2016 ONPHA Conference and Trade Show

A Real World Look at Technology in Social Housing

Moderator: Peter Altobelli, Yardi Canada Ltd.

Panelists : Dana Farcasiu, Renfrew County Housing Corporation Christine Brutin, Haldimand-Norfolk Housing Corporation Wendy Duncan, Stoney Creek Community Homes





4th decade in designing and developing software solutions. Largest provider of technology for social housing providers in Canada.

Our Focus

Tech Innovation for Property Management

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- Established on January 1st, 2001
- County of Renfrew as Service Manager is the sole owner of the Corporation

Renfrew County Housing Corporation

- Team: 33 staff
- Present in 8 Municipalities across the County of Renfrew
- RCHC manages 978 units comprised of 19 apartment buildings and 384 single family homes
- RCHC territory spans on a 7440.81 km² land area
- Operates from three offices located in Arnprior, Renfrew and Pembroke







Teamup Online Calendar Vardi[®] (Property Management Software)

Technology at RCHC

- Yardi[®] (Property Management Software)
 - Yardi Coordinated Access[™]

Ameresco Asset Planning

Ameresco iAuditor (Mobility)

- Yardi Voyager[™] for Canadian Social Housing[™]
- Yardi Canadian Residential Regional Module[™]
- Yardi MPACTM (Municipal Property Assessment Corporation)
- Legal
- Yardi Advance MaintenanceTM (with mobility)
 - Inventory Control
 - Fixed Assets Management
 - Maintenance Scheduling
 - Inspections





Haldimand – Norfolk Housing Corporation

• Formerly known as the Haldimand Norfolk Housing Authority (1975-2001)



- Since 2001 an arm's length, autonomous housing corporation two municipal shareholders – CMSM and related municipality
- Team: 7 Member Board of Directors representing both municipalities and 13 staff members LHC with 17 housing communities – 391 units
- Manage 4 other small Non-Profit Housing Corporations on a fee for services basis (total of 11 housing providers in CMSM area)
- 5 Corporations managed=544 units (65.8% of total CMSM social housing units)

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Technology at HNHC

- Ameresco Asset Planning
- Building Automation Systems (17 LHC and NP sites + wireless)
- Halogen (Talent Management Software)
- Salesforce (Customer Relationship Management Software)
- Yardi Voyager 7S (in migration) Property Management Software
 - Yardi Coordinated Access
 - Yardi Voyager for Canadian Social Housing
 - Yardi Canadian Residential Regional Module
 - Yardi MPAC (Municipal Property Assessment Corporation)
 - Legal
 - Maintenance & Mobile Maintenance
 - Inspections & Mobile Inspections
 - Yardi Advanced Budgeting[™]
 - Construction Management

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Stoney Creek Community Homes Inc.



- Established in 1983
- 4 housing communities with 832 units
- Managing the portfolios of 7 non-profit housing providers
- Team: 10 staff members



Technology at SCCHI



- Clarity (Payroll Management Software)
- Yardi (Property Management Software)
 - Yardi Coordinated Access
 - Yardi Voyager for Canadian Social Housing
 - Yardi Canadian Residential Regional Module
 - Yardi MPAC (Municipal Property Assessment Corporation)
 - Legal
 - Maintenance & Mobile Maintenance
 - Unit Inspections & Mobile Inspections



"Someone is sitting in the shade today because someone planted a tree a long time ago." Warren Buffett CEO, Berkshire Hathaway Inc. "Technology is nothing, What's important is that you have faith in people, that they're basically good and smart, and if you give them tools, they'll do wonderful things with them."

Steve Jobs

Former CEO of Apple Inc.



"It is not the strongest species that survive, nor the most intelligent, but the most receptive to change."

P

R

Charles Darwin

(1809-1882) Scientist, Creator of the Theory of Evolution "Right now, offline and online are coming together because of smartphones."

Susan Wojcicki

CEO, YouTube, LLC

PERCENTAGE IMPACT ON THE SECURITIES MARKETS Revenue growth divisions.

TYU division

FRT division

550

320

450

145

784

2011

650

241

254

784

453

GHI

RDW

TRG

RTG

WEF

HRT

3296

"You're going to see relationships with technology across anything that's brand. I don't care if that's at home or what you wear. I just think it's a new fact of life."

Angela Ahrendts SVP of Retail, Apple Inc. "Never before in history has innovation offered promise of so much to so many in so short a time."

Bill Gates

Co-Founder, Microsoft Corp.





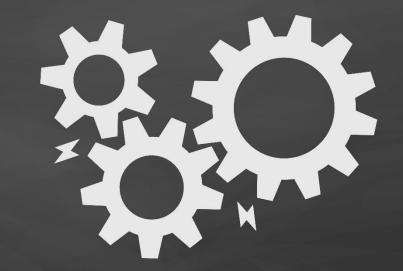
"The most effective way to do it, is to do it."

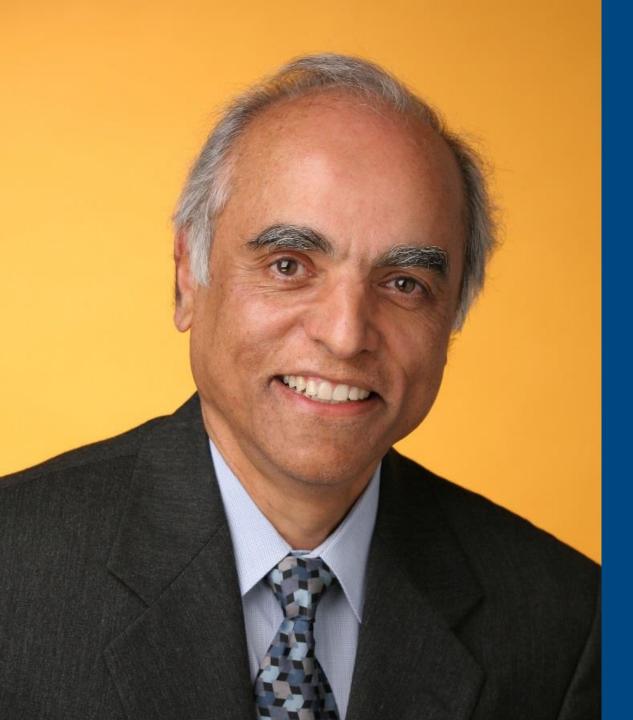
Amelia Earhart

(1897-1937) Aviation Pioneer & Author "Everything should be made as simple as possible, but not simpler."

Albert Einstein

(1879-1955) Theoretical Physicist





"My goal is the same as when I started the company. I want to create the best software solutions for property owners and managers. And I want the Yardi family of employees and clients to be leaders in the industry."

> Anant Yardi CEO, Yardi Systems Inc.

Thank you!

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