

Corporate Profile

Who We Are

Alarmcorp is an expert security technology distribution group that concentrates on building trusted and loyal relationships with:

- Eminent global suppliers with best in class security products;
- Dominant security integrators with the strongest focus on quality and service;
- Talented security consultants with the highest standards of professional excellence; and
- Astute end users with progressive security and risk strategies.

What We Do

Our mission is to help our clients achieve their essential security and business objectives in an efficient and cost effective manner.

We accomplish this by leveraging our:

- Expertise in global product selection with local environment adaption;
- Knowledge of key technical developments and industry trends; and
- Experience in providing comprehensive support services.

What We Add

We enable our clients to attain the optimum risk control, capital return and operating efficiencies from their investment in security technology.

We realise this by providing:

- An enterprise wide risk management approach to security solutions;
- A business driven attitude to the deployment of security technology; and
- A quality based method for training and support programs.



Leadership Team

Joe Mc Cann: **Chief Executive Officer**

Joe Mc Cann has over 40 years experience in the international security industry with a technical background in electrical engineering. Before founding Alarmcorp, Joe held General Management roles in the United Kingdom and Australia with both Bosch and Siemens with a strong focus on the Australasian and European markets. Joe leads the direction and management of Alarmcorp.

Cameron Schwaiger: **Director**

Cameron has significant practical and technical experience in investment management and the equity capital markets having worked in senior positions for local and international investment banks in Australia and the United Kingdom. Cameron is a founding Director of the Australian licensed financial and investment group, State Equity.

Jeff Rushton: **Chief Technical Officer**

Jeff Rushton has over 38 years experience within the security industry and is a recognised industry expert. He was formerly the National Integrated Systems Manager for Wormald Security, providing solutions for many of Australia's largest companies. Jeff held various senior technical roles at Siemens Australia before joining Alarmcorp. Jeff leads the technical, service and support functions of Alarmcorp.

Richard Bell: National Product Manager- CCTV

Richard has over 38 years experience in the security and IT industries, with a number of multinational companies including Chubb, Johnson Controls and GEC Satchwell / Invensys. Before joining Alarmcorp, Richard was at the Signature Security Group. Richard's role within Alarmcorp covers management of the CCTV product portfolio together with the technical support of the various systems.

Intrusion Solutions

The value of contemporary intrusion systems encompasses deterrence, prevention and damage limitation of assets. At Alarmcorp we offer a complete range of internal and external sensors that combine leading edge technology with superior detection performance at cost effective prices. Our range of products are suitable for applications ranging from residential through to maximum security environments.

Product Range

- Motion Sensors: We distribute a wide range of detectors including entry level PIR's, dual technology detectors, ceiling and wall mount through to indoor and outdoor detectors.
- Seismic Sensors: We provide a full range of seismic detectors suitable for ATM's, vaults and vending machines.
- Switches: We maintain an extensive range of surface and flush mount switches for doors, roller shutters, safes and high security applications.
- Peripherals: We carry a wide range of supporting products including glass break sensors, hold up buttons and internal and external warning devices.

Product Applications

- Residential Environments
- Commercial Environments
- Industrial Environments
- Hazardous Environments
- Financial Institutions
- Correctional Facilities
- Military Sites
- Retail Outlets
- Schools

Customer Value

Our intrusion products are universally recognised for their quality and reliability and continue to be recommended and installed by many of the world's leading security companies. Our technical personnel have considerable local and international experience in designing and commissioning intrusion systems, which enables our customers to achieve the optimum level of protection in the most cost effective manner.

Surveillance Solutions

We offer a complete video solutions package tailored to the individual needs of our customers. This ranges from entry level residential systems through to high end network video solutions. We also ensure that our surveillance product range constantly reflects the latest technological developments in the market.

Product Range

- **Cameras:** Our range of network and analog cameras offer advanced features, superb optical quality, and industry-standard connectivity and are available in several resolutions and application configurations.
- **Digital Video Recorders:** Our video recorders are feature-rich and designed to integrate with other products and software, while providing a reliable solution for all video storage needs.
- **Video Transmission :** We provide Fibre Optic Transmission solutions for telecommunications, broadcast and professional video, security, industrial control, and transportation applications.
- **Peripheral Products:** We carry an extensive range of complementary products including, video analytics, pan / tilt heads, intrinsically safe housings, monitors, lenses and UPS's.

Product Applications

- City Centres
- Correctional Facilities
- Shopping Centres
- Port Authorities
- Casinos and Gaming
- Train Stations
- Mining Environments
- Commercial Applications
- Industrial Applications
- Residential Applications

Customer Value

Our surveillance solutions are extremely flexible and adaptable to almost any environment. This provides our customers with the ability to quickly and cost effectively upgrade or expand their systems as their needs and expectations evolve. We also support our products on an ongoing basis through our specialist customer service centre.

Perimeter Solutions

Effective detection is the critical factor for any perimeter security product. At Alarmcorp, our portfolio of perimeter security products provide a robust, secure and easy to fit solution for any external application. Our products have been designed and installed in a diverse range of environments from high risk border security applications to suburban car dealerships.

Product Range

- **Fence Protection:** Our perimeter protection technology includes acoustic fencing solutions designed to detect the illegal entry of intruders climbing or cutting through fences. This technology can easily be adapted to detect attacks on walls, storerooms and vaults.
- **Outdoor Detection:** Our outdoor detectors are highly sensitive, stand-alone passive infra-red sensors that employ the latest signal processing and environmental adaptive circuitry to provide the highest reliability of detection while minimising nuisance alarms.

Product Applications

- Border Security
- Correctional facilities
- Bond Stores
- Car Yards
- Port Authorities
- Rail Yards
- Power Stations
- Critical Infrastructure sites
- Data Centres
- Commercial Environments
- Industrial Environments
- Oil Rigs and Hazardous Environments
- Financial institutions
- Retail Distribution Centres

Customer Value

At Alarmcorp, we have significant local and international experience in designing and scoping total perimeter security solutions that can be highly tailored to the individual needs of our customers. This provides our customers with significantly enhanced options with respect to system architecture and cost effectiveness.

Access Control Solutions

Our access control products and systems are flexible in terms of application, scalable in size and coverage and easy to use. Our range of access control solutions are able to satisfy virtually any customer need ranging from single door security to corporate applications encompassing thousands of doors and cardholders at different locations around the world.

Product Range

- Access Solutions: Complete building access and security systems with virtually unlimited number of cards holders and door controllers to suit any size facility.
- Modular Design: Our system controller architecture enables tailoring to suit the needs of any facility.
- Access Control Readers: We support virtually any Wiegand standard reader, including Proximity, Mifare Smartcard and Biometric Readers (Fingerprint, Hand Key, Retina, Voice and Facial Recognition), Keypads, Barcode and Magnetic Stripe.
- Integrated Software Solutions: Photo ID and image verification, time and attendance reports, low/high level interfacing to lifts, CCTV, paging systems, guard tours, visitor management, interactive floor plan graphics and comprehensive reporting.

Product Applications

- Government
- Military
- Police
- Correctional Facilities
- Oil & Gas
- Port Authorities
- Airport Authorities
- Shopping Centres
- Gaming
- Industrial and Commercial Applications

Customer Value

We provide complete turnkey solutions for access control applications. This enables our customers to adopt the most secure and cost effective solutions for controlling and managing access to their valuable assets. Our access control products are supported with an extensive and ongoing program of training and customer service.

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