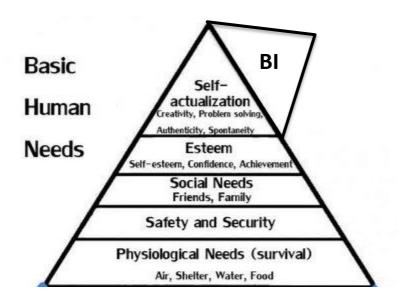
## Business Intelligence for Smart decisions. From data silos to meaningful information

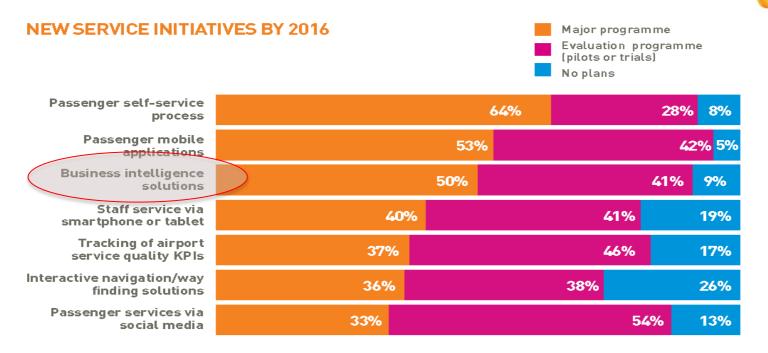


#### **Needs of the connected traveller**





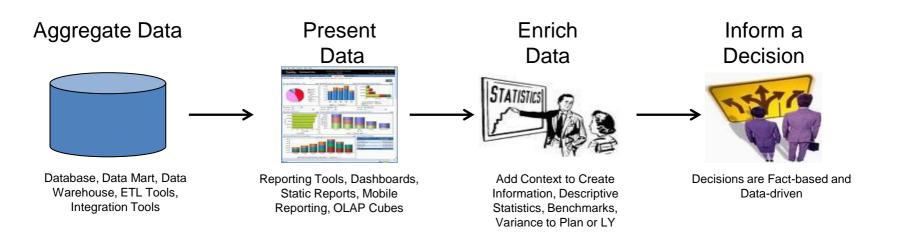
### IN 2013 91% of AIRPORTS PREDICATED TO HAVE BI PROGRAMS IN PLACE BY 2016





#### WHAT IS BUSINESS INTELLIGENCE?

 Business Intelligence enables the business to make intelligent, fact-based decisions



#### **KEY BUSINESS REQUIREMENTS**

Access to information for decision support

Capture from multiple data sources



















**INCONSISTENT** 



**INCOMPLETE** 



**INACCURATE** 

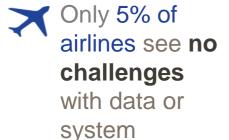


**INACCESSIBLE** 

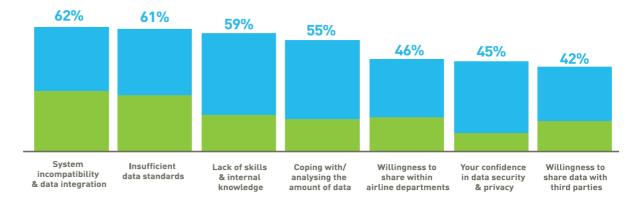




#### SO, WHAT ARE THE MAIN CHALLENGES

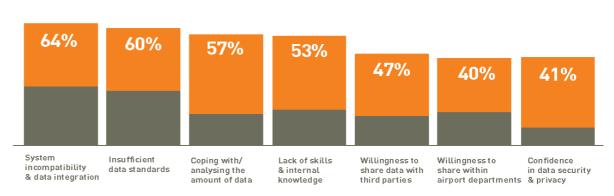


compatibility



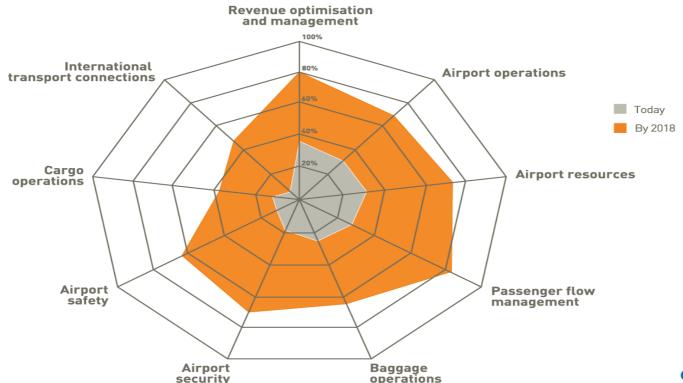


Only 8% of airports have achieved best practice for data access, quality



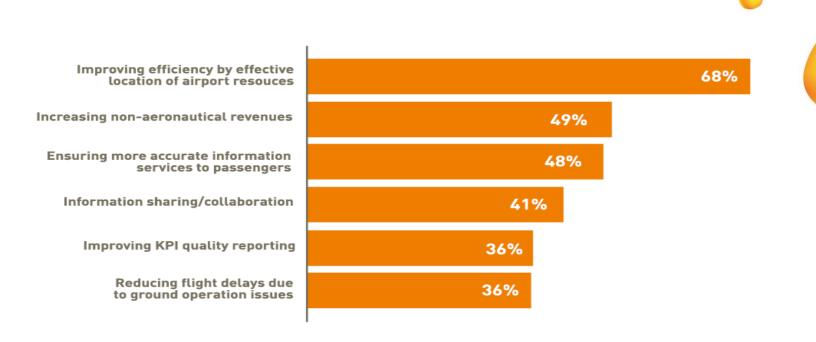


# BY 2018, PASSENGER FLOW MANAGEMENT WILL BE THE MOST COMMONLY ADOPTED BUSINESS INTELLIGENCE INITIATIVE





#### THE MAIN BUSINESS VALUES PROVIDED BY BUSINESS INTELLIGENCE



% of airports indicating business intelligence delivers high value



#### From 2013 to 2016

- But more is happening around us and the first good BI use cases being launched
- Lets look listen and learn from
  - ROME AIRPORT STUDY
  - CHAMP CARGO SYSTEMS
  - BI AT ATHENS AIRPORT

