THE SECURITY STANDARD

Adapting Enterprise Security to New Realities, Threats and Endpoints

September 10-11, 2012 | New York Marriott at the Brooklyn Bridge | New York City

CSO



Stand Your Ground

Jerry Archer
CSO Sallie Mae
And Founding Board Member of Cloud
Security Alliance

The State of Security

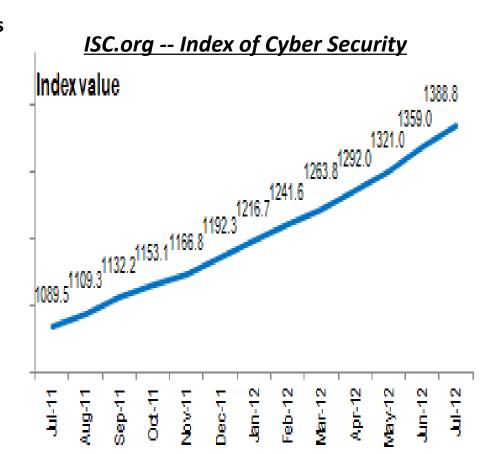
- Adversaries have significant technical means funded by cyber-crime profits and nationstate taxation
- Defending with a low-cost defense
- Current tools quickly becoming obsolete by rapidly changing technology
 - -Cloud computing
 - -Virtualization
- Third party transparency is a major issue
- Compliance burden is dramatically increasing and is, generally, not accretive to improving the security posture





The Statistics of Security

- Highly agile adversaries exploit vulnerabilities in less than 24 hours
- Signature-based defenses stop about 80% of attacks
 - Compliance continues to dominate the security agenda growing 12% YOY
 - Cyber-crime risk grew overall 27.5% YOY
 - Third Party Risk grew 44% YOY
 - Insider Risk grew 33% YOY
 - Staff retention drop 6%
 - Recruiting subject matter expertise (0% unemployment rate among security professionals)
 - Flat Budgets
 - Impacted by IT transformation to new technology and cloud and lack of security tools.





Change Course Security is the absence of unmitigatable surprise



When you get to a fork in the road take it. -- Yogi Berra

Resilient Defense Detect, Deflect, Deter, Defend

- Recognize Anomalies
- Assume you will fail and pick more tolerable failure modes
- Pair robust application and network security with rapid and effective incident response.
- Couple interplay between inbound penetration and outbound exfilitration create increased visibility and thus detection opportunities
- Create strong visible deterrents
- Integrate defense and intelligence



Implementation

- Aggregate
 - Holistic security can only be achieved when it is integrated
 - Converged Security is a must
- Automate
 - Reduce compliance burdens
 - Zeroing mean time to repair, not infinitizing mean time between failures
 - Reduce false positives to a manageable roar
- Arbitrage It
- Accelerate It processes, reaction time, change, diversity

'Killing the most dangerous animal on your front porch does nothing to change the number of dangerous animals in your front yard'
-- Dan Geer

"The future ain't what it used to be"
-- Yogi Berra

THE SECURITY STANDARD

Adapting Enterprise Security to New Realities, Threats and Endpoints

September 10-11, 2012 | New York Marriott at the Brooklyn Bridge | New York City

CSO