### 2016 ONPHA Conference and Trade Show

604

Financial dashboards and ratios

**PRESENTED BY**: Ontario Non-profit Housing Association (ONPHA)





#### DashBoards – What are they?

- A dashboard is a visual display of performance on one or more objectives
- The display should provide consolidated information and arranged on a single screen
- A good dashboard allows for the information to be monitored at a glance.

#### **Key DashBoard Characteristics**

- The visuals should fit on a single screen and there is no scrolling required for the user
- The most important performance indicators and measures monitored
- Filtering and drill-down can be used in a dashboard to allow for further analysis
- Effective dashboards are easy to understand and use
- The displayed data is automatically updated without any assistance from the user

#### **OCH Experience**

- Implementation of ABW allowed OCH to focus on reporting metrics
- A sub-committee of Finance & Audit worked on identifying target audience, and dashboards that are useful, informative and valuable
- Design focus for dashboards included:
  - What form should the dashboard take
  - Maximizing audience understanding
  - Navigation, interactions, and capabilities of dashboard

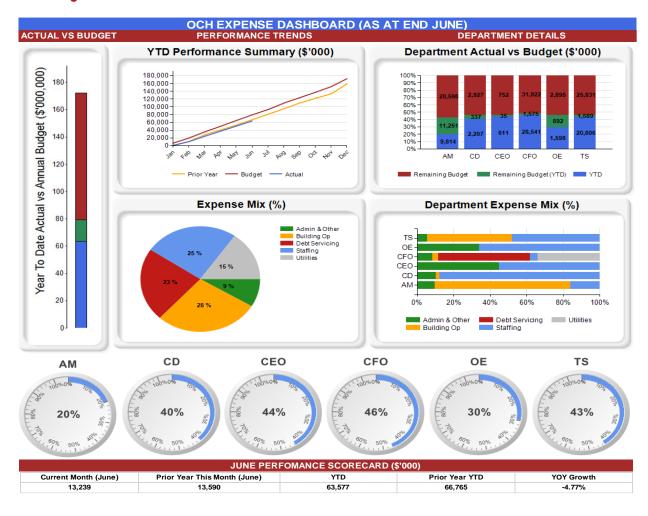


#### **OCH DashBoard Value Proposition**

Prime value consideration in development of OCH financial dashboards

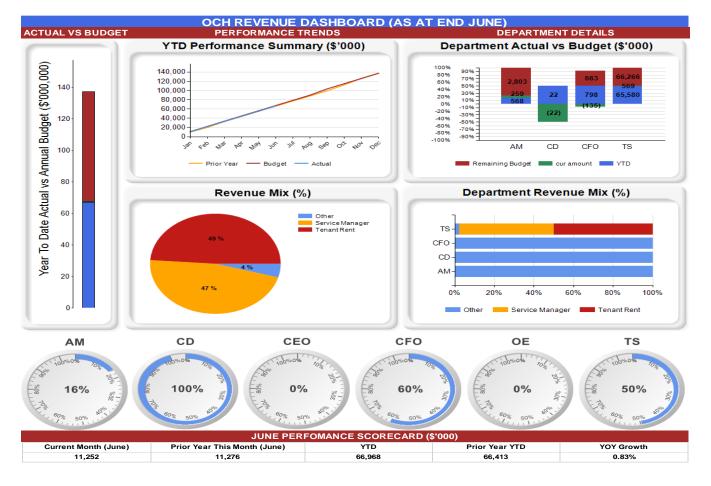
- Define what is important and measure it
- Communicate and educate on financial matters using visual aids
- Set goals and expectations for departments and individuals
- Identify issues and encourage action in a timely manner
- Communicate progress and success

### **OCH Expense Dashboard**



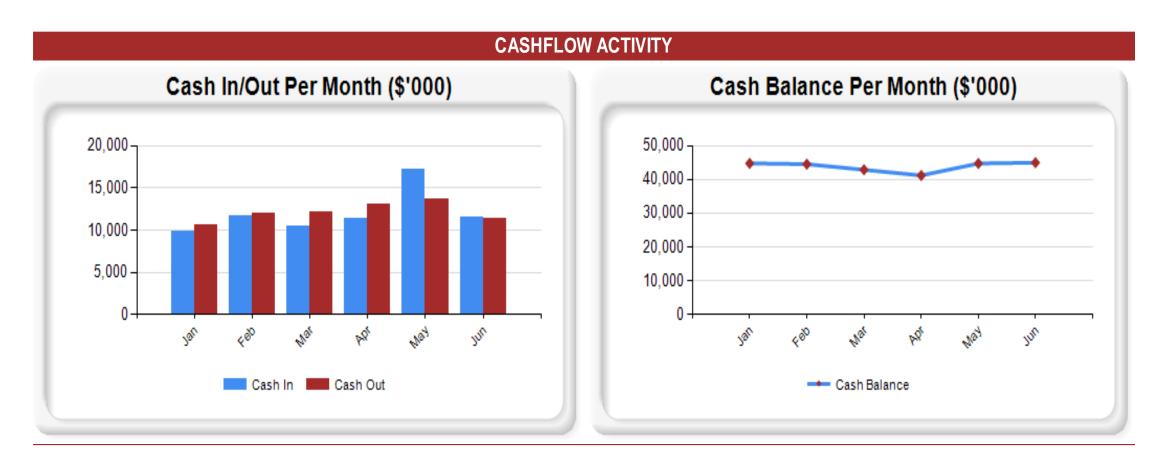


#### **OCH Revenue Dashboard**





#### **OCH Cashflow Dashboard**



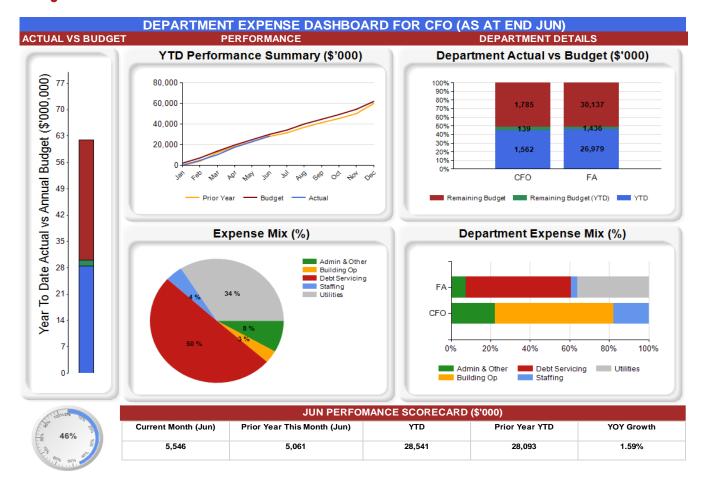


#### **OCH Financial Dashboard**

Ottawa Community Housing Corporation Financial Position Period ended Jun 30, 2016

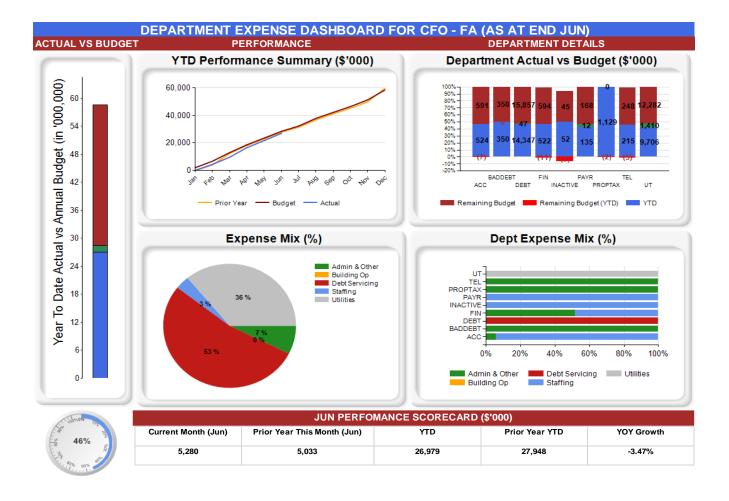
	ALL FUNDS				OPERATING FUND			CAPITAL FUND				GREEN FUND				
USE OF FUNDS	Budget (2016)	Actual YTD	Budget YTD	%	Budget	Actual YTD	Budget YTD	%	Budget	Actual YTD	Budget YTD	%	Budget	Actual YTD	Budget YTD	%
Debt Servicing	30,251	14,347	14,394	47%	30,251	14,347	14,394	47%	0	0	0	0%	0	0	0	0%
Staffing	35,776	16,108	16,686	45%	31,096	14,184	14,505	46%	4,396	1,838	2,049	42%	223	86	104	39%
Utilities	23,398	9,701	11,115	41%	23,398	9,701	11,115	41%	0	0	0	0%	0	0	0	0%
Building Operations	70,481	17,962	30,735	25%	21,954	9,058	10,260	41%	42,631	8,188	17,988	19%	3,385	(129)	1,369	-4%
Admin & Other	12,273	5,459	6,324	44%	8,070	3,933	4,358	49%	2,557	701	1,212	27%	41	41	19	99%
TOTAL SOURCE OF FUNDS	172,179	63,577	79,254	37%	114,770	51,223	54,631	45%	49,584	10,727	21,249	22%	3,649	(2)	1,492	0%
SOURCE OF FUNDS																
Service Manager	66,082	31,307	32,054	47%	63,457	31,307	31,729	49%	0	0	0	0%	0	0	0	0%
Tenant Rent	65,272	32,698	32,636	50%	65,272	32,698	32,636	50%	0	0	0	0%	0	0	0	0%
Other	6,017	2,962	2,949	49%	4,341	2,044	2,171	47%	400	217	200	54%	1,275	702	578	55%
TOTAL SOURCE OF FUNDS	137,371	66,968	67,640	49%	133,070	66,049	66,536	50%	400	217	200	54%	1,275	702	578	55%
Net Income (Loss)	(34,808)	3,390	(11,615)		18,301	14,826	11,906		(49,184)	(10,510)	(21,049)		(2,374)	703	(913)	

#### **OCH Department Dashboard**



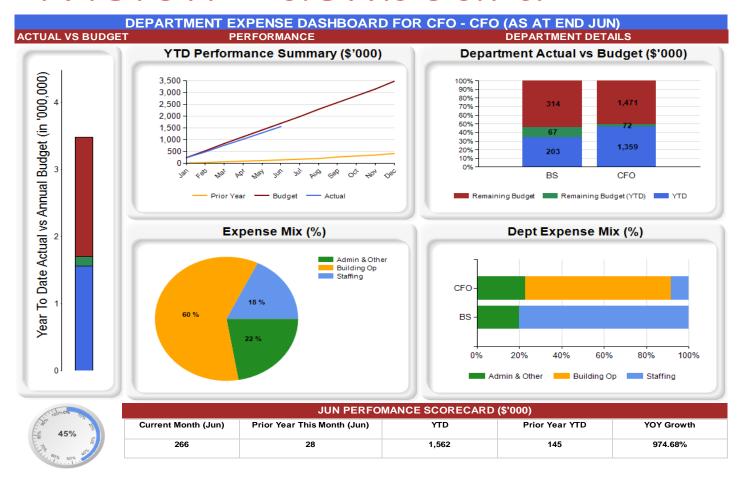


#### **OCH Division Dashboard**





#### **OCH Division Dashboard**





#### Financial Ratios – What Are They?

- A financial tool used to determine the relationship between financial statement items
- Learn more about an organizations financial condition
- Used for comparison purposes
- Financial statement items are divided by one another
- Statement of Financial Position ratios and Statement of Operations ratios

#### Financial Ratios – Who Uses them?

- Management
- Board of Directors
- Government funding agencies
- Banks
- Those involved with merger acquisitions

# Financial Ratios – Examples of Standard Ratios – Current (Working capital) ratio

Current Assets
Current Liabilities

Solvency - Debt to Net Assets

Liabilities
Unrestricted Net Assets

Profitability - % growth of surplus

Current Year Surplus - Prior Year's Surplus x 100
Prior Years Surplus



#### **Financial Ratios and Other Financial**

#### FINANCIAL RATIOS and CAPITAL STRUCTURE

		2016	2015	2014	2013	2012	5-YEAR ROLLING AVERAGE	
		\$	\$	\$	\$	\$	Trend	\$
LIQUIDITY (ASSETS)	Total Assets	\$14,171,587	\$14,408,328	\$14,697,167	\$15,088,960	\$15,311,195		\$14,735,448
	Assets That Are Liquid	\$906,529	\$861,320	\$742,216	\$716,384	\$678,088	1	\$780,907
	Days Cash and Investments on Hand	171.4	147.1	123.7	121.7	113.5	-	\$135
	Months Cash and Investments on Hand	5.7	4.9	4.1	4.1	3.8	1	5
	Total Unrestricted Liquid Net Assets	\$247,367	\$160,099	\$122,081	\$84,298	\$48,179		\$132,405
	Cash	\$156,294	\$289,318	\$297,314	\$168,801	\$237,623	\	\$229,870
	Internally restricted assets	\$0	\$0	\$0	\$0	\$0		\$0
	Current Ratio	2.20	1.56	1.41	1.43	1.24	-	1.57
	Change in Unrestricted Net Assets	\$87,268	\$38,018	\$37,783	\$36,120		-	\$49,797
RESERVES (ASSETS)	Short-term Reserves	\$403,662	\$449,416	\$419,395	\$253,100	\$285,802	1	\$362,275
	Long-term Reserves	\$0	\$0	\$0	\$0	\$0		\$0
	Capital Reserves	\$502,867	\$411,904	\$322,821	\$463,284	\$392,286	\ \	\$418,632
CAPITAL ASSETS (STATEMENT OF FINANCIAL POSITION)	Net Assets Invested in Capital	\$0	\$0	\$0	\$0	\$0		\$0
RESTRICTED FUNDS (NET ASSETS)	Net Assets that are Internally Restricted	\$0	\$0	\$0	\$0	\$0		\$0
	Capital Reserve	\$502,867	\$411,904	\$322,821	\$463,284	\$392,286	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	\$418,632



## Financial Ratios and Other Financial Analysis 2016 2015 2014 2013 2012 5-YEAR ROLLING AVERAGE

SOLVENCY - DEBT & OTHER LIABILITIES	Debt-to-Net Assets	54	87	118	173	311		149
	Short-term	\$481,657	\$463,008	\$372,074	\$336,045	\$315,528		\$393,662
	Long-term	\$12,716,498	\$13,198,155	\$13,661,165	\$14,033,239	\$14,369,284		\$13,595,668
PROFITABILITY & GROWTH (STATEMENT OF OPERATIONS)	Revenue Before Surplus Repayment	\$2,104,788	\$2,213,157	\$2,319,061	\$2,242,575	\$2,197,211	$\wedge$	\$1,846,132
	Surplus Repayment	(\$87,268)	(\$38,019)	(\$91,526)	(\$70,982)	(\$90,819)		(\$63,102)
	Revenue	\$2,017,520	\$2,175,138	\$2,227,535	\$2,171,593	\$2,106,392		\$1,783,030
	% Growth of Revenue	-7%	-2%	3%	3%	-	/	-1%
	Expense	\$1,930,251	\$2,137,121	\$2,189,752	\$2,149,305	\$2,181,150		\$2,117,516
	% Growth of Expenses	-10%	-2%	2%	-1%	-	/	-3%
	Surplus	87,268	38,018	129,309	93,270	16,062		\$72,785
	% Growth of Surplus	130%	-71%	39%	481%	-		116%



Trend