

ACADEMY OF GENERAL DENTISTRY

**Boston, MA
July 16, 2016**

PRACTICE TRANSITION: COMMON MYTHS

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The following are common myths associated with practice transitions:

Myth: Timing does not matter for Seller or Buyer.

Myth: My practice will be valued just like my colleague's practice.

Myth: Sellers should expect to provide seller financing.

Myth: There is just not much I can do about the tax consequences.

Myth: Hiring an associate is the simplest and best way to plan a transition.

If you would like to talk to us about anything we've covered today, please visit us at Booth #307. We would be happy to discuss your specific situation.

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