#### Bill DeRousse, Fleet Services

Bill DeRousse has been a Fleet Manager for 47 years with both private and public fleet operations. He has served as a

Fleet Officer for the US Army, Fleet Superintendent for Darigold Inc. and Fleet Superintendent for the city of Everett & Everett Transit. He served for six years as the president of the Public Fleet Managers Association and for the past twelve years as their information officer, in addition he has worked with NAFA, APWA, RMFMA and other state and national transit and vehicle organizations. Bill is a public speaker, trainer and consultant in all areas of fleet management, giving presentations and assistance to fleets throughout the United States annually.

### **Bob Kimble, Michelin Tire Company**

Employed by Michelin North America for 16 years. 11 years in the manufacturing plant in Greenville, SC. 5 years as a Field Engineer in the Midwest and Western Zones. Prior to working for Michelin, I worked at the Freightliner Truck manufacturing plant in Portland, OR for 4 years. Prior to Freightliner, I was in the U.S. Army for 9 years.

## Bob Shively, Grote

Bob Shively, Grote Electrical Connections & Accessories US Director of Sales -34 years in the HD & Automotive Market. With Sales Management positions with Belden Wire & Cable, Exide Speed Clip Wire & Cable, Phillips Industries & Grote Industries

#### Brandon Uzarek, Accuride Wheel End Solutions

Brandon joined Accuride in January 2011 as a product engineer where he worked for 1.5 years before moving to the field engineering department. He worked under Dale Overton until Dale retired and has assumed a leadership role within the department following Dale's departure. Brandon is an active member in TMC and in TMC sub committees in the S2 section. Brandon works with the Gunite product line as well as wheel products.

# Cecil Boyd, Bridgestone

Cecil was born and raised in the PNW. He is a proud father of Three and has worked for BS for 1 year. He specialize in commercial truck tires

## Cheryl Graham, ARI

Cheryl started her career with ARI in 1980. She has held positions in Accounting, Sales, Customer Service and Project Management prior to assuming her current role as Business Development Manager for Government Fleets. In this role, she acts as the primary liaison between the various government entities and the operational departments within ARI. She also oversees the implementation of programs and processes for state sub-entities plus other government-specific project management.

### Clark Anderson, FORCE America

Clark Anderson from Force America has been working in the mobile hydraulics field for over 35 years. He graduated in 1976 from Brigham Young University with a degree in accounting and started work for Muncie Power Products in Seattle doing inventory control and working in the shop assembling PTO's, pumps, and other hydraulic system components. Two short years later, he was handed the keys to the company car and was given outside sales responsibility, eventually travelling much of the West including Alaska and western Canada. Clark continues in sales today, serving as a Territory Sales Manager for Force America since 1995, working currently in Colorado and New Mexico. He credits his successes with parents that taught the value of hard work and other industry professionals that taught that sales is really only service. He claims that he has no customers, only friends.

## Dave Ciolek, The Lincoln Electric Company

Dave Ciolek is a Technical Representative with The Lincoln Electric Company, and covers the Western Oregon and Southwest Washington region. He is responsible for assisting customers with various welding, cutting and fume extraction applications. This involves Lincoln's full line of consumables and equipment.

Dave joined Lincoln five years ago, after graduating from Purdue University with a degree in Mechanical Engineering.

## Darren Engle, Blue Star

Darren Engle is an expert in alternative motor fuels, particularly Propane Autogas, an interest of his since the 1980's that became his profession. Darren worked with his father (an employee of Petrolane, one of the early pioneers of autogas vehicles in the U.S.) and learned to service and maintain those early systems. With Blue Star Gas for 25 years, Darren is Director of Marketing for the company and now assists with Blue Star's autogas program, promoting the use of this economical, clean burning fuel, 97% of which is made in North America. Having served on the Propane Education & Research Council's advisory committee since 2005, he is now the Chairman of the (PERC) Research and Technology Development advisory committee.

# David May, Snap On Industrial

David May has been involved in the OE and automotive aftermarket for over 30 years as an automotive diagnostic technician, independent repair shop owner, and the last 15 with Snap-on Tools specializing in diagnostic equipment sales and training.

## **Dustin Crowell, Blue Diamond Inc**

Born and raised West of Los Angeles California Dustin became hooked on the automotive and diesel industry at a very young age. With the epic car scene California offers and his dad working in the studio business he fell in love with the Diesel engine. Dustin left CA at 19 to obtain my AA in Diesel Technology in Denver. After graduation he was sponsored by Sun State International Trucks to be a technician after he ventured to Chicago for 6 months of top notch training. After completion he moved to Florida where he jumped from a technician to a service manager to a truck salesman in 3 years. Wanting more Dustin found a job covering south Florida performing technical training seminars with fleets and installers along with dozens of Ford dealerships. After two years traveling Florida he took a job with Navistar as a Fleet Account Manager traveling the US and Canada working with fleets on a much closer level. Dustin enjoys everything he has done and looks forward to the future.

## Gene Jakubczak, City of Spokane

Gene Jakubczak is the Director of Fleet Services for the city of Spokane. Gene has been involved in fleet management

For over 40 years. Gene has a B.A. in Geneal Studies with an emphasis on Public Administration and an M.B.A. with a minor in Information Systems.

## Gerald Dunn, Tire Distribution Systems (TDS)

Gerald has been in the tire business for 16 years (3 years with a competitor and the last 13 with TDS and the Bridgestone company) First five years as a mobile service tech, he was then promoted to Service Manager and managed the largest mobile service department on the West Coast. Gerald was promoted to Assistant Store Manager and continued to fill the role of Service Manager as well. He was promoted to Store Manager in 2010 as well as filling the position of District Service Manager as well. He enjoys the service side of the business and takes the responsibility of teaching the proper techniques of performing these tasks very seriously. He is a certified TIA (Tire Industry Association) Instructor and has put over 300 students through our OSHA Compliance and Certification classes over the years. He believes there is no other way to do the job than the right way and the safe way. Safety is of utmost importance to TDS/Bridgestone and we teach and enforce that on a daily basis.

# Glenn Holmgren, Balcrank Corporation

Prior to being with Balcrank, Glenn worked with Alemite for 9 years in the lubrication business. Currently Glenn is the lead contact for all Fluid Control Systems at Balcrank and worked extensively with the Manufacturer of the Hardware as well as the Software Design Engineers.

## J David Walters, ALCOA Wheel & Forged Products

J. David Walters is the Manager of Warranty and Field Service for Alcoa Wheel & Transportation Products. He has attended the VMMC Conference for 20 years. He is also highly involved with TMC (Technology & Maintenance Council) earning its highest honor as a Silver Spark Plug. He is also a member of the SAE Maintenance Committee, Certified Tire/ Wheel Instructor for TIA, and a speaker at most of the industry shows and events. He has worked for Alcoa for over 24 years.

## Jay F. Johnson, Dober of Glenwood

Jay has been involved in the area of cooling system maintenance for nearly 20 years and has 25 years of experience in the engine & equipment business. Since 2003, Jay has worked with the Cummins Filtration (Fleetguard) division of Cummins Engines in the area of cooling system maintenance in the western USA & Canada. Previously Jay worked with The Penray Company that private labeled product for Detroit Diesel. He regularly worked with Detroit Diesel and truck OEM dealers in the US & Canada on cooling system maintenance programs. In addition Jay has over 15 years in a variety of sales and management positions with Caterpillar and Caterpillar dealers.

Recent presentations include the Daimler North America Parts & Service Managers meeting, Las Vegas, NV; Mobile Air Conditioning Society, Dallas, TX; Bates Technical College, Tacoma, WA; British Columbia Trucking Association, Vancouver, BC; and Vehicle Maintenance Managers Conference (VMMC), Seattle, WA

#### Jim Olson, Terex

Jim is an engineer who has been working with design of Aerial and Digger Derricks since 1986.

#### John Hernandez, Cummins Northwest LLC

Employed by Cummins Northwest for 29 years, he has experience both in the Shop, and the field. Automotive, Marine, and Power Gen; Manager of the Technical Call Center for 4 years; Trainer for 5 years. Also the West Coast Regional Trainer for Voith Transmissions.

#### John Lightner, Cummins Northwest LLC

John Lightner has been with Cummins Northwest, LLC. For 13 years and has been directly involved with the emissions retrofit business for the past 5 years. Overseeing installations, writing manuals and providing training on a wide assortment of products and technology.

# Kelly Walker, Kelly Walker Associates LLC

Mr. Kelly Walker is an industry recognized expert in applying world class productivity, financial and operational practices to fleet shop parts fuel and mobile workforce functions. MBA/BS from the U of MD, graduated with honors. Author and publisher of 36 business fleet shop parts fuel and mobile workforce management training textbooks covering 2500 topics over 7500 pages. Self-completed over 170 consulting projects. Presented over 200 seminars. Over 10 years' experience with GPS telematics off the shelf solutions.

### Lane Crandall, Oil Anaylsis Lab

Graduated From Eastern Washington University in 1987.

Owns and operates The Oil Analysis Lab, Inc. since 1990. Services over 8500 customers in the US and Canada

### Mark Abelson, PulseTech

Mark Abelson is a retired US Marine who has been working in the battery maintenance field for the past 15 years at PulseTech Products as the Director of their Government and Military Programs. Mr. Abelson has developed, tested and implemented new battery maintenance regimen's that have been adopted the U.S. Army and Marine Corps resulting in millions of dollars per year of savings throughout both services. He has also had tremendous success with the BLM, DOJ, FBI and other government agencies ensuring their maintenance programs provide reliable starting and operation in the worst scenarios at a moments' notice. Mr. Abelson has accomplished this by mentoring the implementation of proven techniques in maintenance shops and organizations throughout the world.

### Martin Petkovits, ACDelco

Martin Petkovits is an ASE Certified Master Technician, and an Accredited Automotive Technical Instructor.

Martin started his career as an Apprentice Technician in 1967, eventually serving 26 years as a line Technician in the Independent Aftermarket, and Chrysler. During this period he also served as a Service Manager for various Ford, Dodge, Nissan, and Mazda Dealerships, additionally owning and operating a successful independent automotive import repair shop in Thurston County Washington, specializing in Volvo and SAAB automobiles.

Martin served as a Skill Center Automotive Instructor for 10 years before joining General Motors as the ACDelco Pacific Northwest Training Center Manager in 2002. Martin continued as the Resident Instructor until 2008, when he was appointed Market Area Service Manager. Martin currently represents General Motors Customer Care, and Aftersales ACDelco division as a Maintenance and Repair Specialist, and Senior Warranty Administrator for six Pacific Northwestern States.

#### Mike Leslie, Truck-Lite Co, Inc.

Mike Leslie has worked in the Heavy Duty industry for 25+ Years. As a Technician, shop manager and in sales. He joined Truck-Lite 14 years ago and has a vast knowledge in the commercial vehicle lighting. From Federal regulations to proper maintenance on vehicle lighting. He has lived and worked in the Pacific Northwest all of his adult life.

#### Sandy Babin, Dyna-Flow

Dyna-flow is a Manufacturer's Representative in the Pacific Northwest representing many products related to the Vehicle Maintenance industry. Sandy has represented various Lubrication products in the Pacific Northwest over the past 9 years.

## Sean Edgar, CleanFleets-Calif Air Resources Board

Sean R. Edgar has twenty-two years of public policy development and field experience on transportation, construction and air quality projects for clients in both the public and private sectors. Mr. Edgar gained experience in the public policy arena while serving in the Office of Governor Pete Wilson. There he participated in the formation of the California Environmental Protection Agency in 1991-1993 and performed research and policy formulation on topics such as military base closure, inland bay dredging, and toxics regulation.

In 1993 Mr. Edgar joined International Technology (IT) Corporation where his primary task was the development and implementation of highly technical scopes of work in over 200 field assignments including: facilities closure, decontamination and demolition, waste packaging, waste transportation and disposal, and chemical emergency response. He managed 25 field personnel in the closure of Hamilton Army Airfield in Marin County, California where in excess of 100,000 cubic yards was excavated. For two years, Mr. Edgar coordinated waste storage, packaging, transportation, and disposal for the US Department of Energy at Lawrence Livermore National Laboratory. Mr. Edgar was the owner's representative for the closure of the West Contra Costa Sanitary Landfill involving earthwork over 40 acres of the landfill site.

Since 1998, Mr. Edgar's efforts on behalf of his clients have consisted of association management and regulatory advocacy relating to transportation and air quality issues. Mr. Edgar has an established presence at the California Air Resources Control Board (CARB) since the September 2000 adoption of the Diesel Risk Reduction Plan (DRRP) and has participated in every major on-road and off-road rulemaking for more than eight years. Among his other accomplishments, Mr. Edgar represented the private solid waste collectors (California Refuse & Recycling Council) in the development and implementation of the CARB Solid Waste Collection Vehicle Rule, the first private carrier rule enacted under the CARB DRRP. He is a recognized expert and regular contributor to statewide panels regarding on-road fleet rule implementation and technology options. In 2009 Mr. Edgar was appointed by CARB to their Truck Regulations Advisory Committee. In 2011 he was contracted by CARB to train business owners about CARB rules.

Mr. Edgar is a Registered Lobbyist in California and holds a Bachelor of Arts degree in Political Science from the University of California at Berkeley (1992). Additionally, in 2006 he earned an Air Quality Management Certificate from California State University Fresno Extension and has completed substantial technical training and continuing education in the fields of environmental law and regulation, hazardous materials management, and occupational safety and health. He is fluent in Spanish and is a resident of Elk Grove, California.

## Joe Jenkins, Parker Hannifin, Racor Division

A proud Navy veteran whose career started in the Navy Nuclear Power program. Based in Modesto, California, Joe has been working in the Engineering department for the past 15 years specializing in diesel fuel filtration for the on-highway heavy truck market. He has worked tightly with several large OEMs and released new products to support their ever increasing demands. He has released products to support diesel fuel, oil, and current CCV filtration requirements.

## **Timothy Tobin, Eaton Corporation**

Tim has over two decades of experience in the commercial truck business. His career started in the truck equipment industry where he served in various capacities in both domestic and international roles with America's Body Company. In addition, he served as the Commercial Truck Area manager for Ford Motor Company covering the Pacific NW. Tim joined Eaton Corporation in 2011 as the Hybrid Sales Manager. In this role Tim worked closely with the OEM's, their dealer base, local and regional fleets and other partners promoting the benefits of the Eaton Hybrid system. Throughout his career Tim has been involved in new product launches, facility startups and strategic planning. Tim is a graduate of Ohio University with a B.S. degree.

#### Walt Commans, ASE

Walt has over 40 years' experience in the Automotive aftermarket, and he has been holding ASE test taking workshops in the western states for the last 8 years working with Fleet, Automotive and Collision techs on how to prepare for the ASE certification tests.

### Wayne Schulz, Valley Freightliner Inc

Wayne has served the medium and heavy duty truck industry since 1972. His position is a sales representative for Valley Freightliner, a full line truck dealership with three locations in Western Washington.