

TELECOMS INNOVATION SUMMIT & AWARDS

23 May 2017, Marriott Hotel Grosvenor Square, London

A Review & Celebration of Global
Telecommunications Projects

8:30am - 3:00pm

**GTB Telecoms Innovation Summit &
Projects Showcase**

6:00pm - late

**GTB Telecoms Project
Innovation Awards**

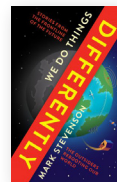
GUEST SPEAKER



Mark Stevenson

Futurist, entrepreneur, author, broadcaster
and expert on global trends and innovation

For more information about
Mark Stevenson visit
www.markstevenson.org



*'Stevenson wears no blindfold. His tools
are curiosity, open-mindedness, clarity
and reason. That makes his journey
intriguing... and ultimately exhilarating.'*

Chris Anderson, Curator, TED.com

ADVISORY BOARD



Sorabh Saxena
SVP
AT&T



Luis Jorge Romero
Director General
ETSI



Riku Salminen
CEO at Jongla
JONGLA



Nicolai Schaettgen
Managing Director
**MATCH MAKER
VENTURES**



Dr. Peter Meissner
CEO
NGMN Alliance



Ibrahim Gedeon
CTO
TELUS

MEET THE INNOVATORS



Roman Pacewicz
SVP
AT&T



Hubertus von Roenne
VP Global Verticals
BT



Franz Seiser
VP Core Network &
Services
DEUTSCHE TELEKOM



Dean Bubleby
Founder
DISRUPTIVE ANALYSIS



Dr. Ioannis Markopoulos
Director Innovation &
Project Management
FORTHNET



Dr. Takki Yu
Senior Manager
SK TELECOM



Tom Homer
Managing Director
TELSTRA UK



Dan Biddle
Former Director of
Strategic Innovation
TWITTER UK

LEAD SPONSOR



ASSOCIATE SPONSORS



EXHIBITORS



A CELEBRATION OF TELECOMS PROJECTS

GTB recognises the industry's most **innovative & successful project partnerships** between operators and vendors over the last 12 months and showcases the very best projects featuring entries from every corner of industry to reveal the latest innovations, be it application, design, network or product.

In 2016 **over 300 telecoms leaders** attended to celebrate collaborations and partnerships between operators and vendors whilst recognising the industry's commitment to delivering exciting and innovative services to its customers worldwide.

YOUR BUSINESS CASE TO ATTEND:

- ▶ **MEET 250+ EXECUTIVES FROM THE TELECOMS COMMUNITY**
Only at GTB Innovation Summit 2017 will you have the opportunity to meet with peers to share knowledge and hear from organisations who have implemented successful telecommunications projects globally.
- ▶ **SENIOR CONFERENCE:**
The GTB Innovation Summit 2017 prides itself in delivering a speaker line-up packed with world renowned experts representing companies at the forefront of innovation.
- ▶ **EXHIBITION & NETWORKING:**
Recognised businesses and innovative vendors will showcase their latest services and solutions.
- ▶ **PROJECTS SHOWCASES:**
This is a unique platform for companies to present the very latest telco projects to attendees with Q&A sessions ensuring you have the chance to speak directly to those managing projects and driving innovation.
- ▶ **EVENING RECEPTION & LUXURY GALA DINNER:**
The annual Awards Gala Dinner will return in 2017, bringing together the leaders from the most innovative projects from across the telecoms community for an exclusive evening of networking, fine dining and guest speaker. A truly unmissable opportunity to make new and top industry connections in an exciting and social environment.

NEW FOR 2017

- The newly extended and streamed programme will delve in detail into the new services, technologies and business models offering real revenues generation and competitive differentiation
- A carefully structured mix of keynote presentations, panel session and interviews will offer delegates the opportunity to learn more about the nominated projects, real-world, practical solutions, cutting-edge case studies with distinguished visionaries and offer direct access to industry leaders
- An unrivalled speaker line up of industry thought leaders from both established players and the new disruptive entrants and the panel debate format will allow for candid discussion and information sharing by peers

GET INVOLVED

For speaking opportunities or to receive a copy of the programme please contact:

Claire Tranah, Programme Manager, **GLOBAL TELECOMS BUSINESS**
+44 (0) 7747 012 119 | ctranah@globaltelecomsbusiness.com

For sponsorship opportunities please contact **GLOBAL TELECOMS BUSINESS**
+44 (0)20 7779 7227

Paul Collinson, BGM & Publisher: **pcollinson@globaltelecomsbusiness.com**
Gareth Morris, Sales Director: **gmorris@globaltelecomsbusiness.com**

AGENDA

23 MAY 2017, LONDON

8:45 **OPENING REMARKS FROM THE CHAIR**

9:00 **VIEW FROM THE TOP**

ADDING VALUE THROUGH INNOVATION: CALCULATING THE ROI OF THE NEXT BIG THING

Successful organisations know the significance of innovation in business, but the words evaluation and innovation are not often put together in one sentence. Most companies believe that measurement has a negative effect on creativity and innovation — it is seen as a control tool that harms, rather than supports, reflection and learning. It is more in hope than certainty that companies continue to throw good money after bad to discover the next big thing. This session will examine how to measure innovation results and outcomes to motivate the organization in current and future projects.

Moderator: **Luis Jorge Romero**, Director General, **ETSI**

Franz Seiser, VP Core Network & Services, **DEUTSCHE TELEKOM**

Roman Pacewicz, SVP, Offer Management & Service Integration, **AT&T**

Rhidian Williams, Senior Telecoms and Digital Marketing, **HUAWEI**

9:45 **INNOVATION PANEL**

DON'T INNOVATE, BUT CREATE A CULTURE OF INNOVATION

While many organisations focus on addressing problems, the most successful focus on raising the bar. One of the ways they do this is by creating a culture where innovation thrives. When this organizational strength is magnified, it can become a source of competitive advantage. Excellence in leading innovation has far less to do with the leader having innovative ideas; it has everything to do with how that leader creates a culture where innovation and creativity thrives in every corner. This panel will discuss the things leaders can do to foster innovation.

Moderator: **Ian Corden**, Director, **PLUM CONSULTING**

Ioannis Markopoulos, Innovation and Project Management Department, **FORTHNET**

Tom Homer, Managing Director, **TELSTRA UK**

Dr. Changsoo Choi, Senior Manager, Convergence Tech. Lab, **SK TELECOM**

10:30 **Networking Coffee**

11:00 **PROJECT SHOW CASE**

Comprises parallel interactive sessions featuring nominated projects that have achieved recognition for innovation. Focusing on key issues facing the industry in the development, management and execution of telecoms projects these sessions offer delegates the opportunity to benchmark their own project success against their peers.

TRACK ONE: ENTERPRISE SERVICE / SOFTWARE & APPLICATIONS INNOVATION

Project A: Kiribati Infrastructure Build Project

Andrew Kumar, CTO, **VODAFONE FIJI**

Project Partner: **GENBAND**

Project B: Enterprise Hybrid SD-WAN and MPLS Based IP VPN

Peter Agnew, Senior Innovation Manager, **COLT**

Project Partner: **VERSA**

Project C: South Africa Mobile Telephone Network (MTN) Radio Access Network (RAN) Managed Services (MS)

Sidney Arnold, General Manager, Network Operations, **MTN**

Project Partner: **Huawei**

TRACK TWO: CONSUMER SERVICE INNOVATION

Project A: Orange VR1

Amman Abid, Head of Strategic Projects, **ORANGE**

Project Partner: **STRAX**

Project B: mAutopraonice (mCarwashes)

Alen Gojceta, Director of ICT, **VIPNET**

Project Partner: **SEMPER TEHNIKA**

Project C: Better Care For Roamers

Pankaj Jain, Senior Manager IoT, International & Roaming Services, **VODAFONE**

Project Partner: **VODAFONE ROAMING SERVICES**

TRACK THREE: INFRASTRUCTURE SERVICE INNOVATION

Project A: Project A: Innovative vBRAS based on C/U Separation

Chris Mulley, Principal Architect, CTO Group, **ZTE CORPORATION**

Project Partner: **CHINA MOBILE**

Project B: Innovations In High Speed Transmission Technology

Dr. Kevin Smith, Transmission Futures & Innovation, **BT**

Project Partner: **HUAWEI**

Project C: Green Scheduler with Lean Carrier, a Paradigm Shift Towards Simultaneous Enhancement of Network Energy Efficiency and Performance

Dr. Takki Yu, Senior Manager, Network Technology R&D Center, **SK TELECOM**

Project Partner: **ERICSSON**

12:00 **Lunch**

13:15 **PROJECT SHOWCASE**

TRACK FOUR: SOFTWARE & APPLICATIONS INNOVATION

Project A: Adscanner Marketing Cockpit with IPTV data from A1

Marin Curkovic, CEO, **ADSCANNER**

Project Partner: **TELEKOM AUSTRIA GROUP**

Project B: Leveraging AI & AR Technologies for Better

Service Delivery

Gilbert Owusu, Head of Resource Management, **BT**
Prof. Hani Hagrass, Professor of Computer Science, Head
of the Intelligent Environments, **UNIVERSITY OF ESSEX**

Project C: CloudRAN based 5G UCNC Network
Andy Conway, Director of Network Strategy, **TELEFÓNICA**
UK

Project Partner: **HUAWEI**

Project D: Be Your Own Boss

Simon Peter Bukanya, Billing Channel Development &
Project Manager, **MTN ZAMBIA**
Project Partner: **SEAMLESS**

**TRACK FIVE: INFRASTRUCTURE SERVICE
INNOVATION**

**Project A: World-First 5G Millimeter Wave Inter-Cell
Handover Technology**

Dr. Changsoon Choi, Senior Manager, Convergence
Tech. Lab, **SK TELECOM**
Project Partner: **SAMSUNG**

**Project B: Gotthard Tunnel Project: Deploying a
Communication Network and Infrastructure**

Dino Alfaré, Head of Railway Systems Execution,
ALPTRANSIT GOTTHARD AG
Project Partner: **NOKIA SYSTEMS**

**Project C: Residential 10G EPON Network And
Conversion of Brownfield Network to FTTH**

Jaanus Erlemann, CTO, **STARMAN EESTI**
Project Partner: **NOKIA NETWORKS**

**Project D: Virtualised Consolidation Platform for
Messaging and VAS**

Osman Perksoy, VP Business Development & Sales,
TELENITY
Khairul Annuar Bin Zainal, Specialist Project Planning,
OOREDOO QATAR

TRACK SIX: WHOLESALE SERVICE INNOVATION
Chair: **Jason Mcgee Abee**, News & Content Editor, **GTB &
CAPACITY**

Project A: Network Infrastructure Virtualization

Erick Contag, Executive Chairman, **GLOBENET**
Project Partner: **JUNIPER NETWORKS**

**Project B: Tap&Go - Mobile Payment Platform
Solution**

Monita Leung, Chief Executive, **HKT PAYMENT**
Project Partner: **PCCW GLOBAL**

**Project C: Shortlisted Wholesale Service Innovation
Submission Submission**

14:30

MEET THE INNOVATORS

**AGILITY, EFFICIENCY AND DISRUPTION –
WHAT IF UBER BECAME A TELCO?**

The telecoms industry is in an incredible state of flux – that is a given. Revenues are down, traditional carriers are re-inventing themselves as technology companies while technology companies go OTT and are encroaching more and more on traditional telecoms revenues. We've all got used to, and probably sick of, talk about disruption and disruptors. This session brings together the innovators from other industries, the well known and the unknown to better understand how organisational agility can be the key to success and what it means for the economy at large.

Moderator: **Dean Bubley**, Founder, **DISRUPTIVE
ANALYSIS**

Dan Biddle, Former Director of Strategic Innovation,
TWITTER UK

Nicolai Schaettgen, Managing Director, **MATCH MAKER
VENTURES**

Riku Salminen, CEO & Partner, **JONGLA**

Hubertus von Roenne, VP Global Verticals, **BT**

15:00

CLOSING REMARKS FROM THE CHAIR

18:00

PRE-AWARDS DRINKS RECEPTION

19:00

DINNER AND AWARDS CEREMONY

GTB DINNER AND AWARDS CEREMONY

This pioneering event will bring over 300 global telecoms leaders together to celebrate the collaboration and partnership between operators and vendors.

Throughout the day summit showcases projects and innovation, whilst the awards later that evening celebrate collaboration and partnerships. Last year's winners included **Amazon Web Services**, **BT**, **Cellcom Israel**, **Cisco**, **Ericsson**, **Huawei Technologies**, **Nokia**, **Ooredoo Group**, **Ricoh**, **Shell**, **Sigma Systems**, **Syniverse Turkcell**, **Uber**, **Vodafone Group**, **Wipro** and many more.



ABOUT OUR SPEAKERS



Mark Stevenson

Futurist, entrepreneur, author, broadcaster and expert on global trends and innovation

Mark Stevenson is one of the world's most respected thinkers on technology and societal trends – helping you see where the world is going – and how to adapt. His many advisory roles include Sir Richard Branson's Virgin Earth Challenge, Civilised Bank, Atlas of the Future and The Institution of Mechanical Engineers.



Marin Curkovic

CEO

ADSCANNER

Marin Curkovic was born in Split (Croatia), but has lived mostly in Germany throughout his life. After earning his diploma in business administration at the University of Mannheim, he signed on at MEC, one of Germany's largest media and communications agencies as a trainee. Within four years, Marin Curkovic became Head of Strategy & Business Development for MEC, before spending one year as a Managing Partner for Maxus Germany. Since February 2017, he is now the CEO of AdScanner, a company he Co-Founded with his brother in 2012.



Dino Alfare

Head of Railway Systems Execution

ALPTRANSIT GOTTHARD LTD

As head of the railway systems execution at AlpTransit Gotthard, Dino Alfare is responsible for the main contractors for the railway system of the Gotthard base tunnel and the Ceneri base tunnel, the new railway link through the Alps. The railway system is consisting of railway track, catenary, 50Hz power supply, safety systems and communication system. With the opening of the Gotthard base tunnel, the world longest railway tunnel, 4G mobile communication was introduced. The background of Dino Alfare is project management in railway systems infrastructure and power plant projects.



Roman Pacewicz

SVP

AT&T

Roman Pacewicz is currently the Senior Vice President of Offer Management & Service Integration for AT&T Business Solutions. In this role, Roman is leading the team responsible for the transformation of the AT&T Business value proposition through the creation and development of the next generation services platform, Network on Demand. Additionally, his team is responsible for product prioritization, positioning, pricing, and experience integration across the entire AT&T Business Solutions portfolio.



Sorabh Saxena

SVP

AT&T

As the Senior Vice President of Software Development and Engineering at AT&T, Sorabh Saxena is leading AT&T's transformation to a software-based company. He leads the delivery of AT&T's Integrated Cloud (AIC), APIs, Data, Business Functions and other software platforms. Additionally, he manages delivery and production support of AT&T's software defined network.



Gilbert Owusu

Head of Resource Management

BT

Dr. Gilbert Owusu heads the Business and Operational Transformation Practice in BT, an award winning practice delivering innovative solutions for transforming BT's business and operations. He has a strong track record in applying new and emerging technologies to service operations. His research on the application of artificial intelligence, advanced data analytics, production management and operational modelling technologies to the telecommunications industry has been published widely in books, conferences and journals.



Hubertus von Roenne

VP Global Verticals

BT

Hubertus von Roenne is a long-time business professional in the Global Telecoms & Internet Industries. He led major international transactions for AOL Europe and then BT. In 2011 he was part of the team setting up BT's vertical strategy and practices and subsequently led first BT's Global Logistics Sector and then the Global Manufacturing Vertical. Since April 2014 he is Vice-President for BT's Global IoT Portfolio and responsible for all of BT's global industry (vertical) related activities. Hubertus studied law and philosophy in Heidelberg, New York and Berlin and was awarded a doctorate from Humboldt-University Berlin. A German national, Hubertus lives in Paris, is married to an English wife and has three children.



Peter Agnew

Senior Manager, Innovation

COLT TECHNOLOGY SERVICES

Peter Agnew has spent 23 years in the data and voice communication arena. Peter is responsible for innovation management at Colt, providing direction in the development of new and innovative platforms and services. Currently Peter is working on Colt's Software Defined Wide Area Networking (SD-WAN) developments with responsibility for delivering an excellent end to end customer experience, managing end to end requirements and acting as the voice of the customer. Peter is also a certified innovation facilitator.



Franz Seiser
VP Core Network & Services
DEUTSCHE TELEKOM

Franz is Vice President Core Network and Services at Deutsche Telekom Group Technology. In his role he is in charge to drive the development of innovative and efficient network architectures for DT in the areas of core network and service enabling, covering both fixed and mobile networks. Prior to this role, Franz held various management positions in the area of mobile core network and mobile network architecture in DT headquarters. Besides other tasks, he was deeply involved in definition, standardisation and introduction of 4G. Franz joined the mobile communications industry mid 2000 in Austria for preparations and introduction of 3G, moving on to DT headquarters in Germany early 2006. Before joining DT, he worked as System Engineer for PBX software from 1996, focussing on Enterprise VoIP issues from 1998, being based in Europe and U.S. (Silicon Valley). Franz studied Electrical Engineering and holds a M. Sc. degree from Technical University Vienna.



Luis Jorge Romero
Director General
ETSI

Luis Jorge Romero, Director General of ETSI, has more than 20-years experience in the telecommunications sector. At ETSI he has initiated a global standardization partnership for Machine to Machine communications, and has driven the implementation of the ETSI Long Term Strategy, an ambitious plan to prepare the institute for the future. Previously he has held diverse Director positions in Spain, Morocco and Mexico, predominantly with Telefonica. As Global Director for International Roaming and Standards, and Director of Innovation and Standards, he oversaw Telefonica's participation in global standardization activities, and participated directly in the work of the Next Generation Mobile Networks (NGMN) Alliance and in the GSM Association (GSMA). Before joining ETSI in July 2011, he held the position of Director General of Innosoft and was also a partner and board member of Madrid-based Innology Ventures.



Dr. Ioannis Markopoulos
Director Innovation & Project Management
FORTHNET

Dr. Ioannis Markopoulos holds a PhD in Telecommunications from the National Technical University of Athens, Electrical Engineering Department. He is a National Technical University of Athens, Electrical Department Graduate and a member of the Technical Chamber of Greece. Since 2007, he is also PMP certified. He has been working and leading numerous European and Domestic innovation projects in the domain of broadband telecommunications, value added services, management, etc. He has participated in the Federation of Hellenic ICT Enterprises, promoting frameworks capitalising on EU structural funds. He is currently the Director of Forthnet's Innovation & Project Management dealing with both innovation projects that advance Forthnet operations as well as with managing internal restructuring and investment projects.



Erick Contag
CEO
GLOBENET

Erick Contag brings over 25 years of sales, marketing, business development, strategy and corporate management expertise to GlobeNet, a fiber optic subsea cable system provider of low latency, international capacity serving the Americas. Mr. Contag has been responsible for managing C-level relationships and telecommunications / high-technology projects for start-up enterprises through large multi-national and Global 100 companies. He has proven success in starting and building high-tech businesses. In 2011, and again in 2013, Mr. Contag was awarded the Global Telecoms Business Power 100 Award, an honor bestowed upon the most powerful 100 executives in the telecom industry.



Rhidian Williams
VP, X Labs
HUAWEI WIRELESS SOLUTIONS

Rhidian Williams is VP, X Labs for Huawei Wireless Solutions. He leads market engagement and cross-industry collaboration for Huawei X Labs, the cross industry mobile solutions forum. Rhidian joined Huawei Technologies Co. Ltd in 2017. He has worked in the telecommunications industry for over twenty years, and has extensive experience in mobile strategy, product and partner management and marketing. Prior to joining Huawei, Rhidian was at Nokia, where he was Head of CRM for MixRadio, the global music streaming service. He held senior partner management roles in Nokia and in Three UK, where he led the corporate strategy team. He joined Cable & Wireless as a graduate recruit in 1994, launching Cable & Wireless Optus's GPRS network in 1999. Rhidian received his M.A. from Jesus College, Oxford, and also holds an MBA from Henley Management College.



Riku Salminen
CEO at Jongla
JONGLA

Riku Salminen is one of the industry pioneers working on new OTT messaging services. The journey of Jongla Messenger started already in 2009. Today Riku and his global team is on a mission to change how people communicate in the future and driving one of the most promising mobile messaging startups towards innovation and success. Riku Salminen has worked previously in the fields of Telecommunication, Media, Advertising, Gaming and Startups. Valuable experience to recognize user needs and solve them with the latest technology and great user experience. As an innovator and driver Riku has been his entire career involved in creating new digital innovations and businesses.



Nicolai Schaeftgen
Managing Director
MATCH MAKER VENTURES

Nicolai is an Entrepreneur with a strong background in digital industries. Today Nicolai is the founder of and Managing Partner at Match-Maker Ventures. Match-Maker Ventures is dedicated to scaling innovation by helping startups and corporates to collaborate. Prior to that Nicolai was part of the Global TIME (telecommunications, informatics, media and electronics) leadership team at Arthur D. Little where he helped his clients to innovate their businesses. In this position Nicolai headed globally the Mobile Commerce Competence Center. During his 7 years at Arthur D. Little Nicolai developed a profound knowledge and understanding of developing and implementing winning strategies. Nicolai advised multi-billion dollar companies and financial investors having gained strong experience in Board level interaction. Prior to ADL Nicolai worked in the investment department of Raiffeisen in Vienna. Nicolai is a German citizen, lives in Austria, worked in 22 countries and studied in Austria and the US.



Dr. Peter Meissner
CEO
NGMN ALLIANCE

Dr. Peter Meissner serves as Chief Executive Officer and Member of the NGMN Board. He is responsible for the overall management of NGMN's operations, the definition of the strategic direction towards the Board, the co-ordination of projects and work streams of the 5G work programme, as well as the representation of the NGMN Alliance in the telecommunications community.



Amman Abid
Head of Strategic Projects & Communication
ORANGE

Amman Abid has expertise in communications, managing strategic projects, business development and product management spanning two decades. Amman was appointed Head of Strategic Projects & Communication of Orange in 2014. He is responsible for developing communication strategies that help advance the Connected Objects & Partnerships' efforts to catalyse broad impact through internal and external communication activities, and regularly acts as a spokesperson as well as organising Orange conference events. Previously, he was the Senior Orange Branded Devices Manager, where he led: Orange/Intel smartphone programme for Europe; the first Orange branded Facebook smartphone for Africa, and was the global lead for the Orange Nura smartphone - the first device-partnership programme between Orange and China Mobile to deliver premium own-branded smartphones for the European market. Amman has a master's degree in Screenwriting from Bournemouth University and speaks English, and intermediate Urdu. Amman and his family live in London, United Kingdom.



Ian Corden
Director
PLUM CONSULTING

Ian is a Director with Plum Consulting, with over twenty years of experience in tier one business-technology consulting and the global telecommunications industry. Formerly with PwC Strategy Consulting (TMT) London, and Coopers & Lybrand MCS (Telecoms) London, also with extensive industry / international experience in senior management roles in telecoms, he has advised corporate and professional investment focused clients across numerous areas including: M&A / transactions support, spectrum auction management, regulatory policy and cost analyses, commercial / operational / technical due diligence, business and technology strategy development / alignment, strategic sourcing / vendor management, cost management, financial and operational modelling / benchmarking, portfolio management, business performance improvement, organisational restructuring, programme assurance, and expert witness. He has also advised non-telco sector clients in the development of digital enterprise solutions. He is particularly experienced in strategic analysis across the business – technology intersect, and his core interest is in business innovation / restructuring of the telecommunications industry to meet market, performance and investment goals. During the early part of his career, he worked in defence systems and mobile radio and was awarded the Bell Labs President's Prize for innovation at Bell Labs NJ USA in CDMA mobile radio access development. Ian holds PhD and BSc (1st Class Hons) degrees in Engineering and a Postgraduate Diploma in Management. He is a UK Chartered Engineer and a Fellow of the UK based IET.



Dr. Takki Yu
Senior Manager
SK TELECOM

Dr. Takki Yu is a senior manager in Access Network Lab of SK Telecom, while leading the R&D on advanced access network technologies. His primary interests are focused on advanced mobile communications including LTE-A Pro & 5G systems, internet of things, cell planning, software(virtualization)-based RAN, and communication signal processing. Before joining SK Telecom, Dr. Yu had extensive experience as a senior engineer in Samsung Electronics and a research scholar in Stanford University, working on development of LTE/IMT-Advanced systems. He holds a Ph.D. degree in electrical and electronic engineering from Yonsei University (Korea), and he is the author or a coauthor of more than 30 patent filings and more than 10 international papers.



Jaanus Erlemann
CTO
STARMAN EESTI

Jaanus Erlemann is Chief Technology Officer of Starman Group. He is managing Group Business and Technology Architecture unit, which is responsible for strategic product development and technology projects and lifecycle management of group technology platforms. Before joining Starman, Jaanus held various management positions in financial industry. Between 2006 and 2012 he was CIO and Head of Administration division at Swedish independent investment manager East Capital. Prior to that he was Chief Operating Officer and Member of the Board at Tallinn Stock Exchange and Estonian Central Securities Depository. Jaanus has Master of Science degree in Informatics from Tallinn Technical University.



Andy Conway
Director of Network Strategy
TELEFÓNICA

Andrew Conway is the Head of Network Strategy at Telefonica O2 UK Ltd reporting to the CIO. In this role, he is responsible for developing the strategy and evolution of the O2 UK core & OSS network towards 5G. Previously Andy led the Radio Access team, designing innovative capacity solutions for the 2012 Olympics and radio design of the 4G launch and the deployment of Self Organising Network (SON) solutions. Prior to joining O2, Andy held a number of senior positions in Nokia Networks and Cable & Wireless plc. Throughout his 25 year career in the fixed and mobile sector he has worked in roles in the Middle East, Scandinavia, the Baltics and the UK. He holds a master's degree in Communication Engineering, an MBA and is a Fellow of the IET and a visiting Professor at the University of Surrey.



Tom Homer
Managing Director
TELSTRA UK

Tom Homer is the Country Managing Director for the United Kingdom and Director of Global Enterprise and Services for the Europe, Middle East and Africa (EMEA) region. Tom is responsible for developing and driving the business strategy across EMEA, along with Telstra's relationship with multinational corporations in the region. Drawing on Tom's extensive experience in the Information and Communications Technology industry, since joining Telstra in 2011 Tom has spearheaded the company's expansion into new European territories as well as increased new business and driven significant growth. A senior technology services executive with more than 20 years' experience in IT and telecommunications, Tom joined Telstra from Reliance where he was Managing Director of the company's UK and Nordics operations. Additionally, he has more than 10 years' experience managing relationships with multinational enterprises at AT&T and Cable & Wireless.



Ibrahim Gedeon
CTO
TELUS

Ibrahim Gedeon is one of the global telecommunications industry's most colorful and respected executives. He has carved out an international career by combining tremendous insight and skill as an applied scientist with a lighthearted and thoroughly non-conventional approach to leadership. As Chief Technology Officer for TELUS, a leading national telecommunications company in Canada, he is responsible for technology strategy, service and network architecture, service delivery and operational support systems, as well as service and network convergence, and network infrastructure strategies and evolution. Under his leadership the TELUS wireless broadband network has become one of the best in the world. Within industry Ibrahim has held leadership roles and chaired many events in the IEEE and received the IEEE Canada's Outstanding Canadian Engineer Award in 2001. He serves on the board of the Next Generation Mobile Networks Alliance, the Alliance for Telecommunications Industry Solutions and the Institute for Communication Technology Management. He has a Bachelor's degree in Electrical Engineering from the American University of Beirut and a Master's in Electronics Engineering from Carleton University. In 2010, Ibrahim received a Honourary Doctor of Laws degree from the University of British Columbia. In 2014, he was elected as a Fellow of the Canadian Academy of Engineering (CAE) in recognition of his significant contributions to the field of engineering. He has been named five times to the Global Telecoms Business magazine's "GTB Power 100," a list of the 100 most powerful and influential people in the telecoms industry.



Dan Biddle
Director of Strategic Innovation
TWITTER UK

Dan Biddle is a Social Media Innovator and Strategist, delivering creative social and digital strategies and training for brands, agencies and broadcasters to optimise for the mobile, social audience. Prior to consulting, Dan was Director of Strategic Innovation at Twitter UK, driving innovation and creative solutions within media partnerships. Previous to that Dan was Director of Broadcast Partnerships at Twitter. Dan worked with TV and content partners to devise compelling new ways to pair broadcast with online audiences. As head of BBC Vision's Social Media, he developed social media strategies for the corporation's iPlayer and TV offerings. Dan's an old hand at developing online communities, and was the Social Media Producer for BAFTA-winning multiplatform production Virtual Revolution.



Prof Hani Hagras
Head of the Intelligent Environments
UNIVERSITY OF ESSEX

Prof. Hani Hagras is Professor of Computer Science, Head of the Intelligent Environments research group and Director of the Computational Intelligence Centre at University of Essex. He authored more than 300 papers in international journals, conferences and books. He is a Fellow of IEEE and Fellow of IET. His research has won numerous prestigious international awards where he was awarded twice by the IEEE CIS, the Outstanding Paper Award in the IEEE Transactions on Fuzzy Systems in 2006 and 2013. He has also been selected by the IEEE Computational Intelligence Society as Distinguished Lecturer. He is an Associate Editor of the IEEE Transactions on Fuzzy Systems, International Journal of Robotics and Automation, Journal of Soft Computing and Journal of Ambient Computing and Intelligence. He chaired various major international conferences. He received funding of about £8 Million in the last five years from ESRC, EU, Innovate UK, Taiwan Science Council and many industrial companies.



Alen Gojceta
Director of ICT Department
VIPNET

Alen Gojceta is ICT Director at Vipnet with the scope of establishing and growing a strong portfolio of commercial digital solutions and services. Alen is an ICT professional with more than 20 years in the industry, mostly on leadership positions, with a variety of experiences from entrepreneurship to sales management, including an 11 years career at IBM. Alen is an author of a number of professional articles and blog posts, mostly on marketing and technology topics. He is also an active speaker on conferences, lifelong learner and technology thought leader.



Andrew Kumar
Chief Technology Officer
VODAFONE FIJI LIMITED

Currently been 14 years at Vodafone Fiji, headed various sections and teams within Vodafone including the first rollout of 2G, 3G, 4G and LTE-ADVANCED networks at Vodafone in Fiji. Innovation is one of my key strengths and focus areas to drive the change around us by efficient use of technology. Fundamental objective being able to seize the opportunity and capture value by providing innovative services to customers. My main area of expertise is to drive change through innovation, develop talents through people as they are at the core of all we deliver and to be the first to take products out in the market. Through this, Vodafone had remained the number 1 service provider in Fiji and received international recognitions for innovation and for having the fastest network in Fiji.



Pankaj Jain
Senior Manager, IoT, International & Roaming Services
VODAFONE

Pankaj is a Senior Commercial & Technology leader with 22 years of international experience in delivering complex Consumer & Enterprise projects and propositions for converged telecommunications services. For last 5 years Pankaj has undertaken a number of Key commercial and technology roles within Vodafone including driving Vodafone to world leading position in 4G Roaming. Prior to his roles at Vodafone, Pankaj has worked at Hutchison 3G UK & Ireland, Reliance Communication India and Comverse Ltd Europe. He has played key roles within the Commercial, Products and Technology domains for these businesses spanning all the generations of mobile technology. Pankaj was born in India, however he has been living and working within Europe for the last 18 years.



Vinay Firake
Vice President & Global Business Head
WIPRO BPS, ENTERPRISE

Vinay Firake is the Vice President & Global Business Head for Wipro BPS, Enterprise, which spans across the Telecommunications & Media, Retail & Consumer Goods, Manufacturing & Hi-tech and Pharmaceuticals, Healthcare and Life Sciences verticals. In this role, he is responsible for the worldwide P&L for these businesses and has played a key role in transforming the business to its current size & scale through vertically aligned technology platforms. With over 22 years of diverse industry experience, Vinay has previously held various roles including the Global Head of Sales at Wipro BPS, during which he expanded Wipro's footprint across mature and emerging Markets. Prior to this, he led Wipro's European Enterprise Applications businesses and established it from its inception. Vinay has diverse experience across Operations, Finance, International Marketing, Sales, Consulting Delivery, Program Leadership, Account Management, building new practices. He has a stellar track record of growing businesses and has played a key role in establishing Wipro's BPS footprint across the Europe, APAC, LATAM, South Africa and India markets. During his tenure as the head of Europe for BPS, Wipro's European BPS business grew multifold from about 10 million USD in 2005 to over 200 million USD. Vinay holds a Masters in Business Administration (MBA) in Finance and Bachelor of Engineering (Computer Engg.) degrees and is currently based in Wipro's office in London.

Announcing GTB Asia Telecoms Innovation Summit and Awards 19 September 2017, Swissotel Merchant Court, Singapore



AWARDS CATEGORIES

This year's awards will celebrate the most innovative projects in a number of key categories:

INFRASTRUCTURE INNOVATION
SOFTWARE & APPLICATIONS INNOVATION
ENTERPRISE SERVICE INNOVATION
CONSUMER SERVICE INNOVATION
WHOLESALE SERVICE INNOVATION



LOCATION:

The London Marriott Hotel Grosvenor Square

Grosvenor Square, London, W1K 6JP

W: www.marriott.co.uk/hotels/travel/londt-london-marriott-hotel-grosvenor-square/

T: +44 (0)20 7493 1232

ROOM RATES:

Rates are £299 per night for a deluxe king room. These rates are inclusive of tax but exclusive of breakfast which is charged at £22 per person

TELECOMS INNOVATION SUMMIT & AWARDS 2017 FEES*

BRANDED TABLE OF 10	£5,500
FULL TABLE OF 10	£4,950
HALF TABLE (A TABLE OF 5)	£2,475
INDIVIDUAL SEAT	£495

*The fees include participation in both the Summit and Awards Ceremony

For sponsorship enquiries please contact:

Gareth Morris, Sales Director, Email: gmorris@globaltelecomsbusiness.com Tel: +44 (0)20 7779 7227