



Fiduciary Investors Symposium

GETTING BIGGER, GETTING SMARTER

May 11–13, 2015

Lilianfels, Blue Mountains, NSW

AGENDA

conexus*financial*
PTY LTD

Monday, May 11

6pm **Networking drinks**

Tuesday, May 12

8:30am **Registration**

9:00am **Conference opening**
Colin Tate, chief executive, Conexus Financial

9:05am **Bond yields are in freefall in Europe. Is Australia next?**
The RBA has cut interest rates and is expected to cut them some more. The falling Australian dollar also makes purchasing overseas bonds riskier. Does this mean that we should expect the yield on Australian government and corporate debt to fall to negligible yields, as has taken place in Europe?
Phillip Apel, head of fixed income, Henderson
Stuart Piper, head of fixed income, Jana
Tony Togher, chair, Commonwealth Group Super
Chair: Travis Schoenleber, managing director, Cambridge Associates

9:50am **The case for investing in global small caps**
Small caps present distinctive and attractive characteristics yet most institutional investors have a suboptimal exposure to this asset class. This session will explore the merits of a truly active, regionally-unconstrained investment strategy to small caps. It will ask what opportunities and challenges investment managers face in this space.
Joshua Bloom, portfolio manager, Sunsuper
Andy Flynn, co-portfolio manager of global small caps, William Blair
Janice Sengupta, chief investment officer, AonHewitt
Chair: Anthony Serhan, head of research, Morningstar

10:35am **Morning tea**

11:00am **Engineered smart beta strategies**
To what extent can an engineered smart beta equity portfolio be created that complements a fund's existing holdings and strategy? This session will explore factor-based investing approaches and whether the funding should come from active or passive risk budgets.
Matt Peron, senior vice president and head of global equity, Northern Trust
Kyle Lidbury, head of investment research, Perpetual Private
Alex Waschka, senior portfolio manager - economist, QSuper
Chair: Nick White, global director of portfolio construction research, Mercer

11:45am **How not to get crushed by a crowded trade**
Crowded investments have always posed risks for investors, but today - as unusually accommodative central bank policies herd investors together in the search for yield - they are among the biggest dangers lurking within portfolios. This session looks at ways of mitigating the risk of crowding in portfolio construction so as to achieve a more balanced performance during periods of volatility, while also aiming for fewer unintended exposures than those of a typical 'smart beta' portfolio. This session will incorporate table discussions.
Sasho Bogoevski, managing director, multi-asset solutions, AB
Chair: Colin Tate, chief executive, Conexus Financial

12:30pm **Lunch**

1:20pm **How should we value infrastructure?**

The high demand for infrastructure has led to concern at a pricing bubble and a greater scrutiny on the price to earnings multiples of some large headline deals. But are such metrics the be all and end all in infrastructure asset/ portfolio valuations?

Colin Atkin, executive director, portfolio manager for UTA, Hastings Funds Management

Jordan Kraiten, investment manager – infrastructure, HOSTPLUS

Chair: Andrew Killesteyn, consultant, JANA

2:00pm

When does a fund have the scale to insource investments?

A discussion of the size at which a fund has the economies of scale to manage assets in-house. What sort of governance does it require and what are the experiences of those who have tried it?

Brendan Casey, executive manager investment operations, Suncorp

Steve Freeborn, senior consultant, RiceWarner

Ian Lundy, chief investment officer, the Retirements Benefits Fund

Tim Macready, chief investment officer, Christian Super

Chair: David Rowley, editor, Investment Magazine

2:50pm

Afternoon tea

3:10pm

Institutional investors' attitudes toward equity market risk

A survey of 420 senior executives with the authority to make investment decisions worldwide on the subject of equity risk and the downside protection strategies they are using shows a myriad of factors influencing their decisions from extreme self-confidence to perceived career risk. This session will discuss the survey and explain why a greater emphasis on communication is crucial in today's market.

Jonathan Shead, head of portfolio strategists for Asia Pacific, State Street Global Advisors

3:50pm

Fund manager partnerships case study

Leading funds discuss co-investment partnerships. How much work do these partnerships need and what sort of opportunities do they bring for investors?

Michael Clavin, head of implementation at First State Super

Kristian Fok, executive manager – investment strategy, Cbus

Chair: Leigh Gavin, senior consultant, Frontier Advisors

4:30pm

The CIO Q&A

This popular and lively feature of the Fiduciary Investors Symposium allows for four CIOs to talk frankly on a range of topical, and sometimes controversial, investment issues.

Jonathan Armitage, chief investment officer, JANA

Stephen Merlicek, chief investment officer, IOOF

Con Michalakakis, chief investment officer, Statewide

Scott Tully, chief investment officer, Colonial First State

Chair: Colin Tate, chief executive, Conexus Financial

5:30pm

Conference close

6.30pm

Pre-dinner drinks – Darleys Restaurant

7.00pm

Conference dinner – Darleys Restaurant

Wednesday, May 13

- 9am** **Customisation of post-retirement – a future model to determine the optimal investment and consumption strategy**
Post-retirement investment and superannuation experts from Towers Watson and UniSuper have collaborated to create what they believe to be the most advanced stochastic model on investment returns and consumption strategy for Australian retirees. The model factors in choices of investing styles and insurance backed products, while also incorporating the different phases of retirement and the impact of the age pension.
Paul Newfield, senior investment consultant, Towers Watson,
David Schneider, head of research, Unisuper
Chair: David Bell, chief investment officer, Auscoal
- 9.40am** **Credit risk and reward**
Contrarian, bold and opportunistic, Brian Kloss will deliver an alternate take on fixed income portfolios that will portray strategies that treat it as an asset class that can generate high returns and reasonable alpha. His presentation will pay special attention to emerging market debt, global high yield, US high yield as well as the issues of short and long duration strategies credit quality and benchmarks.
Speaker: Brian Kloss, portfolio manager, Brandywine Global Investors
Chair: David Bell, chief investment officer, Auscoal
- 10:20am** **The low vol approach to unconstrained fixed income**
Unconstrained fixed income comes in several flavours and GAM aims for a low volatility top-down approach that takes a large number of positions all making incremental gains. These positions combine traditional fixed income, the use of foreign exchange as an asset class, convertible debt and derivatives to allow quick implementation of views. The aim is to generate a consistent level of performance regardless of the economic and market backdrop.
Speaker: Daniel Sheard, investment director, GAM
Chair: David Bell, chief investment officer, Auscoal
- 11am** **Morning tea**
- 11:20am** **Why invest in a combination of strategies when a single combined strategy is more effective?**
Combining multiple pre-defined investment strategies can result in overlap, contradiction and concentration. This session will explore how a strategy combining all desired attributes, be it a low risk, ESG compliant, high dividend or even a multi-factor approach could work.
Ruben Feldman, director business development, Stoxx
Alex Waschka, senior portfolio manager - economist, QSuper
Sonia Bluzmanis, investment manager, Colonial First State
Chair: David Rowley, editor, Investment Magazine
- 12pm** **How to integrate ESG policies into investment decisions**
A look at the approach and value drivers for integrating ESG into the Future Fund, revealing some of the key decisions made to date. It will look at where the wider asset owner industry will move to on this issue.
Joel Posters, head of ESG, Future Fund
Chair: Amanda White, editor of top1000funds.com
- 12:20pm** **What is the potential for universal ownership?**
The persistence of high debt levels among developed world governments, mirrored by the growing collaboration of pension funds and sovereign wealth funds worldwide would appear to give institutional investors a bigger role on the global stage. Are institutional investors

prepared for this role and what does it also mean for their influence of the world's biggest companies?

Ross Barry, head of research, First State Super

Saker Nusseibeh, chief executive, Hermes Investment Management

Chair: Amanda White, editor of top1000funds.com

1pm

Lunch

2pm finish