

Generik

# **X**ACHealth

#### **An Ayala Company**

## **Connected Primary Care**

Christian Besler – Chief Digital Officer

Date: July 20 2017

HIMSS Philippines Community Event 2017

CONFIDENTIAL AND PROPRIETARY Any use or dissemination of this material without the expressed written permission of Ayala Healthcare Holdings, Inc.



#### FamilyDOC: Redefining Primary Care







2017 Total Clinics: 11

#### 11 ) [

2020

Total Clinics: 100

#### **Primary Care Model**

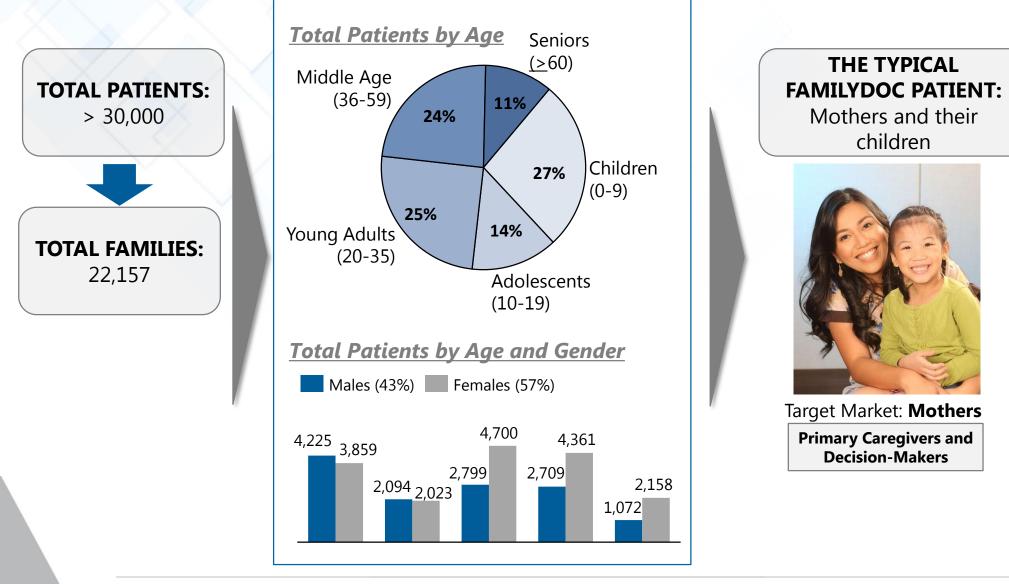
- 3-in-1 community-based clinic: consultation and simple diagnostics (laboratory and imaging), minor surgery, vaccinations and pharmacy
- Over 30,000 unique patients served since opening in Dec. 2015
- Affordable: 10-40% savings, with discounted members rates:

	FamilyDOC	Other Private Hospitals & Clinics
Consult Price	PhP 400 <i>With free follow-up</i> PhP 350 (members)	PhP 500-1000

- Use of proprietary system and Electronic Medical Records for efficiency and continuity of care
- Staffed by Primary Care Physicians with specialists (IM, Pedia, OB) on call for referrals

**X** ACHealth

#### **FamilyDOC in Numbers**



SOURCE: FamilyDOC Team



# Our unique model resulted in distinct requirements that current providers could not address



#### Lack of offline functionality

Poor broadband connectivity Shift to **manual record-taking** when offline



## Limited digital analytics capabilities

Limited insight into healthcare behaviors and patient outcomes



## Limited capabilities to integrate

Growing range of medical devices to be integrated in the clinics



#### **Zero flexibility**

Software **cannot adapt** to the changing clinical workflows



### **Dora in action**





### **Decision Support Systems**

Allergies: None 👘	
Sp02: 98% • Temperature: 36.5 • Pulse: 18 • Respiration: 18/min • Bmi: 25.31 • BP: 160/100mm[Hg]	
Imaging Examination Request	
Examination requested     Chest AP : 1 view   Chest PA and Lateral : 2 views   Forearm AP and Lateral   Prostate Ultrasound     Pelvis Ultrasound by Transvaginal Approach (Non OB)   Fetal Biophysical Profile   OB Ultrasound of the Pregnant U     OB Ultrasound of Pregnant Uterus, Follow-up (e.g evaluation of fetal size by measuring standard growth parameters et   OB >14wks (after 1st Trimestral) Transabdominal Approach- Single Approach   OB Additional Gestation   more	i dioni di ngi non or dototoping
Prescription (Rx)	(Click to enroll patient in protocol)
Today May 2nd, 2017 ⊕ CAPSULE - IBUPROFEN PARACETAMOL ⊕ RIFAMPICIN ISONIAZID PZA ETHAM - ACTIMED FO	CTABLET
Medication item	rymmary
RIFAMPICIN ISONIAZID PZA ETHAM - ACTIMED FCTABLET	000 Unet as Tolerated
Medication Dosage	Chest PA and Lateral : 2 views
Frequency	CAPSULE - IBUPROFEN PARACETAMOL Take 1 tablet, every 4 hours for 7 days
1x • a day • For 180 Days   Sig. Take 1 tablet, 1x a day for 180 days	RIFAMPICIN ISONIAZID PZA ETHAM - ACTIMED FCTABLET Take 1 tablet, 1x a day for 180 days



## **Recommended Diagnostics**

Sp02: 98% • Temperature: 36.5 • Pulse: 18 •	② 6 mins remaining
Imaging Examination Request	Risk Factors Patient at high risk of developing
Examination requested	HYPERTENSION (Click to enroll patient in protocol)
Chest AP : 1 view Chest PA and Lateral : 2 views	Summary
Pelvis Ultrasound by Transvaginal Approach (Non OF	Weight loss
B Ultrasound of Pregnant Uterus, Follow-up (e.c May 2no. (CAPSULE Wks (after 1st Trimestral) Transabdo PZA ETHAM - ACTIMED FCTABLET	FHS Diabetis   FHS Hypertension
	Tuberculosis of lung, without mention of bacteriological or histological confirmation
Medication item	Chest Rales
RIFAMPICIN ISONIAZID PZA ETHAM - ACTIMED FCTABLET	Diet as Tolerated
Medication Dosage	Chest PA and Lateral : 2 views
Take * 1 tablet *	Afb sputum
Frequency	CAPSULE - IBUPROFEN PARACETAMOL Take 1 tablet, every 4 hours for 7 days
Ix * a day * For 180 Days   Sig. Take 1 tablet, 1x a day for 180 days	RIFAMPICIN ISONIAZID PZA ETHAM - ACTIMED FCTABLET Take 1 tablet, 1x a day for 180 days

XX Ayala | 6

# Enables advanced analytics i.e., clinic performance, patient demographics, trending indications, monitoring of chronic diseases





#### Patient demographics







#### Monitoring of chronic diseases

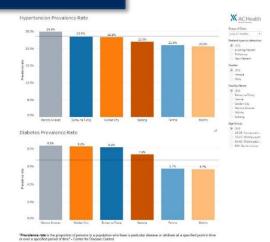


Seven the Water Nutrition Seven Seven the Water Nutrition Seven Seven of Nutrition Receiption of Seven

Prevalence of Diabetes Among Patients 20 Years and Ove



2013 Calabarzon prevalence rate for Diabetes: 6.74 Source Bh Service Burelow Long Tead and Lotton Research Institute Deartment of Service Institute opp



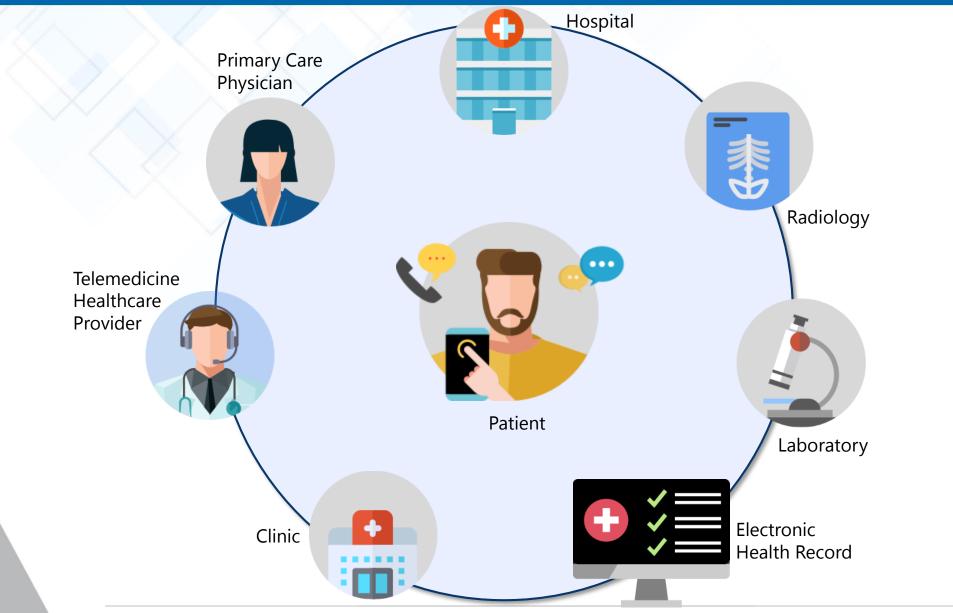


**X** ACHealth

SOURCE:



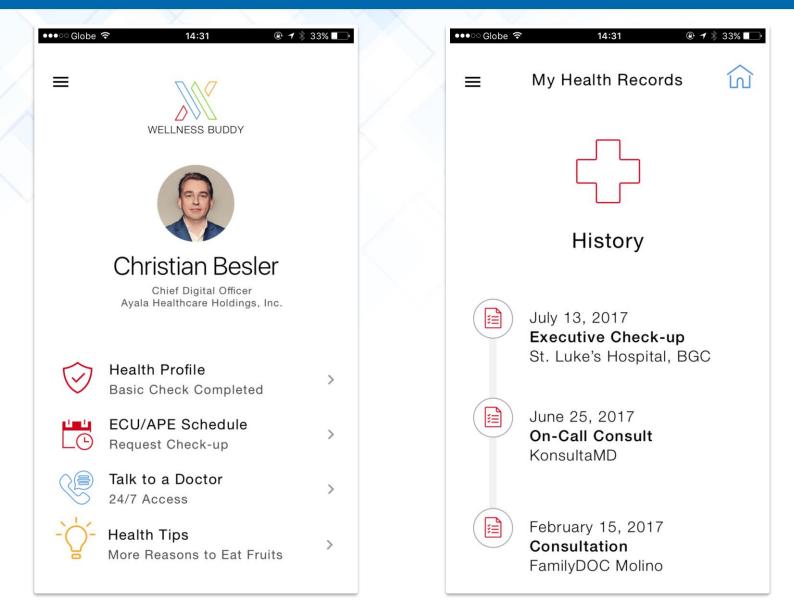
#### **Eventually, all your health at your fingertips**







#### **Experimenting within the group**







#### When vision meets reality

**Mars Rover Curiosity** Landed on Mars on August 6 2012 **Connectivity to Earth: 8 mins up to 12hrs** 

2

Connectivity trade-offs:

reliability, availability,

performance, and low cost

Expensive on premise hardware

installation vs. Cloud

Proprietary software vs. Open 3

Standards – openEHR for the

win!





# **X**ACHealth

#### An Ayala Company

Thank you!

CONFIDENTIAL AND PROPRIETARY Any use or dissemination of this material without the expressed written permission of Ayala Healthcare Holdings, Inc.