

# Customs Broker as AEO

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# The original “trusted trader”

Since the beginning of time

Recognition of value of “known”,  
knowledgeable parties

Meaningful licensing regime

# Voluntary versus Mandatory

Not the question when thinking of customs brokers

Integration of or linkage between AEO and Customs Broker Licensing

# Elements for Possible Integration

- Other Certifications & Registrations
- Longevity & Experience
- Skilled, Qualified or Certified Personnel
- Capital Adequacy and Financial Stability
- Infrastructure & Physical Facilities
- IT Infrastructure & Compatibility
- Office Locations
- Record Maintenance Facilities and Systems

# Service in a competitive marketplace

Much uncertainty/much risk

Global traders are supported by implementation of standards

CB/AEO mitigates some of that risk

# Role as Program Ambassadors

Customs broker as:

- Coordinator of supply chain
- Collector and disseminator of required information
- Compliance expert

# Benefits

Do AEO customs brokers need benefits?

Acknowledgement of their unique role

Should assumptions be made about the quality of filings by AEO customs brokers?

Should importers and exporters who engage customs brokers have benefits beyond what is standard?

# Benefits

Defined Roles and Expectations

Defined Relationships

Efficiencies

- risk assessment
- release and entry
- duty and tax payment
- adjustments and corrections
- audits



# Asante/Thank-you

