## MARKETING. TECHNOLOGY. MANAGEMENT.

## 01/11/2016

09:00 - 09:30	The State of Marketing Technology Tod Location: Orchard	lay	
	Scott Brinker, Editor, chiefmartec.com		
09:30 - 10:15	Digital Transformation: Getting It Done and Getting It Right Location: Orchard		
	Vineet Bhalla, Global IT Director of Digital Marketing, Unilever		
	Vishnu Indugula, Vice President, Global Lead CPG, SapientNitro		
10:15 - 10:45	Break		
10:45 - 11:10	Left & Right Side Of The Brain: Your Marketing Intelligence In A Digital World Location: Orchard		
	Juanjo Carmena Ayuso, Cloud Apps Lead EMEA, Microsoft		
11:10 - 11:35	6 1/2 Ways to Transform Your Marketing		
11.10 - 11.35	Location: Orchard		
	Paul Gottsegen, Chief Marketing & Strategy Officer, Mindtree		
11:35 - 12:00	Personalisation At Scale: What It Really Takes		
11.00 12.00	Location: Orchard	Tunoo	
	Jason Heller, Global Lead, Digital Marketing Operations & Technology, McKinsey & Company		
12:00 - 13:15	Lunch	Lunch - RedPoint Global (Invitation Only)	
	Location: Conservatory	Location: Orchard Pre-Function Room	
		Patrick Tripp, VP Product Strategy, RedPoint Global	
13:15 - 13:40	People: The Most Important Martech Integration		
	Location: Orchard		
	Sophie Wooller, Consultancy Lead, iProspect		
	Brian Harte, Head of Customer Engagement and e-marketing, Tourism Ireland		
13:40 - 14:05	Scaling Experimentation in the Real World		
	Location: Orchard		

	Colin McFarland, Head of Experimentation, Skyscanner		
14:05 - 14:30	Agile Practices for Marketing Teams - Putting Theory into Action		
	Location: Orchard		
	Ulrike Eder, Chief Commercial Officer, drie Secure Systems Limited		
14:30 - 15:00	Break		
15:00 - 15:25	Digital Disruption Deconstructed		
	Location: Orchard		
	Michael Wade, Cisco Chair in Digital Business Transformation and Professor of Innovation and Strategy, IMD		
15:25 - 15:50	Marketing Ops is a Philosophy, Not a Department		
	Location: Orchard		
	Justin Dunham, Director, Marketing Ops & Digital Acquisition, Urban Airship		
15:50 - 16:15	10 Myths Martech Vendors Perpetuate (And What's The Real Story)		
	Location: Orchard		
	Theresa Regli, Principal, Managing Partner, Real Story Group		
16:15 - 16:30	Break		
16:30 - 17:05	Industry Perspectives from the Major Marketing Clouds		
10.00 17.00	Location: Orchard		
	John Watton, EMEA Marketing Director, Adobe Marketing Cloud, Adobe		
	Sylvia Jensen, Senior Director of EMEA Marketing, Oracle Marketing Cloud, Oracle		
	Tom Smith, Product Marketing Lead EMEA, Salesforce Marketing Cloud, SalesForce		
	Tom Coppock, Director of Solutions Consulting, EMEA, Marketo		
17:05 - 17:40	Industry Perspectives from Marketing Tech Disruptors		
	Location: Orchard		
	David Hurley, Founder, Mautic		
	Will Senior, Senior Sales Engineer, Google		
	Patrick Tripp, VP Product Strategy, RedPoint Global		
17:45 - 19:00	Networking Reception - Sponsored by Workfront		
	Location: Sentosa		
2/11/2016			
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09:00 - 09:25	Beyond Creative Destruction: Hyper Cannibalism in a Disruptive World		
	Location: Orchard		
00.05 00.50	Shawn Kanungo, Senior Manager, Strategy & Operations, Deloitte		
09:25 - 09:50	InterContinental Hotels: Our Transition to Real-Time Marketing Location: Orchard		
	Nick Worth, CMO, Selligent		
	Charlie Aspey, Email Marketing Manager, Europe, InterContinental Hotel Group		
09:50 - 10:15	The Big Leap: From Data To Insight		
09.00 - 10.10	Location: Orchard		

	Doug Kessler, Director, Velocity		
10:15 - 10:45	Break		
10:45 - 11:10	Performance Marketing: A Data-driven Journey To B2B Technology Marketing Location: Orchard		
	Ceri Jones, VP Global Marketing Operations, Basware Oyj		
11:10 - 11:35	From Beautifying Marketing To Revenue Marketing - The MarTech Way! Location: Orchard		
	Piotr Golczyk, Marketing Operations Director, Luxoft		
11:35 - 12:00	Location: Orchard		
	Max Goijarts, Marketing & Technology Manager, OnModus - Nutricia		
12:00 - 13:15	Lunch	Lunch - Sysomos (Invitation Only)	
	Location: SW7 Restaurant	Location: Orchard Pre-Function Room Lance Concannon, Marketing Director, Europe, Sysomos	
13:15 - 13:40	Why Are All Marketing Clouds The Same?		
	Location: Orchard		
	Jeremy Waite, Evangelist, IBM		
13:40 - 14:05	Lessons of Digital Transformation in Industrial B2B Marketing		
	Location: Orchard		
	Susan Trast, Head of Marketing Col		
		B2B Strategy Lead, Avaus Marketing Innovations	
14:05 - 14:30	Supercharging Engagement In An Unengaging Category Location: Orchard		
	Adam Warburton, Head of Mobile, T	Travelex	
14:30 - 15:00	Break		
15:00 - 15:25	How Digital Is Transforming Marketing at Sonova		
	Location: Orchard		
	Alex Mari, Global Director of Digital Marketing & eCommerce, Sonova		
15:25 - 15:50	Scott Brinker presents Location: Orchard		
	Scott Brinker, Editor, chiefmartec.co	m	
15:50 - 16:15		lying Microservices Design To The Martech Stack: Lessons Learned	
10.00 10.10	Location: Orchard		
	Steven Moody, Founding Partner, B	leachhead	
16:15 - 16:40	How UX Makes Marketing More Effective		
	Location: Orchard		
	Sean McSharry, UX Planner / Archit	tect, Barclaycard	
16:40 - 16:45	MarTech Wrap-Up		
	Location: Orchard		

Scott Brinker, Editor, chiefmartec.com