

#### Dell Endpoint Systems Management

# Complete system management for all OS flavors

Andy Struys

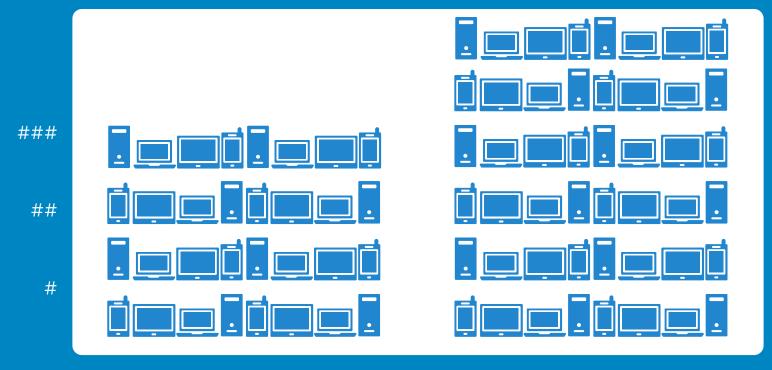
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## Device 2014 Pership in 2014



Corporate owned

Personally owned





# Security issues since last year:

# 350 billion

Files uploaded to DropBox

## >3 billion

Malicious programs detected



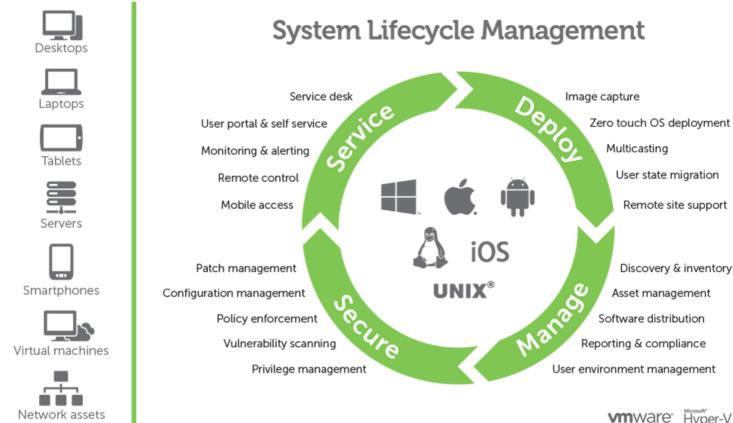
## Systems management remains difficult



Nith limited staff and budget it's difficult to focus on strategic projects



## Endpoint systems management







User state migration

Remote site support

Discovery & inventory

Asset management

## Dell ESM – KACE, EMM and Desktop Authority

#### **K1000 Management Appliance**

 Comprehensive systems management capabilities for laptops, desktops, servers and tablets. Improve security, meet compliance requirements and decrease user downtime

#### **K2000 Deployment Appliance**

 Integrated systems provisioning and deployment, fulfilling tasks including inventory assessment, OS and application provisioning, migration and recovery

#### **Enterprise Mobility Management (EMM)**

 Flexible, comprehensive, K1000 integrated solution for securely, managing mobile devices – both BYOD and corporate owned

#### **Desktop Authority Management Suite (DAMS)**

• Provides a centralized, secure and consistent management of the Windows user environment that automates users' access to resources and applications





## We support all mobility business models

Determining the business model for providing access to your enterprise content is a critical factor in your data and app access strategy.

**Corporate-owned devices** 



**Corporate issued** 

Corporate owned, personally enabled

Personally owned devices



Choose your own (from enterprise-approved product list)

Bring your own

Most organizations have needs across these tiers



# **Unified solution with common functions** for all your devices

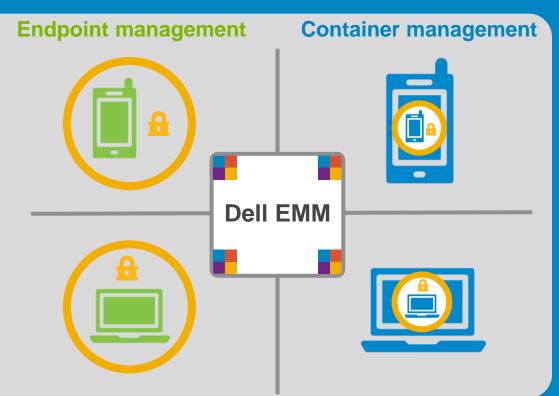
#### **Dell EMM functions**

Systems, device, app and content management

Secure access to corporate resources

**User self-service** 

Real-time reporting and alerts







Securely manage and provision enterprise smartphones and tablets with a SaaS-based solution

Mobile device, application and content management

Real-time reporting, alerts and analytics



User self-service portal



Central management



#### **Enterprise benefits**

- Security and compliance
- Policy management
- Rapid deployment
- Automatic upgrades
- OpEx instead of CapEx
- Targeted tools for the job



## Dell KACE K1000 (as a Service)



Get comprehensive SaaS support for laptops and desktops across multiple operating systems

Systems management for Windows, OSX and Linux



- ✓ Asset management in a single view
  - Secure workspaces, mobile devices, laptops, desktops, servers
- ✓ Compliance reporting
- ✓ Application distribution
- ✓ Patch and policy management
- ✓ Service desk

#### **Enterprise benefits**

- Simplified management
- Reduced costs
- Rapid deployment
- Automatic upgrades
- OpEx instead of CapEx



## Dell Mobile Workspace



Increase productivity by enabling your users to work remotely and securely on enterprise or personal mobile devices



Secure email, calendar, contacts, browser and file manager

Optional productivity application:

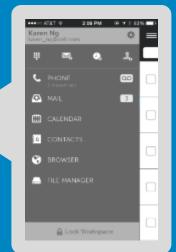
Secure remote access and data separation

Central management

- Security and data loss protection
- Management and control
- Increased user productivity
- Rapid deployment
- Automatic upgrades
- OpEx instead of CapEx
- Encourages adoption

Dell - Restricted - Confidential



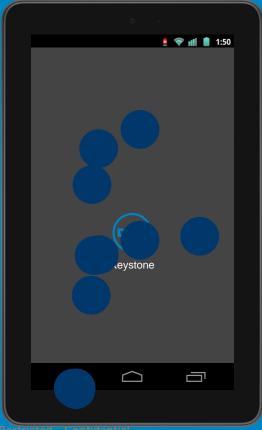


#### **User benefits**

- Productivity and collaboration
- Device choice (smartphones and tablets)
- Personal privacy



## Dell Mobile Workspace in action





## Dell Desktop Workspace

Endpoint management Container management

Provide a secure, managed environment for your enterprise Windows image on corporate-managed or BYO PCs and Macs



## 1 DLP

**2** Encryption

Secure remote access

4 layers of security

4 Firewall

#### **Enterprise benefits:**

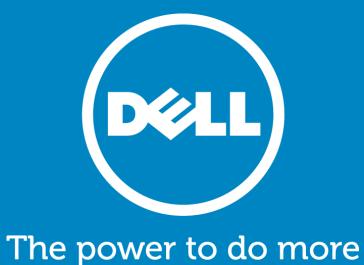
- 4 layers of security
- Management and control
- Increased user productivity
- Low-friction integration
- Rapid onboarding
- No hardware to purchase
- Access to legacy applications

#### **User benefits:**

- Best application performance
- Consistent experience
- Work while offline
- Laptop of your choice

#### Use cases:

- Remote employees
- Contractors and consultants
- Mobile employees
- Mergers and acquisitions
- Offshore software development
- Executives who prefer Macs

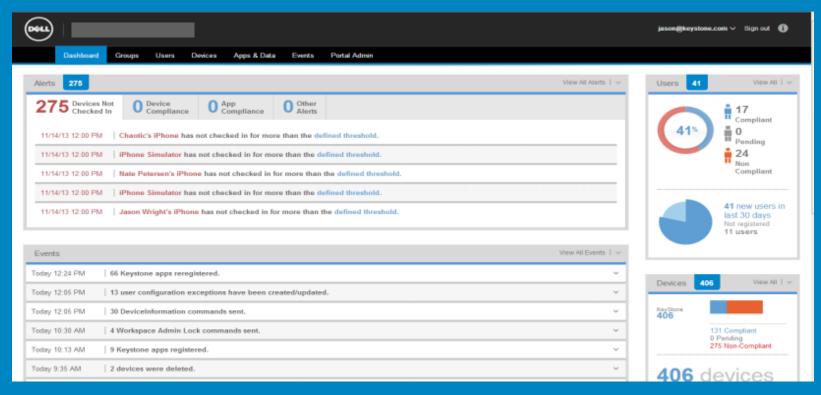




## Backup slides

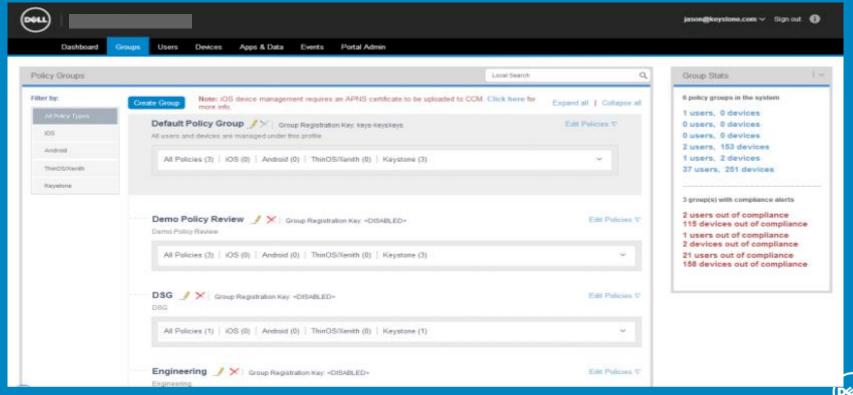


Management portal

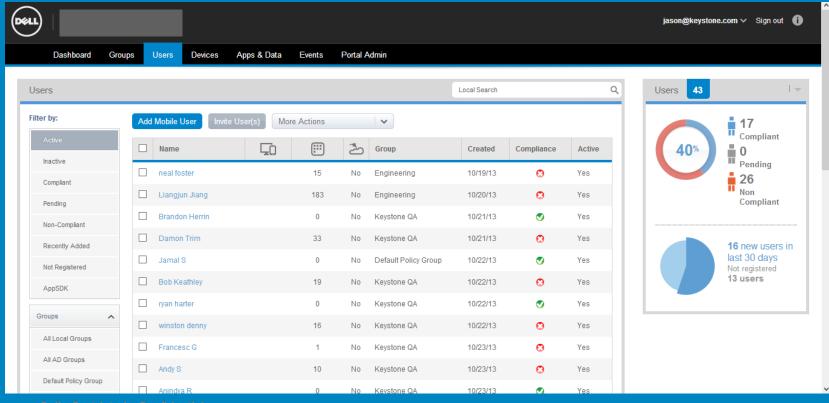




#### Groups



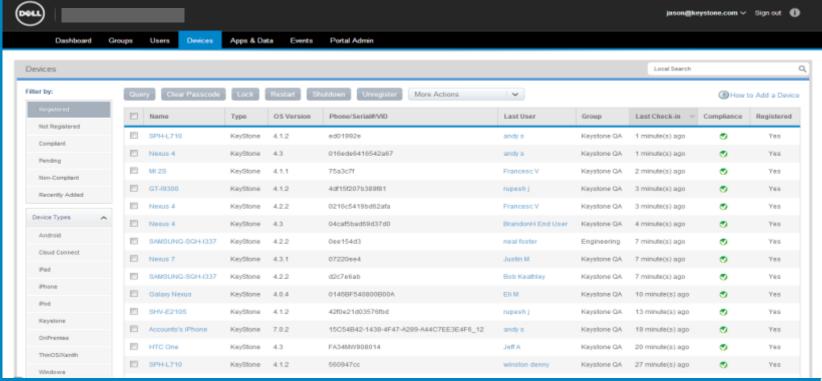
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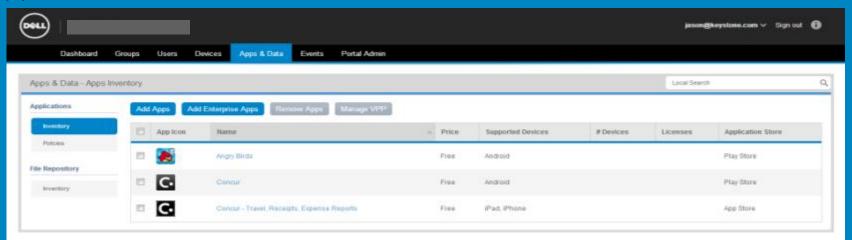




#### Devices

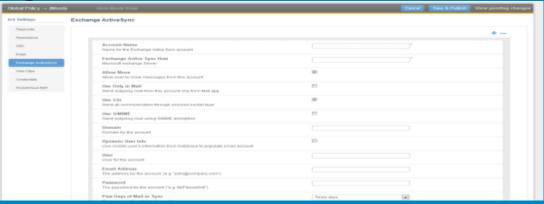


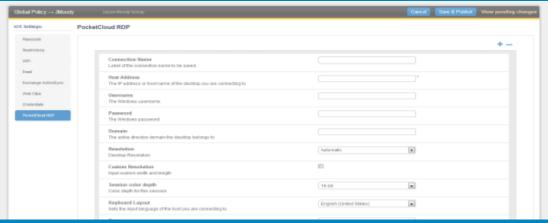
#### Apps and data



Portal: Group policy management

- ✓ Manage password
- ✓ Restrictions
- ✓ WiFi
- ✓ Email
- ✓ Configure Exchange ActiveSync
- ✓ Web clips
- ✓ Credentials
- ✓ PocketCloud RDP







## Dell Mobile Workspace application







**Enrollment** 

**Security PIN** 

**Function menu** 

#### Configurable:

Max number of Workspaces per end user

Allow reading or writing data outside of the workspace

Allow copying text and pasting outside of the workspace

Allow root/jailbreak devices

Local PIN password length and complexity

Number of failed login attempts

Inactivity lock timeout

Check-in duration

Enable/disable applications in function menu

Reorder apps in function menu

#### User experience:

- Similar across Android, iOS, and Windows Blue
- Modern interaction design
- Quick switching and data sharing between functions
- Single authentication and access across Workspace applications
- Experience isolation from device, and non-Workspace apps and data
- Offline storage and access of Workspace apps & data

#### **Data protection:**

- Data security at rest (256-bit AES encryption and password protection)
- Data security while in use (configurable DLP policy enforcement)
- Restriction of service access to managed Workspaces
- Prevent compromised devices from Workspace access
- Remotely enabling/disabling application function
- Remotely lock Workspace
- Remotely remove Workspace applications and data



#### Email / calendar / contacts



#### Configurable:

Connection settings
Max attachment size
Allow attachments
Allow copy and paste
Default email signature
Email sync frequency (push, pull by frequency)
Email flag settings



#### **Email:**

- Corporate sync
- Notifications
- Receive attachments
- GAL support
- Sync sub-folders
- View embedded images
- View/sent HTML email
- Change read/unread status
- Priority setting
- Edit signature line
- Flag for follow-up
- Server search



#### Calendar:

- Corporate Sync
- Create/Edit/Delete Events
- Reminder Notification View
- Reminder Notification Tone/Vibrate
- Accept/Decline/Respond
- Customize Work Week
- Use GAL within Calendar
- Sync Multiple Calendars
- Assign Categories
- Agenda/Day/Week/Month Views
- Create Recurring Events
- Calendar Folders

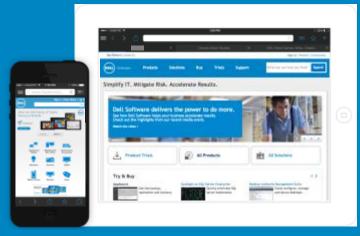


#### **Contacts:**

- Corporate sync
- Create/edit/delete
- GAL support
- Access to native contacts
- Contact groups
- Call/email from Contacts
- Server search

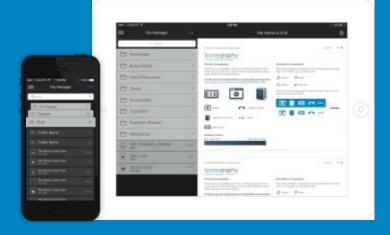


## Mobile browser / file explorer



#### Mobile browser:

- Proxy access to internal resources (LAN based services)
- Encrypted communication using TLS/SSL and certificate based authentication
- Provide authentication credentials prior to granting access to specified sites
- Keystone-exclusive access with central console control
- Flash support
- Bookmark configuration from central console
- Downloads saved securely
- Secure web data while preserving native browsing experience
- User based configuration (local favorites, organization)

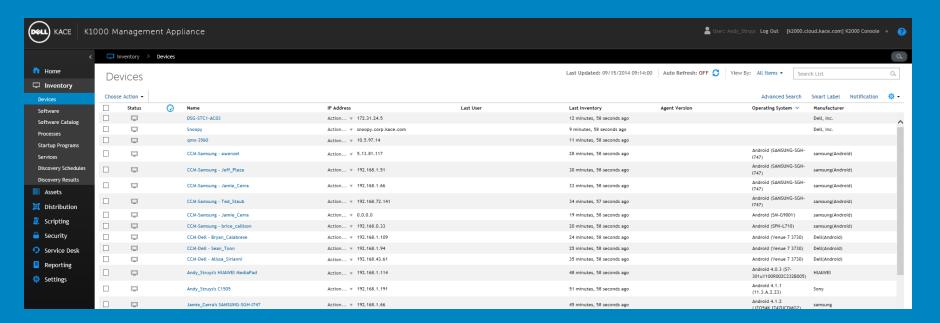


#### File explorer:

- Local file repository of files downloaded from email and mobile browser
- View multiple file formats: Microsoft Office, PDF, Images
- Document editing: Microsoft Office, PDF
- Cloud Corporate File Share Access

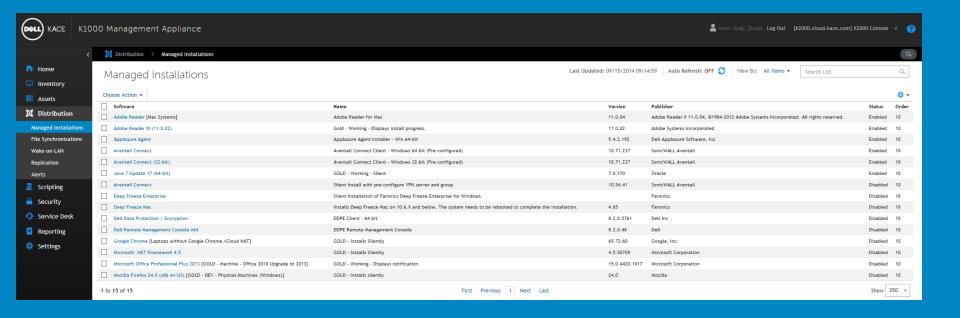


## K1000 Inventory



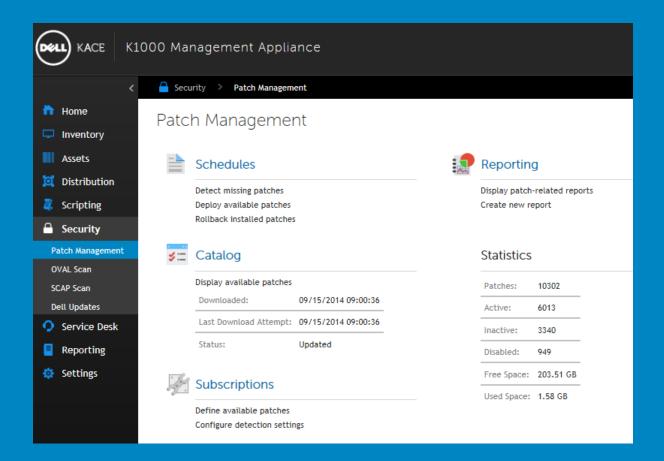


#### K1000 Software distribution



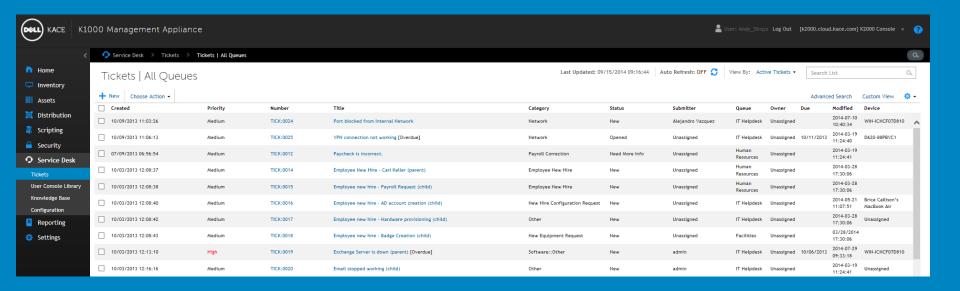


## K1000 Patch management





#### K1000 servicedesk





## K2000 Deployment appliance

