

UNITED FOR OUR FUTURE

# SAG-AFTRA

INAUGURAL NATIONAL CONVENTION

------ LOS ANGELES, SEPT. 26-29, 2013 -----

#### 09/27/2013

8:00 am - 4:00 pm

8:30 am - 3:30 pm

9:00 am - 12:00 pm

#### **Delegate Check-In (Diamond Ballroom foyer)**

## Information & Resource Expo, Georgia Rooms I & II

Learn more about SAG-AFTRA committees, departments and resources and programs available to SAG-AFTRA members at the convention expo hall on the 3rd floor, 8:30am-3:30pm daily.

#### **Convention Session**

Thania Guardino, Marketing Executive, Somo Mobile Greg Siegel, Senior Vice President, BreakMedia Terry City, VP West Coast, BuzzFeed D.A. Wallach, Artist-in-Residence, Spotify Keyvan Peymani, Managing Director of Digital Strategy, ICM Partners

- Industry Keynote Panel: Conversation From The Leading Edge, featuring
  - Keyvan Peymani, ICM Partners (Moderator)
  - o Terry City, BuzzFeed
  - o Thania Guardino, Somo Mobile
  - Greg Siegel, Break Media
  - D.A. Wallach, Spotify
- Report of Constitutional Amendments & Resolutions Committee
- · Consideration of Constitutional Amendments

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Lunch Break (all attendees on their own for lunch)

12:15 pm - 1:30 pm

## **Constitutional Amendments & Resolutions Committee meeting**

2:15 pm - 3:45 pm

#### Media Industry Outlook, Atrium II

An overview of recent business trends in the Agreement, Salon 9 media industry, and an outlook for the near future of TV (broadcast, basic cable and premium), radio, advertising, sound recordings, scripted dramatic television programs, theatrical feature films, home video, new media and other ancillary markets.

# Introduction to the New Media

SAG-AFTRA members can take control of their own careers through work in new media. This panel will discuss the SAG-AFTRA New Media Agreement, how to become signatory and what it means to be signed. Helpful tips and advice on unionizing is all wrong. This workshop will get to the a non-union new media project will be offered.

# Organizing: Ever Feel Like You're Doing it all Wrong? Sharing Lessons from **Successful Campaign and Recruitment** Strategies, Plaza III

Talking union but still fumbling your recruiting? Why everything you're saying and doing to organize current and new members root of why people truly consider joining the union or joining a union-led initiative; how to deal effectively with apathy and other organizing challenges. Will discuss honest and sincere approaches to frame conversations that will have a much better affect on the people being recruited to the cause. This workshop will be an interactive session full of practical guidance and skills development.

#### 2:15 pm - 3:45 pm

# Broadcast Personal Services Contracts Casting & Auditions: Your Rights and Primer, Plaza II

A presentation and discussion on employment agreements used in the broadcast industry. The basic provisions of personal services contracts (PSCs) and their agreements and the law can be important impact on member employment, as well as the ability of members to accept employment enforcement experts on how these following the expiration or termination of a PSC, will be addressed. Members will receive information on basic techniques to use in individual negotiations, updates on current employer tactics and strategies as well as advice on how to best approach negotiations with employers.

#### **Create Your Own Script-to-Screen** Program, Atrium III

Find out how to develop a script-to-screen program in your local! The Houston-Austin Local's Jim Huston Memorial Script-to-

# Obligations, Atrium I

dangerous one for performers. Find out how unique work lives, and need unique the SAG-AFTRA collective bargaining lifelines. Participants will hear from provisions apply in common real-world scenarios. Included in this panel will be a discussion of casting websites and call-in services, and some of the issues these commonly raise for performers.

A panel of prominent SAG-AFTRA narrators Create and promote your personal brand! from across the country will present an overview of the audiobook industry and their Instagram, YouTube, Pheed or another

#### Stunt Performers, Singers, Dancers: Common and Unique Issues, Salon 8

The world of casting and auditions can be a Dancers, singers and stunt performers have resources and support to enhance their careers. This panel will focus on the special resources available, and how members can access them and will include information on services provided by the union, the various contracts and provisions members can work under, and the importance of networking.

## Speak Up: Audiobooks Yesterday, **Today and Tomorrow, Salon 7**

#### Social Media and IP for Performers, Atrium III

Whether you're using Twitter, Facebook,

2:15 pm - 3:45 pm

Screen Program is highly successful, providing members the opportunity to reach details on the dramatic growth of this area of learn the tips and tools of promoting a out to local industry, forging new partnerships as well as creating a network of AFTRA's role in organizing the audiobook writers, directors, producers and SAG-AFTRA performers who blaze a trail to green industry. light unproduced screenplays.

work as audiobook narrators — providing work, the craft of narration, and SAGnarrator community, and by extension, the

social media platform — or all of them personal brand via social media. Related intellectual property (IP) and legal issues will be addressed to help ensure that you can hold on to the brand you've worked so hard to build. Participants will leave the session with a social media identity and a simple list of safety tips for smart and prudent public commentary via social media platforms.

2:15 pm - 3:45 pm

in the Industry, Salon 10

**Orientation & Gender Identity Diversity** 

Presentation of Study: Sexual

SAG-AFTRA, in cooperation with the SAG-Producers IACF and the UCLA Law School's Williams Institute, present the results of the first-ever study of sexual orientation and gender identity diversity in the entertainment industry. The research team and SAG-AFTRA staff and leaders will present the results of the study, discuss what it says about the industry — where we are and how far we have to go to achieve inclusiveness and equal employment opportunity.

# Agency: State of the Franchise(s), Atrium II

Talent agency regulation and relations are more complex now than ever before. This workshop will address the realities of the agency franchises today, the rise of the general services agreement (GSA) and the risks associated with it, and the unique realities of talent agency representation around the country.

#### **Equal Employment Opportunity: Know** Your Rights, Plaza III

Join us for this candid conversation about what every member should know in order to empower and protect them when faced with discrimination, sexual harassment, preemployment inquiries, predatory producers and issues of underemployment and underrepresentation.

#### The Affordable Care Act: Everything You Collective Bargaining in Broadcast Wanted to Know...and More!, Plaza I

A panel of subject matter experts will provide How can we best approach labor an overview of everything we know thus far about how the Affordable Care Act will affect panel will be a primer for members involved SAG-AFTRA, our benefit plans, and our

# Shops, Plaza II

negotiations in the broadcast industry? This in negotiating their collective bargaining

# **New Business Models in the Age of** Digital Media, Salon 9

Recent changes in the business models of various sectors of media (including broadcasting, entertainment, advertising and sound recordings) will be examined and how this change has been driven by the digital media revolution. The discussion will also look at the future, how we can expect the businesses to evolve in the coming years and what that means for SAG-AFTRA members.

#### **Public Policy: Making Government Work** For SAG-AFTRA Members, Atrium I

Subject matter experts discuss how public policy issues affect SAG-AFTRA members and their work lives, and how the union works to advance their cause in ways both

4:00 pm - 5:30 pm

4:00 pm - 5:30 pm

members. There will be an opportunity to get agreement with their employers. Includes your specific questions answered during a Q&A session as well.

discussion of member leadership and participation in the administration and enforcement of a CBA during its term and in publicity, performance rights in terrestrial preparation for negotiations, development of radio, the WIPO Beijing audiovisual proposals, member communication and participation at the bargaining table and throughout the process. Will also discuss several hot areas of broadcast negotiation and how to approach those issues in negotiations.

highly visible and behind the scenes. Public policy issues to be addressed include right-towork (for less) laws, tax incentives, right of performances treaty, young performer issues, and more.

4:00 pm - 5:30 pm

#### Commercials 101: The Game Show, Atrium III

Come learn about the first SAG-AFTRAnegotiated major multiemployer collective bargaining agreement. You'll experience an issues, and what we can do to advance the interactive introduction to the SAG-AFTRA Commercials Contracts, in a fun game show outside of LA and NY directly affects the format. There may even be some surprise special guest stars!

#### **Background Actors Panel: E Pluribus** Unum. Salon 7

E Pluribus Unum: How Regional and Local Background Issues are really National cause. Tiered union membership in regions strength of the union. Find out why this oversight directly affects principal performers, background performers, and the panelists will provide practical information strength of your union when negotiating.

# Contracts 101: Overview of the Actor/Performer Collective Bargaining Agreements, Salon 8

This panel will give an overview of the areas of SAG-AFTRA's jurisdiction as they relate to actor/performers, including an outline of which collective bargaining agreements cover which types of work, and a review of the basics of those agreements. Staff such as which departments, offices and staff members to contact in connection with issues that may arise under the various contracts.

4:00 pm - 5:30 pm

## Play or Pause? Take Care of Your Voice; It Takes Care of You, Salon 6

Every member relies on his or her voice to communicate and work under SAG-AFTRA contracts. Renowned otolaryngologist and voice expert Reena Gupta, MD will discuss vocal health and care of the vocal cords. She will provide exclusive instruction on how to make sure you continue to use your voice in a way that keeps it healthy and you employed.

SAG-AFTRA Convention Celebration & American Scene Awards (This is a ticketed event -- all Convention attendees must purchase in order to attend the Celebration event) Mary Hart

Event hosted by Mary Hart, featuring:

7:00 pm - 10:00 pm

- The American Scene Awards
- Merger Celebration & Acknowledgement
  The George Heller Memorial "Gold Card" Awards
  Musical performance by the Dorian Holley Band