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FORUMS for  
SENIOR IT  
LEADERS

# Leadership Lessons from the CIO Book Club

Jerry Hermes

Chief Information Officer  
Navy Federal Credit Union

*Produced by*



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 CIO Executive Council  
Leaders Shaping the Future of Business



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*do no harm***



**TRUST and COMMITMENT**  
*come from*  
shared experience

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Make the Leap...  
and Others Don't

**GOOD TO  
GREAT**

**JIM COLLINS**

Coauthor of the bestselling  
*BUILT TO LAST*

Spending **energy** to motivate  
people is wasted effort; the right  
people will be **self-motivated**\*

\*Good to Great by Jim Collins

If at first you don't succeed,  
maybe you need to  
**RE-DEFINE** success!

# Wisdom *for a* Young CEO



INCREDIBLE LETTERS AND INSPIRING ADVICE  
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by Douglas Barry



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**LEARNERS eventually  
trump KNOWERS**

NEW YORK TIMES BEST-SELLER

The FIVE  
DYSFUNCTIONS  
*of a* TEAM

A LEADERSHIP FABLE



PATRICK LENCIONI

AUTHOR OF SILOS, POLITICS, AND TURF WARS

**Presume  
charitably**

“Red-hot relevant!”

—William G. Parrett, CEO, Deloitte Touche, Tohmatsu

# THE SPEED OF TRUST

The One Thing That  
Changes *Everything*

Foreword by  
**Stephen R.  
Covey**

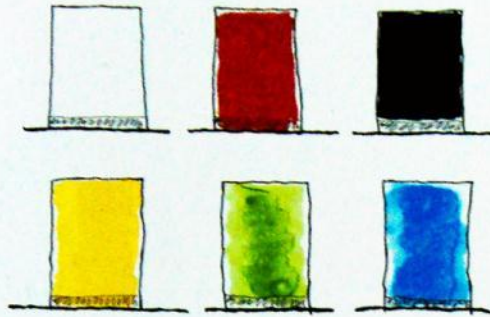
Author of *The 7 Habits  
of Highly Effective  
People*

STEPHEN M. R.  
COVEY

WITH REBECCA R. MERRILL

*Thinking* is the **ULTIMATE**  
Human Resource\*

\**Six Thinking Hats* by Edward de Bono



# SIX THINKING HATS EDWARD DE BONO

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YOUR BOSS ■ YOUR SPOUSE ■ YOUR FRIENDS  
YOUR KIDS ■ YOUR CLIENTS

# Difficult Conversations

HOW TO DISCUSS  
WHAT MATTERS MOST



DOUGLAS STONE ■ BRUCE PATTON ■ SHEILA HEEN  
OF THE HARVARD NEGOTIATION PROJECT

With a foreword by Roger Fisher, coauthor of *GETTING TO YES*



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Foreword by **Stephen R. Covey**

Author of *THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE*

# crucial conversations



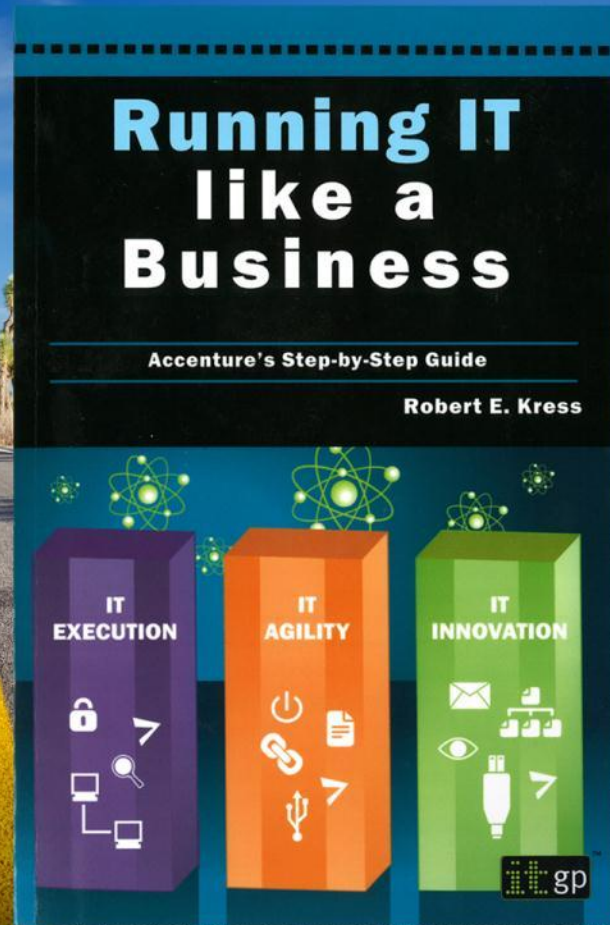
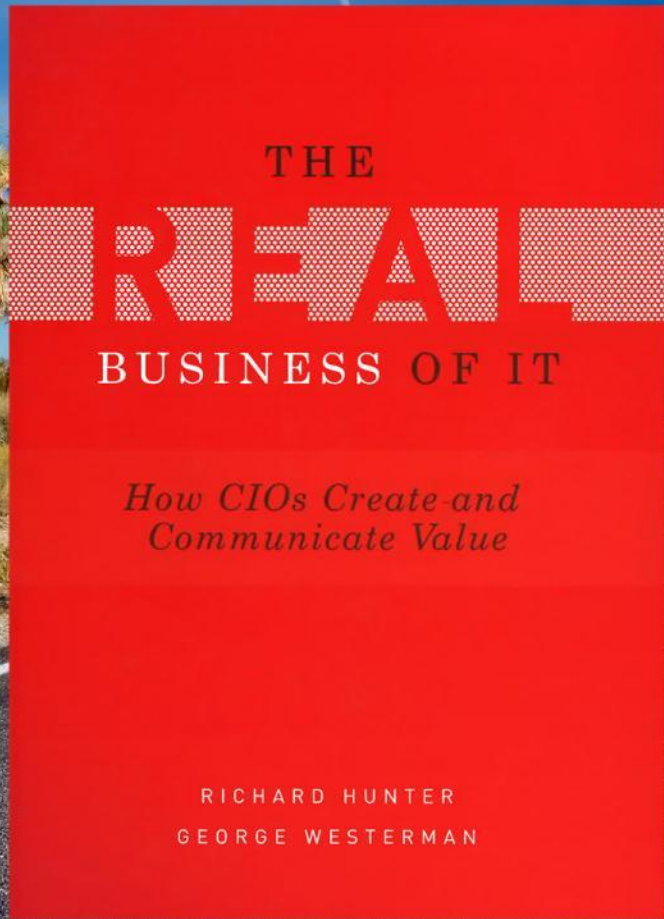
Tools  
for talking  
when stakes  
are high

*The  
New York  
Times*  
BESTSELLER

**KERRY PATTERSON, JOSEPH GRENNY, RON McMILLAN, AL SWITZLER**



RUN **ISD** LIKE  
A **BUSINE\$\$**





The **TECHNOLOGY** is the **EASY PART**

**MANAGING** the technology is not

Spending **energy** to motivate people is **wasted effort**; the right people will be **self-motivated**

**Presume charitably**

RUN **ISD** LIKE A **BUSINE\$\$**

Thinking is the **ULTIMATE** Human Resource

**LEARNERS** eventually trump **KNOWERS**

**TRUST** and **COMMITMENT** come from shared experience

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