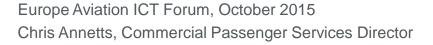


The role of Commercial Telecoms in the 'Connected Airport'





Heathrow – The UK's Hub Airport - in Numbers

75,000,000 passengers

11.5 km² site

184 destinations

900+ Organisations

24/7/365 operation

84 airlines

76,000 staff

2 runways



Heathrow Commercial Telecoms:

Products and Services for Passengers























Other Products and Services



















Telephony

Broadband Services Managed LAN Services Managed Wireless LAN Services Closed Circuit TV Services Flight Information Display Screen (FIDS)

Radio Services A-CDM

IPTV Services



What's on people's minds as they travel through the airport?

Which terminal?

Where do I drop my bags?

How do I transfer?

I feel like treating myself.

How much time have I got?

Can I smoke?

Which gate?

Where's a cashpoint?

How long will security take?

Where's check in?



The way passengers access our information has changed

From... To...







Wireless connectivity everywhere

Ubiquitous secure wireless connectivity 24/7/365.

Free, high speed, easy to access Wi-Fi services for all passengers

Real time operational information available to the whole airport community













Mobile provides opportunities for personalised journey assistance



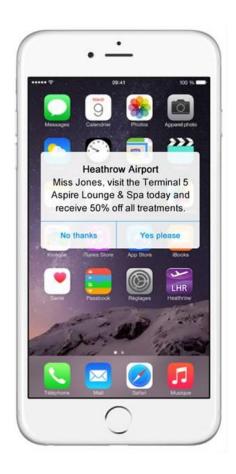








Mobile provides valuable new business opportunities in-terminal









And will continue to improve the whole airport experience







We have made big improvements in the data we hold about our passengers to power our innovations



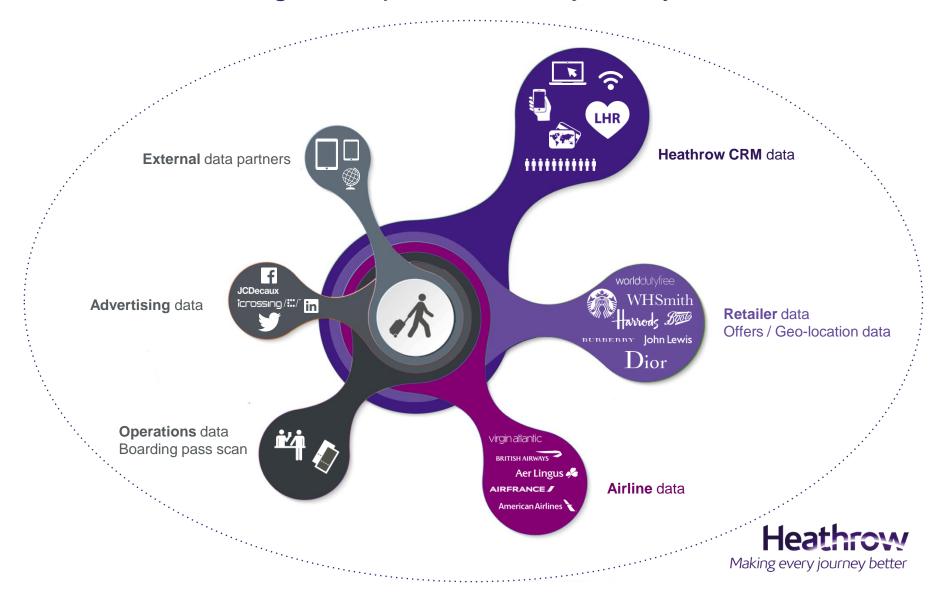


1.4m members

13m contacts



Our opportunity lies in joining up all these opportunities and data sources for greater personalised journeys



Commercial Telecoms 2016

Next Gen
Public Wi-Fi
and Internet

Heathrow Cellular

Commercialise Heathrow 4G Expand Digital Radio Offer









Heathrow

Making every journey better