

2015 RAPID SOLUTIONS RISK MANAGEMENT CONFERENCE

**14TH & 15TH AUGUST 2015
JUPITERS HOTEL & CASINO, GOLD COAST**



EXHIBITOR INVITE



At a glance

We take great pleasure in inviting you to the 2015 Rapid Solutions Risk Management Conference at Jupiters Hotel and Casino on the spectacular Australian Gold Coast.

This event provides sponsors and exhibitors with the platform and exposure they require to make their company and products a success in the pest control and building inspection industries.

The conference will be held on 14th and 15th of August 2015 and will attract delegates with over 40 presentations from key figures in the pest management and building inspection industries.

The exhibition hall will once again be located in the Jupiters Pavilion after great feedback from exhibitors and delegates alike in 2013.

Since the inaugural Rapid Solutions Risk Management Conference in 2004 the event has grown to it's current position as one of the largest in the Asia Pacific region. In 2013 it attracted over 400 delegates and we intend to surpass this number in 2015 with a significant number of international guests expected.

Contact us today to book the sponsorship or exhibitor package of your choice while it is still available.

Contact Us

| | |
|----------------|--|
| Postal Address | Locked Bag 3, Cardiff NSW 2285 |
| Phone | 1300 309 169 |
| Email | conference@rapidsolutions.com.au |
| Registration | www.rapidsolutions.com.au/conference |

Sponsorship Packages

We have 5 major sponsorships available - Gold, Silver, two Bronze and Refreshments.

Gold Sponsorship

TAKEN

Only one sponsorship at this level is available and it includes:

- Naming rights and a 5 minute introduction for the keynote speaker
- Logo on delegate lanyards, name badges, delegate workbooks and conference program cards
- Signage displayed near the registration booth or on the wall in exhibition hall
- Naming rights and products used in one 45 minute practical conference session (This is an educational session, not a product promotion session)
- Sponsor's stationery (pens and notepads) on delegate conference tables (Sponsor to provide stationery)
- Full page article in Rapid Update, our quarterly newsletter that is sent to Rapid clients
- Three (3) trade booths 4m x 4m x 2.5m high
- Full registration for six (6) delegates. This registration includes all official conference events (excludes golf) and delegate bag
- Four (4) registrations to the barefoot lawn bowls on Saturday night
- Advertisement (pdf file) in post conference 'Presentations' pack
- Promotional brochure in delegate conference bag (to be provided by sponsor)
- Advert featured on dedicated conference website
- Website link from Rapid Solutions website to your website noting Gold level sponsorship

Silver Sponsorship

TAKEN

Only one sponsorship at this level is available and it includes:

- Logo displayed on conference dinner tables with additional brand exposure throughout the evening
- Naming rights and products used in one 45 minute practical conference session. (This is an educational session, not a product promotion session)
- Four (4) trade booths 3m x 3m x 2.5m high
- Full registration for four (4) delegates. This registration includes all official conference events (excludes golf) and delegate bag
- Four (4) registrations to the barefoot lawn bowls on Saturday night
- Advertisement (pdf file) in post conference 'Presentations' pack
- Promotional brochure in delegate conference bag (to be provided by sponsor)
- Website link from Rapid Solutions website to your website noting Silver level sponsorship

Bronze Sponsorship

\$10,000 (ex GST)

Two sponsorships at this level are being offered and they include:

Breakfast Sponsorship

AVAILABLE

- Naming rights for breakfast on Friday & Saturday
- Five (5) minute address to be completed during breakfast on Friday & Saturday
- Naming rights and products used in one 45 minute practical conference session. (This is an educational session, not a product promotion session)
- Two (2) trade booths 3m x 3m x 2.5m high
- Full registration for four (4) delegates. This registration includes all official conference events (excludes golf) and delegate bag
- Two (2) registrations to the Barefoot Bowls on Saturday night
- Advertisement (pdf file) in post conference 'Presentations' pack
- Promotional brochure in delegate conference bag (to be provided by sponsor)
- Website link from Rapid Solutions website to your website noting sponsorship level

Thursday Night Happy Hour Sponsorship

TAKEN

- Naming rights for Thursday Night Happy Hour
- Happy Hour includes one (1) hour drinks package
- Naming rights and products used in one 45 minute practical conference session. (This is an educational session, not a product promotion session)
- Two (2) trade booths 3m x 3m x 2.5m high
- Full registration for four (4) delegates. This registration includes all official conference events (excludes golf) and delegate bag
- Two (2) registrations to the Barefoot Bowls on Saturday night
- Advertisement (pdf file) in post conference 'Presentations' pack
- Promotional brochure in delegate conference bag (to be provided by sponsor)
- Website link from Rapid Solutions website to your website noting sponsorship level

Refreshments Sponsorship

\$5,000 (ex GST)

One sponsorship at this level is available and it includes:

- Naming rights for non-alcoholic beverage refreshment stand(s)
- Signage on or around refreshment stand(s)
- 500 x 600ml bottled water custom labelled with sponsor logo
- Website link from Rapid Solutions website to your website noting sponsorship level



Exhibition Details

Exhibition Hours

During the conference the trade show hours will be:

Friday: 7.00am - 5.30pm

Saturday: 8.00am - 1.00pm

Breakfast, morning & afternoon tea (Friday only) and lunches will be available in the exhibition hall on both these days for delegates and exhibitors.

Trade Show Exhibition Suppliers

Our exhibition specialists for 2015 are Moreton Hire. They will be responsible for building the exhibition hall & supplying furniture for your booths.

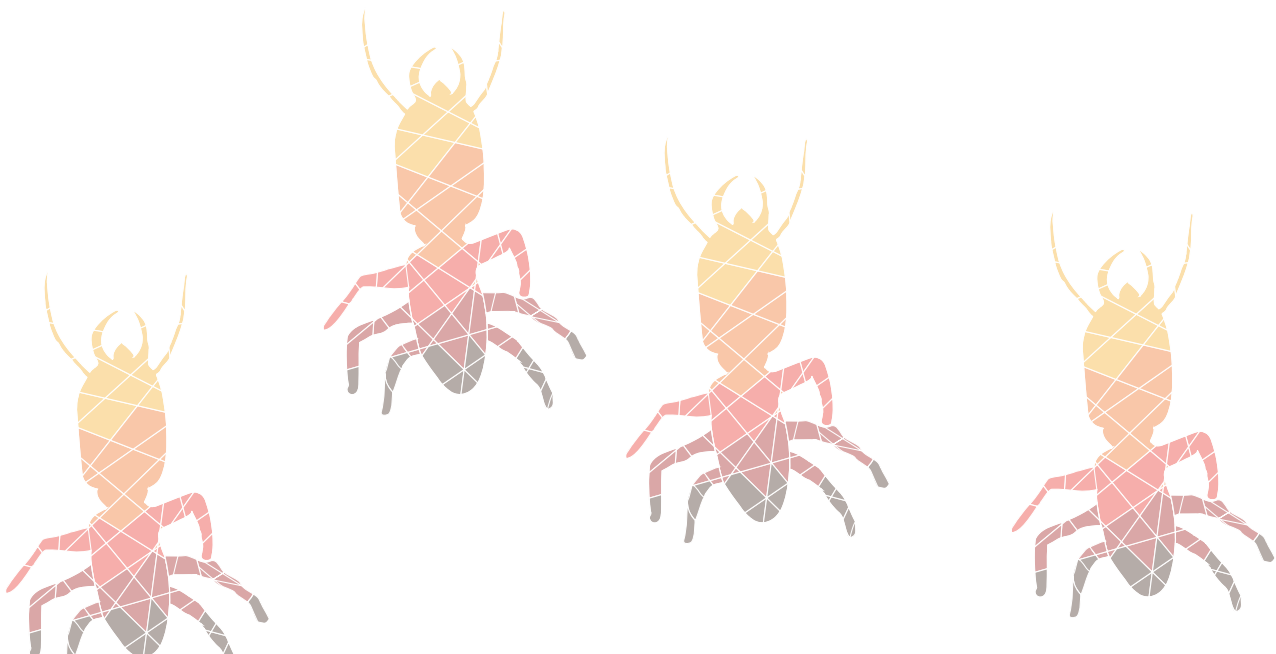
The standard booth is 3m x 3m x 2.5m high, however there is the option of taking a second booth at a discounted rate. These double booths are 3m x 6m x 2.5m high.

The booth system this year is Syma booths. They have white laminated walls with an aluminium frame. If you wish to stick anything to these walls you will need to use blu-tack, sticky tape or something similar.

Your booths are supplied with:

- Company signage on white fascia board
- 2 x 150 watt spotlights
- 1 x 4amp power outlet
- 1.8m trestle table with table cloth and two chairs

Additional furniture and booth upgrades can be purchased from Moreton Hire.



Exhibitor Booths

Standard Booth Exhibitor

\$3,000 (ex GST)

- One (1) trade booth 3m x 3m x 2.5m high
- Full registration for two (2) delegates. This registration includes Friday and Saturday session attendance, all conference meals, conference delegate bags and the Friday night conference dinner and Thursday night Happy Hour
- Promotional brochure in delegate bag (exhibitor to provide)
- Website link from Rapid Solutions website to your website
- Additional booth-only passes are available for free

Double Booth Exhibitor

\$5,000 (ex GST)

- Two (2) trade booths 6m x 3m x 2.5m high (must be adjacent)
- Full registration for two (2) delegates. This registration includes Friday and Saturday attendance, all conference meals, conference delegate bags and the Friday night conference dinner and Thursday night Happy Hour
- Promotional brochure in delegate bag (exhibitor to provide)
- Website link from Rapid Solutions website to your website
- Additional booth-only passes are available for free



Additional Delegates

Additional Full Conference Registration

\$430 (ex GST)

- Friday & Saturday session attendance
- All conference meals (breakfasts, morning teas, lunches & Friday afternoon tea)
- Friday night conference dinner
- Happy hour
- Delegate bag

Additional Booth-Only Registration

FREE

This is registration for exhibition hall attendance only.

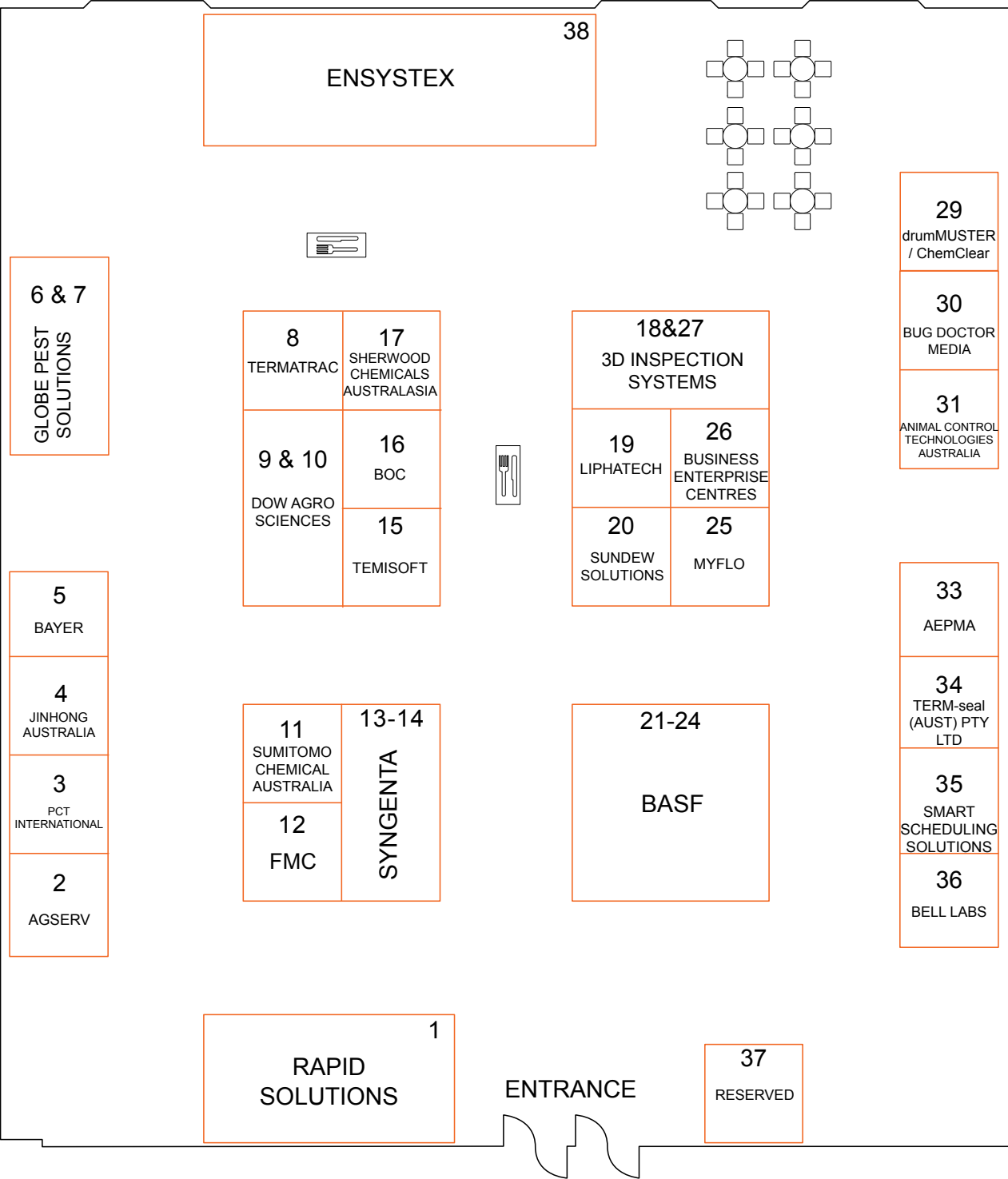
This pass does NOT allow entry into the sessions or Friday night dinner

- All conference meals (breakfasts, morning teas, lunches & Friday afternoon tea)
- Happy hour
- Delegate bag

Floor Plan

Booths are available on a first come basis. If you are booking a double booth, please indicate both preferred stand locations (they must be adjacent to one another).

Note: This floor plan is subject to change.



Important: This is a draft program and is subject to change.

Thursday - 13th

| | |
|-----------------|---|
| 4:00pm - 6:00pm | Conference Registration |
| 5:00pm - 6:00pm | 'Happy Hour' - Jupiters Pool Bar - Sponsored by Syngenta |

Friday - 14th

| | | | | |
|-------------------|---|---|--|---|
| 7:30am - 8:15am | Registration & Breakfast - Exhibition Hall | | | |
| 8:15am - 8:30am | Welcome - <i>Mark Barnes</i> | | | |
| 8:30am - 9:30am | Keynote Speaker <i>Bruce Sullivan</i> - Sponsored by Ensystex | | | |
| 9:45am - 10:30am | Timber Pest Australia has spoken: Opportunities for sales & growth <i>Peter Huxley</i> | Urban Pest Respiratory protection for pesticides <i>Terry Gorman</i> | Building Inspections Meeting duty of care when reporting <i>Paul Fathers</i> | Business Operations Quality training = Profitable & productive staff <i>Garry Patten</i> |
| 10:30am - 11:00am | Morning Tea | | | |
| 11:00am - 11:45pm | Asian Termites: Bio-ecology, Behavior and Management <i>Dr. Partho Dhang</i> | Stored product pests in commercial & residential properties <i>Mick Canham</i> | What's causing the latest claims <i>David Collins</i> | 3 steps to managing business risk: Identify. Analyse. Protect. <i>Paul Fuller & Neil Parker</i> |
| 11:50pm - 12:35pm | No more termite barriers: escaping the new maze of Standards, Codes & Codemark <i>Don Ewart</i> | How to avoid product application issues <i>Daryle Swarz</i> | The daily life of a timber 'expert' <i>Colin Mackenzie</i> | New tools, same rules - How to succeed in online advertising <i>Phil Ridley</i> |
| 12:35pm - 1:30pm | Lunch | | | |
| 1:30pm - 2:15pm | Mastotermes: Is the Gold Coast the new battleground? <i>Douglas McCarron</i> | HACCP compliance for pest management in the food industry <i>Karen Constable</i> | Open discussion: Reporting of latent defects <i>Paul Fathers</i> | Growing your termite business. A proven formula: You + TimberSecure. <i>Peter Huxley, Nathan Kerr, Debbie Chapman & Chris Murphy</i> |
| 2:20pm - 3:05pm | Mechanisms & methods for applying termiticides into the soil - The old, the new & the future! <i>Dr. David Elmouttie</i> | Heads I win, tails you lose: the challenge of insecticide resistance in bed bugs <i>Dave Lilly</i> | The building code of Australia, how to interpret it and use it <i>John Worthington</i> | Managing pest management business risk <i>Keith Farrow</i> |
| 3:05pm - 3:30pm | Afternoon Tea | | | |
| 3:30pm - 4:15pm | Successful techniques for termite foaming <i>Richard Murray</i> | Lessons learned from island eradication programs <i>Ken Parry</i> | Report Writer: Timely & efficient reporting whilst minimising risk <i>Paul Fathers and Elias Oostveen</i> | Understanding the expectations of large clients <i>Mark Sheppard</i> |
| 4:20pm - 5:05pm | Construction methods, understanding termite entry points <i>Chris Hill</i> | Application economics <i>Dr. William H. Robinson</i> | Loose fill asbestos insulation and "Mr Fluffy" <i>Matt Huckerby</i> | Firing up your business <i>Peter Cox</i> |
| 6:30pm - Late | Conference Dinner - Sponsored by BASF | | | |

Saturday - 15th

| | | | | |
|-------------------|---|---|---|--|
| 8:30am - 9:00am | Breakfast | | | Partners Event High Tea <i>Jupiters Hotel & Casino</i> |
| 9:00am - 9:45am | Timber Pest Termite risk management & timber treatment <i>Doug Howick</i> | Urban Pest Integrated pest management: Commensal rodents <i>Romain Broch</i> | New to Industry Practical session: Site assessment/Mudmap/Paperwork – Getting it right <i>Rapid Solutions Training</i> | |
| 9:50am - 10:35am | Introduction to timber identification & timber borers <i>Ricky Forrester</i> | Risk managing Australian biosecurity for South East Asia <i>Mark Sheppard</i> | Customer Service - Representing your Employer <i>Brett Black</i> | |
| 10:35am - 11:05am | Morning Tea | | | |
| 11:05am - 11:50am | Termite baiting – Science or Art <i>Charles McClintock</i> | Commercial pest control - German cockroach <i>Steve Broadbent</i> | Worldwide equipment trends <i>Eris Hess</i> | |
| 11:55am - 12:40pm | What’s causing the latest claims <i>David Collins</i> | Bees and Wasps - Not just a pain in the <i>Simon Lean</i> | Turning an irate customer into an opportunity <i>Shane Clarke</i> | |
| 12.40pm - 1.25pm | Lunch - Conference officially closes | | | |
| 1:25pm - 2:45pm | Report writing workshop/Practical session: Report Writer and the 4 Ws Improve your report writing skills in this complimentary practical session - bring your mobile phone or tablet & we'll walk you through writing actual reports. (iOS 8+ and Android 4.0+ supported) | | | |
| 6:00pm - 9:00pm | Social Barefoot Bowls (Southport Bowling Club) | | | |

Sunday - 16th

| | |
|-----------------|---|
| 7:30am - 2:30pm | Social Golf Day (Emerald Lakes Golf Club) |
|-----------------|---|

Registration

Please complete and return this form to Rapid Solutions - fax number 02 4954 3660, or email it to conference@rapidsolutions.com.au

Company Name: _____

Contact Person: _____

Postal Address: _____

Telephone: _____

Email: _____

Name to appear on booth signage: _____

Sponsor or Exhibitor

Please see previous pages for details of the sponsorship and exhibitor booth inclusions. Prices exclude GST

| | | |
|--------------------------|---------------------------------|----------|
| <input type="checkbox"/> | Gold Sponsorship | TAKEN |
| <input type="checkbox"/> | Silver Sponsorship | TAKEN |
| <input type="checkbox"/> | Bronze Sponsorship - Breakfast | \$10,000 |
| <input type="checkbox"/> | Bronze Sponsorship - Happy Hour | TAKEN |
| <input type="checkbox"/> | Refreshment Sponsorship | \$5,000 |
| <input type="checkbox"/> | Double Booth | \$5,000 |
| <input type="checkbox"/> | Single Booth | \$3,000 |

Once sponsorships have been received and allocated a 10% deposit will be required. You will receive an invoice with details on how to pay.

Booth Selection

Booths will be allocated to the Gold, Silver and Bronze sponsorships first, then on a first in basis. Booth numbers are shown on the floor plan on page 7.

Preference 1: _____

Preference 2: _____

Accommodation

We have secured a special accommodation rate at Jupiters for exhibitors & delegates attending our conference. The cost per Superior room per night is \$209 (inc GST). NOTE: Rooms are to be booked directly with Jupiters Gold Coast using the Jupiters Accommodation Registration form which is on page 12.

Delegates

Each sponsorship/exhibitor booth has a certain number of complimentary delegate registrations included. The prices for additional delegates are (excluding GST):

| | | |
|----------------------|-------|---|
| Additional Exhibitor | \$430 | includes Friday & Saturday attendance, all conference meals (breakfasts, morning teas, lunches & Friday afternoon tea), conference delegate bags and Friday night conference dinner. |
| Booth Only | FREE | includes Friday & Saturday exhibition hall attendance only and conference meals (breakfasts, morning tea, lunch & Friday afternoon tea). This pass does NOT allow entry into the sessions or conference dinner. |

Please list the full names of all your delegates:

Registration Type (Comp/Full/Booth-only)

- | | | |
|----|-------|-------|
| 1. | _____ | _____ |
| 2. | _____ | _____ |
| 3. | _____ | _____ |
| 4. | _____ | _____ |

Barefoot Bowls - Saturday Night 15th August

Come and join the conference delegates in a game of barefoot bowls from 6pm to 8:30pm on Saturday night (15th). Cost includes return bus transfer to and from Southport Bowling Club, finger food, drinks and bowling. The bus will leave Jupiters at 5:30pm and will return at 9:00pm. Dinner can be purchased from the Bowling Club.

Partners and children welcome. Children must be nine years and older to be able to bowl.

Adult: \$23.00 (ex GST) adult \$18.00 (ex GST) child under 16yrs

Please list any players:

| | |
|-------|-------|
| _____ | _____ |
| _____ | _____ |

Golf - Sunday Morning 16th August

Enjoy 18 holes of golf at Emerald Lakes Golf Course on Sunday morning 16th. This 4 player Ambrose event sees teams battle it out for the winner's trophy.

The cost of registration includes 18 holes, golf cart, breakfast, drinks whilst on course, lunch and transfers to and from Jupiters Gold Coast. The bus will leave Jupiters Golf Coast at 7.00am, with Tee-off at 8.00am.

Golf: \$118.00 (ex GST) Club Hire: \$14.00 (ex GST)

Players:

| |
|-------|
| _____ |
| _____ |

Handicap

| |
|-------|
| _____ |
| _____ |

Club Hire Required

Y / N

Y / N

Payment

An invoice will be forwarded to you and payment can be made by cheque, direct deposit or credit card.

Total conference payment is \$_____ (Sponsorship/booth and if applicable extra delegates & social functions).

☐

Cheque (made payable to Rapid Solutions) for \$_____

☐

Credit Card

Please circle card type: MasterCard Visa Card

Expiry Date _____ / _____ Amount \$_____

Card Number _____

Cardholder's name (please print) _____

Signature _____

☐

Direct Bank

Please deposit your payment into the following account, using your company name followed by CONF as the reference.

Rapid Solutions Pty Ltd

Bank: National Bank Hamilton NSW

BSB: 082 637

A/C No: 62635 2390

Amount \$_____

Terms & Conditions

By signing this form you agree to the following terms and conditions:

- Initial payment of 10% is required to secure your sponsorship and reserve your booth allocation. A further 50% is required by 31st May 2015, with the balance payable no later than 30th June 2015, otherwise booth will be forfeited. Please note that if we do not receive your second payment by the due date, your business details will not be printed in any of the conference material.
- Full refund of monies paid is available prior to 30th June 2015 by requesting your withdrawal from attending the conference in writing. No refund is available after 30th June 2015.
- All promotional and display material, signs, furniture and video projections must be contained within your allocated booth space.
- All exhibitors must hold a current liability insurance policy, at the time of the conference, to the value of \$10,000,000

Signature: _____

Date: _____



RAPID SOLUTIONS 2015
Thursday 13th – Saturday 15th August, 2015
ACCOMMODATION REGISTRATION FORM
Please fax your completed form to
Jupiters Gold Coast +61 7 5592 8219

Surname: _____

First name: _____

Company Name: _____

Telephone (W): _____

Telephone (AH): _____

Email: _____

Address: _____

Number of persons requiring accommodation

_____ Adults _____ Children

*No charge if children are sharing with parents.
Max 2 adults/2 children per room using
existing bedding

I/We shall be arriving on:-

____ / ____ / ____
Day - Month - Year

Arrival time: _____

And departing on:-

____ / ____ / ____
Day - Month - Year

PLEASE NOTE:

Check in time 2.00pm onwards

Check-out time 11.00am

Special requirements:

Confirmation booking number: (Hotel use only)

Jupiters Gold Coast, PO Box 1515, Broadbeach Island,
Broadbeach, Qld 4218, Australia
Telephone: 61 7 5592 8130 Facsimile: 61 7 5592 8219

Accommodation charges are payable at time of check in.

Please nominate method of payment:

B/card ☐ M/card ☐ Visa ☐ Amex ☐ Diners ☐

Credit Card Number

Expiry ☐ ☐ ☐ ☐ Cash ☐

I authorize my credit card to be used as payment for accommodation
for the above named.

Cardholders Name: _____

Cardholders Signature: _____

Is the above credit card for:

Yourself ☐ **Payment will be taken upon check out of hotel**

Third Party ☐ Please fill in card holder details below:

Cardholders Details:

Cardholders Name: _____

Cardholders Address: _____

Cardholders Telephone Number: _____

Cardholders Signature: _____

I authorize my credit card to be used as payment for Accommodation ☐ or
Accommodation & Incidentals ☐ for third party named above.

Upon check-in your guests will be requested to provide a credit card for pre-
authorization for incidental charges incurred during their stay. The pre-
authorization will be released by their financial institution 5-7 business days
after check-out. Alternatively, a \$200.00 refundable cash or EFTPOS bond will be
required.

Please note that from 1st October 2012, a credit card surcharge applies for room
accounts on check-out including the "credit" option on a debit card:

- 2% surcharge applies to all Mastercard and Visa credit card transactions.
- 3% surcharge applies to all American Express and Diners Club credit card transactions.

Room accounts include any items charged back such as restaurant charges.

Cancellation Policy:

30-15 days out from arrival: For any guaranteed rooms cancelled, a
charge equal to one night's accommodation per room booking will
apply.

14 days or less out from arrival: 100% cancellation fee applies.
Reservations may be cancelled up to 30 days prior to arrival.

CONFERENCE RATE: \$209 Superior Room per room per night

Full Buffet Breakfast @ \$30.00 per person ☐

I/We request the following bedding configuration:-

Single ☐ Smoking ☐
Double ☐ Non smoking ☐
Twin ☐

***Preference for room type and non smoking are only a
request basis and are not guaranteed**

***Maximum 3 Adults per room. Triple share at additional \$50.00
charge. (Exclusive of Executive Floor Rooms) If sharing please
nominate the name of the person sharing.**

Name: _____