



NOVOGRADAC 2019 Historic Tax Credit Conference

Sept. 26-27

Hyatt Regency
St. Louis at the Arch



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FOR FUTURE CONFERENCE
UPDATES





ATTENDEE SURVEY

88%

OF ATTENDEES SURVEYED SAID THE
EVENT MET OR EXCEEDED THEIR
LEARNING OBJECTIVES

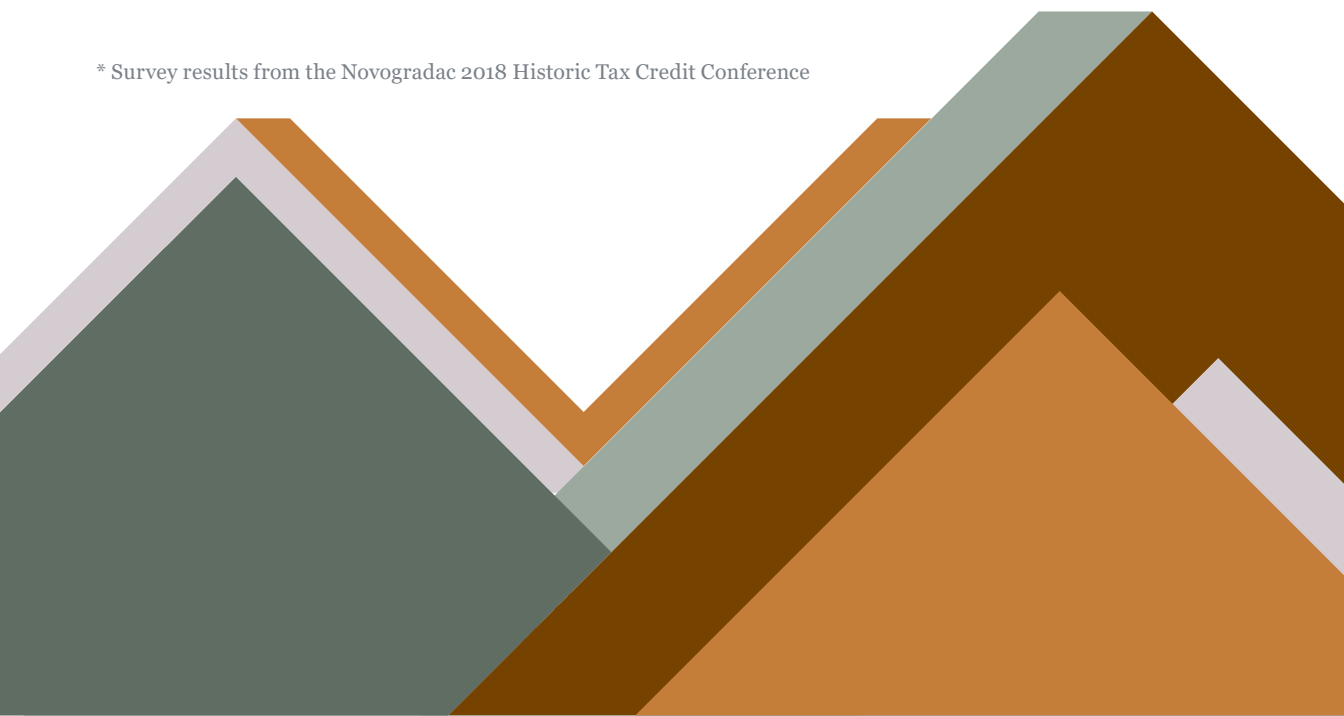
86%

OF ATTENDEES SURVEYED SAID THAT
EXISTING BUSINESS RELATIONSHIPS
STRENGTHENED WHILE AT THE
CONFERENCE

75%

OF ATTENDEES SURVEYED SAID THAT
INDUSTRY KNOWLEDGE WAS THE
TOP REASON FOR ATTENDING THE
CONFERENCE

* Survey results from the Novogradac 2018 Historic Tax Credit Conference





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AGENDA

THURSDAY Sept. 26

8-9 AM

Registration and Breakfast

8-9 AM

Women in Tax Credits Networking Breakfast

Get to know successful women in the tax credit community during this special breakfast. All conference attendees (including men) are welcome to attend this breakfast, which will include discussion, networking opportunities and tips for success.

9-9:30 AM

Welcome and Awards

The conference starts with a celebration of the winners of the Novogradac Journal of Tax Credits Historic Rehabilitation Awards.

9:30-10:45 AM

Washington Report

With a presidential election year looming, hear about what's happening in Washington, including the Historic Tax Credit Growth and Opportunity Act of 2019 and other legislation that could affect the historic tax credit.

10:45-11 AM

Networking Break

11 AM-NOON

Equity Investors Panel

Our panel will discuss equity pricing for the HTC two years out from tax reform and what that means for investors and developers going forward. See what types of deals are being financed and learn what to expect in 2020.

NOON-1:30 PM

Luncheon

ACCREDITATION

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AGENDA

THURSDAY Sept. 26

CONCURRENT SESSIONS 1

1:45-2:45 PM

Building the Right Capital Stack

The first step to a successful HTC transaction is to have the financing right and this panel will discuss the options, benefits and drawbacks of each. Learn about underused financial tools and what benchmarks you need to reach to keep moving ahead.

2:45-3 PM

Networking Break

3-3:50 PM

Twining HTCs with LIHTCs

The low-income housing tax credit is one way that HTC developments can add extra financial resources to the capital stack. Hear our panel discuss the benefits and unique considerations involved in a twinned HTC-LIHTC development.

3:50-4 PM

Networking Break

CONCURRENT SESSIONS 2

1:45-2:45 PM

State of the States

Thirty-five states have their own historic tax credit programs, which can make a significant difference in the ability to finance the preservation of a property. Hear what's happening in states where you work and the future of state-level HTC incentives.

2:45-3 PM

Networking Break

3-3:50 PM

Case Study: Building 127 at Brooklyn Navy Yard

Take a deep dive on a complex, completed development that's part of the massive Brooklyn Navy Yard renovation. Hear from key players in the transaction and learn how they navigated the process from start to finish—with an opportunity to ask questions that can help you in your HTC transactions.

3:50-4 PM

Networking Break



AGENDA

THURSDAY Sept. 26

4-5:30 PM

Historic Building Walking Tour

Take a guided walking tour to see a variety of St. Louis buildings renovated with equity from HTCs, while hearing how the deals happened.

5:30-7 PM

Historic Reception at the Old Post Office

Continue networking at the historic Old Post Office.

FRIDAY Sept. 27

8-9 AM

Registration and Breakfast

9-9:30 AM

Keynote Address

An esteemed expert shares thoughts on historic preservation and what's coming in 2020.

- **Sen. Bill Cassidy**, R-LA

9:30-10:30 AM

HTCs and Opportunity Zones

The opportunity zones (OZ) incentive has added a potential layer of financing for some HTC properties. Hear how OZ funding has helped some HTC developments and what you need to be aware of if you pursue that financing.

10:30-10:45 AM

Networking Break

10:45-11:45 AM

Negotiating and Closing Your HTC Project

Our experts share insight on how to negotiate and efficiently manage the closing of an HTC property. Learn what common mistakes slow down the process and hear how to prepare for success. The panel will discuss strategies for managing an efficient closing and more.

11:45 AM

Conference Concludes



NOTICE: EARLY BIRD CONFERENCE REGISTRATION AND HOTEL RATES END SEPT. 3, 2019.

CONFERENCE RATES

REGISTRATION TYPE	EARLY BIRD (BEFORE SEPT. 3)	STANDARD (AFTER SEPT. 3)	ONSITE	REGISTER ONLINE
Corporate				REGISTER
Individual	\$675	\$775	\$800	
Group (3+)	\$575	\$675	\$700	
Nonprofit				
Individual	\$575	\$675	\$700	
Group (3+)	\$475	\$575	\$600	

HOTEL RESERVATION

A limited block of rooms will be held until Sept. 3, 2019. After Sept. 3, 2019, they will be accepted on a space-available basis only and cannot be guaranteed at the discounted rate.

HYATT REGENCY ST. LOUIS AT THE ARCH

315 Chestnut Street
St. Louis, MO 63102
Telephone: (314) 655-1234

\$179
per night, plus tax

BOOK YOUR
HOTEL ROOM

SPECIAL ASSISTANCE

Our conference facilities are in compliance with the Americans with Disabilities Act (ADA). Please contact **Melani Hom** at **240.235.1716** or **melani.hom@novoco.com** if you require assistance.

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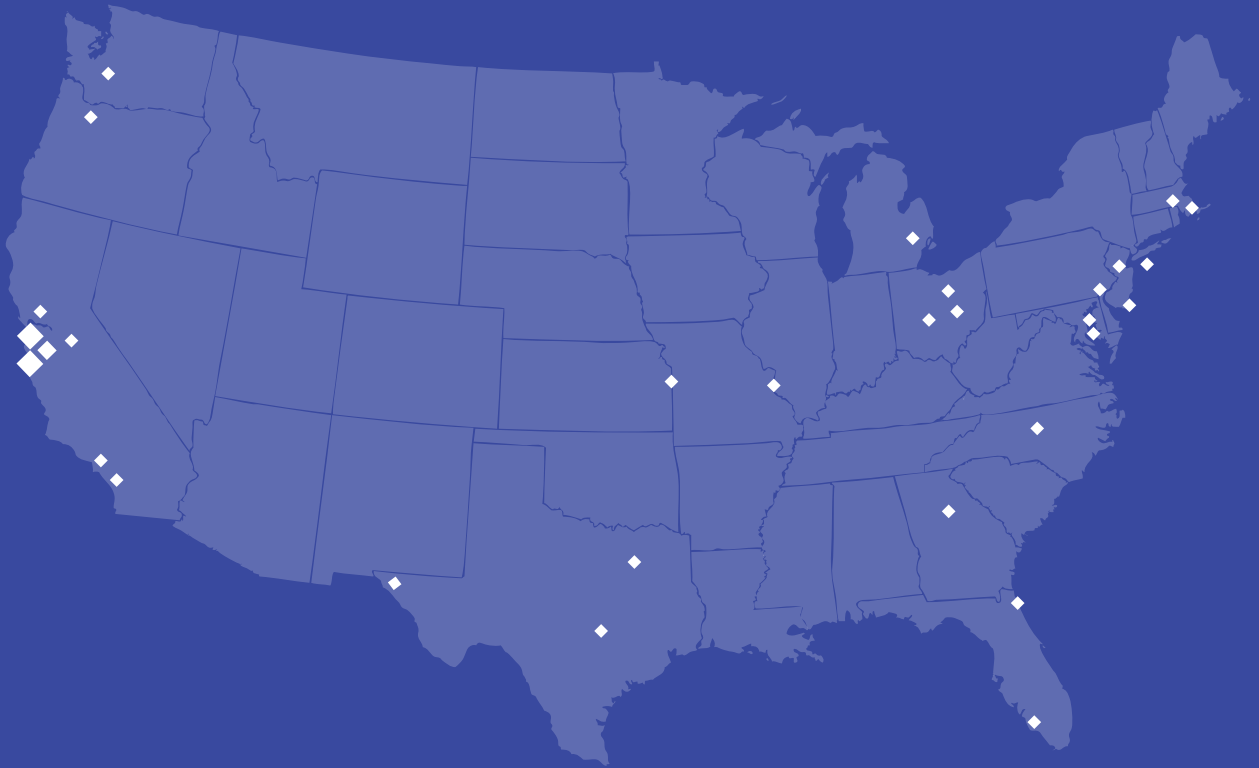
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HISTORIC SERVICES

Committed to working with clients throughout the development and application process to preserve history through the use of the historic rehabilitation tax credit.

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