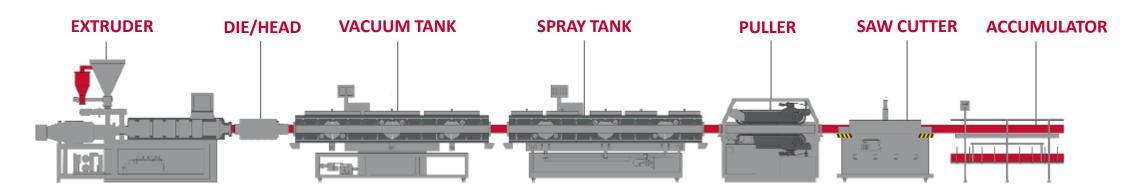
#### **IIoT's impact on the molding factory of the future**

May 10, 2017

Bruce Catoen, CTO, Milacron

# Complexity is constantly increasing



10 to 16 PLC controlled elements, 250 ft long lines

- Thinner, faster
- Higher temperatures
- Higher pressures
- Increased complexity
- Increased precision
- New resins

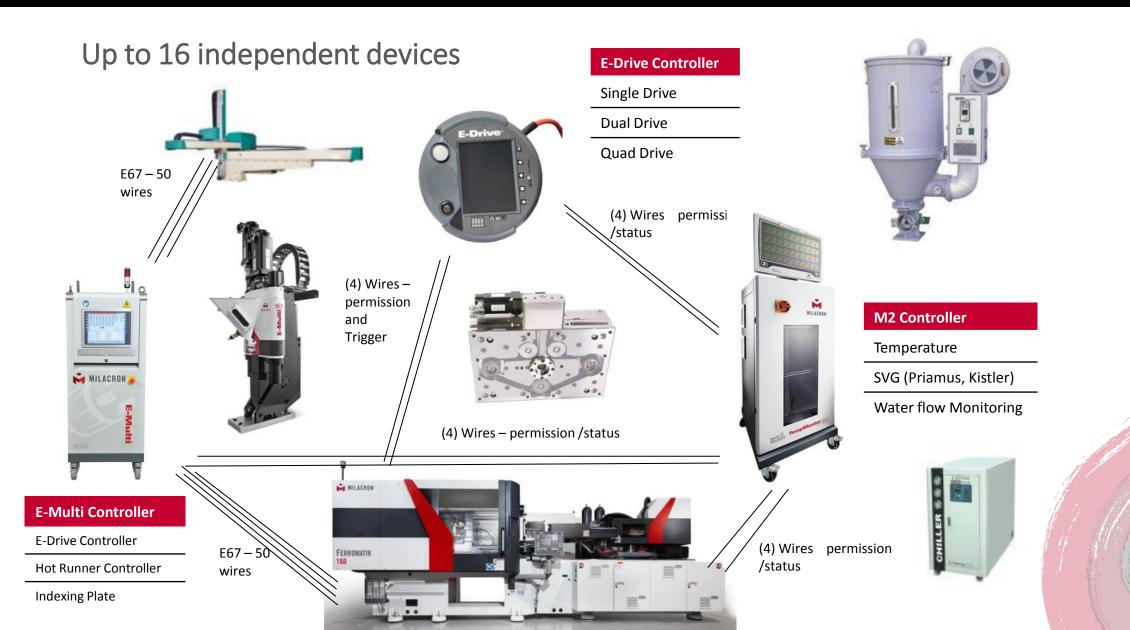
- Multi-material
- Higher cavitation
- Color change
- Reduced scrap
- Reliability



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### Workcell Today





Smart Solutions

# Aging, Skills declining and Wage Gap widening

- The average plastics professional earns significantly less than the average computer professional
- The average age of a plastics professional is 43 years with a median of 50
  - Expected employment growth is negative 5% vs national average of 6.5%
- The average age of a computer professional is 40 years but the median is 30 years.
  - Average employment growth is expected to be 13%

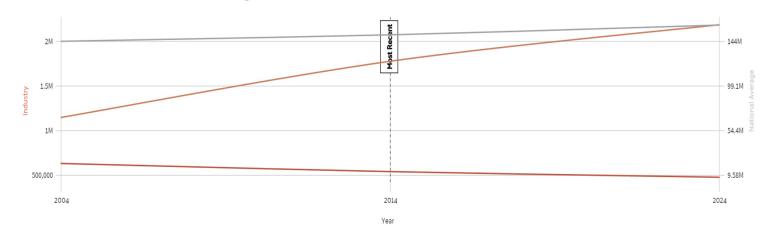




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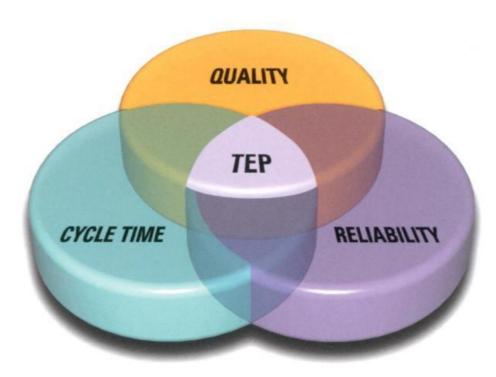
#### Job Growth for Plastics Product Manufacturing



Sources: Bureau of Labor Statistics and National Census Bureau

## Every % matters in today's factory





OEE Factor *	Average Molder	Top 10% Molder
Uptime /Reliability	84%	94%
Cycle time	95%	98%
Quality	96%	98%
OEE	76%	90%
	•	* OEE.com

#### The Impact of 1% OEE

1%	Baseline	Faster	Scrap	Uptime
Cavitation	48	48	48	48
Weight (g)	2.9	2.9	2.9	2.9
Cycle (s)	5.5	5.4	5.5	5.5
Uptime (%)	90	90	90	91
Scrap (%)	3	3	2	3
Impact		2M parts	2.2M parts	2.2M parts

# How IIoT can Help increase profits



Smart Solutions

Profit Lever	Smart Features	Key Benefits: 5-20% > OEE		
Uptime	<ul> <li>Remote service support</li> <li>Predictive maint. &amp; failure</li> <li>Proactive spare part orders</li> </ul>	Less Unscheduled Downtime Less Time to Maintain / Intervals Reduced Cost to Maintain, no rush parts Don't over-maintain Reduced Scrap and Quality Defects Accurate output data Faster Product Transition (Color Change) Faster Cycle Time Full cavitation running Eliminate sub-optimization Prevent subjective problem diagnosis		
Yield	<ul> <li>Out of specification flags</li> <li>Faster issue diagnosis</li> </ul>			
Performance	<ul><li>System optimization</li><li>Data driven decisions</li></ul>			
Energy	<ul> <li>Auto standby /shutdown</li> <li>Optimized color change</li> </ul>			
Reduced Part Weight	<ul> <li>Less process variation</li> <li>More balanced fill</li> </ul>	Reduced energy consumption Reduced waste		
Labor	<ul> <li>Automatic data entry</li> <li>Consolidated reporting</li> <li>Monitor from anywhere</li> </ul>	Reduced headcount Accurate output analysis Seamless data compilation		

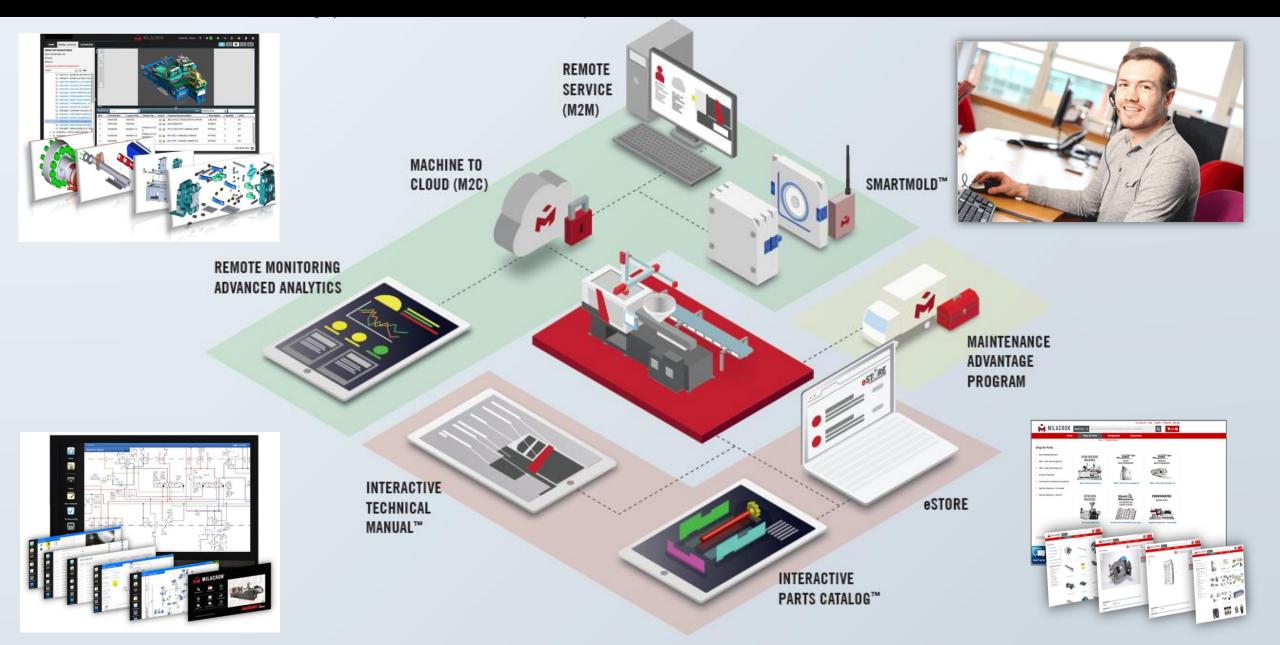
#### But IIoT must be Intuitive, Practical, Simple





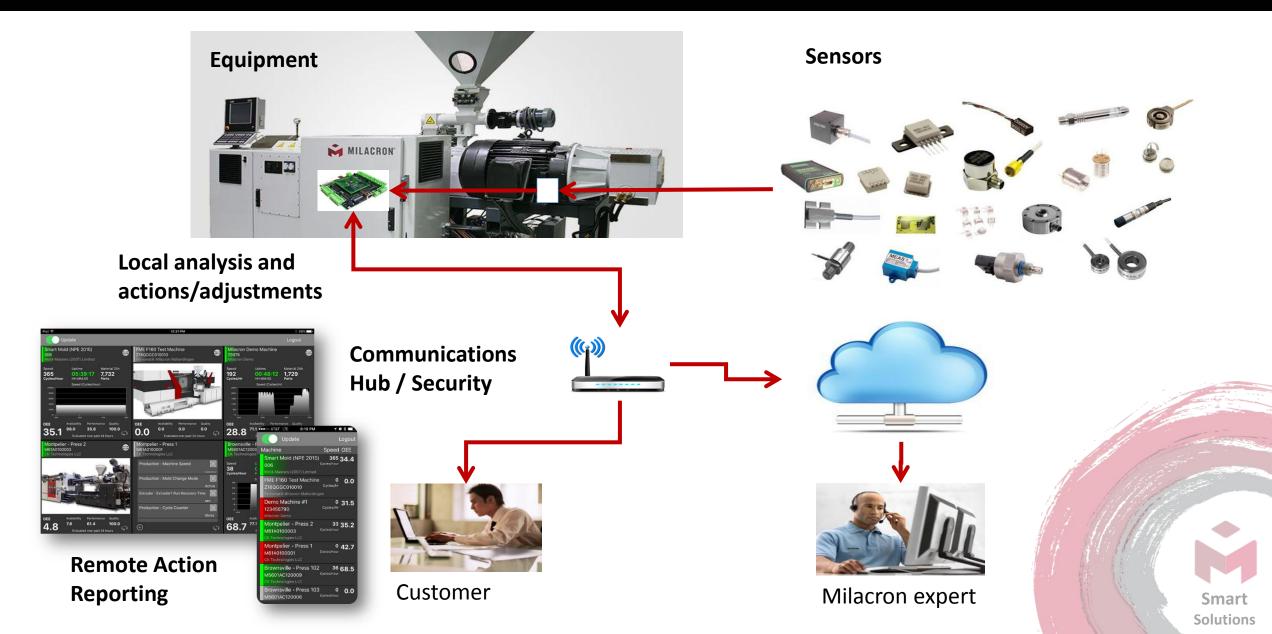
## IIoT is a tool to provide a Suite of Products





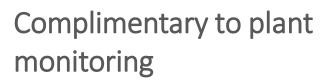
# Typical Smart Device configuration

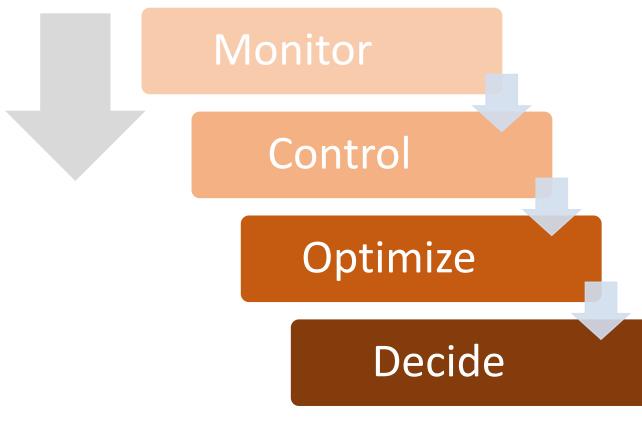




# What Smart Devices Do Differently







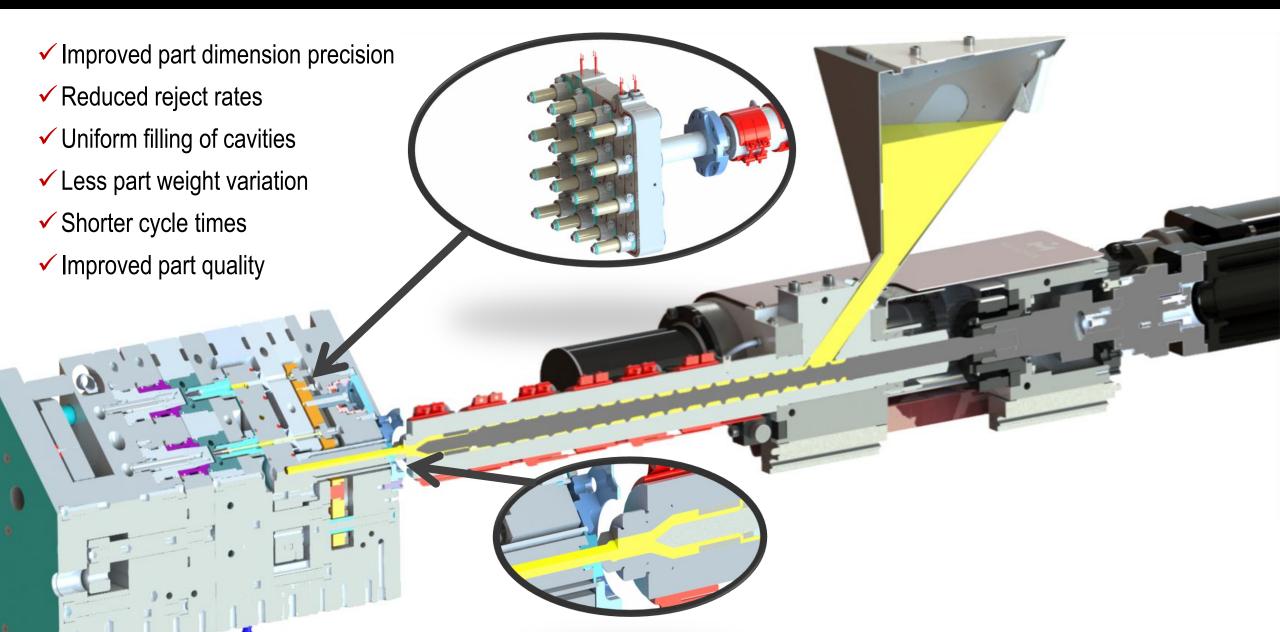
#### What can be measured now?

- Strain / deformation
- Vibration
- Acceleration
- Movement
- Pressures
- Sound
- Stop and start
- Amperage and load
- Air flow and vacuum
- Moisture
- Speed
- Temperature
- Power consumption
- Leakage

Sensors, Computing speeds, Single wire communication, The cloud, Security

# Example : Impact of homogenous melt



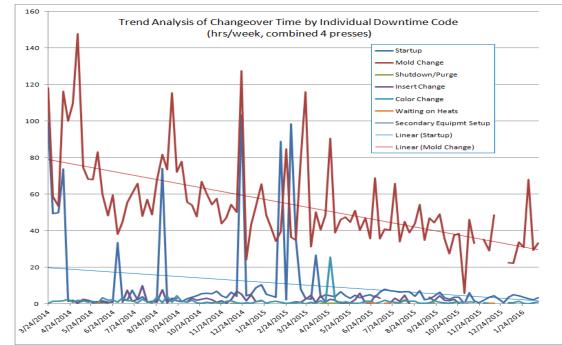


# Example: Impact of Smart Monitoring on OEE

- 4 presses equipped with smart monitoring of OEE 18 months ago
- OEE improved 9.8%
- Changeover downtime cut by more than 100%
- 80% of service calls handled remotely and resolved within the same day
- No rush deliveries for parts
- Remote loading of software
- Reduced labour for data input and consolidation

% OEE	Aug-14	Feb-16	OEE Increase
Press 1	64.4	79.2	14.8
Press 2	70.7	75.7	5.0
Press 3	64.6	71.6	7.0
Press 4	49.3	61.8	12.5

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#### Example: Smart Extruders

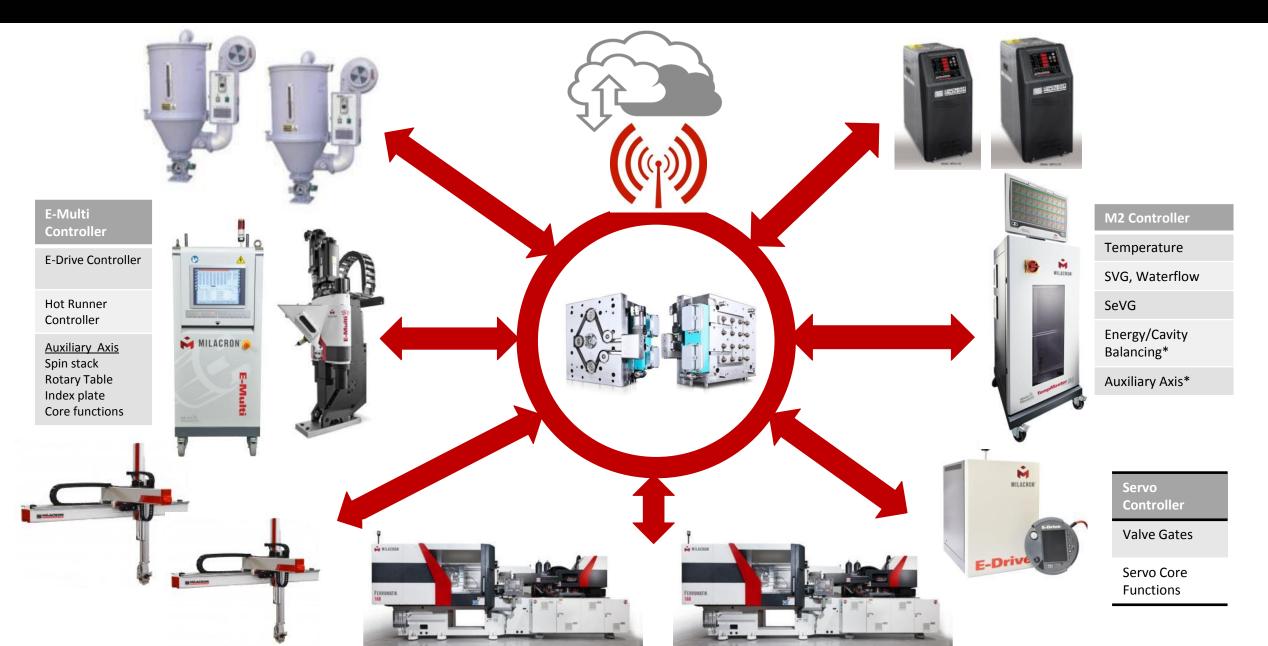






#### Smart Connected Workcell of the future





# Keys to Success / Adoption Challenges

- Get started with the basics, then add more features
- Needs to be easy to install and use
- Must solve problems
- Dollars for data does not work
- Standard and common Communications protocols are key (OPC-UA will help)

- Getting over the IT / Security hurdle
  - Trust for cloud computing
- Knowledge / Skills / training is a key
- Ask your suppliers for help



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#### IIoT will create competitive advantage



"Successful companies will use the industrial internet of things to capture new growth by increasing production, fuelling innovation and transforming their workforce" Paul Dougherty

