



Digital Transformation

Preparing for the Unexpected

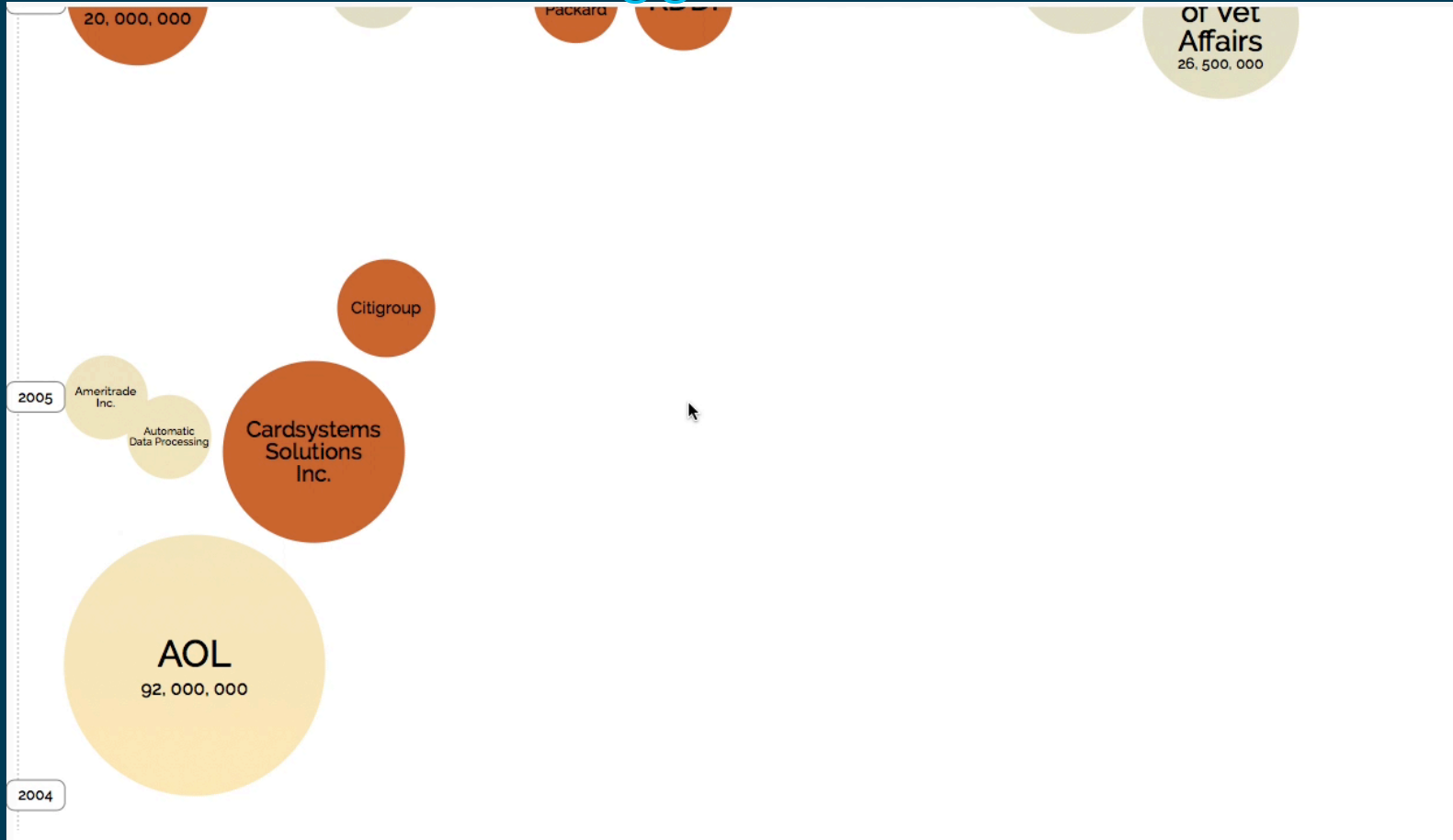
Chris Leach
Senior CISO Advisor

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A Little of Our History

World's Biggest Data Breaches



Today's risk reality

More interconnected than ever

Expanded attack surface

Continuous operations

Must keep business running

Workers connecting everywhere

Loss of control



Multi-cloud reality

A software-defined world

Automated and sophisticated threats

High likelihood of a breach

Attack landscape constantly evolving

Advanced Persistent Threats

Unpatched Software

Spyware/Malware

Wiper Attacks

Phishing

Man in the Middle

DDoS

Cryptomining



Supply chain attacks

Ransomware

Data/IP Theft

Malvertising

Drive by Downloads

Rogue Software

Botnets

Credential compromise

[illegible][illegible][illegible]

The collage displays logos for numerous cybersecurity and application security firms. The top row includes Palo Alto Networks, WAF & Application Security (with Akamai and Alert Logic), and others. The middle section features logos for companies like Fortinet, Imperva, and various cloud security providers. The bottom section highlights application security testing companies such as Burrows, IBM, and others.

Traditional MSSP	Advanced MSS & MDR
dtel	APTI
S&S SYSTEMS	ACST
GTC	CRITICAL OPERATIONS
Cloud Systems	FireEye
CSC	RAPID7
IBM	Bluebird
Symantec	esentire
OPTIV	PALARMIX
Secureworks	unifys
Verizon	

A collage of various cybersecurity logos and company names, including Palo Alto Networks, Cisco, Microsoft, and others, arranged in a grid-like fashion.

Possibly

Loghythm Logixcloud logz.io McAfee MICRO FOCUS Palantir RSA SANS ILL Securix SIM Security Splunk sumologic TIBCO Trustw@re

[illegible]

Impossibly complex

Coping with rapid change in a field with endless choices

“In a chronically leaking boat, energy devoted to **changing** vessels is more productive than energy devoted to patching leaks.” —Warren Buffett



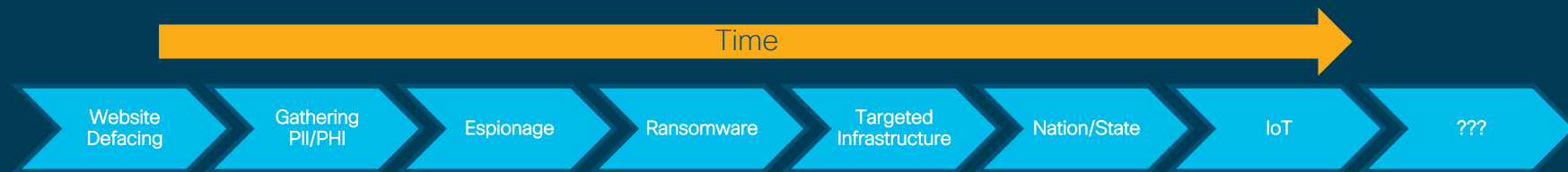
Coping with rapid change in a field with endless choices



“Change before you have to.” —Jack Welch

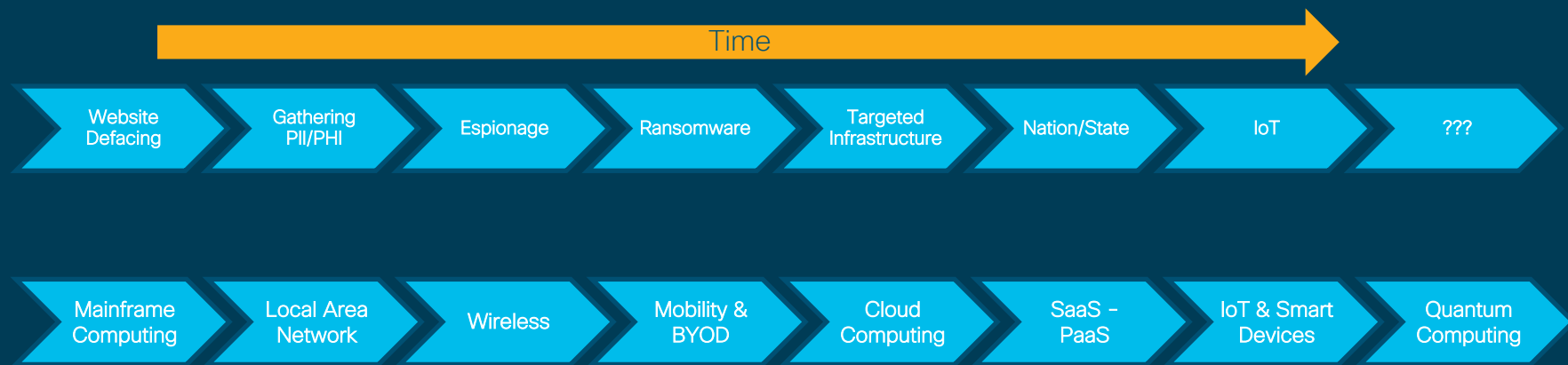


The Attacker's Playground



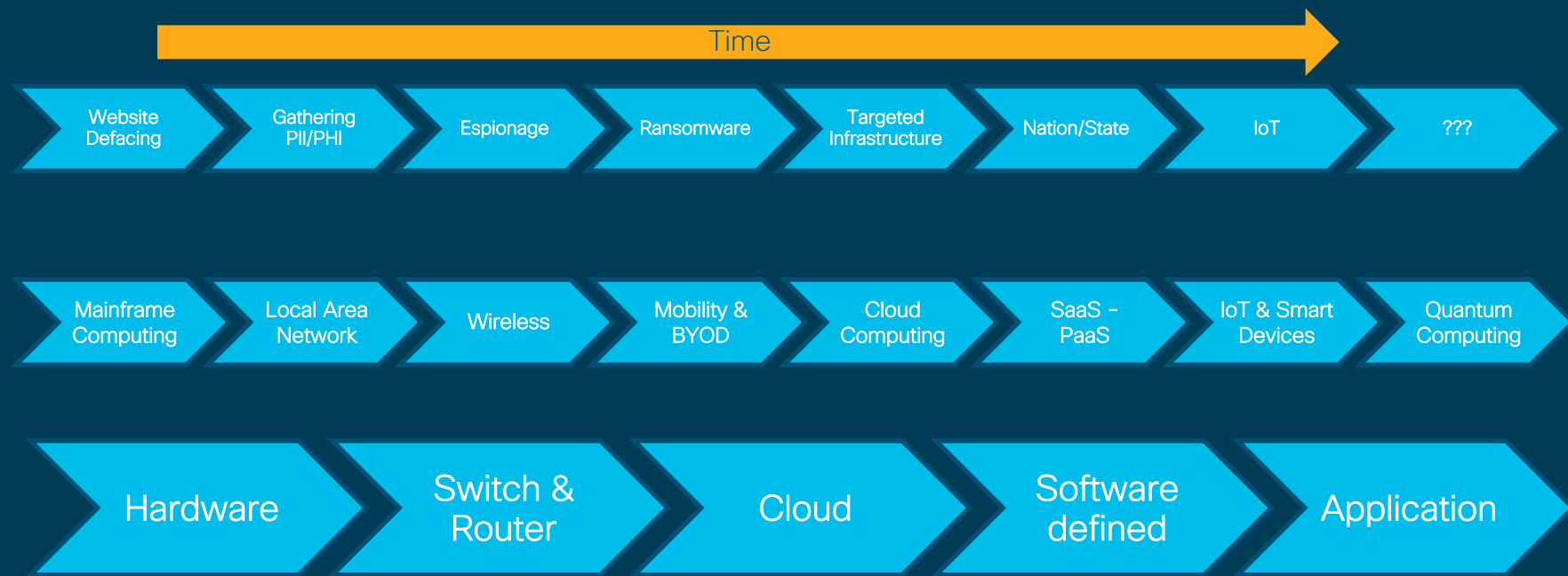
How they play

The Attacker's Playground



Where they play

The Attacker's Playground



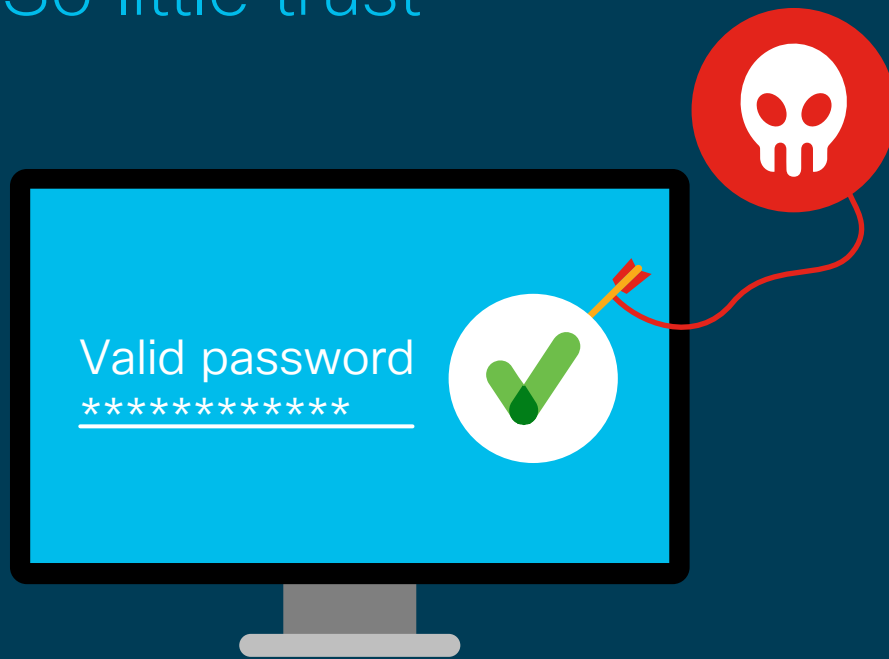
Where their play toys reside

So many alerts



Source: Cisco Annual CyberSecurity Report 2018

So little trust



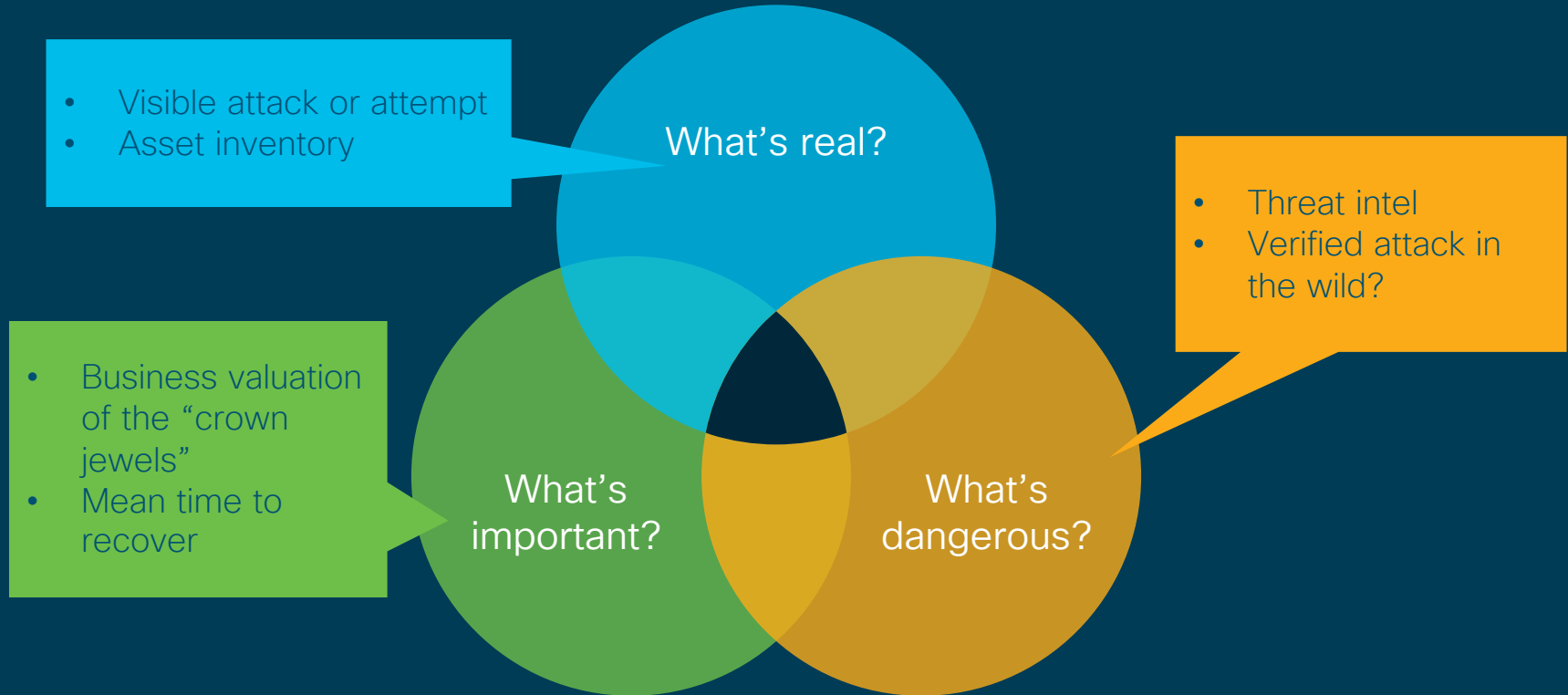
81%

of breaches
leverage either
stolen or weak
passwords

Source: Verizon Data Breach report, 201X

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Four questions for preparing for the unexpected



Source: Gartner (September 2018)

Four questions for the unexpected

Why would I be
breached/attacked?

- Visible attack or attack
- Asset inventory

Threat intel
Verified attack in
the wild?

- Business valuation
of the “crown
jewels”
- Mean time to
recover

Source: Gartner (September 2018)

What does all of this mean to the CISO

- Change your strategy
- Identify and protect what's important first (what are your crown jewels?)
- Have a migration plan
- Stop shopping for the best of breed tools
- Avoid the paralysis by analysis syndrome
- Consider your team
- Let go of failed ideas