



**ALERTON**  
AUSTRALIA

 **LEADING EDGE**  
AUTOMATION

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# Capability Statement

*We make buildings work*



# Making buildings work since 1992

Alerton Australia / Leading Edge Automation are Australia's leading building controls, automation, and management solution provider.

We provide the people, tools and expertise to help your buildings work efficiently and assist your business growth. Our personalised solutions allow you to harness the power of the ever-evolving world of technology that make your buildings work for you.



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# Company Overview



## About Us

### Alerton Australia / Leading Edge Automation

Established in 1992, Alerton Australia / Leading Edge Automation are an Australian owned, multinational building automation provider with 6 offices around Australia, as well as Singapore, Malaysia, UK and the USA.

Our solutions connect all building controls and systems, enabling efficient building operations to be achieved through building automation. The advanced building automation solutions we provide allow building owners and managers to operate more effective and more efficient buildings. We specialise in all aspects of planning, design, construction and ongoing management of buildings and facilities.

The first building automation company in the world to provide complete native BACnet systems, we have now successfully installed over 6,750 Building Management Systems (BMS) and Energy Management Systems (EMS).

Alerton Australia / Leading Edge Automation are the Building Automation unit of the Oberix Group Pty Ltd.

## The Oberix Group

Each unit can draw upon other business unit specialisations to offer holistic solutions.

**ALERTON**  
AUSTRALIA  
**LEADING EDGE**  
AUTOMATION  
Open BMS, EMS &  
Process Automation

**CONSERVIA**  
Energy Services & Energy  
Performance Contracting

**OPERATIONAL**  
INTELLIGENCE  
Smart Places advisory  
including Smart Buildings,  
Smart Cities and  
Smart Workplaces

**ABAKUS**  
ANALYTICS  
People Counting  
Software Solutions

# Company Overview

## Our Advantage



### 200+ Professional Team

Deal with a highly professional & trained team with decades of experience.



### Value

Competitive pricing & lower ongoing cost of ownership.



### Flexibility

Our open protocol systems provide flexibility of integrating to third party systems.



### Reliability

Better solution reliability and sleek project engineering tools.



### Result Driven

Approachable management for fast, quality results.



### Ongoing

Our technicians can provide 24/7 service support and continuous improvement.



## Our Markets

We have a wide range of experience in the following sectors:

- Commercial
- Education
- Government
- Healthcare & Hospitals
- Retail
- Military & Defence
- Pharmaceutical
- Data Centres
- Industrial
- Specialised



## Our Awards

Twice awarded as Business Review Weekly's fastest growing companies.



# Our Solutions



## Building Automation



## Energy Solutions



## Integrated Solutions



## Lifecycle Management



We use innovative technologies to create intelligent automated buildings that are more cost effective, operationally efficient and manageable, saving you time and money.

## Building Automation

Our fully integrated and scalable building controls and building automation systems help facility managers achieve the maximum potential from their buildings. Customised software packages include:

- Energy features
- Alarm and event routing

## Energy Solutions

Our energy solutions improve energy efficiency and reduce costs. Smart energy monitoring and control solutions include:

- Energy performance contracting
- Building optimisation and tuning
- Energy services
- Metering solutions
- Retrofits

## Integrated Solutions

Our integrated controls and building automation systems platform provides seamless integration with multiple building utilities and services, linked to security management systems (access control, CCTV and intrusion detection), lighting controls and our space booking system.

## Lifecycle Management

We will look after your building project at every stage of the total lifecycle of facility management. This spans from design and construction, through to management, maintenance and upgrades, each with a focus on cost-effectiveness and high levels of performance.

# Quality Management

Our quality management ensures we are constantly improving on our business processes and systems, ensuring we maintain our high level of customer satisfaction and service.

## Quality, Safety & Environment

We are fully accredited for:

- Quality System Certificate - AS/NZS ISO 9001:2008
- Environmental System Certificate - AS/NZS ISO 14001:2004
- Health & Safety Management System - AS/NZS 4801:2001



The group is fully committed to the health and safety of all our employees to the extent that we have developed our own specific Health & Safety app for use by our own staff and sub-contractors.





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**The right solution  
to make your  
buildings work.**

**ALERTON**  
AUSTRALIA

 **LEADING EDGE**  
AUTOMATION