PERSPECTIVES

YOUR IT LEADERSHIP COMMUNITY





Tracking the Tech Megatrends: What CIOs Need to Know

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THE TECH MECATRENDS









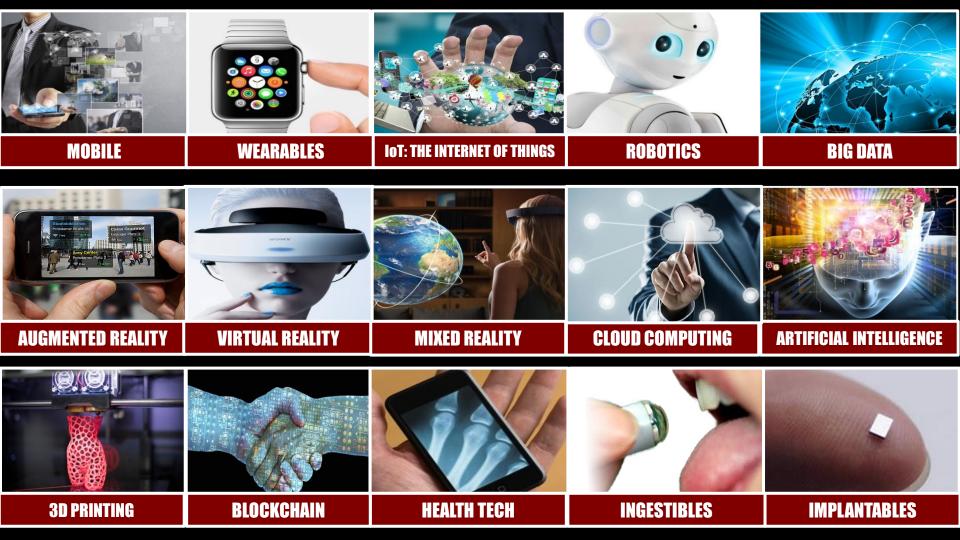
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Change Has Never Before Happened So Fast ...



AND IT WILL <u>NEVER</u> BE THIS SLOW AGAIN





PERMANENT TECH REVOLUTION

<u>GREATER</u> Number Of Tech <u>Quicker</u> Cycles Of Change <u>BIGGER</u> Economic Impact



Interdependent Innovations



#1 THE EXPECTATION ECONOMY

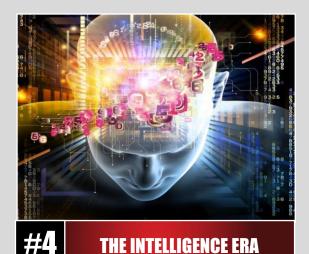




#2



DIGITAL'S NEW FRONTIER



MOBILE Has Changed ... EVERYTHING!



Remember The Most Recent Time You Had To Go WITHOUT Your Phone ... For 1 ENTIRE Day?



QUESTION:

Of <u>AII</u> The Changes That Mobile Has Created, What Has Mobile Changed The **MOST** Of AII?





It's Not How We've Changed To Mobile

Mobile's REAL REVOLUTION IS US!

It's How Mobile Has Changed Us

More Demanding!

Less Patient!

Lower Thresholds!

New Behaviors!



#InstaGrat: The Only Speed Is Real-Time Fast

From Starbucks Skip The Line . . . To Amazon's No Lines!



All-You-Can-Binge Access

Freedom & Control: No Limits ... No Restrictions!



Tap.

Snap.

Deposit

Watch Anytime. Anywhere. Instantly.



Better, Faster, Easier Processes & Business Models

Spotify

Friction-Free Experiences Simplicity Over Complexity

Question:

Digital Has Already Powered Computers, The Web, And Mobile. What Is Digital's <u>NEXT</u> Frontier?



Mega-

Trend



The <u>Physica</u>l World Is Digital's Newest Frontier

The Web Breaks Out Of The Box—<u>Outside</u> The Screen— And Into The World All Around Us

From Smartphones ... To Smart **EVERYTHING**

The Last 10 Years: Mobile



Connecting PEOPLE

The Next 10 Years: IoT



Connecting THINGS

We Are Taking The Smarts Out Of Smartphones ...And Placing Them Into Everything Else



IOT: Digitizing The Physical World A Physical Ecosystem Of Connected Objects, Products, And Places

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SIGILS?

SMART AGRICULTURE





BioSensors: Tiny Internal Sensors Caring For Us—Preventing Disease & Illness

The Web And Mobile Were Only The Warm-Up...

NUMBER OF MOBILE DEVICES PER PERSON

3

MOBILE DEVICES WORLDWIDE

9 BILLION

MOBILE ECONOMIC IMPACT

NUMBER OF POTENTIAL IOT PRODUCTS PER PERSON

200!

NEW PRODUCTS WORLDWIDE

3.3 TRILLION!

INT ECONOMIC IMPACT \$19-\$32 TRILLION!

For The Oncoming Tsunami Of IoT's Economic Impact!

In The Future: Any Object That Is Not Responsive, Not Interactive, Or Not Smart:



Will Be Viewed As ... Broken

Question:

Of All The Concerns On Emerging Tech, What Is The #1 FEAR?



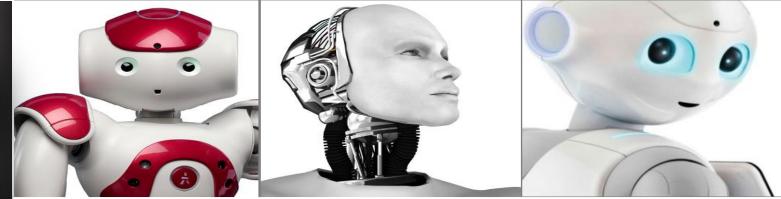


ROBOTS Replace Us!

(And Take Our Jobs)



Trend



Man-And-Machine CIVIZATION

The Rise Of The <u>Co</u>Bots!

Robots Will Connect Us

Robots Will Care For Us

ROBOTS WILL KEEP US HEALTHY





BactoDrones

ROBOTS WILL PROTECT US

AND, YES, <u>CO</u>BOTS WILL WORK WITH US



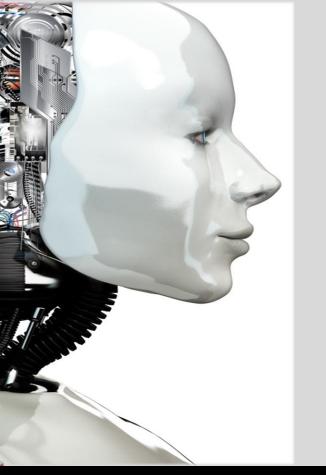
SWAT Bot Increases Safety for EMRs





Drones Support EMR Efforts





By Working TOGETHER, **Robots And Humans** Will COMPLEMENT **Each Other's Skills**



CoBots: <u>Co</u>llaborative Ro<u>bots</u>



Yes...And No! For The Most Part, Robots Will Be CoWorkers (CoBots) And Take Over Tasks That Humans Can't Do, Or Don't Do, As Well



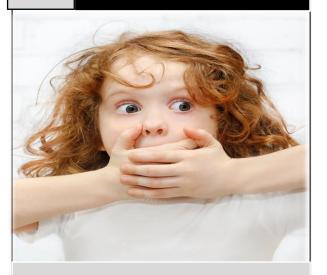
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Yes! As With All Tech Revolutions, Many Jobs Will Be Automated—But Faster. Massive Reskilling And Continuous Learning Is <u>MANDATORY</u>



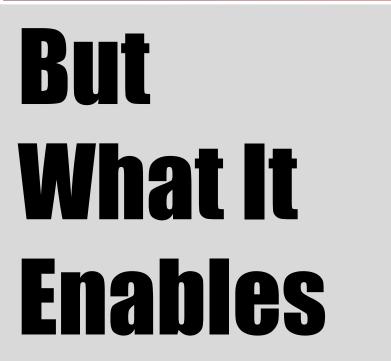
Will Robots Create New Opportunities?



Yes! Yes! Yes! Web Designers, Data Scientists, & App Developers Didn't Exist 30 Years Ago. Start Preparing—And Make This A HUGE \$\$\$ Opportunity

<u>As History Has Proven—And Robots Will Prove Yet Again:</u>

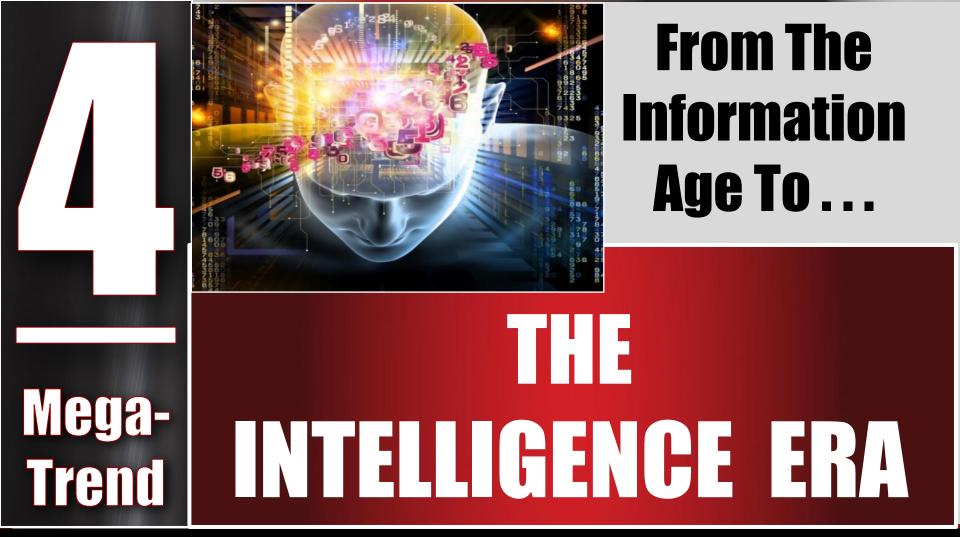
The Real Story of Automation Is Not What It Replaces





What PERCENTAGE Of Your Time At Work Is Spent On Mundane Tasks & Busywork That Doesn't Benefit The Bottom Line Or Leverage Your EXPERTISE?







Big Data: Capturing The Invisible Turning All The Aspects Of Our Lives Into Data To:

- 1. Better Understand Our World
- 2. Solve Problems That Have Forever Eluded Us
- 3. Create New Forms Of Value
- 4. Wield New Competitive Advantages

Data We Produce!



Data From Sensor-Laden Objects!

Data From Connected Health!





From Humanity With More Machines ... To Machines That Do More For Humanity



"In The Future, Every Decision That Mankind Makes Is Going To Be Informed By A Cognitive System Like Watson:

And Our Lives Will Be Better For It." Ginni Rometty, President & CEO, IBM



Al: Our Greatest Collaborator



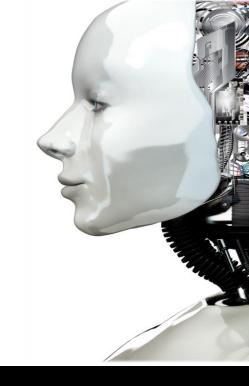
What is The **Most Compelling Reason That 21st Century Businesses Will Have To Adopt Big Data & AI**?





21st Century Businesses Live And Die By The Decisions They Make ... And How Quickly They Act.

Big Data & Al Drive Better Decisions.



The Issues, Opportunities, And Stakes Are MUCH Higher—And Highly Complex

Predicting Risk In Financial Markets

Anticipating Customer Behavior

Thwarting Terrorism

Personalizing Medicine

Managing Traffic

Treating Chronic Diseases

Optimizing Supply Chains

Ending Extreme Poverty

Competing Globally

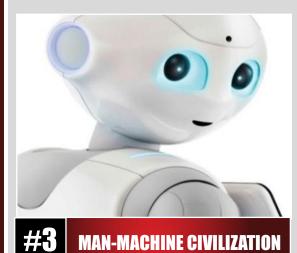
Climate Change

Preventing Pandemics



THE EXPECTATION ECONOMY







DIGITAL'S NEW FRONTIER





THE INTELLIGENCE ERA





Where Are You And Your Division Presently At With These Tech Trends? Pinpoint The Strengths And Gaps. Update Progress & Priorities Every 90 Days – 180 Days!

<u>Upskilling & Reskilling</u>

Don't Fall Into The "Skills Gap Trap": The Future Is Coming Way Too Fast! Preparing For The Future Is As Much Of A Priority As Are The Programs Of The Present.

<u>#Ownit!</u>

IT Is No Longer A "Business Enabler. You're Now A Strategic Driver Of The Enterprise's Success . . . #OwnIt!

TTANK You Very Much!)

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