



### **Sunday, May 22, 2016**

12:00 pm - 4:30 pm

**Leadership Forum (additional event, registration fee required)**

12:00 pm - 7:00 pm

**Conference Registration Open**

12:00 pm - 5:00 pm

**Raffle Open**

4:45 pm - 6:00 pm

**New Attendee Orientation**

7:00 pm - 10:00 pm

**Host Event at the Lonesome Dove**

### **Monday, May 23, 2016**

7:30 am - 8:45 am

**Continental Breakfast**

7:30 am - 5:00 pm

**Conference Registration & Raffle Open**

9:00 am - 9:30 am

**Welcome to San Antonio/Opening Session**

9:30 am - 10:30 am

10:30 am - 11:00 pm

11:00 am - 12:00 pm

11:00 am - 12:00 pm

11:00 am - 12:00 pm

11:00 am - 12:00 pm

12:00 pm - 1:15 pm

1:15 pm - 2:15 pm

1:15 pm - 2:15 pm

1:15 pm - 2:15 pm

1:15 pm - 2:15 pm

1:15 pm - 2:15 pm

2:30 pm - 3:30 pm

2:30 pm - 3:30 pm

2:30 pm - 3:30 pm

3:30 pm - 3:45 pm

## **General Session with Keynote: Martha Johnson**

### **Morning Break and Book Signing**

#### **All Data Big and Small**

Karen Frank, Associate Director of Purchasing, University of Florida

Duane Tucker, Director of Strategic Procurement, University of Colorado

#### **Adventures with Technology**

Charlene Lydick, Director of Procurement Operations, University of Colorado

Sandy Hicks, CPPB, Associate Vice President & Chief Procurement Officer, University of Colorado

#### **Negotiations: Social influence matters more than anything else**

Blake Reagan, Director of Procurement Services, The University of Tennessee

#### **Revenue Generation: How Procurement can be involved in Sponsorships**

Nichol Luoma, Chief Procurement Officer, Arizona State University

Bill Harris, Chief Procurement Officer, University of Kentucky

#### **E&I Stockholders Meeting with Lunch (E&I members, invitation event)**

### **2016 Innovators Forum**

Doreen Murner, Chief Executive Officer, NAEP

Sandy Hicks, CPPB, Associate Vice President & Chief Procurement Officer, University of Colorado

Jim Knight, Co-Founder, Pathstone Partners

#### **eProcurement in a smaller school environment - how did they get there?**

Lisa Deal, Purchasing Director, University of Florida

#### **Gaining Materials Management Efficiency Through a Combined Surplus and Campus Recycling Program**

Kelly Kozisek, Chief Procurement Officer, Oregon State University

#### **Developing an efficient and effective contract management process**

Blake Reagan, Director of Procurement Services, The University of Tennessee

#### **"Where Has All The Money Gone"**

Duane Tucker, Director of Strategic Procurement, University of Colorado

Luke Spikes, President & Chief Executive Officer, Spikes Cavell Analytic Inc.

#### **Transformation of Campus Housing through P3**

Bill Harris, Chief Procurement Officer, University of Kentucky

#### **Using Data to Drive Change at Any Organization**

Renee Funk, Senior Purchasing Agent, The University of Iowa

#### **Practical Negotiations**

Frederick Marks, CPPO, VCO, -, -

### **Afternoon Break**

3:45 pm - 4:45 am

3:45 pm - 4:45 pm

3:45 pm - 4:45 pm

3:45 pm - 4:45 pm

3:45 pm - 4:45 pm

5:00 pm - 7:30 pm

## **Tuesday, May 24, 2016**

7:00 am - 8:30 am

7:30 am - 4:00 pm

7:30 am - 2:00 pm

8:30 am - 9:15 am

9:30 am - 10:45 am

10:45 am - 11:00 am

11:00 am - 12:00 pm

11:00 am - 12:00 pm

11:00 am - 12:00 pm

11:00 am - 12:00 pm

11:00 am - 12:00 pm

### **Texas HUB Program: Promoting Social Responsibility**

Travis Ball, Director of Procurement Services & HUB Coordinator, Texas A&M University-Commerce

### **The 'New Normal' of Customer Service**

Nancy Brooks, Asst. Vice President of Business Services, Iowa State University

### **....I think I'm a project manager?**

Sara Luther, Sourcing Manager, University of Nebraska-Lincoln

### **Technology Accessibility: A procurement perspective**

Ray Hsu

### **Supplier Relationship Management: Building a Vendor Scorecard Process**

Shannon Wampler, Procurement Analyst, University of Virginia

### **Exhibit Hall Grand Opening**

### **Fun Run/Walk - Registration from 6:15am to 6:30am.**

### **Registration Open**

### **Raffle Open**

### **Continental Breakfast**

### **General Session with Keynote: Dr. Cynthia Teniente-Matson, President, Texas A&M**

### **Morning Break**

### **CBO Roundtable**

Howard Teibel, President, Teibel, Inc.

### **#HELP – IT is calling again.**

Tamara Gash, Strategic Procurement Manager, Oregon State University

Charlene Lydick, Director of Procurement Operations, University of Colorado

### **How Does Your Supplier Diversity Measure Up?**

Roesia Gerstein, Supplier Diversity Program Manager, University of California, Berkeley & University of California, San Francisco

### **From Tactical Function to Competitive Advantage: Leveraging the Strategic Value of Procurement**

Nichol Luoma, Chief Procurement Officer, Arizona State University

Sandy Hicks, CPPB, Associate Vice President & Chief Procurement Officer, University of Colorado

### **Procurement Role in Solving the Campus Revenue Problem**

12:15 pm - 1:00 pm

1:00 pm - 2:30 pm

1:00 pm - 2:30 pm

2:45 pm - 3:45 pm

2:45 pm - 3:45 pm

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2:45 pm - 5:00 pm

2:45 pm - 5:00 pm

3:45 pm - 4:00 pm

4:00 pm - 5:00 pm

4:00 pm - 5:00 pm

4:00 pm - 5:00 pm

4:00 pm - 5:00 pm

7:00 pm - 11:00 pm

**Wednesday, May 25, 2016**

7:30 am - 12:00 pm

Richard Taylor, Director, University of California Berkeley and San Francisco

**Lunch in the Exhibit Hall**

**Exhibit Hall Open**

**Community Service Project**

**Surveying Customer Satisfaction for Continuous Improvement**

Kevin Carr, Director of Procurement Services, University of Maine System

**Material Management--Partnering with Facilities to make MRO strategic**

Nichol Luoma, Chief Procurement Officer, Arizona State University

Clint Lord, Director of Facilities Management, Arizona State University

**What does it take to be a strategic procurement leader?**

Doreen Murner, Chief Executive Officer, NAEP

**Are We There Yet? - An update and discussion on implementation of the Uniform Guidance (2 hour session)**

Al Brooks, Director of Research/Major Contracts, Iowa State University

Chris Mihok, C.P.M., CPCM, CPSM, Director Procurement, Yale University

**Improve your communication with one weird secret (2 hour session)**

Blake Reagan, Director of Procurement Services, The University of Tennessee

**Afternoon Break**

**Best Practices in Supplier Relationship Management**

Christopher Webb, Manager, Higher Education Business Development, CDW-G

Duane Tucker, Director of Strategic Procurement, University of Colorado

Derek Smith, Managing Director, Huron Consulting

**Where are all the Baby Boomers Going? (and what should we do before they're gone?)**

Denise Finn, Associate Director, University of Kentucky

**We Changed Everything - And It Worked**

LaDonna Purcell

**Delivering Aha! Moments - Driving Change with Procurement Performance Analytics**

Dan Traub, CEO / Founder, FinVantage Solutions LLC

Sandy Hicks, CPPB, Associate Vice President & Chief Procurement Officer, University of Colorado

**E&I Member/Supplier Mixer (Invitation event)**

**Registration Open**

7:30 am - 8:45 am

9:00 am - 11:00 am

11:00 am - 12:00 pm

11:00 am - 12:00 pm

11:00 am - 12:00 pm

12:15 pm - 1:30 pm

1:45 pm - 2:45 pm

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2:45 pm - 3:00 pm

3:00 pm - 4:00 pm

3:00 pm - 4:00 pm

3:00 pm - 4:00 pm

3:00 pm - 4:00 pm

4:00 pm

## **Continental Breakfast**

### **General Session with Keynotes: Point Counterpoint with Donna Brazile and Cal Thomas with book signing to immediately follow**

#### **Using Spend Analytics to Drive Organizational Change and ROI**

Stephen Mack, Associate Vice President Procurement Services, Drexel University  
Kevin Maloney, Director, Strategic Sourcing and PantherExpress System Solutions, University of Pittsburgh

#### **Promoting Procurement**

Charlene Lydick, Director of Procurement Operations, University of Colorado  
Sandy Hicks, CPPB, Associate Vice President & Chief Procurement Officer, University of Colorado

#### **eProcurement for Small Institutions**

Douglas Carrington, Strategic Sourcing Operations Manager, Wheaton College

#### **Awards Recognition and Lunch**

### **Data Driven Procurement: The Path to Transformation**

John Watkins, Director of Strategic Sourcing, University of Iowa

#### **Tour Guides for Your RFP Travel Partner (Customer)**

Kerry Kahl, Proj Mgr Financial Mgt, Univ of Washington  
Ray Hsu

#### **Building a Best In Class Diversity Program**

Debbie Rizzo, Director of Diversity, Exteranl Relations, P-Card and Travel , Drexel University

#### **Contract Management 2.0: Lessons learned and best practices**

Blake Reagan, Director of Procurement Services, The University of Tennessee

#### **Afternoon Break**

### **The Federal Government; You Want Their Money, You Follow Their Rules!!**

#### **COFAR Section 200.318-200.320**

Denise Finn, Associate Director, University of Kentucky

#### **Increasing Performance Through Coaching**

Melanie Freeman, Manager, NAEP

#### **What is Change Management?**

Nicole McCoid, Manager, Procurement Systems, University of Nebraska at Lincoln

#### **Efficiency 101: Big ROI with operations management**

Blake Reagan, Director of Procurement Services, The University of Tennessee

#### **Conference Conclusion - Night on your own**