



Backup Imperative: Effectively Managing Costs and Risk with Deduplication Storage

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Organization Overview: St Luke's Healthcare System

Our mission: “To improve the health of people in our region”

- Idaho's largest and most advanced health care organization
- The only Idaho based not-for-profit hospital with an open-door policy, caring for all patients regardless of their ability to pay
- 4 full-service hospitals, >25 outpatient treatment facilities and clinics
- Served 699,900 patients last year
- Over 7,600 employees





Technology Environment

- 165 Employees in IT Organization
- Major Data Center Locations
 - Primary data center: Boise
 - Disaster recovery site: Twin Falls
- Diverse IT Environment
 - ~300 TB of Compellent and IBM SAN storage
 - ~260 TB in Boise
 - ~38 TB in Twin Falls
 - HP Blade infrastructure
 - 500+ Windows servers, AIX, Linux, Solaris
 - 22 VMware ESX servers
 - 200+ VM Guests



St. Luke's Backup and DR

- Legacy Backup Environment
 - Backup to tape
 - StorageTek Powderhorn tape library
 - Eight 9940B tape drives and 6000+ slots
 - One NetWorker Server/Storage node
 - One Windows Storage node
 - Tapes transported offsite for DR
- Current Backup Environment
 - EMC Data Domain deduplication storage systems
 - Two DD690 systems (each 48 TB raw) for backup/DR
 - EMC Data Domain Replicator software
 - WAN-based replication to DR site
 - EMC NetWorker for centralized backup and recovery management
 - One Windows NetWorker Server/Cloning server
 - Two SUSE Storage nodes
 - One Windows VM for NetWorker Management server



Challenges

- Inefficient, Unreliable and Costly Tape Processes
 - Tape infrastructure nearing end of life
 - Vendor no longer supporting
 - Cost prohibitive to replace
 - Massive data growth
 - Struggling to meet backup windows
 - Tape media management and costs
 - Consuming 180 tapes per month just for cloning
 - Administrative burden
 - Slow and unreliable recoveries from tape
 - Always heroic measures to meet SLA's




Backup Redesign Objectives


- Regain Control Over Backup Processes
 - Consistent, reliable processes across data centers
 - Attain excellent business value and ROI
- Improve DR Capabilities
 - Manage risk and reduce costs
 - Achieve data consistency across sites
- Faster Backups/Restores
 - Reduce backup window
 - Improve recovery SLA's
- Reduce Administrative Burden
 - Free network administrator
 - Automate management and policies
 - Implement a maintainable and scalable infrastructure



Technology Selection Process

- Selection Process
 - Identified deduplication as critical technology
 - Without deduplication, an additional 300 TB of disk was not financially feasible
 - And double that capacity for DR considerations...
 - Compared the following solutions
 - EMC: Data Domain and Avamar
 - Others: Copan, Exagrid, FalconStor and Quantum
 - Selection decision based on 'real world' scenarios
 - Considered:
 - Staging requirements
 - Avamar grid requirements
 - Inline deduplication requirement
 - Cost of each solution





 COMPUTERWORLD

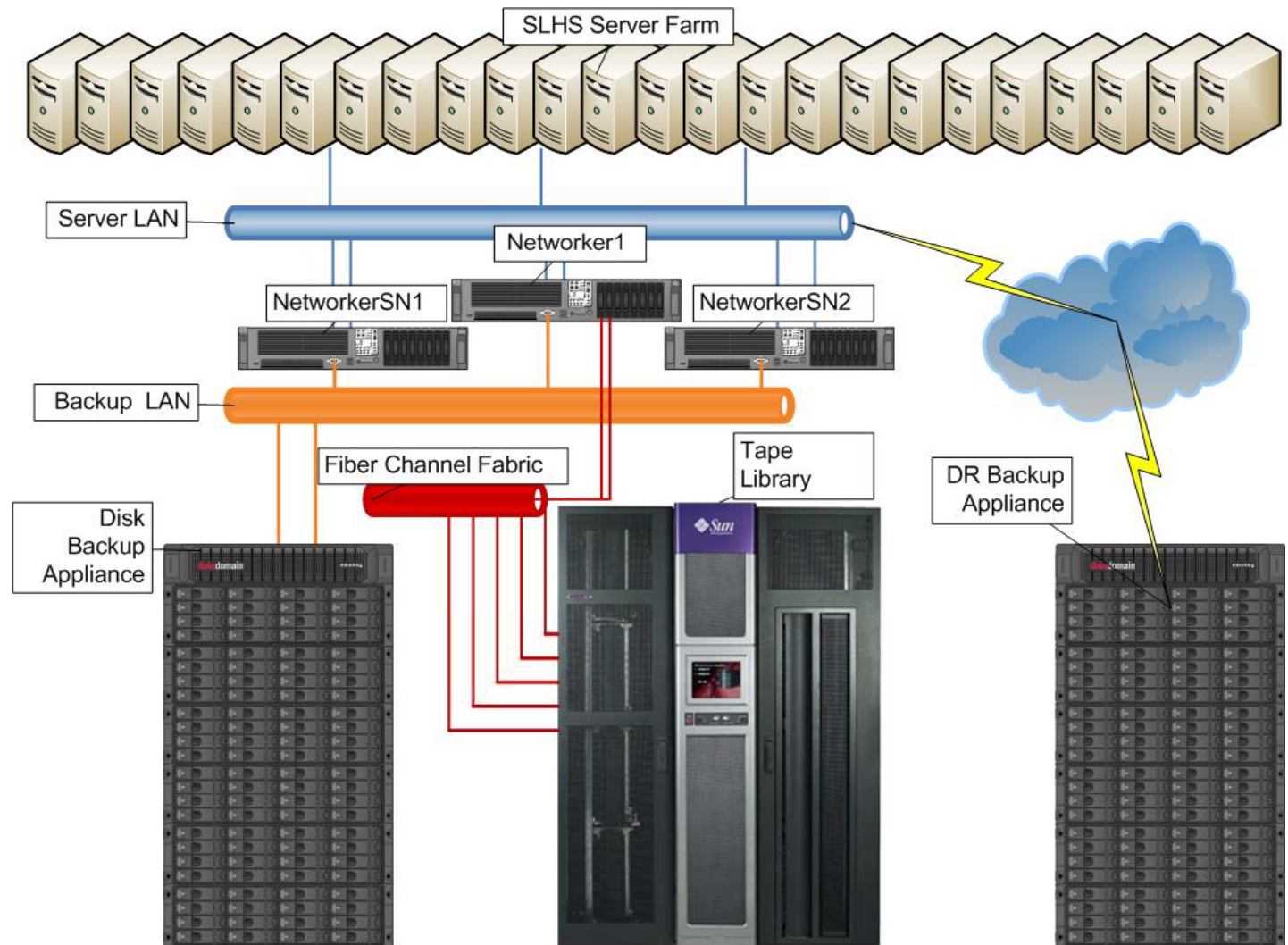
 April 12-15, 2010

 Rosen Shingle

 Creek Resort

 Orlando, Florida

St. Luke's Environment Today





Backup and DR Results

- Eliminated Tape
 - Except for tertiary copy of specific data sets for legal requirements
- Effectively Managing Storage Growth
 - Approx. 228 TB of backups stored on 26 TB of deduplication storage disk
 - 8.6x reduction across all applications
- Maintained Backup Window
- Improved Recovery Times
 - Recoveries 4-10x faster, 45 minutes to 4 minutes
- Data Consistency Between Primary and DR Sites with Replication
 - Bandwidth-efficient and fast replication over existing WAN



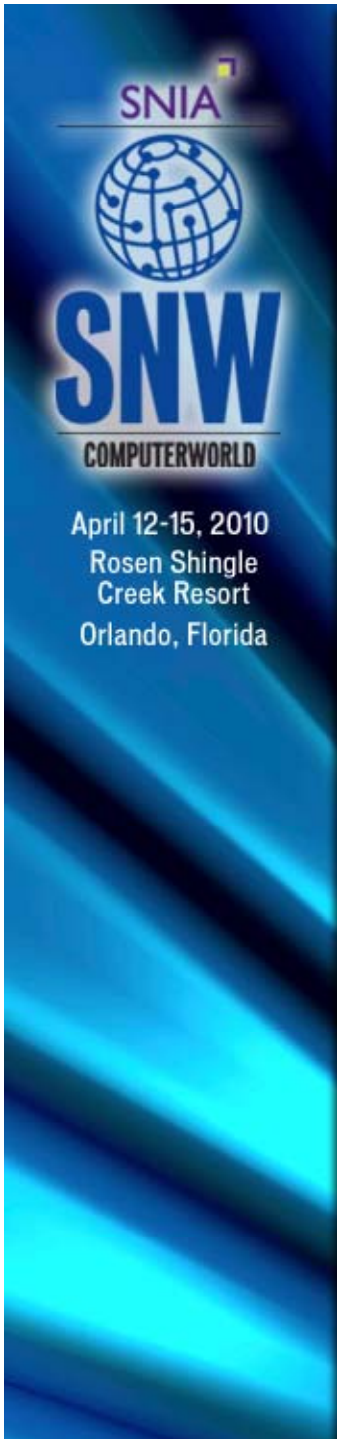
Business Benefits Achieved

- Complete Backup and DR Process Automation
 - Reduced 480 hrs/month administration or 3 FTE
- Considerable Cost Savings
 - More than \$450K in capital expenditures
 - About \$75K per year in tape costs
- Faster Backups and Recoveries
 - Backups easily achieved within designated window
 - Improved SLA's



Business Benefits cont.

- Enhanced DR Processes
 - Fast time-to-DR synch, near instantaneous
 - Enhanced business continuity capabilities
 - Successful tests using non-technical employee following documented recovery procedures
 - Able to start recovery processes from DR facility in 3.5 hours
- Simplified Management
 - Offsite DR copies automatically replicated
 - NetWorker indexes replicated every 5 minutes
 - No more broken tapes
- Better Data Center Utilization
 - Removal of Powderhorn will significantly reduce space, cooling and electrical Requirements



Summary

Major Step in Data Center Modernization

- Reduction in Overall Data Protection and Operating Costs
- Complete Backup and DR Process Automation
- Deduplication Storage that Scales with Environment
- Reduced Risk, Improved Service to Customers



Q&A

Thank You!