



Session 608: Making Technology Work for You

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Ecuhome



- Ecuhome is an alternative housing provider that provides affordable housing and support for people who have experienced homelessness
- 58 shared houses in Toronto
- 6 apartment buildings
- 500 units
- 40 Staff
 - 25 Housing support staff
 - 8 Maintenance staff



Goals for New Information System



- Integration: property and accounting
- Flexible design
- Easy to add new information / Create reports
- Strong accounting system
- Tenant management
- Building and work order management



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Purchasing Process



- Developed goals
 - Met with stakeholders
 - Housing providers
- Researched available software (13 vendors)
- Compared 5 solutions in depth
 - Arcori
 - HSC InSite
 - Propertyware
 - Yardi Voyager
 - NetSuite
- Recommended NetSuite



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NetSuite



- Designed as an “Enterprise Resource Planning” and “Customer Relationship Management” system.
- Highly flexible design to work with any organization's business processes
- NetSuite.org charitable giving arm
- 5 user package donated worth over \$50k / year
- Higher implementation cost, save on annual cost



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Pro Tips



- 10 year timeframe
- Users, users, users
- Cloud computing
- Mobile
- We do good work, start with free



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