

Transforming the Information Infrastructure: Build, Manage, Optimize.

FALL 2011



Anatomy of Cloud-Based Recovery, A Detailed Walk-Through

Kelly Baig, Director, Product Marketing SunGard Availability Services



Topics

Challenges with Recovery

Changing Recovery: The Opportunity with Cloud

Anatomy of Cloud Recovery

Adoption of Cloud-Based Recovery



Holistic Recovery Planning Demands Consideration of a Full Range of Failure Incidents



File Missing ... Application Failure ...

Datacenter Disruption ... Facility Outage



Protection Complexity is Increasing

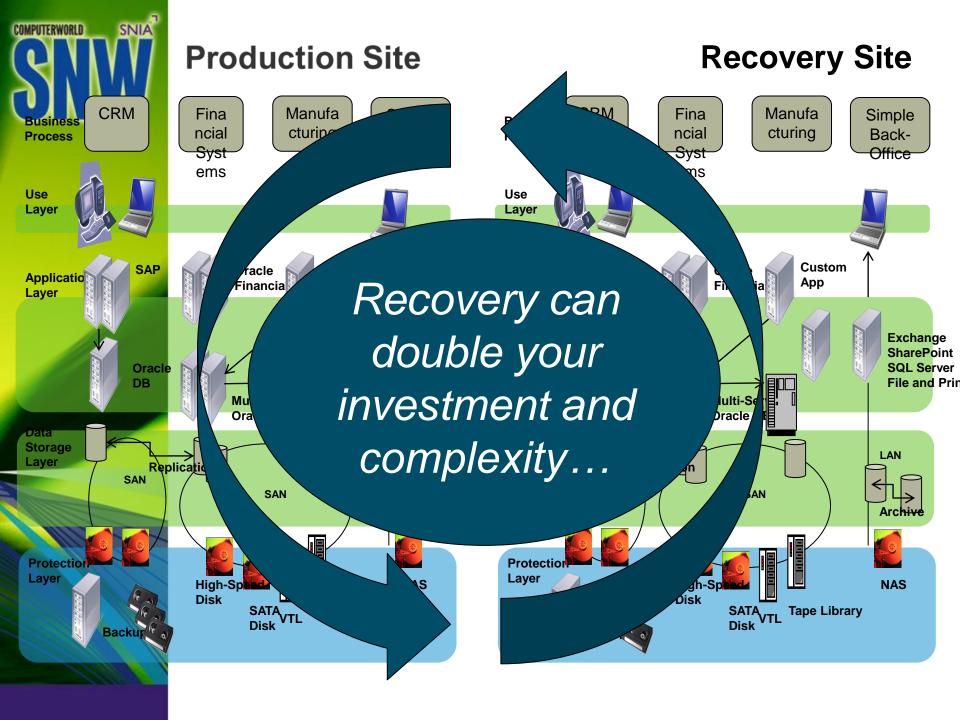
What methods do you use?

- Traditional backup
- Tape rotation
- Tiered disk-to-disk
- Replication
- Snapshot
- Archive
- Online services
- Separate BC/DR

The result in most environments: high complexity, cost, and administrative burden

without a consistent recovery result

Problem Scope: Typical Complex SNIA COMPUTERWORLD **Environment** Manufacturing CRM Financial Back-Office **Business** Systems **Process Use Layer** Custom SAP Oracle App **Financials Application** Layer **Exchange SharePoint SQL Server Oracle** DB **File and Print** Multi-Server Oracle DB **Data** LAN Replication **Storage** SAN Layer SAN **Archive Protection High-Speed** NAS Layer Disk **SATA Tape Library** VTL Disk Backup





Coherent Data **Recovery Requirements**



Procedures



... and demands resources which may be unavailable or too costly.



People



Backup Remains "Broken"...

Labor Intensive - Set up, on going management and problem resolution when the jobs fail

Costly - Purchases include Hardware, Software, Maintenance, Support, Training, Power, Space, Cooling costs

Off-Site Transit – Risk of loss for tapes transported off-site for recovery

The Never Ending Backup - More data is being backed up as growth rates continue to climb for all companies



....And Recovery Is Even More Challenging

Recovery is expensive, requiring dedicated staff + resources

Recovery is risky technically and operationally, tapes fail

Recovery is a thankless task – no upside, lots of downside

Devoting resources to recovery has opportunity cost



Data Points: The 2011 Digital Universe Study¹ 1DC 2011 Digital Universe Study² 1DC 2011 Digital Universe Study³ 1DC

- IDC 2011 Digital Universe Study, sponsored by EMC and published
- In 2010: Crossed the zettabyte barrier
- In 2011: Growth will surpass 1.8 ZBs (1.8 trillion GBs)
- 500 quadrillion "files" or containers
- Commercial organizations responsible for 80% of information
- Growth of data is more than doubling every two years
- Outpaces the growth of storage
- Growth of files is faster than growth of data
 - by a factor of 8 over the next five years
- IT staff resources will grow by <1.5



Topics

Challenges with Recovery

Changing Recovery: The Opportunity with Cloud

Anatomy of Cloud Recovery

Adoption of Cloud-Based Recovery



How SunGard Views Cloud: An Evolutionary Step

RaaS *before* the cloud

- Pay as a service
- Private
- Flexible
- Scalable
- Heterogeneous
- Vendor agnostic
- Online
- Application recovery

Cloud is a new platform that enables more cost-effective application recovery







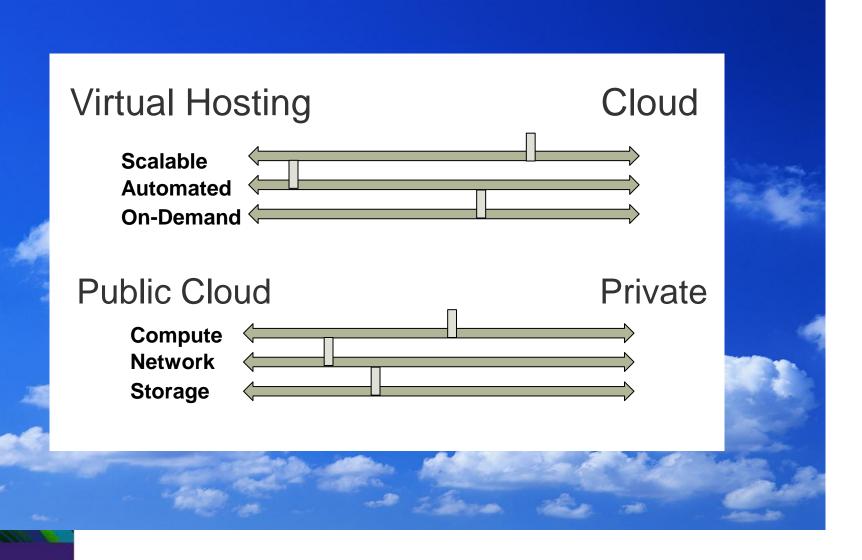
Cloud Defined: What is Sufficient Cloud Capability?

- Virtual infrastructure enables cloud
 - Automated provisioning
 - Compute, network and storage
- Enables a more affordable business model
 - Scale on-demand
 - Scale within reasonable timeframes – at least within same-day
 - Scale down as well as up
 - Pay only for what you use





Cloud Defined: Continuum of Capability





Resulting Cloud Models

- Public
 - Completely shared infrastructure
 - Compute, storage, networks
- Private
 - Completely private infrastructure even at the ESX Server level
 - Community cloud option
- Virtual Private Cloud (VPC)
 - Service provider hosts private cloud infrastructure for its clients



Key Drivers of Choices in the Cloud

Service providers are responding to these questions – rather than the strict cloud definition

Two Key Concerns:

What is the cost? Is it secure?



For Recovery, Cloud Platforms Lower Cost and Improve Scalability

What Cloud Changes

- Lower cost platform
- Faster response to real-time fluctuations on-demand
- Compute, network, storage
- OPEX rather than CAPEX investment
- Need to manage service providers – and define who has responsibility
- Need to balance secure (private) vs lowered cost (shared)

What Cloud Does Not Change

- Need to modernize data movement
- Need to analyze applications value and downtime business impact
- Need to tier applications and prioritize recovery investment
- Need for applications
 expertise to plan and
 implement successful recovery
- Need to maintain and test recovery procedures



Topics

Challenges with Recovery

Changing Recovery: The Opportunity with Cloud

Anatomy of Cloud Recovery

Adoption of Cloud-Based Recovery



Coherent Data **Recovery Requirements**



Prioritize
investment by
business value
to control costs





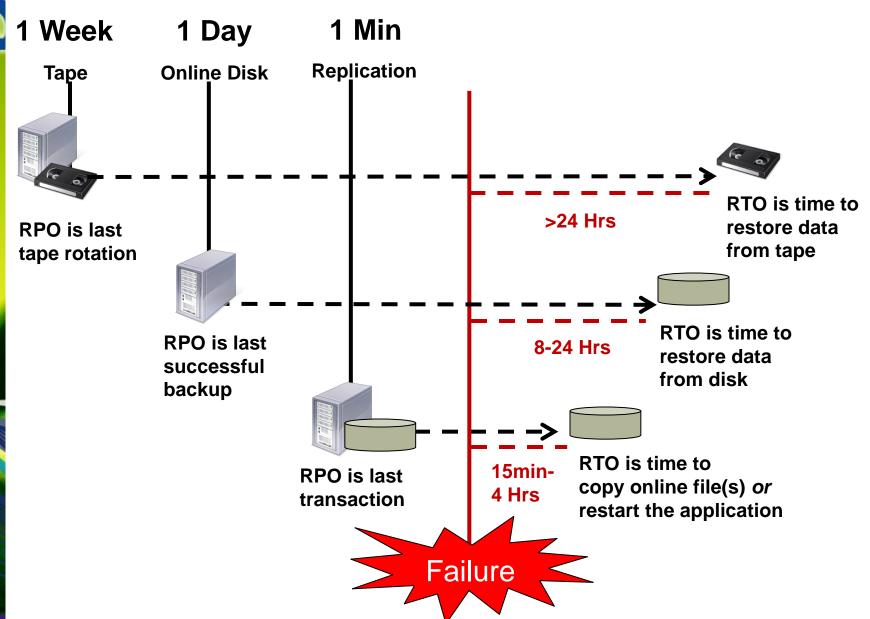


People

Capacity

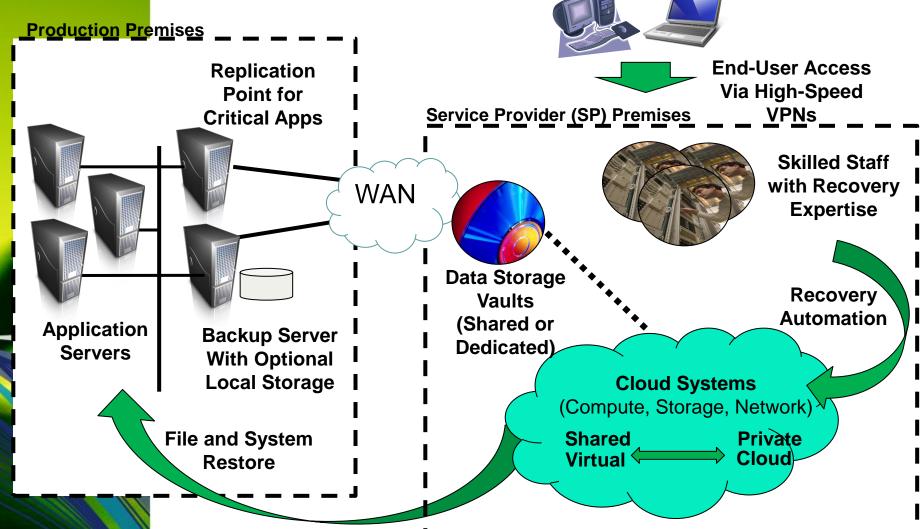


Data Movement Predicts RPO/RTO





Anatomy of a Cloud Recovery





Topics

Challenges with Recovery

Changing Recovery: The Opportunity with Cloud

Anatomy of Cloud Recovery

Adoption of Cloud-Based Recovery



Cloud: Who Owns the Compute Assets? Who Owns the Responsibility for Recovery?

- Differs by service provider
- Differs by client
- Sometimes, clients want to contract for the resources – but manage everything on their own
- Other times, clients want the service provider to handle everything for them



Advice for Controlling Cloud Recovery Costs

- Invest at the level of responsibility that you want
- Invest with the RPO/RTO service levels that you need
- Invest according to the business value of each application
- Add to your own recovery expertise and procedures
- Or, completely replace your need to operate recovery





Stepping Into Cloud

- 1. Evaluate business impact of applications
 - and tier
- 2. Establish RPO/RTO targets for each tier
- 3. Select data movement technologies which match RPO/RTO targets
- 4. Consider the cost-savings and expertise of service providers
 - Is the cloud flexible including virtual, cloud, hybrid infrastructure?
 - Is the responsibility level clear?
 - SLAs in writing?
 - How many actual disaster declarations have they managed?

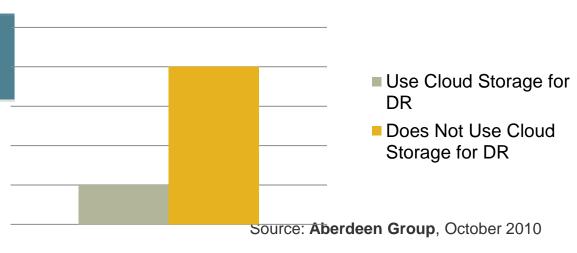




Adopters of Cloud Disaster Recovery...

Time to Resolve Downtime Events

Enjoy Faster Recovery Times



See Real Cost Savings

"Duplicating and maintaining [DR] infrastructure would have cost about \$190,000 over three years."

- Actual Customer

Are Ahead of the Game

"At least 40% of the midsize businesses that have developed an internal disaster recovery site during the past two years will migrate to a cloud-based site by 2012."

- Gartner Group. October 2010





www.sungardas.com

Kelly.Baig@sungard.com



Transforming the Information Infrastructure: Build, Manage, Optimize.

FALL 2011