



Shipping, Receiving and Warehousing Workshop

April 9-10, 2013 • Nashville, Tennessee, USA



Workshop Program

Tuesday, April 9, 2013 -

- 8:00am – 1:00pm Registration Open
- 1:00pm – 1:15pm Opening Remarks
- 1:15pm – 2:00pm *Keynote Presentation: **David A. Schirmer**, Vice President & General Manager, Hearst Enterprises*
- David Schirmer will share his perspective on trends in the industry and the impact damage claims play on the supply chain. Popular titles published by Hearst include, Elle, Esquire, Good Housekeeping, Marie Claire, Town & Country and Woman's Day.
- 2:00pm – 2:30pm *Update on the IDEAlliance Transit Damage Task Force: **Michele Donahue**, Condé Nast*
- The 2012 SRW Keynote speaker, Michele Donahue, also chairs the IDEAlliance Transit Damage Task Force. This task force, in collaboration with members from the TAPPI SRW, was created to engage all stakeholders within the paper and print value chain to reduce transit damage. Michele will provide an update on what her task force has achieved in the past year and will provide a summary of ongoing and next steps in this project.
- 2:30pm – 2:45pm Coffee Break (Sponsored by UPM)
- 2:45pm – 3:45pm *Fun with Damage Prevention and Safety: **Kirk Kind**, Hexacomb Corporation*
- Never underestimate the value of having fun when learning, sharing ideas and discussing the serious topics of damage prevention and safety. You won't want to miss this session!
- 3:45pm – 5:15pm *Railcar Quality Process and Communication Improvement Workshop*
- In this session and panel discussion, hear what the paper industry needs in order to ensure a high quality car pool and learn what the railroads are doing to provide it.
- Rail Panelists:
- Bill Foust**, Director of Carload Equipment, BNSF
Susie Kijak, Damage Prevention Officer, CN
Brianna McCready, LEADS Field Manager, CSXT
Ingrid Schafrick, Director of Car Management, NS
Doug Steward, Superintendent of Transportation Services, PanAm
- 5:15 Adjourn
- 6:00 Networking Reception

Wednesday, April 10, 2013 -

9:00am – 9:15am *Opening Remarks and Summary of Day One*

9:15am – 10:15am *Transportation Market Panel*

Presentations and discussion about the current Rail, Intermodal and Truck markets and challenges we face in the coming years.

Panelists:

Tony Hatch, Senior Transportation Analyst – ABH Consulting

David Huneryager – President and CEO – Tennessee Trucking Association

10:15am – 10:45am *Quality Lead Team Update:*

Susie Kijak, Damage Prevention Officer, CN

Wes Montague, National Accounts Manager, ITW

In December 2012 the Paper Quality Lead team was rekindled under the facilitation of John Greene, CN's Damage Prevention and Freight Claims Manager. The team will give an update on the group's first two projects: testing load patterns for 60 foot double door cars and the revision of the Best Practices for Loading of Roll Paper in Rail Cars.

10:45am – 11:00am Coffee Break (Sponsored by UPM)

11:00am – 11:30am *Clamp Pressures – **Lars Petersson**, President, Auramo Oy*

Bolzoni- Auramo is the largest manufacturer of lift truck attachments in Europe. Lars Petersson, of the forest products handling division, will discuss recent changes in clamp pressure recommendations and the industry's most common handling mistakes.

11:30am – 12:00pm *Boise's Success Story of Reducing Handling and Transit Damages: **Barry Chancey**, Paper Logistics Leader, Boise*

12:00pm – 1:00pm Hosted Lunch (Sponsored by Norcell, Inc.)

1:00pm – 2:00pm *The Impact of the Electronic Revolution on Demand for Printing Grades – Past and Future: **Verle Sutton**, Editor, Real Time and President, Sutton Paper Strategies*

Verle Sutton will briefly review historical demand trends for the major printing grades; newsprint, SCA, coated groundwood, coated free sheet and uncoated free sheet. He will also touch on the reasons for decline in demand and what the future might look like.

2:00pm – 2:45pm *Safety – Trailer Equipment Inspection*

Procedures for shippers to assess trailer integrity: **Brett Wacker**, Vice President Of Maintenance, Smith Transport

Implementing these procedures in a shipper's environment: **Ritik Chojar**, Lean Six Sigma Blackbelt, NewPage

2:45pm – 3:15pm Coffee Break (Sponsored by UPM)

3:15pm – 3:45pm *CSXT Classification Yard Improvement Project: **Gary Johnson**, Director of Load Engineering & Design Services, CSX Transportation*

Learn about CSXT's improvement project, how they identify problem yards, the corrective actions and the results.

3:45pm – 4:15pm *Opening Railcar Doors – The Good, The Bad and The Ugly: **Tamara Baker-Silver**, Logistics Manager, Verso Paper*

Verso Paper and Norfolk Southern share their method for opening railcar doors which provides for a safe working environment while minimizing damage to the railcar.

Presenting:

***Al Hart**, Transportation Coordinator, Verso Paper*

***Jim Horgan**, Director Damage Prevention & Claims, Norfolk Southern*

4:15pm – 4:30pm Closing Comments, Adjourn