**New Mexico Area Council Leadership Meeting**

**November 2, 2019 — 11:00 am to 4:00 pm**

**Meeting Date**: Saturday, November 2, 2019, 11:00 to 4:00 pm

**Meeting Cost**: $25

**Location**: Hotel Albuquerque; 800 Rio Grande Boulevard Northwest, Albuquerque, New Mexico 87109

**AGENDA**

**11:00 – 11: 05 Welcome & Introductions - Jim Deer, Vice Chair (5 min)**

* + Roll Call New Mexico Area Council Roster – Attachment 1

**11:05 – 12:30 New Mexico Alliance Update - Joyce Glasscock (85 min)**

* Overview of New Mexico Legislative Activities
* National Youth Advocacy Agenda

**12:30 – 1:15 Lunch & Networking (45 min)**

* New Mexico Club Updates
	+ Include Accomplishments and Individual Recognitions
* Open Discussion

**1:15 – 2:15 Area Council Business Meeting (60 min)**

* Call to Order – Jim Deer, Vice Chair (5 min)
* Approval of Minutes – Jim Deer Vice Chair (5 min)
	+ Fall 2018 and Spring 2019 – Attachment 2 & 3 (Action Items)
* Budget and Finance Update - Mary Matherly, Treasurer (10 min)
	+ Financial Statements Thru September 2019 – Attachment 4 (Action Item)
* Board Officers - Jim Deer, Vice Chair (10 min)
	+ Elect New Board Treasurer – (Action Item)
* Bylaws Update (30 min) — Jim Deer, Vice Chair
	+ Current Bylaws – Attachment 5
	+ Proposed New Bylaws – Attachment 6 (Action Item)

**2:15 – 2:30 Break**

**2:30 – 3:15 New Mexico 2020 SPOT Analysis (45 min)**

* Clifford Grimes – Director of Organizational Development
	+ Team Exercise to Identify 2020 Opportunities and Must Do’s

**Learning Opportunity**

**3:15 – 4:00 BGCA 101 (45 min)**

* Kip Korso, National Director Board Engagement
* Clifford Grimes – Director of Organizational Development
	+ Safety — Membership Requirements — Board Communications
	+ SW Regional Data Trends
	+ Role of the Area Council
	+ Role of the Board of Directors
	+ Role of the Director of Organizational Development
	+ Acronyms

**4:00 Adjourn**