and Impact



In the past, unless it was a major event, many vendors and suppliers were never contacted regarding issues



But, what are our biggest issues?



Documentation issues



LET'S MEET THE PANEL

Richard Mankowski

- Supply Chain Manager



D.C. Cook

Kim Davison

- Department Manager, Purchasing, Supply Chain



Bruce Power

Jim Kitchens

- Director Economic Strategies



Utilities Service Alliance - USA Fleet

Mike Christianson

- General Manager



The Park Company, Inc.



SUPPLIER PERFORMANCE ISSUES

Supplier trending of sub-suppliers

- Many are often unaware of the changes to the parts (sub-components) that make up their components, however one change in sub-component, can and has changed the characteristics (and PMs) of their parts

Providing the supplier a Supplier Performance Report

- Many suppliers are unaware of lower tier issues, thus perhaps unaware of significant trends
- Do suppliers monitor and trend those internal lower tier issues
 - Number of C of C issues
 - Number of PO revisions

Operating Experience

- Lack of use of Operating Experience by Suppliers on their own products. They need to use this more and get access to these sources or learn to surf the web for issues on their products.
- Lack of access to INPO reporting (for many suppliers)

Trending of material returns

- Trending of returns, both commercial and safety related items. Low level trending of these parts is usually non-existent or very weak, but the first indication of problems with their product. The alternative is a consequential in-service failure which usually results in a Part 21

Who's Who

Contact information

Kim Davison

kim.davison@brucepower.com

Richard Mankowski

rjmankowski@aep.com

Jim Kitchens

jkitchens@usainc.org

Mike Christianson

mcs@theparkcompany.com

David Mueller

Dmueller@argoturbo.com



QUESTIONS?