

Dispatches from the IoT Frontier: Practical Experiments and Business Benefits

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How do we answer the BIG questions?

How do we protect Mother Earth?

How do we divert an asteroid?

Are we alone?

How did the Universe form and where is it going?

Can we find Earth 2.0?

Is/was there life on Mars?



Human Behavior IT Trends, 2015-2018

Foretells what technologies can/will be adopted in the enterprise

WHO: INTRAPRENEURS • MAKERS • CROWD/PARTNERS • FROM EVERYWHERE AT ANY TIME

HOW: OPEN • AGILE • PROTOTYPING • CROWD SOURCING • CONSUMERIZATION

WHAT: NATURAL USER INTERFACES • WEARABLES • CONVERSATION UI

WHAT: INTERNET OF THINGS • INNOVATION VIA COMBINATIONS

WHAT: SMART DATA • ANALYTICS • CLOUD • AUGMENTED INTELLIGENCE

CHALLENGES: CHAOTIC ARCHITECTURE • AUTOMATION • CYBER SECURITY

For IoT, we double down on these trends

Embrace Interacting Naturally.

Benefit from the hype of Internet of Things.

Evolve Augmented Intelligence.

Why should we care about the Internet of Things?

Near term benefits

- Smarter, more intuitive conference rooms and work environments
- Improved interactivity with the existing systems
- Improved sensing: ensuring data-driven decisions, parking, clean rooms, ...

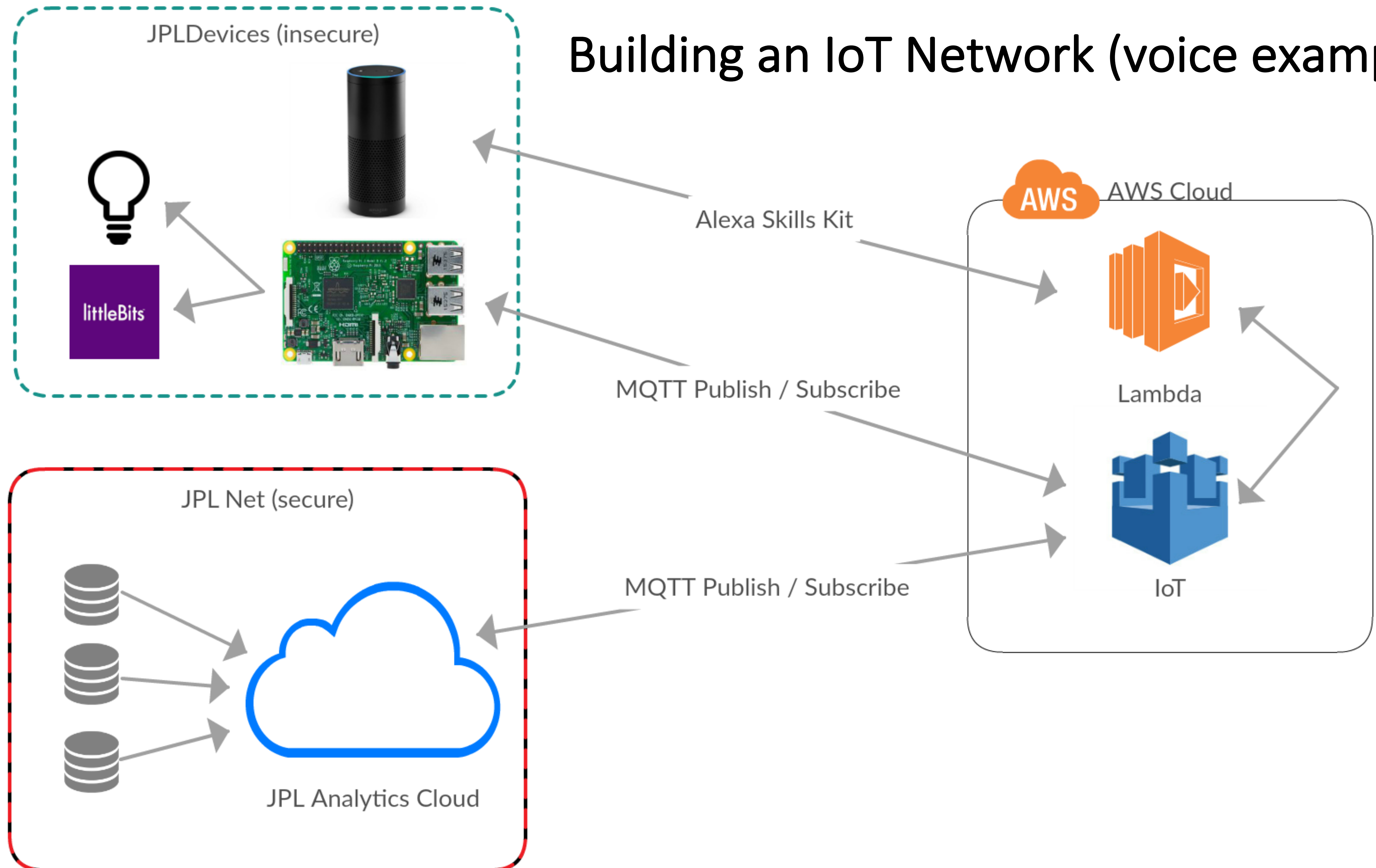
+ Growth numbers

- Gartner estimates 26B connected devices by 2020; Cisco says 50B
- McKinsey estimates IoT market size as \$900M in 2015 and \$3.7B in 2020
- Manufacturing, Utilities, and Transportation invested \$325B in 2016 (IDC)

= Long term benefits

- Ubiquitous sensing: no more lag between real life and the data
- Truly responsive environments: no more digital butler

Building an IoT Network (voice example)



How do we interact naturally with our compute environment?

Create an Innovation Experience Center

- + Click it
- + Touch it
- + Tap It
- + Swipe it
- + Approach it
- + Sign it
- + Speak it
- + Blink it
- + Think it



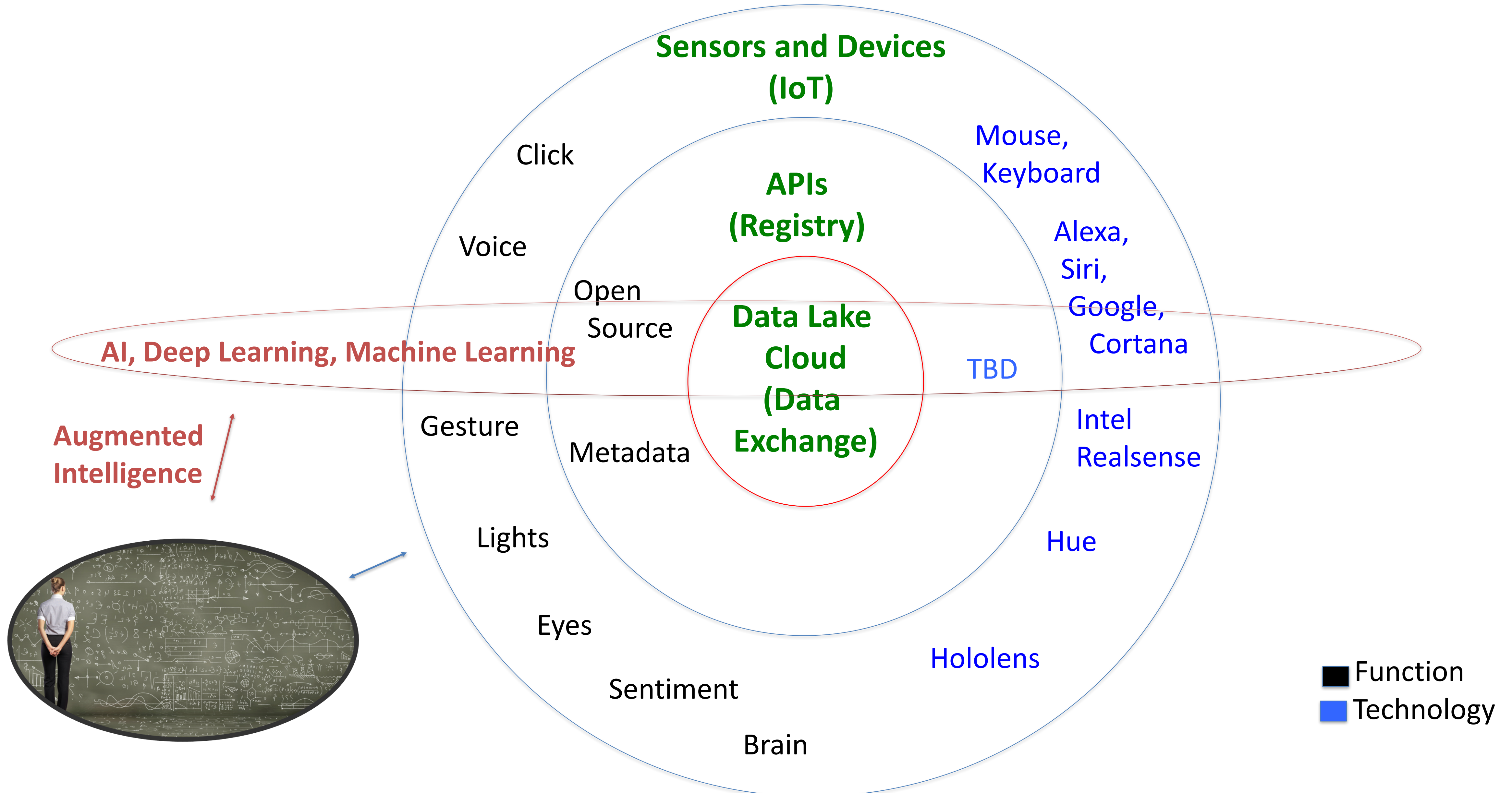
**CONVERT IT
COMBINE IT**

ACT ON IT

MEASURE IT

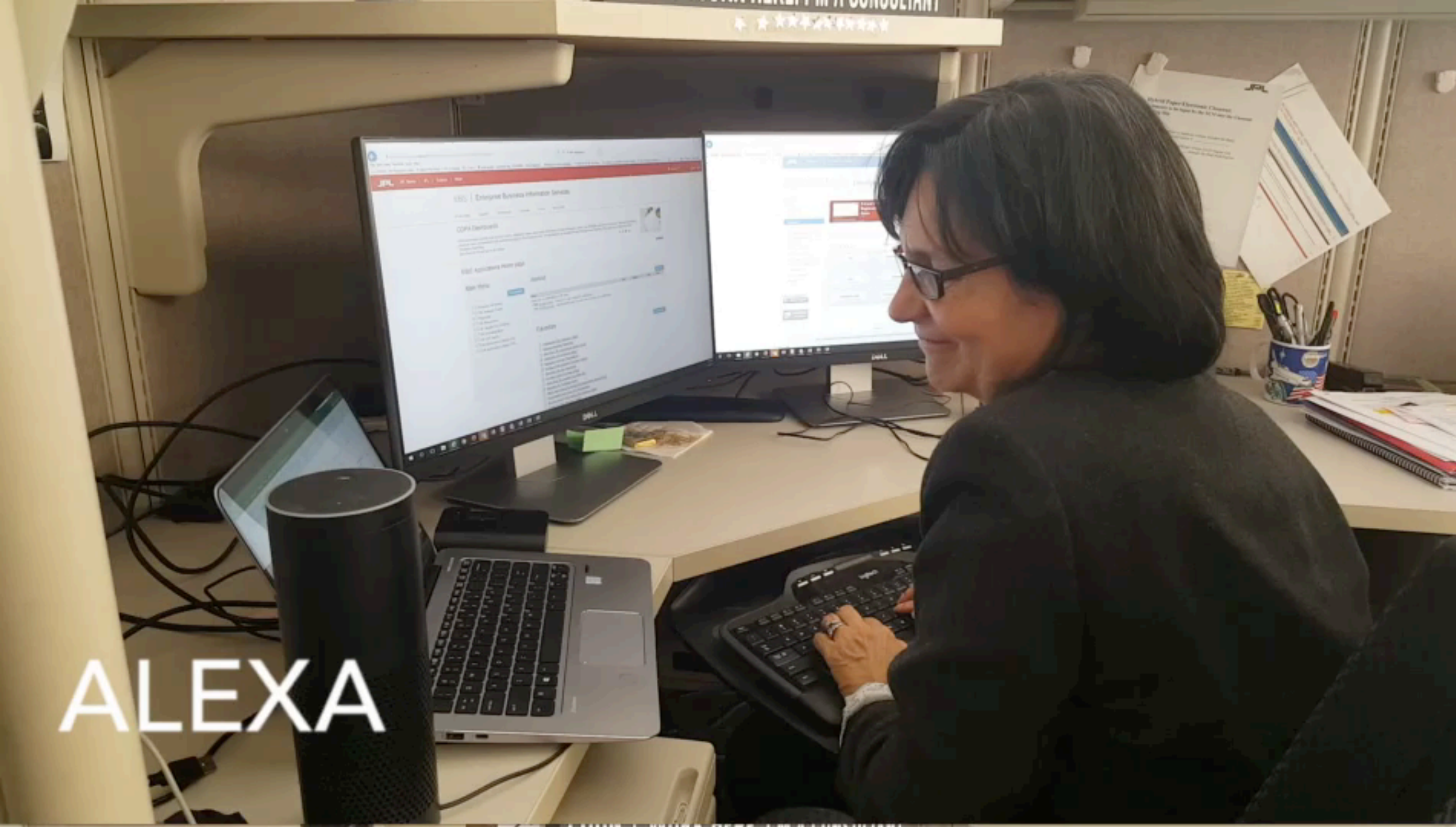
Establishing the architecture for 2018 and beyond

Leverages IOT, Programming, Smart Data, Cloud, and Augmented Intelligence



Intelligent Assistance – Querying requisitions through voice (many queries)





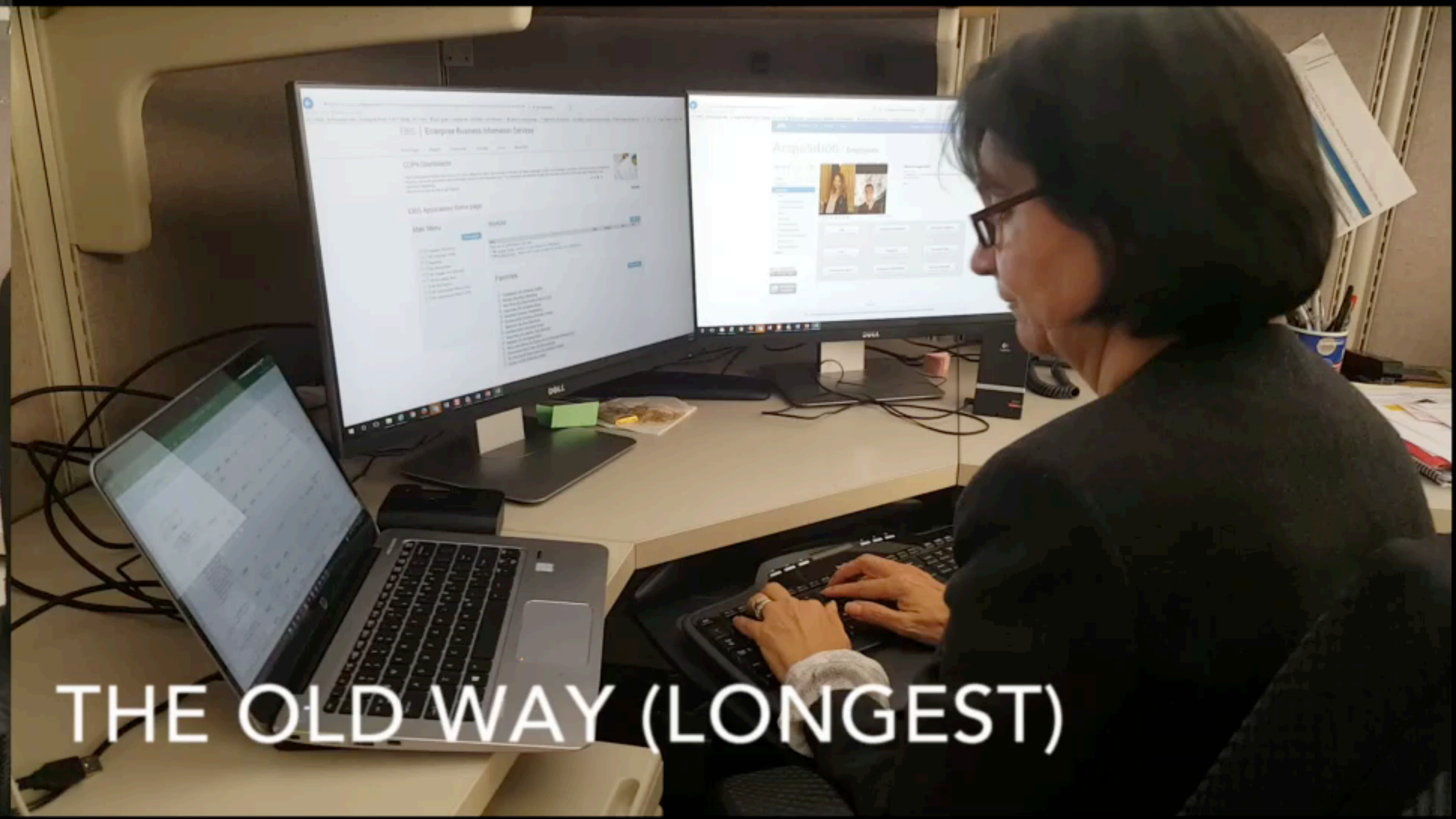
ALEXA

Acquisition IA Proof of Concept

00:00:00



THE OLD WAY (SHORTEST)



THE OLD WAY (LONGEST)

Consumer devices at Scale in the Enterprise



Expanded Team



Acquisition/CIO POC Demonstration - Aug , 2017

Helpdesk of the future – I need help now!



Combining multiple senses for your use case



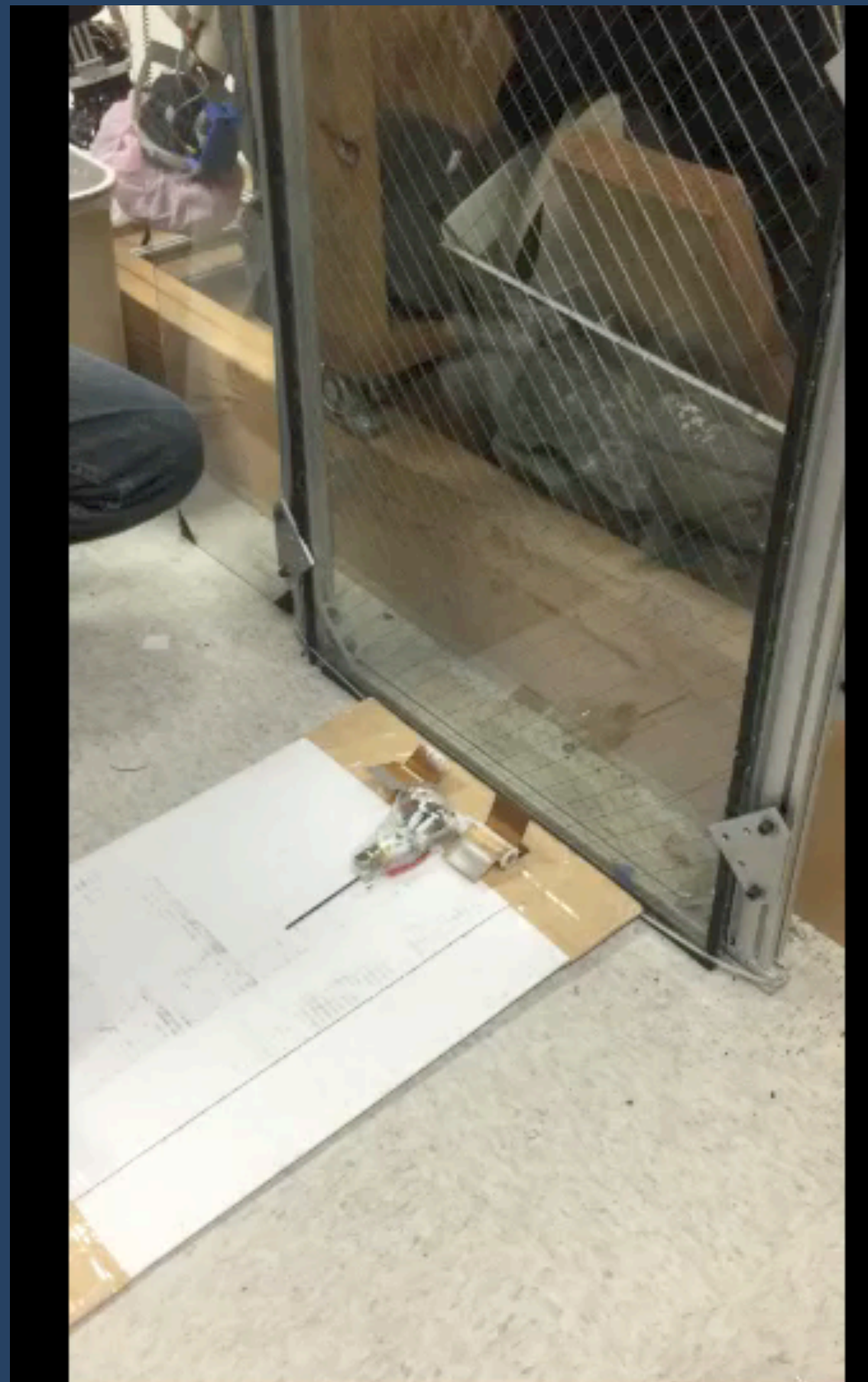
Enable with gesturing + IoT



IoT used for training, outreach, and partnering



Enable with robotics + 3D printing + startup mentality



There are new IoT Use Cases every day...



Connected Vehicles

Credit: The Daily Conversation/YouTube



Fleet Management

Credit: AT&T Enterprise/YouTube



White Cane 2.0

(Credit: MIT and Economist)



Smart Cities and Smart Homes

Credit: Lux Reviews

Near-term areas:

Wearables

Voice

Healthcare

Transportation

Manufacturing

Security monitoring

Energy

...

A bit about the IoT technologies for reference

A few technologies related to IoT (near-term to longer term)

- **Current:** Programmable LEDs, sensors, controllers, emerging open source, ...
- **Current:** 802.11ad, Bluetooth 4.2, ZigBee, Z-Wave
- **Soon:** 802.11ax, Bluetooth 5, 5G: Faster, farther, more devices, less power hungry
- **Later:** Li-Fi (Light Fidelity): Super-fast line-of-sight transmissions

Useful things for the CIO to watch

1. Underlying protocols:

- Message Queue Telemetry Transport (MQTT) (the lingua franca of IoT)
- IPv6 (have a roadmap)
- Advanced Message Queuing Protocol (AMQP) (track)

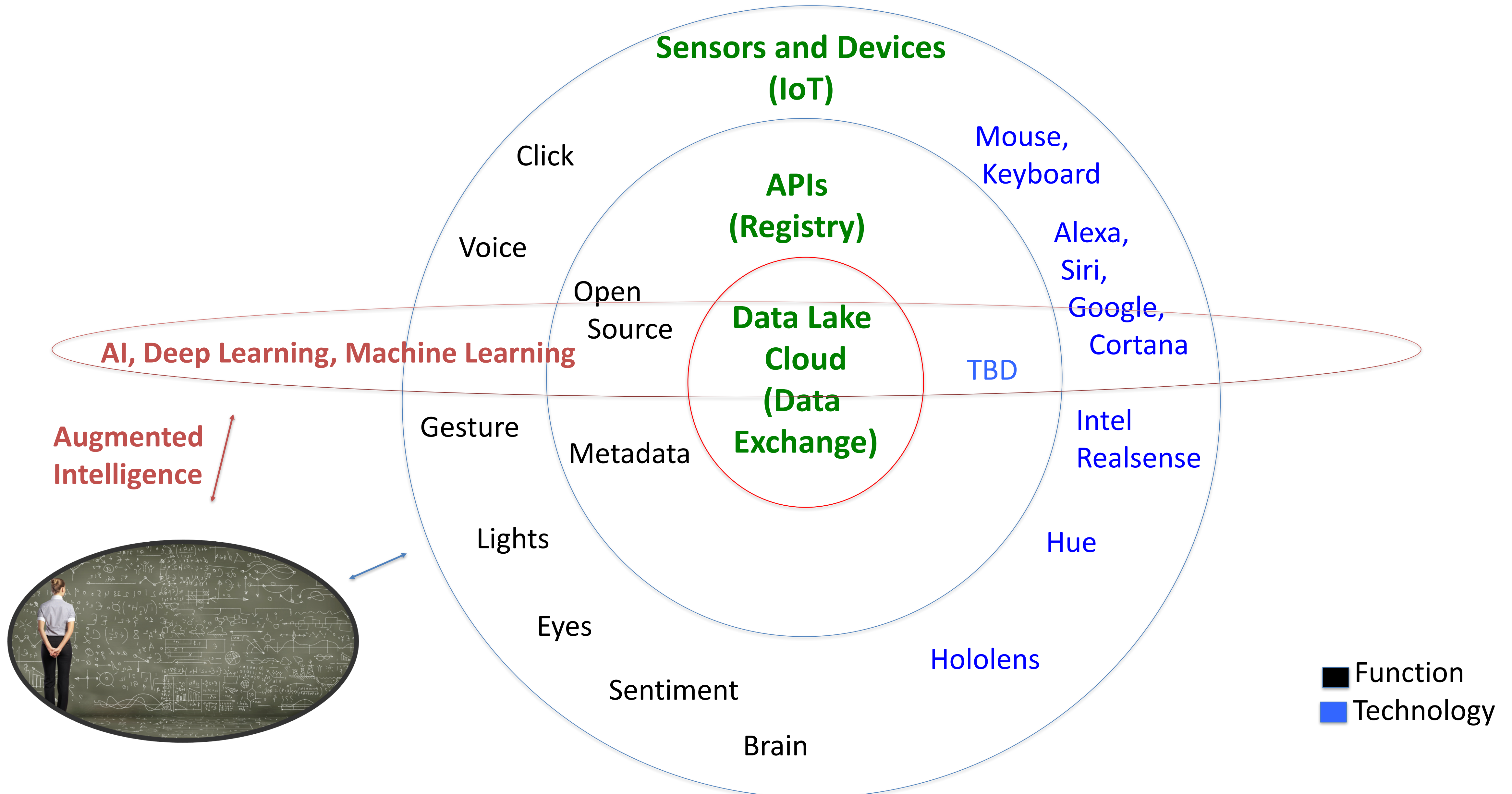
2. Platforms/OS: Contiki, LiteOS, TinyOS, SigFox, WiGig (for AR) (team and experiment)

3. Cyber Security:

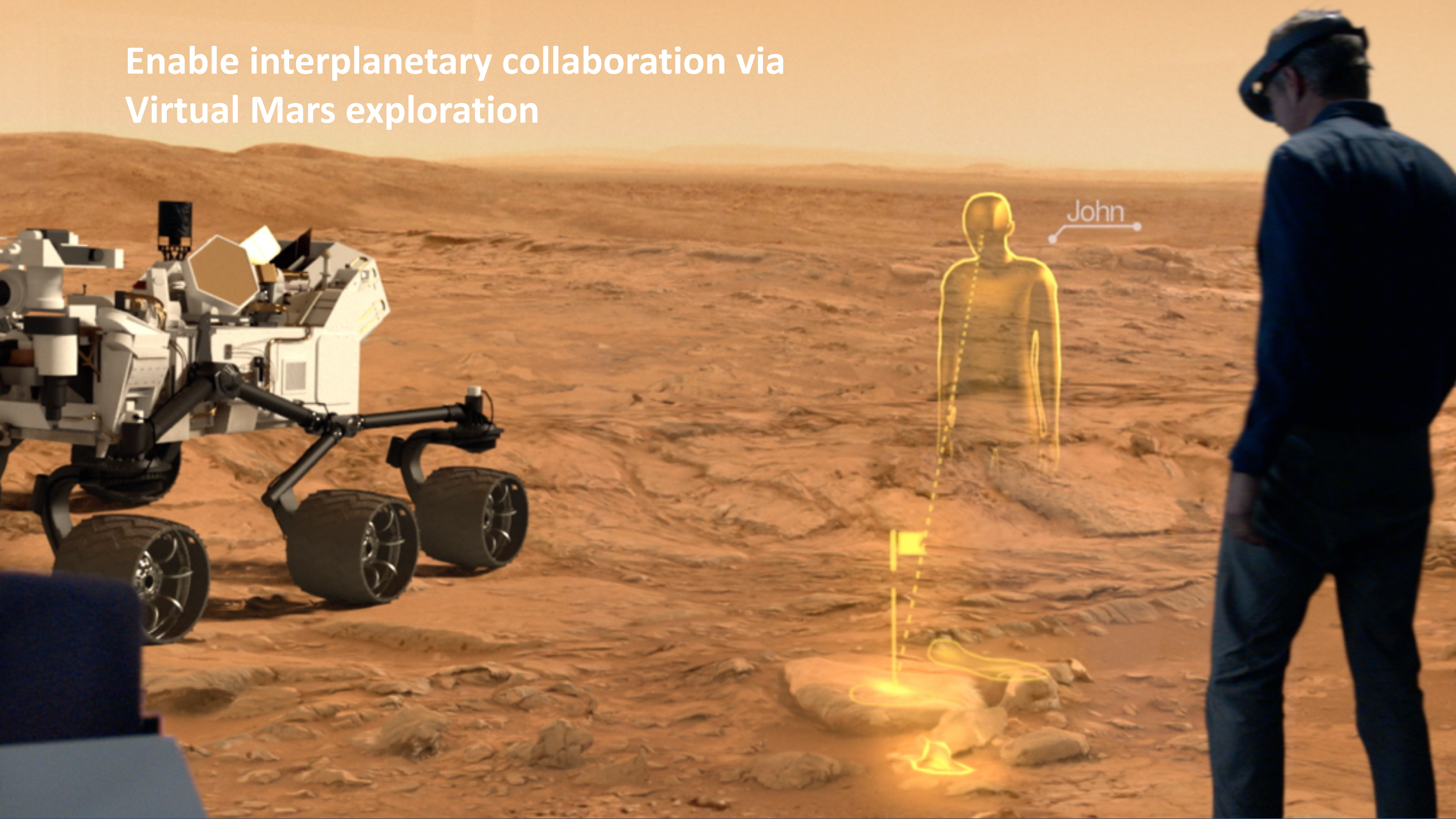
- FIDO (Fast IDentity Online) (helps with SSO and has broad industry support)
- MatrixSSL (for encryption)
- Firmware updates over the air (e.g. ensure SCOTA capabilities)

Using the architecture for 2018 and beyond

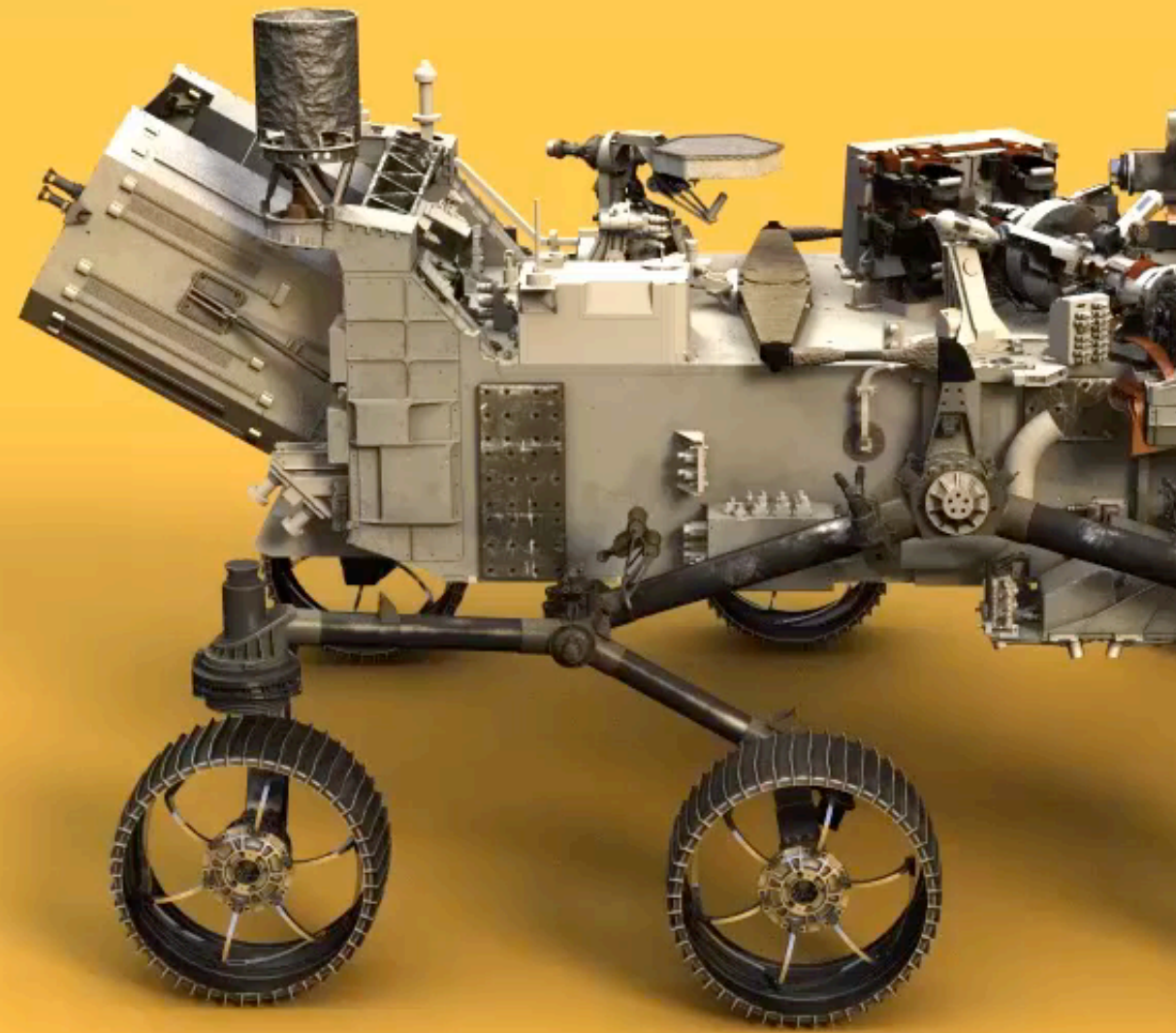
Leverages IOT, Programming, Smart Data, Cloud, and Augmented Intelligence



Enable interplanetary collaboration via Virtual Mars exploration



Our next mission to Mars



A cosmic background featuring a vibrant nebula with purple, blue, and yellow hues, set against a dark space filled with numerous stars. The nebula's structure is complex, with various filaments and knots of gas and dust.

Can experiments help answer the BIG questions?

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Mother Earth?

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an asteroid?

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Yes, if we partner and focus; go cloud first;
use analytics, IoT, and Augmented Intelligence;
and dare to try

Recommendations for how to benefit from IoT now

1. Think of IoT a business improvement initiative, not a technology initiative
2. We're still early in the IoT lifecycle so expect growing payback over time
3. Look for innovation through combinations (but that help you today)
4. Question Form and prototype quickly (do the easiest Use Cases first)
5. Team up newer and experienced people (home automation, "one-pizza teams")
6. Pick an IoT standard/platform; expect it to evolve and partner with providers
7. Expect to integrate technologies and standards yourself
8. Start now and celebrate progress (KISS and tell)
9. Look to apply Augmented Intelligence today for maximum benefit long-term

You can only win if you play