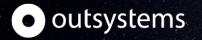
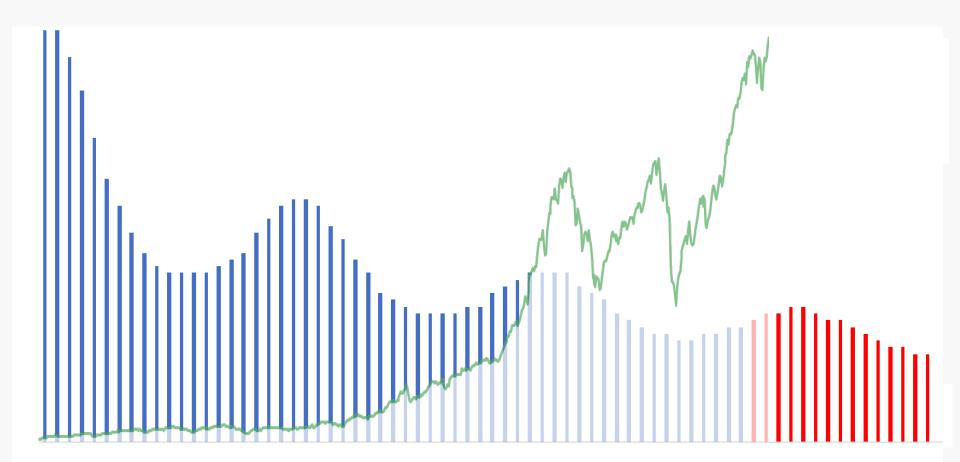


Building the Future — the Digital Transformation Path

Part 1: Accelerating the Journey with Low-Code

Mike Hughes



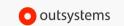




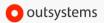


Automation is the No. 1 "disruptive force"

Source: Credit Suisse

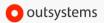






NEWS

AWS appeals to the masses with low-code development project



The software delivery industry is the **most** manual industry in the world.





Low-code is about applying automation to software delivery.





IaaS/Cloud Vendors use

automation to accelerate the delivery of infrastructure



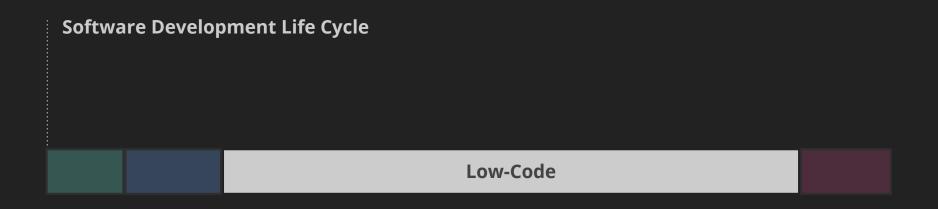
PaaS Vendors accelerate the delivery of application stacks



DevOps Vendors accelerate the delivery of coded applications to Production











A **low-code** platform is...

- o Visual
- o Fast
- o Enterprise-grade
- Easy to learn









Visual Full-Stack Development

Get an app really fast... 8 weeks is average

Deploy to Any Device

Responsive Web Apps Native Mobile Apps

Full Life Cycle

Create > Deploy > Monitor > Manage



Use cases for low-code



Streamlining **Digital Operations**





Digital Operations

A world leader in consumer electronics replaced thousands of Lotus Notes apps with OutSystems to increase operational efficiency.



Engage your customers with **Digital Experiences**





This European bank delivers brilliant digital experiences and reports 100% customer engagement.

Digital Experiences



Re-platform and transform your **Digital Core**



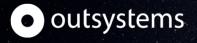


Digital Core

Innovating the company's core processes is keeping the world's leading independent tank storage company on the forefront compared to their competition.



THANK YOU Mike Hughes



Building the Future — the Digital Transformation Path

Part 2: From Operational Excellence to Digital Transformation

Mihai Strusievici

Director of IT, North America



From "Operational Excellence" to "Digital Transformation"

Digital Transformation

Operational Excellence

Value for Money



Competitive Advantage through Technology "There is nothing you can build that, with enough time, somebody else can't copy - agility is the only enduring competitive advantage."

Jeff Bezos, Amazon.com



BALANCE

If we are to fail fast, we would rather fail on small, controlled initiatives that balance the meaningfulness of the initiative, the time, and the budget allocated.



STRENGTH

The strength comes from the talent we are able to attract and retain.

The profile of the people engaged in digital transformation is not the same as the one running the traditional IT.



COORDINATION

We encourage the creation of development capability at the BU level and take a coordinating role rather than controlling...





SPEED

Speed is essential these days... our digital platform enables the speed of development.



Thank You

Mihai Strusievici Director of IT, North America mihai.strusievici@colliers.com



Gather

CONTACTS

Questions and follow-up: annemarie.folan@outsystems.com

