

**JOHN MULLENS**

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**Biography**

John is the Transmission & Distribution Procurement Leader for Arizona Public Service. John has been with Arizona Public Service for 37 years and has held multiple supply chain positions within Fossil; Gas & Oil; Energy Delivery, and Nuclear. John provided a key role on an industry initiative supporting the NEI/Nuclear Supply Chain Strategic Leadership (NSCSL) rewrite of AP-908, Materials and Services Process Description and a second initiative addressing the inconsistencies in the interface points between Materials and Services (AP-908), Work Management, (AP-928), and Equipment Reliability, (AP-913). John is based in Phoenix, Arizona.

**Abstract – Purchasing from a Distributor vs. Manufacture Direct**

This session will discuss some of the advantages/disadvantages of procuring from a Distributor vs. Manufacture Direct. The discussion will focus on the Total Cost of Ownership and understanding of carrying costs. Arizona Public Service is developing a Standard Distribution TCO Model. Without standardized modeling it is difficult to make consistent business decisions that provide the most optimal value.