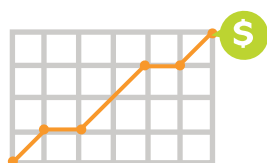


# The Alloys advantage

Distribution that **boosts** your business



Beyond the traditional IT products and services provided by a distributor, Alloys' non-traditional approach will improve the way you do business. Here's how!



## Maximise Profits

We use supplier influence and smart purchasing behaviours to get you the best deals with bigger margins.



## Strengthen Cash Flow







Greater flexibility with our finance solutions, customised to increase your productivity and reduce debt.



## Stimulate Growth

Increase the value of your business by investing in new products or services to increase your sales

## Why buy from Alloys?

-  **Specialist Services**  
Alloys are not an IT supermarket with hundreds of brands. Our specialist Print, Imaging and Technology Solutions, are developed to help your business grow and earn you more margin.
-  **Committed To Your Profitability**  
With a commitment to developing lasting and profitable partnerships, we constantly explore new business advantages and develop strategic account plans with our clients. Alloys astute vendor engagement brings you strategic and exclusive product offerings.
-  **Marketing Team**  
With a personalised marketing campaign, we can give you the edge in driving sales opportunities and add real value to your bottom line.
-  **Greater Flexibility**  
You don't need to be a million dollar account to be treated like one at Alloys. Our people are empowered to make decisions and tailor flexible solutions to provide you with the service levels you need, whether large or small.
-  **Drop-Shipping**  
Let Alloys be your warehouse. More orders delivered in full, on time, from any one of our 4 national distribution centres.
-  **Our Showrooms Are Your Showrooms**  
Bring your customers to any one of our four fully operational national showrooms to get hands-on with the latest technology and nail that sale.

