



Planning a Successful Bottling Day

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PLANNING A SUCCESSFUL BOTTLING DAY

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DESIGN PHASE

1 YEAR PRIOR TO BOTTLING DAY

PICK A BOTTLE

DECIDE ON A MOLD FOR EACH WINE

**GET A BOTTLE DIAGRAM AND ONE CASE OF
EACH MOLD FOR TESTING AND PROTOTYPES**

**PROVIDE THE DIAGRAM AND A SAMPLE
BOTTLE TO EACH OF THE FOLLOWING:**

- **BOTTLER**
- **CAPSULE SUPPLIER**
- **CORK OR SCREWCAP SUPPLIER**
- **LABEL SUPPLIER**



PICK A CLOSURE

CORK, SCREWCAP, T-TOP, VINOSEAL ETC.

**ADD LEAD TIME FOR CUSTOM BRANDED OR
PRINTED CLOSURES**

VERIFY CLOSURE WITH BOTTLER

**PAY SPECIAL ATTENTION IF YOU ARE USING
WAK OR LUX SCREWCAPS**

**LET YOUR BOTTLER KNOW IF YOU CHOOSE A
CORK THAT IS NOT 24 MM X 45 MM**



PICK A CAPSULE

**PROVIDE A SAMPLE BOTTLE FOR FITTING
CAPSULE SUPPLIER WILL ASK FOR SPINNER
SPECS**

**ALLOW FOR ADDITIONAL LEAD TIME ON
CUSTOM PRINTED CAPSULES**

**MOST CUSTOM TIN CAPS ARE MADE IN
EUROPE**

LAST MINUTE GLASS CHANGES



DESIGN THE LABEL

**PROVIDE A SAMPLE BOTTLE AS WELL AS THE
DIAGRAM FOR FITTING**

ALLOW FOR TOLERANCE

**MORE SURFACE AREA COVERED = GREATER
CHANCE OF WRINKLES AND BUBBLES**

**AVOID CLEAR LABELS, CONSIDER SCREEN OR
ETCHING**

**VERIFY UNWIND, OUTSIDE DIAMETER AND
LABELER TYPE**

UNDERSTAND LIMITATIONS



ORDERING PHASE

6 MONTHS TO 1 MONTH PRIOR TO BOTTLING DAY

QUANTITY OF EACH MATERIAL

HOW MUCH GLASS SHOULD I ORDER?

HOW MANY EXTRA CORKS SHOULD I HAVE?

HOW MANY ADDITIONAL CAPSULES SHOULD I ORDER?

HOW MANY EXTRA LABELS SHOULD I HAVE?

- **GLASS SHOULD BE ORDERED BASED ON THE GALLONAGE**
 - **FOR 750ML CASES DIVIDE GALLONS BY 2.4 AND ROUND UP TO THE NEXT FULL PALLET**
- **CORKS SHOULD AT LEAST MATCH THE AMOUNT OF GLASS**
 - **ADD EXTRA FOR VACUUM TESTING**
- **CAPSULES AND LABELS**
 - **100-200 EXTRA SETS FOR SETUP AND ISSUES**
 - **MORE IF THE DESIGN IS A DIFFICULT APPLICATION**

DELIVERY SCHEDULE

**HAVE ALL MATERIALS WITH THE EXCEPTION OF
GLASS DELIVERED AT LEAST ONE WEEK PRIOR
TO BOTTLING DAY**

**GLASS DELIVERY IS USUALLY BASED ON
SPACE**

**VERIFY DELIVERY DATES IN WRITING AT EACH
STAGE OF PURCHASING PROCESS: PROOFING,
CONFIRMATION AND A COUPLE WEEKS PRIOR
TO DELIVERY**



ADDITIONAL ORDERING TIPS

LABEL COMPANIES TYPICALLY HAVE AN “OVER/UNDER” POLICY, KNOW IT AND PLAN AROUND IT

THE COST OF RUNNING SHORT ON LABELS OR CAPSULES IS ENORMOUS ON A PER CASE BASIS

LEFT OVER CORKS AND CAPSULES CAN BE PRESERVED

DON'T SKIMP ON NITROGEN

BOTTLING PHASE

1 WEEK BEFORE BOTTLING DAY TO THE ACTUAL BOTTLING DAY

KIT YOUR PACKAGES

BUILD A PROTOTYPE FOR EACH PACKAGE

**BREAK DOWN ALL OF THE PALLETS AND BOXES
AND SEPARATE BY VARIETY**

VERIFY QUANTITY OF EACH COMPONENT

LAY OUT THE KITS IN ORDER

**KEEP A CASE OF SAMPLE GLASS WITH THE
PACKAGE**



BOTTLING DAY

**COMMUNICATE THE BOTTLING ORDER TO THE
LEAD BOTTLER**

PAY SPECIAL ATTENTION TO FILTRATION

VERIFY THE WINE AND PACKAGE MATCH

**NUMBER PALLETS AND LOG FINISH TIMES FOR
EACH PALLET**

**COMMUNICATE THE END PLAN FOR EACH
WINE TO THE LEAD BOTTLER**



ADDITIONAL TIPS

IF TIME IS TIGHT HIRE EXTRA LABOR

**DO NOT EXPECT THINGS TO GO PERFECTLY
BUT BRING A POSITIVE ATTITUDE**

**DO NOT TRY TO MANAGE EVERYTHING BY
YOURSELF, ASSIGN PEOPLE TO A TASK**

**IF YOU PLAN TO EXPORT ANYTHING MAKE
SURE YOU USE HT PALLETS**

**WAXING BOTTLES REQUIRES A DIFFERENT
CORK HEIGHT**



QUESTION AND ANSWER



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