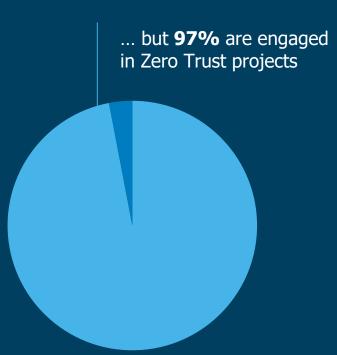


# Beyond the Buzzword: Security Leaders Today







# Origins of Zero Trust



### UNTRUSTED

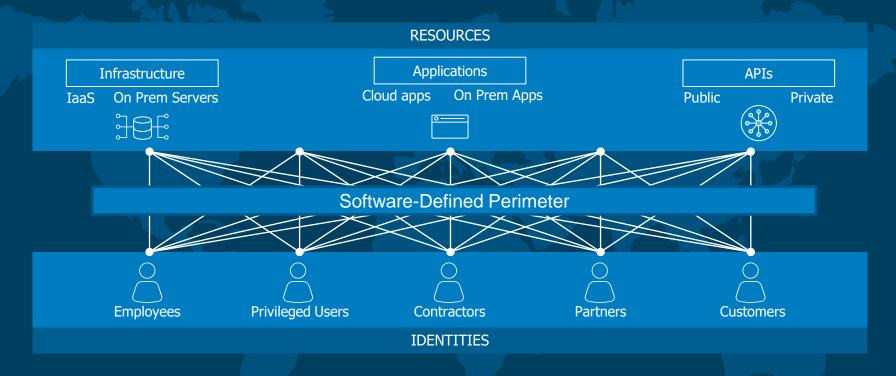


# UNTRUSTED





#### Cloud, Mobile Have Dissolved the Network Perimeter



#### Access Management Is Still an Unsolved Problem



#### **USER FRICTION**

John Smith reported to work as a new sales representative in Minneapolis five days ago and he still doesn't have the access to three critical applications that he needs to do his job!



#### IT CHALLENGES

Director of Marketing just purchased an application and wants it rolled out to everyone in sales and marketing... tomorrow.

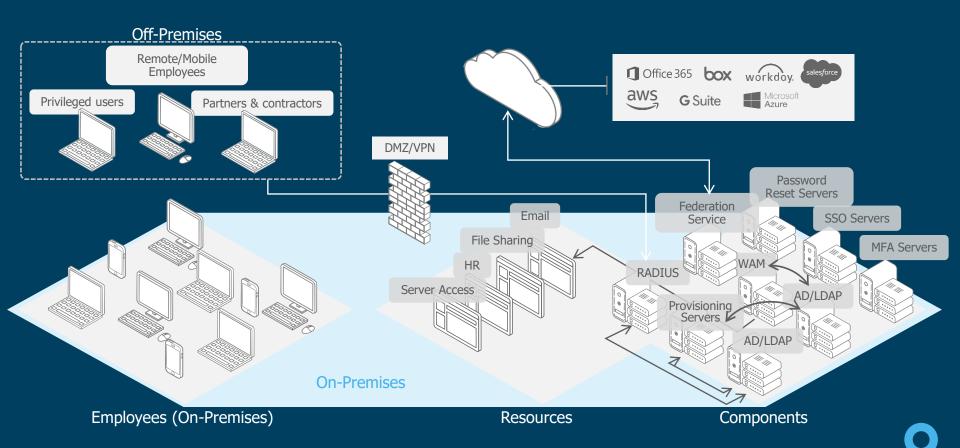


#### SECURITY CHALLENGES

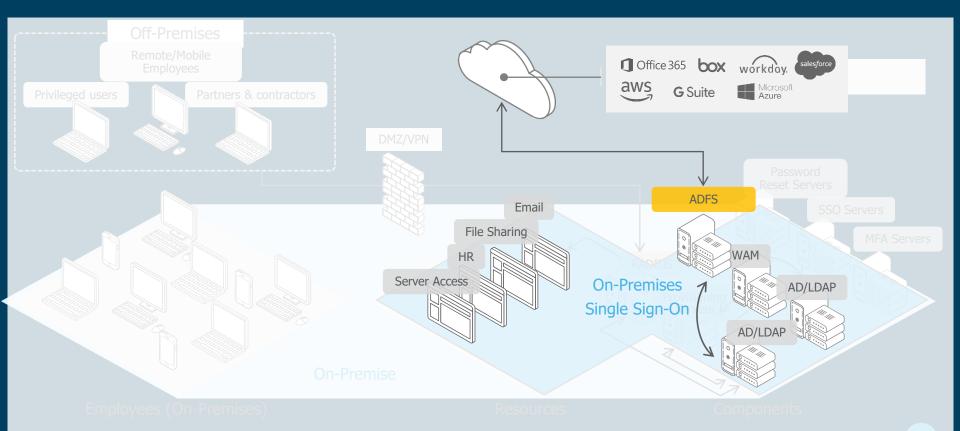
Global Procurement has discovered that one of our suppliers has been sharing user IDs and passwords among the members of their team and they want us to make it sop!



### Because Under the Hood It's Complicated



#### You Think You Have This Solved





#### 2009: "Zero Trust" is Born





Microsegmentation



# 2015: Google's BeyondCorp



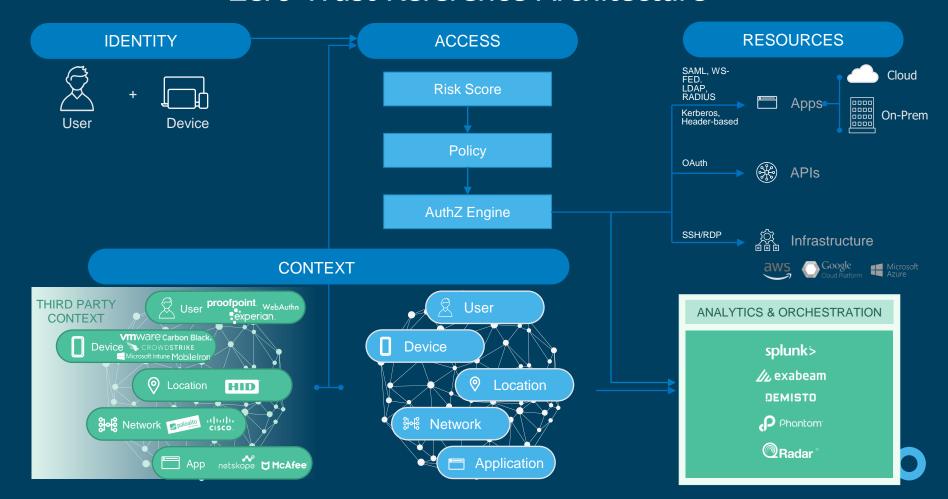
"assumes that the internal network is as dangerous as the Internet"



#### What's the Business Goal?



#### Zero Trust Reference Architecture







Stage 0: **Fragmented** identity

- Active Directory onpremises
- No cloud integration
- Passwords everywhere

**65%** of security leaders surveyed do not have a unified user directory across all apps, on-prem and cloud

PROTECTION

Stage 0: Fragmented

- Active Directory onpremises
- No cloud integration
- Passwords everywhere

Stage 1: Unified IAM

- Single sign-on across employees, contractors, partners
- Modern multi-factor authentication
- Unified policies across apps and servers

**#1 priority** for organizations in the coming year

**49%** of organizations plan to **implement MFA** in the next 12-18 months;

38% aim to deploy multiple factors across groups

Stage 3:
Adaptive
Workforce

**Unified IAM** 

Stage 1:

Stage 3:
Adaptive
Workforce

Stage 0: Fragmented identity

- Active Directory onpremises
- No cloud integration
- Passwords everywhere

• Single sign-on across employees, contractors, partners

- Modern multi-factor authentication
- Unified policies across apps and servers

**65%** of organizations have implemented a single-sign on solution **for employees**;

Only **16%** have implemented SSO **for external users** 

Stage 2:
Contextual
Access

- Single sign-on across employees, contractors, partners
- Modern multi-factor authentication
- Unified policies across apps and servers

Stage 3:

Adaptive

Workforce

- Context-based access policies
- Multiple factors deployed across user groups
- Automated deprovisioning for leavers
- Secure access to APIs

**18%** of organizations have a **fully automated** provisioning/deprovisioning mechanism **for employees** 

Only **7%** have automated provisioning/deprovisioning **for external users** 

Stage 3: **Adaptive** Workforce

- Risk-based access policies
- Continuous and adaptive authentication and authorization
- Frictionless access Only 8% have implemented **passwordless** access

**PROTECTION** Stage 0: **Fragmented** identity Active Directory onpremises No cloud integration • Passwords everywhere

Stage 1: Unified IAM

- Single sign-on across employees, contractors, partners
- Modern multi-factor authentication
- Unified policies across apps and servers

Stage 2:
Contextual
Access

Stage 3:
Adaptive
Workforce

- Context-based access policies
- Multiple factors deployed across user groups
- Automated deprovisioning for leavers
- Secure access to APIs

- Risk-based access policies
- Continuous and adaptive authentication and authorization
- Frictionless access



# Start your Zero Trust journey with identity

Your goal:

Success criteria:



Secure Authn via Single Sign-On



Intelligent MFA



Reduce attack surface



- → Enable strong, unique passwords everywhere else
- → Harden all corporate resources with step-up authentication based on login context
- → Apply unified policies to cloud, mobile, desktop apps, and servers
- → Automate joiner, mover, and leaver processes for all users
- → Enable visibility into app assignment and entitlement



Secure Access to APIs

- → Enable assurance and control over APIs
- → Easy and centralized administration across APIs



Enable rapid response

- → Centralized, real-time reporting for all auth events
- → Integrate with existing security tools

